

**Malaysia Hospital Market By Ownership (Public and Private), By Type (General, Multispecialty, Specialty), By Type of Services (In-Patient Services and Out-Patient Services), By Bed Capacity (100-500 Beds, up to 100 beds, and Above 500 beds), By Region, Competition, Forecast and Opportunities, 2020-2030F**

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**Report description:**

Malaysia Hospital Market was valued at USD 7848.95 Million in 2024 and is expected to reach USD 11324.85 Million by 2030 with a CAGR of 6.50% during the forecast period. The Malaysia Hospital Market is primarily driven by several key factors that shape its growth trajectory. Demographic trends, including population growth and aging, contribute to increasing healthcare needs, driving demand for hospital services. Rising incidence of chronic diseases and lifestyle-related illnesses necessitate expanded healthcare infrastructure and services, prompting investments in hospital facilities and technology. Government initiatives aimed at improving healthcare access, quality, and affordability play a crucial role in driving market growth. Medical tourism emerges as a significant driver, with Malaysia becoming a preferred destination for healthcare services, including specialized treatments and surgeries. Advancements in medical technology and treatments drive the adoption of innovative healthcare solutions within hospitals, enhancing patient care and outcomes. Collectively, these factors contribute to the dynamic growth and evolution of the Malaysia Hospital Market, positioning it as a key player in the regional healthcare landscape.

**Key Market Drivers**

**Demographic Trends**

The demographic landscape of Malaysia is undergoing a transformative shift, marked by a combination of population growth and aging trends, which collectively serve as significant drivers for the hospital market. Malaysia's population is expanding steadily, fueled by factors such as natural population increase and immigration. This population growth translates into higher healthcare needs and increased demand for hospital services across the country. A notable aspect of Malaysia's demographic transition is the aging population, with a growing proportion of elderly individuals in the population pyramid. As life expectancy increases and birth rates decline, the proportion of older adults aged 65 and above is on the rise. With aging comes an increased prevalence of

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age-related ailments and chronic conditions, necessitating specialized medical care, long-term management, and treatments tailored to the unique needs of elderly patients. According to the Economic Outlook 2023 report by the Ministry of Finance Malaysia, the Department of Statistics has noted that the country's aging population is growing at a faster-than-expected pace, with more than 15% of Malaysians projected to be 65 years or older by 2050. While life expectancy is rising, many are living with chronic health conditions rather than in good health. The Khazanah Research Institute estimates that 9.5 years of life expectancy will be spent in poor health, primarily due to non-communicable diseases (NCDs). This demographic shift, combined with the increasing prevalence of NCDs, is driving a growing demand for healthcare services, placing greater pressure on Malaysia's healthcare infrastructure. Hospitals will need to adapt to provide more specialized care and long-term treatment solutions to address the evolving needs of an aging population.

The growing number of elderly individuals seeking healthcare services contributes significantly to the demand for hospital facilities and services. Hospitals are increasingly called upon to provide comprehensive geriatric care, including specialized services such as geriatric medicine, rehabilitation, palliative care, and end-of-life care. The need for geriatric-specific treatments, surgeries, and interventions underscores the importance of hospitals in catering to the healthcare needs of the aging population. Population growth in Malaysia extends beyond the elderly demographic, encompassing diverse age groups and healthcare requirements. Maternity care services are in demand to support expectant mothers and ensure safe childbirth experiences. Pediatric services cater to the healthcare needs of infants, children, and adolescents, ranging from routine check-ups and vaccinations to specialized treatments for pediatric conditions and illnesses.

#### Prevalence of Chronic Diseases

Malaysia is confronting a surge in the prevalence of chronic diseases, notably diabetes, cardiovascular disorders, and cancer, marking a significant health challenge for the nation. Lifestyle choices intertwined with urbanization have fostered an environment conducive to the proliferation of non-communicable diseases (NCDs). An article named, "Managing Chronic Diseases in the Malaysian Primary Health Care - a Need for Change" quotes that Chronic diseases constitute the primary contributors to mortality and disability in Malaysia, representing 71% of all recorded deaths and accounting for 69% of the overall disease burden. The World Health Organization, in its publication "Preventing Chronic Disease: A Vital Investment," underscores the concerning lack of prompt and decisive action by most governments in low and middle-income nations to address this pressing issue, a situation deemed both evident and unacceptable.

