

India Full-Truck-Load (FTL) - Market Share Analysis, Industry Trends & Statistics, Growth Forecasts (2025 - 2030)

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Report description:

The India Full-Truck-Load (FTL) Market size is estimated at 123.8 billion USD in 2025, and is expected to reach 187.8 billion USD by 2030, growing at a CAGR of 8.69% during the forecast period (2025-2030).

Manufacturing in India is emerging as a fast-growing sector due to the increasing investments and initiatives taken by the government

- Manufacturing in India has emerged as a fast-growing industry due to the rapidly increasing population in the country. Investments in the industry have increased, and initiatives like 'Make in India' aim to turn the country into a global manufacturing hub. For domestic and cross-border transportation of raw materials or finished goods, the majority of the manufacturing industries use trucks and trailers. The manufacturing industry in India is estimated to reach USD 1 trillion by 2025, and the need for transporting raw materials and finished goods increases. Automobile manufacturing is estimated to grow as several automakers have started investing heavily in various industry segments to keep up with the growing demand.
- The agricultural industry in India is also one of the largest contributors to the Indian economy, and it is expected to generate better momentum in the next few years due to increased investment in agricultural infrastructure. In the next five years, the central government plans to aim for USD 9 billion in investments in the fisheries as the government is targeting raising fish production to 220 lakh tons by 2024-2025. To maintain the supply chain and support the farmers in selling their perishable produce, the government has also rolled out a scheme for the creation of an integrated supply chain for fruits and vegetables in major cities.

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India Full-Truck-Load (FTL) Market Trends

Government and private investments, rising exports, and the increasing interstate movement of goods are the major drivers of the transportation industry

- In 2024, the government is dedicated to reducing logistics costs to 5-6%. Indian Railways is taking steps to boost freight capacity, increase the speed of freight trains, lower freight expenses, establish dedicated freight corridors, improve last-mile connectivity between railheads, roads, and ports. They're aligning with PM Gati Shakti, granting industry status to logistics, promoting digital solutions, and developing logistics infrastructure. These efforts aim to cut costs and spur GDP growth in logistics.
- The sector is expected to grow till 2027 and is expected to add 10 million jobs by 2027. India is aiming to become a global hub for manufacturing and logistics, with recent policies attracting around USD 10 billion USD in investments for the warehousing and logistics sector. Also India's infrastructure plans for 2024, such as the Mumbai Trans Harbour Link (MTHL), Navi Mumbai International Airport, Noida International Airport and Western Dedicated Freight Corridor etc, are expected to accelerate India's journey towards becoming a prominent player in the global logistics landscape.

The diesel price increase was less sharp than the increase in petrol prices due to VAT cuts offered by several state governments

- In September 2023, oil prices hit a 10-month high of USD 90 per barrel as Saudi Arabia and Russia extended their voluntary production and export cuts till 2023. As India imports 85% of its oil, the fuel prices were impacted. According to the All-India Motor Transport Congress, which represents 14 million truckers and vehicle operators, the soaring fuel prices are impacting India's truckers as they have limited ability to pass on the rising prices, which account for 70% of the cost of operating a truck.
- The Indian government is contemplating reducing petrol and diesel prices by INR 4 - INR 6 (USD 0.04 - USD 0.07) per litre in 2024, timed with the upcoming Lok Sabha elections in H1 2024. Discussion is ongoing with Oil Marketing Companies to share the burden of this reduction equally, and there's a possibility of a more substantial cut of up to Rs 10 (USD 0.12) per litre. This move aims to alleviate the financial strain on the public and could also help lower retail inflation, which peaked at 5.55% in November 2023.

India Full-Truck-Load (FTL) Industry Overview

The India Full-Truck-Load (FTL) Market is fragmented, with the major five players in this market being CJ Darcl Logistics Limited, Delhivery Ltd., Transport Corporation of India Ltd. (TCI), V-TRANS and VRL Logistics Ltd. (sorted alphabetically).

Additional Benefits:

- The market estimate (ME) sheet in Excel format
- 3 months of analyst support

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