

Canada Hospital Supplies - Market Share Analysis, Industry Trends & Statistics, Growth Forecasts (2025 - 2030)

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Report description:

Canada Hospital Supplies Market Analysis

The Canada Hospital Supplies Market size is estimated at USD 6.51 billion in 2025, and is expected to reach USD 8.48 billion by 2030, at a CAGR of 6.76% during the forecast period (2025-2030).

The market size expansion is outpacing overall healthcare spending growth and is underpinned by strong government capital programs, rapid technological adoption, and rising surgical volumes. Provincial infrastructure projects worth more than CAD 80 (USD 58.3) billion are unlocking procurement opportunities, while demographic aging is reshaping product demand toward mobility aids, chronic-care disposables, and advanced patient monitoring. Technological breakthroughs-from low-temperature sterilization to connected operating-room equipment-are widening product ranges and lifting average selling prices. Meanwhile, multinational suppliers are deepening local partnerships to secure long-term contracts as hospitals sharpen sustainability goals and compliance requirements.

Canada Hospital Supplies Market Trends and Insights

Rapid Expansion of Hospital Infrastructure Pipeline

More than CAD 80 (USD 58.3) billion in provincial capital programs are either underway or approved, with Ontario allocating CAD 56 (USD 40.8) billion for new hospitals and 3,000 additional beds. British Columbia's New St. Paul's Hospital alone will add 548

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beds by 2027. These builds lift baseline procurement for everything from surgical instruments to diagnostic imaging consoles as new departments come online. The project schedules are staggered, creating a rolling demand curve that suppliers can target for recurring contracts. Green-building mandates are also boosting sales of energy-efficient sterilizers and low-waste disposables as facilities pursue LEED standards and lower operating costs.

Increase in Geriatric Population and In-patient Admissions in Hospitals

Seniors will rise 68% between 2017 and 2037, increasing from 6.2 million to 10.4 million people. Older Canadians already drive disproportionate utilization: 482.63 hospital admissions per 1,000 assisted-living residents compared with far lower rates among younger adults. Hospitals are therefore buying more fall-prevention mobility aids, pressure-relief mattresses, and chronic-wound dressings. Integrated patient-monitoring systems with larger screen displays and remote-alert features are also gaining traction as clinicians manage complex multimorbid cases.

Emergence of Home Care Services

The federal Aging with Dignity program is channeling CAD 5.4 (USD 3.9) billion into home-care capacity, giving chronic-disease patients viable alternatives to extended hospital stays. Remote patient monitoring kits, negative-pressure wound-therapy pumps, and portable oxygen concentrators are now stocked by home-health distributors. This shift siphons demand away from inpatient-only formats such as large-volume suction canisters and fixed-site telemetry stations. Suppliers that lack consumer-grade product lines risk losing share as purchasing decision-making decentralizes from hospital procurement offices to community agencies.

Other drivers and restraints analyzed in the detailed report include:

Technological Advancements in Hospital Supplies / Rising Surgical Volume in Region / Stringent Regulatory Framework /

For complete list of drivers and restraints, kindly check the Table Of Contents.

Segment Analysis

Disposable consumables delivered 35.69% of 2024 revenue, reflecting infection-control priorities that gained urgency during the pandemic. The Canada hospital supplies market size for disposables equaled USD 2.32 billion in 2024 and is tracking a 6.3% CAGR through 2030. Tightened provincial infection-control standards and the drive to cut reprocessing labor are steering buyers toward single-use procedure kits, cannulae, and barrier gowns. The federal award of CAD 42 (USD 30.6) million to build a new nitrile-glove plant in Ontario underscores policy support for domestic manufacturing capacity, which mitigates import-risk premiums during supply disruptions.

Sterilization and disinfectant equipment is the standout growth pocket, forecast to race ahead at 8.64% annually. Hospitals are retiring legacy steam units in favor of low-temperature plasma and vaporized-hydrogen-peroxide systems that safeguard heat-sensitive endoscopes and ophthalmic instruments. Capital budgets are also earmarked for autoclaves with IoT modules that integrate with electronic health records to automate cycle validation. As a result, the Canada hospital supplies market share for sterilization devices is expected to climb from 12.8% in 2024 to nearly 15% by 2030. Mid-tier product categories-patient-examination devices, operating-room tables, and mobility aids-continue respectable mid-single-digit growth, buoyed by rising outpatient volumes and geriatric demand.

The Canada Hospital Supplies Market Report is Segmented by Product Type (Patient Examination Devices, Operating Room Equipment, Mobility Aids and Transportation Equipment, Sterilisation and Disinfectant Equipment, Disposable Hospital Supplies,

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Syringes & Needles, and Other Product Types), End User (Public/Government Hospitals, Private Hospitals, and More). The Market Forecasts are Provided in Terms of Value (USD).

List of Companies Covered in this Report:

3M Canada / Baxter Canada / Beckton Dickinson / Cardinal Health Canada / Medline Industries / Johnson & Johnson / Stryker Canada / Smith+Nephew Canada / GE Healthcare Canada / Boston Scientific Canada / Henry Schein Canada / Thermo Fisher Scientific / B. Braun Medical Ltd. / McKesson / Molnlycke Health Care / Steris Canada / Getinge Canada / Zimmer Biomet Canada / Olympus Canada / Cook Group /

Additional Benefits:

The market estimate (ME) sheet in Excel format /
3 months of analyst support /

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