Sedentary lifestyles, characterized by minimal physical activity, coupled with the consumption of unhealthy diets rich in processed foods, sugars, and fats, contribute substantially to this escalating health burden. Urbanization further exacerbates the situation, as rapid urban growth leads to lifestyle changes, including reduced physical activity, increased stress levels, and greater exposure to environmental pollutants. These factors collectively contribute to the rising incidence of chronic diseases, posing a considerable threat to public health and straining healthcare resources. According to the National Health and Morbidity Survey 2019, approximately 1 in 5 adult Malaysians are living with diabetes, 1 in 3 with hypertension, and nearly half are classified as overweight or obese. This high prevalence of chronic conditions is placing increasing pressure on healthcare facilities, creating a growing demand for specialized medical services, long-term care, and treatments, thereby driving the expansion of the hospital sector in Malaysia.

In response to this burgeoning health crisis, hospitals in Malaysia are witnessing a surge in patient volumes seeking diagnosis, treatment, and management of chronic conditions. The escalating demand for healthcare services underscores the critical need for specialized medical care, advanced treatments, and multidisciplinary approaches to address the complex needs of patients with chronic diseases. Hospitals play a pivotal role in managing chronic conditions by providing a range of services, including diagnostic tests, medication management, lifestyle interventions, and disease monitoring. Specialized healthcare facilities equipped with state-of-the-art equipment, skilled healthcare professionals, and comprehensive care pathways are essential for effectively managing chronic diseases and improving patient outcomes.

#### Government Initiatives and Healthcare Policies

The Malaysian government's steadfast commitment to enhancing healthcare access, quality, and affordability stands as a pivotal driver propelling the growth of the hospital market. Through a series of strategic initiatives and policies, the government aims to fortify the nation's healthcare infrastructure, extend coverage, and bolster medical tourism, thereby fostering a conducive environment for the expansion and development of hospitals across the country. Central to the government's healthcare agenda

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are initiatives such as the National Healthcare Blueprint and the Healthcare National Key Economic Area (NKEA), which delineate comprehensive strategies for advancing the healthcare sector. These initiatives underscore the government's proactive approach towards improving healthcare delivery, prioritizing investments in infrastructure, technology, and human resources to meet the evolving healthcare needs of the population. A recent report by the Ministry of Health (MOH) Malaysia and the World Health Organization (WHO), titled Direct Health-care Cost of Noncommunicable Diseases in Malaysia, reveals that hospitalizations, medical tests, medications, and primary care consultations for NCDs such as cardiovascular diseases, diabetes, and cancer cost the Malaysian economy over USD 2.19 billion annually. This financial strain highlights the critical need for targeted healthcare interventions and greater investments in preventive care. In response, the Malaysian government has implemented several policies to address the growing burden of NCDs, improve healthcare accessibility, and enhance treatment capabilities. These efforts are fostering the expansion of hospital services, the adoption of advanced medical technologies, and the development of specialized healthcare facilities, further driving the demand for hospital care and services in the country.

One of the primary objectives of these initiatives is to enhance healthcare infrastructure by investing in the construction of new hospitals and the modernization of existing facilities. By expanding the capacity and capabilities of healthcare institutions, the government aims to alleviate the strain on existing healthcare resources and improve access to quality medical services for all segments of society. The government's efforts to promote medical tourism play a crucial role in driving the growth of the hospital market. Through targeted promotional campaigns and incentives, Malaysia has emerged as a preferred destination for medical travelers seeking high-quality healthcare services at competitive prices. Investments in world-class healthcare facilities, advanced medical technologies, and specialized treatments attract patients from both domestic and international markets, stimulating demand for hospital services and contributing to market expansion.

#### Medical Tourism

Malaysia has firmly established itself as a premier destination for medical tourism, drawing patients not only from neighboring countries but also from around the globe who seek top-notch healthcare services at affordable prices. Renowned for its medical expertise, proficient healthcare professionals, modern facilities, and competitive pricing, Malaysia offers an enticing proposition for those in need of medical treatment. The country's reputation for medical excellence is underscored by its healthcare infrastructure, which boasts internationally accredited hospitals equipped with cutting-edge technology and facilities. These hospitals adhere to rigorous quality standards, ensuring that patients receive the highest level of care and treatment.

