

## **Matcha - Market Share Analysis, Industry Trends & Statistics, Growth Forecasts (2025 - 2030)**

Market Report | 2025-04-28 | 120 pages | Mordor Intelligence

### **AVAILABLE LICENSES:**

- Single User License \$4750.00
- Team License (1-7 Users) \$5250.00
- Site License \$6500.00
- Corporate License \$8750.00

### **Report description:**

The Matcha Market size is estimated at USD 2.46 billion in 2025, and is expected to reach USD 3.02 billion by 2030, at a CAGR of 4.17% during the forecast period (2025-2030).

Matcha contains a high concentration of antioxidants and is often associated with health benefits on metabolism and cognitive function. Thus, the rising awareness of the health benefits associated with consuming matcha and the increasing consciousness among consumers about the negative health impact of carbonated drinks are significant factors driving the market. Furthermore, consumers are becoming more discerning about the quality of matcha. The trend toward premium-grade matcha, with consumers willing to pay a higher price for superior quality and authenticity, encourages manufacturers to launch premium products. For instance, in December 2022, MatchaKo unveiled its first ready-to-drink premium matcha drink in the United States market. Per the brand's claim, matcha drink was certified organic, non-GMO project verified, and vegan. Besides this, the versatility of matcha in different applications, such as snacks, desserts, smoothies, and beauty products, is anticipated to provide a positive outlook for the market during the study period.

### **Matcha Market Trends**

#### **Increasing Focus On Health and Wellness**

In recent years, with increasing consumer focus on balanced diets and overall well-being, there has been a heightened emphasis on conscious food and beverage choices, with many people actively seeking nutritious and natural options. Matcha stands out for its rich antioxidant content, especially catechins, which can shield cells from damage induced by free radicals. Moreover, due to the prevalence of chronic degenerative illnesses, including cardiovascular disease, obesity, and cancer, matcha is gaining traction

**Scotts International. EU Vat number: PL 6772247784**

tel. 0048 603 394 346 e-mail: [support@scott-international.com](mailto:support@scott-international.com)

[www.scott-international.com](http://www.scott-international.com)

as a viable alternative to reinforce the preventative approach, preventing the need for therapy and boosting overall health. Some studies suggest that regular consumption of matcha may be associated with a lower risk of cardiovascular diseases. For instance, a survey of the therapeutic potential of matcha tea published by the National Library of Medicine in 2023 states that the consumption of matcha tea has been linked to impressive cardio-metabolic outcomes and health benefits.

## Asia-Pacific Is The Largest Market For Matcha

India is one of the leading markets for matcha in the Asia-Pacific region. Furthermore, green tea has gained the attraction of Indian consumers over the past few years, mainly due to its health benefits, which are expected to ultimately propel the demand for matcha in the country. Owing to this, brands are focussing on expanding and launching products. For instance, in March 2022, EIJ Consulting Pvt. Ltd. announced it would bring Shizuru's ocha green tea to India in three distinct flavors: Sencha, Genmaicha, and Gyokuro. Additionally, EIJ Consulting Pvt. Ltd. would sell Shizuru's "Ocha" in India in collaboration with importer Mittal Teas, as well as introduce Indians to the rich tea culture of Japan and the savory flavors of green tea. Matcha has deep roots in Japanese culture and tradition, integral to tea ceremonies and rituals. This cultural significance drives domestic consumption and attracts tourists seeking authentic Japanese tea experiences. Moreover, the global popularity of matcha has led to increased demand for Japanese matcha products overseas, driving production and export growth in Japan. For instance, according to the Ministry of Agriculture, Japan's matcha and other green tea shipments rose 4% year-on-year to 9.1 billion yen in January-May 2023.

## Matcha Industry Overview

The global matcha market is highly competitive, with the presence of several regional players and international players across different regions. The brands with major market shares include AIYA America Inc., PepsiCo Inc., Breakaway Matcha LLC, The AOI Tea Company, and Pique. The companies focus on developing innovative products that meet the changing needs of consumers. Companies are also focused on fortifying matcha products to enhance their customer base and stay ahead of the competition in a rapidly evolving market.

