

North America Christmas Tree Market Report Forecast 2025-2034

Market Report | 2025-06-05 | 103 pages | EMR Inc.

AVAILABLE LICENSES:

- Single User License \$3599.00
- Five User License \$4249.00
- Corporate License \$5099.00

Report description:

The North America christmas tree market size is projected to grow at a CAGR of 4.30% between 2025 and 2034.

According to the North America christmas tree market analysis, the prominent christmas tree-producing states in the United States of America are Wisconsin, Oregon, North Carolina, Pennsylvania, Michigan, and Washington. In 2022, more than 22 million real christmas trees were purchased in Wisconsin, with the most popular Christmas trees being, Scotch pine, Douglas fir, noble fir, balsam fir, Virginia pine, Fraser fir, and white pine.

As per the North America christmas tree market report, natural christmas trees are rising in popularity among the North Americas. According to Christmas Tree Farmers of Ontario (CTFO), there is a rise in younger families choosing real trees for their holiday centerpieces. Further, to ensure the sustainability of the christmas tree market in the United States, the country has over 4,000 local christmas tree recycling programs throughout the country. Repurposed christmas trees serve various eco-friendly purposes, including acting as mulch and soil erosion barriers. Consumers are also adopting replicas or artificial trees to reduce house fires. This is because natural trees that aren't watered dry out and may catch fire.

98% of the christmas trees produced in Canada are farm-grown. According to Statistics Canada, in 2021 Canada was home to around 1,364 christmas tree producers and 50,803 acres of trees in Canada. Ontario had the largest number of producers, followed by British Columbia and Quebec. In 2022, the United States imported around 3 million natural christmas trees, primarily from Canada.

Market Segmentation

North America Christmas Tree Market Report and Forecast 2025-2034 offers a detailed analysis of the market based on the following segments.

Market Breakup by Nature

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

- Natural
- Artificial

Market Breakup by Type

- Douglas Fir
- Noble Fir
- Fraser Fir
- Balsam Fir
- Others

Market Breakup by Country

- United States of America
- Canada

Competitive Landscape

The key players in the christmas tree market in North America are enhancing the production of christmas trees to meet the growing consumer demand.

- Balsam Brands Inc.
- Mr. Jingle's Christmas Trees
- Puleo International Inc.
- J.G. Brands Christmas Tree Sales, Inc
- Big John's Trees
- Seasonal Enterprises Inc.
- Beck Tree Farms
- Santa's Trees
- Bastein Christmas Tree Farm
- Oncor Recycled Trees
- Others

Table of Contents:

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

- 1 Executive Summary
 - 1.1 Market Size 2024-2025
 - 1.2 Market Growth 2025(F)-2034(F)
 - 1.3 Key Demand Drivers
 - 1.4 Key Players and Competitive Structure
 - 1.5 Industry Best Practices
 - 1.6 Recent Trends and Developments
 - 1.7 Industry Outlook
- 2 Market Overview and Stakeholder Insights
 - 2.1 Market Trends
 - 2.2 Key Verticals
 - 2.3 Key Countries
 - 2.4 Supplier Power
 - 2.5 Buyer Power
 - 2.6 Key Market Opportunities and Risks
 - 2.7 Key Initiatives by Stakeholders
- 3 Economic Summary
 - 3.1 GDP Outlook
 - 3.2 GDP Per Capita Growth
 - 3.3 Inflation Trends
 - 3.4 Democracy Index
 - 3.5 Gross Public Debt Ratios
 - 3.6 Balance of Payment (BoP) Position
 - 3.7 Population Outlook
 - 3.8 Urbanisation Trends
- 4 Country Risk Profiles
 - 4.1 Country Risk
 - 4.2 Business Climate
- 5 Global Christmas Tree Market Overview
 - 5.1 Key Industry Highlights
 - 5.2 Global Christmas Tree Historical Market (2018-2024)
 - 5.3 Global Christmas Tree Market Forecast (2025-2034)
 - 5.4 Global Christmas Tree Market Share by Region
 - 5.4.1 North America
 - 5.4.2 Europe
 - 5.4.3 Asia Pacific
 - 5.4.4 Latin America
 - 5.4.5 Middle East and Africa
- 6 North America Christmas Tree Market Overview
 - 6.1 Key Industry Highlights
 - 6.2 North America Christmas Tree Historical Market (2018-2024)
 - 6.3 North America Christmas Tree Market Forecast (2025-2034)
- 7 North America Christmas Tree Market by Nature
 - 7.1 Natural
 - 7.1.1 Historical Trend (2018-2024)
 - 7.1.2 Forecast Trend (2025-2034)
 - 7.2 Artificial

