

El Salvador Waterproofing Market Report and Forecast 2025-2034

Market Report | 2025-07-14 | 120 pages | EMR Inc.

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Report description:

The El Salvador waterproofing market size reached a value of nearly USD 12.52 Million in 2024. The market is projected to grow at a CAGR of 7.00% between 2025 and 2034 and reach around USD 24.63 Million by 2034.

El Salvador has a tropical climate comprising a wet and dry season. Changing weather and climatic conditions can cause cracks in building walls, leading to water leakage. Waterproofing systems help prevent such cracks and leakages on rooftops, walls, and floors, among others. Moreover, the demand for non-toxic and VOC-free waterproofing solutions is expected to rise in popularity owing to rising health and environmental concerns in the forecast period.

Some of the factors driving the El Salvador waterproofing market growth are the increasing construction activities and the growth in the tourism sector. Construction is vital to El Salvador's economy, accounting for over 12% of the GDP. Rising investment in private and public construction projects, including the expansion of roads and highways such as the Los Chorros Highway project in 2023, aids the market growth.

Key Trends and Developments

Rising construction activities; the robust growth of the tourism sector; energy efficiency offered by waterproofing solutions; and benefits provided by waterproofing solutions are aiding the El Salvador waterproofing market expansion

December 2023

It was announced that the construction of a new national stadium in San Salvador, El Salvador, with a capacity of 50,000 people and 250 spaces for wheelchairs began. The stadium is slated to be inaugurated at the beginning of 2027.

November 2021

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The Government of El Salvador and the Economic Integration Bank (CABEI) initiated the construction of the General Manuel Jose Arce Binational Bridge, aimed at improving regional integration between El Salvador and Guatemala.

Rising construction activities

Construction is vital to El Salvador's economy, accounting for over 12% of the GDP, along with real estate. The rising construction activities, including the development and expansion of roads and bridges, support the growth of the El Salvador waterproofing market development.

Favourable government initiatives aimed at providing affordable housing

Favourable government initiatives, such as the Housing and Dignified Life Program (PROVIDA) for low-income families to access loans for housing, support the growth of the waterproofing market in El Salvador.

The rising tourism sector

As El Salvador witnesses steady tourism growth, the country's hotels, restaurants, and recreational sites are expected to expand in number. Such developments are likely to drive the demand for waterproofing solutions.

Energy efficiency of waterproofing solutions

Waterproofing the ceiling, foundation, and walls is essential for homeowners to reduce their energy bills. Water leakages increase the energy consumed for heating, cooling, and lighting homes. The need to lower carbon footprint by reducing energy consumption also contributes to the market growth.

Advantages provided by waterproofing solutions

Waterproofing insulates buildings from UV rays, reducing their temperature and aiding in utility bill savings by lowering air conditioning costs. Additionally, it significantly reduces the damage to the roof caused by water leakages, reducing the expenditure on maintenance and repair.

El Salvador Waterproofing Market Trends

The El Salvador hospitality sector is expected to experience consistent expansion as a result of the country's growing tourism industry. In 2023, El Salvador recorded 3 million international tourists. These advancements are expected to fuel the need for waterproofing products.

Furthermore, the surge in loan disbursements in El Salvador, specifically for home acquisition, and construction projects encompassing residential, industrial, commercial, and service buildings, as well as the urbanisation of land, has positively impacted the El Salvador waterproofing market. The rising urbanisation, housing and infrastructure developments and the inclusion of new facilities for water supply, schools, bridges, and roads, support the demand for waterproofing solutions.

Market Segmentation

El Salvador Waterproofing Market Report and Forecast 2025-2034 offers a detailed analysis of the market based on the following segments:

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Market Breakup by Type

- Liquid Membrane
- Cementitious Membrane/Integral Waterproofing
- Bituminous/Asphalt Membrane
- Thermoplastic Membrane
- Epoxy

Market Breakup by Application

- Grey Work
- Roofing
- Flooring
- Wet Zones
- Finishing and Facades

Market Breakup by End Use

- Retail
- Contractors

Liquid waterproofing membranes are expected to dominate the El Salvador waterproofing market share due to the consumer need for waterproof basements

Liquid waterproofing membranes are polymer-based systems that can be applied by hand, using a roller or trowel, or by spraying onto exposed surfaces. These membranes cure into a seamless rubber coating devoid of seams or joints, preventing water ingress. The demand for such membranes is driven by homeowners refurbishing their basements to create living spaces and commercial space owners investing in watertight basements to protect valuable assets.

Epoxy resins are renowned for their remarkable waterproofing capabilities, characterised by their low permeability to water and ability to establish a robust moisture barrier. These resins exhibit exceptional strength and durability, rendering them highly suitable for a wide range of waterproofing applications. El Salvador's climate conditions create demand for epoxy resins in residential and commercial sectors.

Cementitious waterproofing is predominantly used for wastewater and potable water facilities. These membranes can resist the strongest chemical attacks occurring in wastewater structures. The significant investment of USD 40 million in the construction of Ilopango water treatment plant, further necessitates the employment of such membranes, propelling the El Salvador waterproofing market expansion.

Thermoplastic polyolefin (TPO) membranes provide consumers with the dual benefits of waterproofing and heat insulation, as they are heat-reflective. They are an energy-efficient roofing system that can reduce a building's internal cooling costs by around 25 - 35%. Consumers' growing demand for energy-efficient waterproofing solutions creates demand for thermoplastic membranes.

Competitive Landscape

Major players in the El Salvador waterproofing market are increasing their collaboration, partnership, and research and development activities to gain a competitive edge

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Sika AG

Sika AG, headquartered in Switzerland founded in 1910, is a renowned company in speciality chemicals, and holds a prominent position worldwide. In El Salvador, Sika AG operates through its subsidiary, Sika El Salvador S.A. de C.V., which serves as the local representative for marketing and distributing in the country. The company provides a variety of waterproofing solutions to meet the needs of different markets. These solutions include products designed specifically for pools, jacuzzis, planters, bathrooms, and kitchens, among others.

The Sherwin-Williams Company

The Sherwin-Williams Company, headquartered in the United States, and founded in 1866, offers a diverse portfolio of waterproofing products to cater to the specific needs of the market. These products are available under renowned brands such as H&C, Sherwin-Williams, Loxon, and MAB among others. The company's offerings encompass a wide range of solutions, including Loxon XP waterproofing masonry coating, and H&C colourtop water-based solid colour concrete stain, among others.

Aditivos de El Salvador SA de CV

Headquartered in El Salvador and founded in 1955, Aditivos de El Salvador SA de CV offers a comprehensive range of waterproofing products within its portfolio to cater to market demands. These products, such as ADI 1 PLUS, Aditecho, Primer, ADI 101, Aditron, and Adipared, among others.

Reflex SA de CV

Headquartered in El Salvador and founded in 2008, Reflex SA de CV has been part of a consortium of Salvadoran companies specialising in non-metallic mineral processing. The company's portfolio encompasses a variety of waterproofing solutions, such as Decoblack outdoor grey, Decoblack outdoor white, Imprex, ColorCret with sand, and ColorCret without sand.

Other key players in the El Salvador Waterproofing market include Lanco Manufacturing Corp., Sur Quimica, SA, Koster Bauchemie AG, Schluter-Systems KG, Fester (Henkel Capital, SA de CV), and Mapei SPA, among others.

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