

# Latin America Data Center Cooling - Market Share Analysis, Industry Trends & Statistics, Growth Forecasts (2025 - 2031)

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#### **Report description:**

The Latin America Data Center Cooling Market size is estimated at USD 0.23 billion in 2025, and is expected to reach USD 0.48 billion by 2031, at a CAGR of 13.45% during the forecast period (2025-2031).

The growth of the Latin American data center cooling market is fueled by the rising adoption of cloud-based services, the region's expanding digital economy, increased integration of AI technologies, the ongoing deployment of 5G networks, and a notable shift toward renewable energy sourcing.

Under Construction IT Load Capacity: The upcoming IT load capacity of the Latin American data center market is expected to reach around 2,400 MW by 2030.

Under Construction Raised Floor Space: The region's construction of raised floor area is expected to increase by 8.6 million sq. ft by 2030.

Planned Racks: The region's total number of racks to be installed is expected to reach 430K units by 2030.

Planned Submarine Cables: Many submarine cable systems are under construction in the region. One such submarine cable, estimated to be built by the end of 2024, is Firmina, which stretches over 14,517 km with landing points in Las Toninas, Argentina; Praia Grande, Brazil; Myrtle Beach, SC, United States; and Punta del Este, Uruguay.

Latin America Data Center Cooling Market Trends

- Latin America is at the forefront of the tech revolution, with Brazil, Mexico, Colombia, Argentina, and Chile emerging as its key players. Mexico boasts a USD 28 billion IT industry, making it the region's second-largest, while Brazil leads with a tech market valued at USD 45 billion. Notably, Brazil also allocates the highest percentage of its investments to technology.

- In 2022, Brazil secured the 54th position out of 131 countries in the Global Innovation Index. In 2023, investments in software, services, and hardware industries surpassed USD 46.2 billion (ABES). Additionally, In Brazil, approximately 630,000 professionals possess strong expertise in the IT field, with 133,000 focusing specifically on software development.

- Further, organizations in Mexico are steadfast in their investment plans for emerging technologies. Over the next two years, the adoption rates for these technologies are projected to double. Highlighting the trends: 5G is already in use by 42% of global companies; edge computing has seen a 25% adoption rate; IT automation stands at 45%; and while blockchain currently has a 16% adoption, it is anticipated to surge to nearly 30% in the coming two years.

- In the telecom industry, major players are prioritizing network infrastructure development, especially in developed nations. For example, in April 2024, America Movil, a leading telecommunications company from Mexico, announced its commitment to 5G investments. The company is scheduled to execute its capital expenditure plan, amounting to USD 7.1 billion, set for 2024. Such instances in the market are expected to create more need for data centers, boosting the demand for data center cooling infrastructure manufacturers in the coming years.

### Brazil to Witness Highest Growth

- The growth of the Brazilian data center market is primarily driven by digital transformation, cloud adoption, data center expansion, the Internet of Things (IoT), e-commerce growth, telecommunications infrastructure (rollout of 5G technology), artificial intelligence (AI), big data, and government initiatives toward digitalization. These factors collectively contribute to the increasing demand for data center cooling solutions in the Brazilian market, driving both domestic and international players to invest in cooling systems to support the country's growing digital economy.

- Brazil's information and communications technology (ICT) industry is at the forefront of innovation, driving remarkable progress and creating a future-proof environment. Utilizing state-of-the-art technologies, the ICT industry opens up a world of possibilities while facing the challenges that define its growth.

- In 2023, Brazil's ICT industry raked in BRL 708 billion (USD 142 billion), marking a 5.9% real-term growth from 2022. Breaking down the figures, the IT segment led the charge, contributing BRL 422 billion reais, encompassing software, cloud services, hardware, and digital technologies. On the other hand, telecom services, covering voice, data, and network implementation, accounted for the remaining BRL 285 billion.

- Further, in 2023, the software market was poised for a 15.1% growth, propelled by the rising demand for security, data management, artificial intelligence (AI), and enhanced customer experience (CX) solutions. Notably, software-as-a-service (SaaS) is set to dominate, with an anticipated 27.6% surge, accounting for half of all software sales. Concurrently, general IT services, encompassing application management, consulting, and systems integration, are forecasted to witness a 6.7% uptick.

- Regarding telecommunication expansion, in April 2024, the Brazilian government announced a strategic partnership with a prominent Mexican telecommunications entrepreneur to bolster its optic fiber and 5G infrastructure. The entrepreneur has committed to injecting an estimated BRL 40 billion into Brazil over five years. Considering the above instances, the IT and telecom segment is poised to generate a heightened demand for storage in the foreseeable future. This surge in storage needs is anticipated to boost the demand for data centers, fueling the need for data center cooling solutions.

Latin America Data Center Cooling Industry Overview

The Latin American data center cooling market exhibits a moderate level of consolidation among key industry players, having sharpened their competitive edge in recent years. Notable market leaders in this segment include Stulz GmbH, Rittal GMBH & Co. KG, Schneider Electric SE, Vertiv Group Corp., and Mitsubishi Electric Corporation. These industry giants, boasting significant market shares, are actively engaged in expanding their customer base throughout the region. Their growth strategies primarily hinge on strategic collaborative efforts aimed at enhancing market share and overall profitability. Moreover, companies such as Schneider Electric SE, Johnson Controls International PLC, and Mitsubishi Electric Corporation offer liquid and air-based cooling products.

Additional Benefits:

- The market estimate (ME) sheet in Excel format
- 3 months of analyst support

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