One of Malaysia's key strengths in medical tourism lies in its skilled healthcare professionals, including doctors, nurses, and support staff, who are renowned for their expertise, professionalism, and compassionate care. Many healthcare professionals in Malaysia have received training and education from reputable institutions around the world, further enhancing the quality of care they provide to patients. Malaysia's competitive pricing for medical procedures and treatments makes it an attractive option for medical travelers seeking cost-effective healthcare solutions without compromising on quality. Compared to other countries, medical treatment in Malaysia can be significantly more affordable, allowing patients to access high-quality healthcare services at a fraction of the cost.

#### Key Market Challenges

##### Resource Constraints and Healthcare Accessibility

Malaysia's hospital market faces significant challenges related to resource constraints and healthcare accessibility. Despite the government's efforts to improve healthcare infrastructure, many public hospitals are still under-resourced, leading to overcrowding and long waiting times. The limited number of specialists, nurses, and healthcare professionals exacerbates this issue, particularly in rural areas where healthcare facilities are scarce.

In rural regions, access to healthcare services is often limited due to a shortage of hospitals and clinics. Many rural residents have to travel long distances to receive medical care, which can delay treatment and worsen health outcomes. The uneven distribution of healthcare facilities and professionals between urban and rural areas highlights a significant gap in healthcare accessibility. The high cost of private healthcare services makes them unaffordable for a large segment of the population, further limiting access to necessary medical care. Resource constraints also affect the quality of care provided in public hospitals. Overcrowded facilities struggle to maintain hygiene and patient comfort, and the shortage of medical equipment can lead to delays in diagnosis and treatment. The limited budget for public healthcare restricts the ability to invest in advanced medical technologies and infrastructure improvements, hindering the overall development of the healthcare system.

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## Healthcare Financing and Affordability

Financing healthcare services is a major challenge in Malaysia's hospital market. The dual healthcare system comprises public and private sectors, with the public sector predominantly funded by the government and the private sector driven by market forces. While the public healthcare system provides affordable services, it is often overburdened, leading to longer waiting times and compromised quality of care. On the other hand, private healthcare services, although of higher quality and more accessible, are expensive and beyond the reach of many Malaysians.

The high cost of private healthcare creates a financial burden for individuals and families, especially those without comprehensive health insurance coverage. Many Malaysians opt for private healthcare for faster and better-quality services, but this often results in significant out-of-pocket expenses. The disparity in healthcare financing between the public and private sectors contributes to inequities in healthcare access and outcomes. Moreover, the current healthcare financing system does not adequately cover the growing costs associated with an aging population and the rising prevalence of chronic diseases. As the population ages, the demand for healthcare services increases, leading to higher healthcare expenditures. Without sufficient financing mechanisms, the sustainability of the healthcare system is at risk, potentially compromising the availability and quality of healthcare services in the future.

## Key Market Trends

### Healthcare Infrastructure Development

The Malaysian government's commitment to bolstering healthcare infrastructure, especially in rural and underprivileged regions, plays a pivotal role in propelling the expansion of the hospital market. Through strategic investments in the construction of new medical facilities, the enhancement of existing hospitals, and the establishment of healthcare centers, the government aims to bridge the gap in healthcare access and elevate the standard of services nationwide. In May 2024, Southeast Asia's first purpose-built township, KL Wellness City (KLWC), launched its flagship tertiary hospital through KL International Hospital Sdn Bhd. The first phase of the KL International Hospital (KLIH) is projected to have a development value of USD 0.22 billion, with completion expected by the second quarter of 2026 and the hospital opening in the third quarter. Designed as a 624-bed tertiary hospital, KLIH has the capacity to expand to 1,000 beds. It will be equipped with cutting-edge medical facilities, offering a comprehensive and integrated healthcare service ecosystem that aligns with the overall healthcare and wellness objectives of KL Wellness City. This development marks a significant step in the advancement of healthcare infrastructure, enhancing the region's medical capabilities and creating a robust healthcare environment that meets both local and international demand.

