

United Kingdom Home Furniture - Market Share Analysis, Industry Trends & Statistics, Growth Forecasts (2025 - 2030)

Market Report | 2025-04-28 | 150 pages | Mordor Intelligence

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Report description:

The United Kingdom Home Furniture Market size is estimated at USD 19.38 billion in 2025, and is expected to reach USD 22.69 billion by 2030, at a CAGR of 3.2% during the forecast period (2025-2030).

The United Kingdom furniture industry plays an important part in the United Kingdom economy. United Kingdom is one of the leading exporters of furniture in the world and the fourth largest furniture manufacturer in the world. The United Kingdom furniture tradition occupies a special place in the overall history of furniture. In the overall history of furniture, the tradition of the United Kingdom occupies a special place. Brands rely on three factors to raise their sales: fashion in particular kitchens, the construction of new homes and population mobility since furniture lasts for many years. Modern United Kingdom furniture is quite popular worldwide just because of its uniqueness and extraordinary designs. United Kingdom is globally recognized for making fashionable and designer furniture, in fact, they are leading in the furniture industry. Classical United Kingdom furniture has a very opulent look - curved lines, rich materials such as silk, brocade or velvet, and intricate carvings, with or without gilding. Pieces such as dining room tables, beds and sofas tend to have a larger-than-life look, and can be physically large and heavy, as well.

The retailing of furniture in United Kingdom is mainly divided into offline or brick-and-mortar retailing and online or e-commerce retailing. Under offline retailing in Italy the distribution channels covered are specialized organized distribution (chains, franchises, buying groups) and non-specialized (department stores, DIY / Do-it-yourself, hypermarkets), traditional distribution (independent distributors), and other (direct sales and other forms of retail sales such as postal or home sales). Under online retailing all furniture retailers who sell furniture products online got covered.

UK Home Furniture Market Trends

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Increasing Expenditure on Furniture and Furnishings in the United Kingdom is Driving the Market

Ongoing population growth and an improvement in the living standards of the United Kingdom are expected to drive demand for space-efficient and reasonably-priced home furniture. UK customers have become more concerned with style and interior design, opening up new markets for bespoke furniture manufacturers. TV shows encouraging the creation, increased income, and a thriving real estate market in many locations have all pushed people to invest in high-quality furniture from smaller producers. Growing expenditure on furniture and furnishing in the UK is creating lucrative growth prospects in the United Kingdom home furniture market.

Consumer trends in the UK furniture market are influenced by factors such as changing lifestyles, home ownership rates, interior design trends, and economic conditions. There is a growing demand for furniture that is stylish, functional, and affordable, with an emphasis on quality and durability. The UK furniture market is characterized by a diverse retail landscape, including furniture stores, department stores, online retailers, and specialty shops. Major players in the market include established brands, independent retailers, and international furniture manufacturers.

Growing Preference to Online Shopping is Driving the Market

Over the past five years, the UK's furniture market has shown robust performance, with local manufacturing accounting for over 45% of the demand. The UK stands as a significant player in furniture production, securing the 4th spot in Europe. In the UK, online retailers dominate furniture distribution, overshadowing other channels like e-commerce, hypermarkets, homeware retailers, and department stores. These online players are not only expanding but also redefining the traditional store model, blurring the lines between online and offline experiences. The e-commerce retailing industry is poised to benefit from the surging demand for online shopping. Moreover, with the growing adoption of internet-connected devices, m-commerce is poised to gain traction, fostering impulse purchases and aiding industry retailers.

Online retailing has become increasingly important in the UK furniture market, with a growing number of consumers opting to shop for furniture online. E-commerce platforms offer a wide selection of furniture products, competitive pricing, and convenient delivery options, driving the growth of online furniture sales. The popularity of home improvement and do-it-yourself (DIY) projects has contributed to the demand for furniture in the UK. Consumers are investing in furniture to enhance their living spaces, update their interiors, and personalize their homes according to their tastes and preferences. There is a growing emphasis on sustainability and eco-friendly products in the UK furniture market.

UK Home Furniture Industry Overview

The report covers major international players operating in the United Kingdom's home furniture market. In terms of market share, few significant players currently dominate the market. However, with technological advancements and product innovations, mid-size to smaller companies are increasing their market presence by securing new contracts and tapping into new markets. IKEA, DFS, Bed Bath & Beyond Inc., Wayfair Inc., and Dunelm Group PLC were the leading retailers in the UK home furniture market.

Additional Benefits:

- The market estimate (ME) sheet in Excel format
- 3 months of analyst support

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