

Top 470 Direct Mail (UK)

Industry Analysis | 2025-02-03 | 570 pages | Plimsoll

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Report description:

Plimsoll Publishings Direct Mail (UK) Analysis provides a detailed overview of the Direct Mail (UK) market and delivers a comprehensive individual analysis on the top 470 companies, including ST IVES PLC, DST OUTPUT (LONDON) LTD and P2P MAILING LTD.

This report covers activities such as direct mail, mailing, direct marketing, mailing house, marketing and includes a wealth of information on the financial trends over the past four years.

Plimsoll Publishings latest Direct Mail (UK) analysis is ideal for anyone wanting to:

- See the market leaders
- Identify companies heading for failure
- Seek out the most attractive acquisition
- Analyse industry trends
- Benchmark their own financial performance

Using Plimsolls exclusive methodology, a quick glance of this Direct Mail (UK) report will tell you that 43 companies have a declining Plimsoll financial rating, while 16 have shown good sales growth.

Each of the largest 470 companies is meticulously scrutinised in an individual assessment and is analysed using the most up-to-date and current financial data.

Every business is examined on the following features:

- The Plimsoll Chart: A graphical assessment of a companys financial performance
- An independent financial valuation
- Acquisition attractiveness - outlining a firm's takeover attractiveness
- Four year assessment of the profit/loss and balance sheet

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- A written summary highlighting key performance issues

Subsequently, you will receive a thorough 100-page market analysis highlighting the latest changes in the Direct Mail (UK) market.

This section includes:

- Best Trading Partners
- Sales Growth Analysis
- Profit Analysis
- Market Size
- Rankings

Established in 1987, Plimsoll provides busy managers with a set of tools to monitor the financial welfare of their company, their rivals, or those they wish to acquire. The reports are used to assess the attractiveness of potential acquisitions, gain better understanding of a market and identify sound companies with whom to trade.

Table of Contents:

Plimsolls Direct Mail (UK) analysis is the most definitive and accurate study of the Direct Mail (UK) sector in 2017.

The report is split into two sections and uses both a written and graphical analysis - analysing the 470 largest Direct Mail (UK) companies.

The Direct Mail (UK) report contains the most-up-to-date financial data and Plimsoll applies these figures to create their unique and authoritative analysis.

Indeed, the first section thoroughly scrutinises the market and this section includes the following:

- Best Trading Partners: These are companies that are winning in both sales and financial strength - for example CALLCREDIT INFORMATION GROUP LTD has been ranked as a best trading partner in the industry.
- Sales Growth Analysis: This section reviews the fastest growing and fastest shrinking company - for example MPS MARKETING SERVICES LTD is among the fastest growing.
- Profit Analysis - Analysis of gross profit and pre-tax profit over the last ten years and a profitability summary comparing profits in the industry against small, medium and large companies.
- Market Size: Based on the largest 470 companies, this is a comparison between last year's market size and the most current figure (This year the market has decreased by 2.6%).
- Rankings: The top 50 companies ranked by: Market Share, Sales Growth, Gross Profit and Pre-tax Profit.

The next section focuses on company analysis and provides an in-depth analysis of the largest companies within the Direct Mail (UK) industry.

Each business is analysed using Plimsolls unequivocal model and culminates in the production of the Plimsoll Chart. The Plimsoll Model uses a series of charts to graphically analyse an individual company and measure its ability to achieve sales growth while maintaining financial strength.

The Plimsoll Chart is a quick and dependable method of analysing a company's financial well-being. It's simple to understand: a

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rising line is good news and a falling line is bad news.

Therefore, this company analysis will tell you if a company is:

- Strong or heading for failure
- Utilising their investments
- Becoming burdened by debt
- Getting the most from their resources

The Plimsoll Direct Mail (UK) analysis also provides you with full business name and address, name and ages of directors and registration address.

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