These initiatives signify a concerted effort to address disparities in healthcare provision, ensuring that even remote communities have access to quality medical care. By developing integrated healthcare complexes that bring together various medical services under one roof, Malaysia fosters a more efficient and comprehensive healthcare delivery system. The establishment of specialized hospitals catering to specific medical needs and the creation of medical hubs further enrich the healthcare landscape, offering specialized expertise and cutting-edge technologies to patients across the country. Such strategic investments not only benefit the populace by improving healthcare accessibility but also contribute to the overall development of Malaysia's healthcare sector. By prioritizing infrastructure expansion and modernization, the government underscores its commitment to fostering a robust and inclusive healthcare ecosystem that prioritizes patient well-being and satisfaction.

### Healthcare Financing and Insurance Coverage

Increasing healthcare financing options and insurance coverage contribute to higher healthcare utilization and hospital admissions in Malaysia. In December 2024, the Malaysian government announced plans to amend the Private Healthcare Facilities & Services Act 1998 (Act 586) in 2025, aiming to regulate private hospital charges more comprehensively. Currently, Act 586 caps only doctor fees, with all other charges by private hospitals, clinics, and healthcare facilities remaining unregulated. Specialist consultation fees and procedure fees are governed under Schedule 13. The proposed changes are intended as a short-term measure to control the rise in insurance premiums, while the long-term goal includes the implementation of diagnostic-related groups (DRGs) and potential adjustments to Schedule 13 to create a more structured and transparent healthcare financing and insurance environment. These changes are expected to enhance the regulation of healthcare costs, ensuring better affordability and stability in the healthcare insurance market. Government-sponsored healthcare schemes such as MySalam and national health insurance programs improve financial access to healthcare services for low-income individuals and marginalized communities. The growth of private health insurance coverage encourages patients to seek private hospital services, boosting

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revenue streams for hospitals and promoting investment in quality healthcare infrastructure and services.

#### Segmental Insights

##### Ownership Insights

Based on ownership, private emerged as the fastest growing segment in the Malaysia Hospital market during the forecast period. The growth of private healthcare facilities in Malaysia is being driven by increasing disposable incomes, an expanding middle class, and greater awareness of healthcare quality. As more Malaysians seek advanced treatments and personalized care, demand for private hospitals and clinics has surged. Additionally, Malaysia's competitive healthcare costs and high-quality services have attracted a growing number of medical tourists, further fueling the expansion of the private sector. Private hospitals are embracing advanced medical technologies and enhancing patient care, making them more appealing to those in need of efficient and comprehensive treatment. Consequently, the private healthcare market is growing at a faster rate than the public sector, which faces constraints such as limited budgets and higher patient volumes. Moreover, the government's ongoing efforts to regulate and improve healthcare access create further opportunities for innovation and expansion within the private healthcare segment.

##### Type Insights

Based on Type, multispecialty hospitals emerged as the dominating segment in the Malaysia Hospital market in 2024. These hospitals provide a comprehensive range of medical services under one roof, catering to a wide array of healthcare needs, which makes them highly attractive to patients seeking diverse medical treatments. Multispecialty hospitals combine the strengths of both general and specialty hospitals, offering everything from routine medical care to advanced treatments in various medical fields, such as cardiology, neurology, orthopedics, oncology, and more. This extensive service offering is particularly appealing to patients who require multifaceted medical attention, as it eliminates the need to visit multiple facilities for different health issues. The dominance of multispecialty hospitals is driven by several factors. The growing prevalence of chronic diseases and complex health conditions necessitates a more integrated approach to healthcare, which multispecialty hospitals are well-equipped to provide. They employ a broad spectrum of specialists and advanced medical technologies, enabling comprehensive diagnosis and treatment plans. The convenience and efficiency of receiving coordinated care in a single location attract a large patient base, enhancing patient satisfaction and outcomes. The Malaysian government's emphasis on improving healthcare infrastructure and accessibility has facilitated the growth of multispecialty hospitals. Investments in healthcare infrastructure and policies supporting public-private partnerships have enabled these hospitals to expand their services and reach a broader population. The rise of medical tourism in Malaysia, fueled by the country's reputation for high-quality and affordable healthcare, has further boosted the demand for multispecialty hospitals. International patients often seek these hospitals for their advanced medical capabilities and comprehensive care, contributing significantly to their prominence in the market.

