

South Africa Two-Wheeler - Market Share Analysis, Industry Trends & Statistics, Growth Forecasts (2025 - 2029)

Market Report | 2025-04-28 | 164 pages | Mordor Intelligence

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Report description:

The South Africa Two-Wheeler Market size is estimated at 105 million USD in 2025, and is expected to reach 210.4 million USD by 2029, growing at a CAGR of 18.99% during the forecast period (2025-2029).

The South African two-wheeler market predicts consistent growth from 2024 to 2030, playing a key role in urban mobility solutions

- In 2023, the South African two-wheeler market observed growth, with sales reaching 15,620 units, up from 15,120 units in 2022. This increase signifies a steady interest in two-wheelers within the country, driven by their affordability, flexibility in navigating traffic, and rising fuel costs, which make two-wheelers an attractive alternative for personal mobility. The gradual growth in the South African two-wheeler market is reflective of broader trends in personal mobility, where consumers are increasingly looking for cost-effective, efficient, and environment-friendly alternatives to cars.
- While the market for electric two-wheelers in South Africa is still nascent, the global shift toward electrification is starting to shape consumer preferences and market dynamics. As infrastructure improves and environmental concerns gain traction, the potential for significant growth in the electric two-wheeler segment becomes evident.
- From 2024 to 2030, the South African two-wheeler market is expected to witness consistent growth, with sales estimated to reach 22,740 units by 2030. This upward trajectory underscores the growing acceptance of two-wheelers as a primary mode of transport, propelled by urbanization, economic factors, and an increasing recognition of their cost-effectiveness and convenience. As South Africa continues to enhance its transportation infrastructure and policies, especially in the electric segment, the two-wheeler market stands to benefit, presenting avenues for further expansion and the adoption of sustainable mobility solutions.

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South Africa Two-Wheeler Market Trends

South Africa is experiencing a steady rise in vehicle electrification across all segments, with future forecasts suggesting significant growth by 2030, emphasizing the nation's dedication to sustainable mobility, carbon emission reduction, and alignment with global electrification trends

- The automotive sector in South Africa is witnessing a notable push toward electrification. In the passenger cars segment, the electrification rate stood at 2% in 2022 and 4% in 2023. Light commercial vehicles' (LCVs) electrification percentage rose from 0.20% in 2022 to 1.09% in 2023. The medium and heavy-duty truck (M&HDT) category, though slower to adopt, initiated its foray into electrification in 2023, starting at a 0.10% rate. Buses, a vital component of public transportation, are transitioning as well, with their electrification rate forecasted to climb from 0.50% in 2022 to 1.96% in 2023.
- From 2017 to 2022, South Africa showcased a growing commitment to greener transportation. The electrification rate for passenger cars surged from 2% in 2017 to 5% by 2022. LCVs witnessed a similar trend, with their electrification rate expanding from 0.20% in 2017 to nearly 2% in 2022. While the M&HDT category remained largely untouched by electrification until 2022, it did exhibit a nascent interest, starting at a 0.10% rate. In contrast, the two-wheeler segment, known for its affordability, saw a significant jump in electrification, from 1.50% in 2017 to 7.81% in 2022.
- From 2024 to 2030, South Africa is poised for a steady surge in vehicle electrification across all segments. Projections indicate that by 2030, electrified passenger cars will make up 12% of the market. LCVs are expected to hit a 6% electrification rate, while the M&HDT segment is expected to expand its electric fleet, reaching 4% by 2030. Buses, crucial for sustainable urban mobility, are anticipated to achieve a 10% electrification rate by 2030. The two-wheeler segment, prized for its efficiency and affordability, is forecasted to make a significant leap, reaching a 22% electrification rate by 2030.

South Africa Two-Wheeler Industry Overview

The South Africa Two-Wheeler Market is moderately consolidated, with the top five companies occupying 43.50%. The major players in this market are BMW Motorrad, Harley-Davidson, Honda Motor Co. Ltd., KTM Motorcycles and Yamaha Motor Company Limited (sorted alphabetically).

Additional Benefits:

- The market estimate (ME) sheet in Excel format
- 3 months of analyst support

Table of Contents:

1 EXECUTIVE SUMMARY & KEY FINDINGS

2 REPORT OFFERS

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3 INTRODUCTION

3.1 Study Assumptions & Market Definition

3.2 Scope of the Study?

3.3 Research Methodology

4 KEY INDUSTRY TRENDS

4.1 Population

4.2 GDP Per Capita

4.3 Consumer Spending For Vehicle Purchase (cvp)

4.4 Inflation

4.5 Interest Rate For Auto Loans

4.6 Impact Of Electrification

4.7 EV Charging Station

4.8 Battery Pack Price

4.9 New Xev Models Announced

4.10 Fuel Price

4.11 Regulatory Framework

4.12 Value Chain & Distribution Channel Analysis

5 MARKET SEGMENTATION (includes market size in Value in USD and Volume, Forecasts up to 2029 and analysis of growth prospects)

5.1 Propulsion Type

5.1.1 Hybrid and Electric Vehicles

5.1.2 ICE

5.2 Country

5.2.1 South Africa

6 COMPETITIVE LANDSCAPE

6.1 Key Strategic Moves

6.2 Market Share Analysis

6.3 Company Landscape

6.4 Company Profiles

6.4.1 Bajaj Auto Ltd.

6.4.2 BMW Motorrad

6.4.3 Harley-Davidson

6.4.4 Honda Motor Co. Ltd.

6.4.5 Kawasaki Heavy Industries Ltd.

6.4.6 KTM Motorcycles

6.4.7 Royal Enfield

6.4.8 Suzuki Motor Corporation

6.4.9 Triumph Motorcycles Ltd

6.4.10 Yamaha Motor Company Limited

7 KEY STRATEGIC QUESTIONS FOR VEHICLES CEOS

8 APPENDIX

8.1 Global Overview

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- 8.1.1 Overview
- 8.1.2 Porter's Five Forces Framework
- 8.1.3 Global Value Chain Analysis
- 8.1.4 Market Dynamics (DROs)
- 8.2 Sources & References
- 8.3 List of Tables & Figures
- 8.4 Primary Insights
- 8.5 Data Pack
- 8.6 Glossary of Terms

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