

Surfactants - Market Share Analysis, Industry Trends & Statistics, Growth Forecasts (2025 - 2030)

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Report description:

The Surfactants Market size is estimated at 18.85 million tons in 2025, and is expected to reach 22.18 million tons by 2030, at a CAGR of greater than 3.3% during the forecast period (2025-2030).

Key Highlights

- Over the short term, the rising personal care and cosmetic industry and the growing usage in the manufacturing of detergents and cleaners are expected to drive the growth of the surfactant market.
- However, the increasing environmental awareness against the use of surfactants is expected to hinder the growth of the market.
- New inventions in the field of surfactants and the introduction of bio-based surfactants are likely to create more opportunities.
- Asia-Pacific is expected to dominate the market, and it is likely to witness the highest CAGR during the forecast period.

Surfactants Market Trends

Anionic Surfactants are Expected to Dominate the Market

- Anionic surfactants belong to the class of surface-active reagents, in which the head of the surfactant macromolecule remains negatively charged. This allows it to bind to impurities and particles suspended in the liquid.
- Anionic surfactants account for approximately half of the total share of the surfactants market. A growing focus on environmental regulations is expected to increase the demand for anionic surfactants.
- Anionic surfactants are widely used for industrial and household cleaning and for pesticide formulations. Of the anionic

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surfactants, biodegradable linear alkylbenzene sulfonates (LAS) are the most common and can be found in wastewater systems and river water.

- Anionic surfactants work best to remove dirt, clay, and some oily stains. They work through ionization. When added to water, the anionic surfactants ionize and take a negative charge. The negatively charged surfactants bind to positively charged particles like clay. Anionic surfactants are effective in removing particulate soils.
- Some of the most used anionic surfactants are sulfonic acid salts, alcohol sulfates, phosphoric acid esters, alkylbenzene sulfonates, and carboxylic acid salts.
- The increasing demand for anionic surfactants in cosmetic products, such as skincare and hair care products in personal care applications, owing to their superior characteristics, such as foaming, cleansing, thickening, solubilizing, emulsifying, antimicrobial effects, penetration enhancement, and other special effects, is expected to boost the demand.
- The current market demand for environment-friendly alternatives has led to a boost in demand for bio-based anionic surfactants.

Asia-Pacific is Expected to Dominate the Market

- In Asia-Pacific, China is likely to dominate the market studied. In China, cosmetics and personal care are among the fastest-growing sectors. Continuous growth in population is another factor fuelling the demand for personal care, soaps, and detergents in the country, which augments the surfactants market.
- The output from the Chinese chemical industry is essential in various products, including soaps, detergents, cosmetics, etc. There are more than 60 manufacturers of washing, care, and cleaning agents in the country. However, the market studied is dominated by global players like BASF SE and Evonik Industries AG. China is also one of the largest exporters of soaps and detergent products.
- Moreover, India is one of the largest producers of soaps in the world. The per capita consumption of toilet/bathing soaps in the country is around 800 grams. Around 65% of the Indian population resides in rural areas, and the increasing disposable incomes and growth in rural markets make consumers shift to premium products. This shift is expected to drive the Indian surfactants market.
- According to the India Brand Equity Foundation, the beauty, cosmetic, and grooming market is expected to reach USD 20 billion by 2025.
- According to the Ministry of Economy, Trade and Industry (METI), Japan, in 2022, the total production of cationic surfactants in the country stood at 46.09 thousand metric tons, registering an increase of more than 3% compared to the previous year.
- The South Korean paint and coating market is the fourth-largest Asia-Pacific region. KCC, Samhwa Paints, Kangnam Jevisco (formerly Kunsul Chemical Industrial Company, popularly called KCI), Noroo Paints, and Chokwang Paints are the major paint and coating producers. They dominate the South Korean paint and coating market.
- Overall, the market for surfactants in the region is expected to witness steady growth during the forecast period.

Surfactants Industry Overview

The surfactants market is highly fragmented, with the top five companies accounting for a minimal share of the market. Some major players in the market (in no particular order) include Nouryon, Evonik Industries AG, Kao Corporation, BASF SE, and Stepan Company, among others.

Additional Benefits:

- The market estimate (ME) sheet in Excel format

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