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

- 7.2.1 Historical Trend (2018-2024)
- 7.2.2 Forecast Trend (2025-2034)
- 8 North America Christmas Tree Market by Type
 - 8.1 Douglas Fir
 - 8.1.1 Historical Trend (2018-2024)
 - 8.1.2 Forecast Trend (2025-2034)
 - 8.2 Noble Fir
 - 8.2.1 Historical Trend (2018-2024)
 - 8.2.2 Forecast Trend (2025-2034)
 - 8.3 Fraser Fir
 - 8.3.1 Historical Trend (2018-2024)
 - 8.3.2 Forecast Trend (2025-2034)
 - 8.4 Balsam Fir
 - 8.4.1 Historical Trend (2018-2024)
 - 8.4.2 Forecast Trend (2025-2034)
 - 8.5 Others
- 9 North America Christmas Tree Market by Country
 - 9.1 United States of America
 - 9.1.1 Historical Trend (2018-2024)
 - 9.1.2 Forecast Trend (2025-2034)
 - 9.2 Canada
 - 9.2.1 Historical Trend (2018-2024)
 - 9.2.2 Forecast Trend (2025-2034)
- 10 Market Dynamics
 - 10.1 SWOT Analysis
 - 10.1.1 Strengths
 - 10.1.2 Weaknesses
 - 10.1.3 Opportunities
 - 10.1.4 Threats
 - 10.2 Porter's Five Forces Analysis
 - 10.2.1 Supplier's Power
 - 10.2.2 Buyer's Power
 - 10.2.3 Threat of New Entrants
 - 10.2.4 Degree of Rivalry
 - 10.2.5 Threat of Substitutes
 - 10.3 Key Indicators for Demand
 - 10.4 Key Indicators for Price
- 11 Competitive Landscape
 - 11.1 Supplier Selection
 - 11.2 Key Global Players
 - 11.3 Key Regional Players
 - 11.4 Key Player Strategies
 - 11.5 Company Profiles
 - 11.5.1 Balsam Brands Inc.
 - 11.5.1.1 Company Overview
 - 11.5.1.2 Product Portfolio
 - 11.5.1.3 Demographic Reach and Achievements

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

- 11.5.1.4 Certifications
- 11.5.2 Mr. Jingle's Christmas Trees
 - 11.5.2.1 Company Overview
 - 11.5.2.2 Product Portfolio
 - 11.5.2.3 Demographic Reach and Achievements
 - 11.5.2.4 Certifications
- 11.5.3 Puleo International Inc.
 - 11.5.3.1 Company Overview
 - 11.5.3.2 Product Portfolio
 - 11.5.3.3 Demographic Reach and Achievements
 - 11.5.3.4 Certifications
- 11.5.4 J.G. Brands Christmas Tree Sales, Inc
 - 11.5.4.1 Company Overview
 - 11.5.4.2 Product Portfolio
 - 11.5.4.3 Demographic Reach and Achievements
 - 11.5.4.4 Certifications
- 11.5.5 Big John's Trees
 - 11.5.5.1 Company Overview
 - 11.5.5.2 Product Portfolio
 - 11.5.5.3 Demographic Reach and Achievements
 - 11.5.5.4 Certifications
- 11.5.6 Seasonal Enterprises Inc.
 - 11.5.6.1 Company Overview
 - 11.5.6.2 Product Portfolio
 - 11.5.6.3 Demographic Reach and Achievements
 - 11.5.6.4 Certifications
- 11.5.7 Beck Tree Farms
 - 11.5.7.1 Company Overview
 - 11.5.7.2 Product Portfolio
 - 11.5.7.3 Demographic Reach and Achievements
 - 11.5.7.4 Certifications
- 11.5.8 Santa's Trees
 - 11.5.8.1 Company Overview
 - 11.5.8.2 Product Portfolio
 - 11.5.8.3 Demographic Reach and Achievements
 - 11.5.8.4 Certifications
- 11.5.9 Bastein Christmas Tree Farm
 - 11.5.9.1 Company Overview
 - 11.5.9.2 Product Portfolio
 - 11.5.9.3 Demographic Reach and Achievements
 - 11.5.9.4 Certifications
- 11.5.10 Oncor Recycled Trees
 - 11.5.10.1 Company Overview
 - 11.5.10.2 Product Portfolio
 - 11.5.10.3 Demographic Reach and Achievements
 - 11.5.10.4 Certifications
- 11.5.11 Others

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

North America Christmas Tree Market Report Forecast 2025-2034

Market Report | 2025-06-05 | 103 pages | EMR Inc.

To place an Order with Scotts International:

- Print this form
- Complete the relevant blank fields and sign
- Send as a scanned email to support@scotts-international.com

ORDER FORM:

Select license	License	Price
	Single User License	\$3599.00
	Five User License	\$4249.00
	Corporate License	\$5099.00
		VAT
		Total

*Please circle the relevant license option. For any questions please contact support@scotts-international.com or 0048 603 394 346.

** VAT will be added at 23% for Polish based companies, individuals and EU based companies who are unable to provide a valid EU Vat Numbers.

Email*	<input type="text"/>	Phone*	<input type="text"/>
First Name*	<input type="text"/>	Last Name*	<input type="text"/>
Job title*	<input type="text"/>		
Company Name*	<input type="text"/>	EU Vat / Tax ID / NIP number*	<input type="text"/>
Address*	<input type="text"/>	City*	<input type="text"/>
Zip Code*	<input type="text"/>	Country*	<input type="text"/>
		Date	<input type="text" value="2026-03-10"/>
		Signature	<input type="text"/>

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com