

India Road Freight Transport - Market Share Analysis, Industry Trends & Statistics, Growth Forecasts (2025 - 2030)

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Report description:

The India Road Freight Transport Market size is estimated at 153.9 billion USD in 2025, and is expected to reach 236.3 billion USD by 2030, growing at a CAGR of 8.95% during the forecast period (2025-2030).

India's manufacturing sector is expected to grow to USD 1 trillion by 2025 and drive the growth of the market

- As the Indian economy grows, there is an increase in the demand for manufactured goods, which leads to a higher need for road freight services to transport raw materials and finished goods. Moreover, manufacturing exports had their biggest year ever at USD 447.46 billion, growing 6.03% in FY23 over last year's record-breaking figure of USD 422 billion. In FY23 (until September 2022), exports of the top 10 major commodities stood at USD 187.2 billion.
- The future of the wholesale and retail trade segment is expected to be outstanding as India's retail industry is projected to grow at a pace of 9% over 2019-2030, from USD 779 billion in 2019 to USD 1,407 billion by 2026 and more than USD 1.8 trillion by 2030. The long-term future for the industry looks positive, supported by rising income, favorable demographics, entry of foreign players, and increasing urbanization. Moreover, rising production and exports are expected to support the manufacturing end-user segment. India is one of the top destinations for foreign investment in the manufacturing industry. Many leading brands in the mobile phone, luxury, and automotive sectors have established or are planning to set up their manufacturing plants in India. India's manufacturing sector is expected to grow to USD 1 trillion by 2025.

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India Road Freight Transport Market Trends

Government and private investments, rising exports, and the increasing interstate movement of goods are the major drivers of the transportation industry

- In 2024, the government is dedicated to reducing logistics costs to 5-6%. Indian Railways is taking steps to boost freight capacity, increase the speed of freight trains, lower freight expenses, establish dedicated freight corridors, improve last-mile connectivity between railheads, roads, and ports. They're aligning with PM Gati Shakti, granting industry status to logistics, promoting digital solutions, and developing logistics infrastructure. These efforts aim to cut costs and spur GDP growth in logistics.
- The sector is expected to grow till 2027 and is expected to add 10 million jobs by 2027. India is aiming to become a global hub for manufacturing and logistics, with recent policies attracting around USD 10 billion USD in investments for the warehousing and logistics sector. Also India's infrastructure plans for 2024, such as the Mumbai Trans Harbour Link (MTHL), Navi Mumbai International Airport, Noida International Airport and Western Dedicated Freight Corridor etc, are expected to accelerate India's journey towards becoming a prominent player in the global logistics landscape.

The diesel price increase was less sharp than the increase in petrol prices due to VAT cuts offered by several state governments

- In September 2023, oil prices hit a 10-month high of USD 90 per barrel as Saudi Arabia and Russia extended their voluntary production and export cuts till 2023. As India imports 85% of its oil, the fuel prices were impacted. According to the All-India Motor Transport Congress, which represents 14 million truckers and vehicle operators, the soaring fuel prices are impacting India's truckers as they have limited ability to pass on the rising prices, which account for 70% of the cost of operating a truck.
- The Indian government is contemplating reducing petrol and diesel prices by INR 4 - INR 6 (USD 0.04 - USD 0.07) per litre in 2024, timed with the upcoming Lok Sabha elections in H1 2024. Discussion is ongoing with Oil Marketing Companies to share the burden of this reduction equally, and there's a possibility of a more substantial cut of up to Rs 10 (USD 0.12) per litre. This move aims to alleviate the financial strain on the public and could also help lower retail inflation, which peaked at 5.55% in November 2023.

India Road Freight Transport Industry Overview

The India Road Freight Transport Market is fragmented, with the major five players in this market being CJ Darcl, CJ Darcl Logistics Limited, Delhivery Ltd., Mahindra Logistics Ltd. and VRL Logistics Ltd. (sorted alphabetically).

Additional Benefits:

- The market estimate (ME) sheet in Excel format
- 3 months of analyst support

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