### Additional Benefits:

- The market estimate (ME) sheet in Excel format
- 3 months of analyst support

### **Table of Contents:**

#### 1 INTRODUCTION

##### 1.1 Study Assumptions and Market Definition

##### 1.2 Scope of the Study

#### 2 RESEARCH METHODOLOGY

#### 3 EXECUTIVE SUMMARY

#### 4 MARKET DYNAMICS

##### 4.1 Market Drivers

###### 4.1.1 Increasing Focus On Health and Wellness

###### 4.1.2 Surge in Product Innovation

##### 4.2 Market Restraints

###### 4.2.1 Presence of Substitutes

##### 4.3 Porter's Five Forces Analysis

**Scotts International. EU Vat number: PL 6772247784**

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

- 4.3.1 Bargaining Power of Suppliers
- 4.3.2 Bargaining Power of Buyers
- 4.3.3 Threat of New Entrants
- 4.3.4 Threat of Substitute Products and Services
- 4.3.5 Degree of Competition

## 5 MARKET SEGMENTATION

### 5.1 Product Type

#### 5.1.1 Regular

#### 5.1.2 Flavored

### 5.2 Form

#### 5.2.1 Powder

#### 5.2.2 Liquid

### 5.3 Distribution Channel

#### 5.3.1 Hypermarket/Supermarket

#### 5.3.2 Speciality Stores

#### 5.3.3 Online Retail Stores

#### 5.3.4 Others

### 5.4 Geography

#### 5.4.1 North America

##### 5.4.1.1 United States

##### 5.4.1.2 Canada

##### 5.4.1.3 Mexico

##### 5.4.1.4 Rest of North America

#### 5.4.2 Europe

##### 5.4.2.1 United Kingdom

##### 5.4.2.2 Germany

##### 5.4.2.3 Spain

##### 5.4.2.4 France

##### 5.4.2.5 Italy

##### 5.4.2.6 Russia

##### 5.4.2.7 Rest of Europe

#### 5.4.3 Asia-Pacific

##### 5.4.3.1 China

##### 5.4.3.2 Japan

##### 5.4.3.3 India

##### 5.4.3.4 Australia

##### 5.4.3.5 Rest of Asia-Pacific

#### 5.4.4 South America

##### 5.4.4.1 Brazil

##### 5.4.4.2 Argentina

##### 5.4.4.3 Rest of South America

#### 5.4.5 Middle East & Africa

##### 5.4.5.1 United Arab Emirates

##### 5.4.5.2 South Africa

##### 5.4.5.3 Rest of Middle East & Africa

**Scotts International. EU Vat number: PL 6772247784**

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

- 6 Competitive Landscape
  - 6.1 Most Adopted Strategies
  - 6.2 Market Positioning Analysis
  - 6.3 Company Profiles
    - 6.3.1 Matcha Maiden
    - 6.3.2 Mizuba Tea
    - 6.3.3 AOI Tea
    - 6.3.4 AIYA America Inc.
    - 6.3.5 Midori Spring
    - 6.3.6 Ippodo Tea
    - 6.3.7 Matcha DNA
    - 6.3.8 DoMatcha
    - 6.3.9 Breakaway Matcha LLC
    - 6.3.10 PIQUE

## 7 MARKET OPPORTUNITIES AND FUTURE TRENDS

**Scotts International. EU Vat number: PL 6772247784**

tel. 0048 603 394 346 e-mail: [support@scotts-international.com](mailto:support@scotts-international.com)

[www.scotts-international.com](http://www.scotts-international.com)

**Matcha - Market Share Analysis, Industry Trends & Statistics, Growth Forecasts  
(2025 - 2030)**

Market Report | 2025-04-28 | 120 pages | Mordor Intelligence

To place an Order with Scotts International:

- Print this form
- Complete the relevant blank fields and sign
- Send as a scanned email to support@scotts-international.com

**ORDER FORM:**

| Select license | License                  | Price     |
|----------------|--------------------------|-----------|
|                | Single User License      | \$4750.00 |
|                | Team License (1-7 Users) | \$5250.00 |
|                | Site License             | \$6500.00 |
|                | Corporate License        | \$8750.00 |
|                |                          | VAT       |
|                |                          | Total     |

\*Please circle the relevant license option. For any questions please contact support@scotts-international.com or 0048 603 394 346.

\*\* VAT will be added at 23% for Polish based companies, individuals and EU based companies who are unable to provide a valid EU Vat Numbers.

|               |                      |                               |   |
|---------------|----------------------|-------------------------------|---|
| Email*        | <input type="text"/> | Phone*                        | <input type="text"/>                    |
| First Name*   | <input type="text"/> | Last Name*                    | <input type="text"/>                    |
| Job title*    | <input type="text"/> |                               |   |
| Company Name* | <input type="text"/> | EU Vat / Tax ID / NIP number* | <input type="text"/>                    |
| Address*      | <input type="text"/> | City*                         | <input type="text"/>                    |
| Zip Code*     | <input type="text"/> | Country*                      | <input type="text"/>                    |
|               |                      | Date                          | <input type="text" value="2026-02-28"/> |
|               |                      | Signature                     |   |

**Scotts International. EU Vat number: PL 6772247784**

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