##### Regional Insights

Based on Region, West Malaysia emerged as the dominating region in the Malaysia Hospital market in 2024. This dominance is driven by several factors, including economic development, population density, infrastructure, and the concentration of healthcare facilities. West Malaysia, which includes key urban centers such as Kuala Lumpur, Penang, Johor Bahru, and Selangor, is the more developed and populous region of the country, accounting for approximately 80% of the nation's population and a substantial portion of its economic activity. The higher population density in West Malaysia creates a larger demand for healthcare services. Urbanization in this region has led to the establishment of numerous hospitals, both public and private, to cater to the healthcare needs of its residents. Cities like Kuala Lumpur and Penang have become healthcare hubs, attracting patients from all over Malaysia as well as from neighboring countries due to their advanced medical facilities and specialized healthcare services. Economic development in West Malaysia has facilitated significant investments in healthcare infrastructure. The region boasts a larger number of well-equipped hospitals with state-of-the-art medical technology, attracting both local and international patients. The presence of renowned medical institutions and universities also contributes to a steady supply of qualified healthcare professionals, further enhancing the region's healthcare capabilities. Private healthcare providers are particularly concentrated in West Malaysia, driven by the higher income levels and greater demand for premium healthcare services. The private sector's growth is marked by the establishment of multispecialty and specialty hospitals, which offer high-quality care, shorter waiting times, and advanced treatments. This concentration of private hospitals contrasts with East Malaysia, where the healthcare market is less developed and relies more on public healthcare facilities.

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## Key Market Players

- IHH Healthcare Berhad
- KPJ Healthcare Berhad
- Sunway Medical Centre Berhad
- Kumpulan Medic Iman Sdn Bhd
- Optimax Holdings Berhad
- TMC Life Sciences Berhad
- LYC Healthcare Berhad
- Metro Healthcare Holding Sdn Bhd
- Regency Specialist Hospital Sdn Bhd
- Pantai Medical Centre Sdn Bhd

## Report Scope:

In this report, the Malaysia Hospital Market has been segmented into the following categories, in addition to the industry trends which have also been detailed below:

### □□ Malaysia Hospital Market, By Ownership:

- o Public
- o Private

### □□ Malaysia Hospital Market, By Type:

- o General
- o Multispecialty
- o Specialty

### □□ Malaysia Hospital Market, By Type of Services:

- o In-Patient Services
- o Out-Patient Services

### □□ Malaysia Hospital Market, By Bed Capacity:

- o 100-500 Beds
- o up to 100 beds
- o Above 500 beds

### □□ Malaysia Hospital Market, By Region:

- o East Malaysia
- o West Malaysia

## Competitive Landscape

Company Profiles: Detailed analysis of the major companies present in the Malaysia Hospital Market.

## Available Customizations:

Malaysia Hospital Market report with the given market data, TechSci Research offers customizations according to a company's specific needs. The following customization options are available for the report:

### Company Information

- Detailed analysis and profiling of additional market players (up to five).

## Table of Contents:

1. Service Overview
  - 1.1. Market Definition
  - 1.2. Scope of the Market
    - 1.2.1. Markets Covered
    - 1.2.2. Years Considered for Study
    - 1.2.3. Key Market Segmentations
2. Research Methodology

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- 2.1. Objective of the Study
- 2.2. Baseline Methodology
- 2.3. Key Industry Partners
- 2.4. Major Association and Secondary Sources
- 2.5. Forecasting Methodology
- 2.6. Data Triangulation & Validations
- 2.7. Assumptions and Limitations
3. Executive Summary
  - 3.1. Overview of the Market
  - 3.2. Overview of Key Market Segmentations
  - 3.3. Overview of Key Market Players
  - 3.4. Overview of Key Regions/Countries
  - 3.5. Overview of Market Drivers, Challenges, Trends
4. Voice of Customer
5. Malaysia Hospital Market Outlook
  - 5.1. Market Size & Forecast
    - 5.1.1. By Value
  - 5.2. Market Share & Forecast
    - 5.2.1. By Ownership (Public and Private)
    - 5.2.2. By Type (General, Multispecialty, and Specialty)
    - 5.2.3. By Type of Services (In-Patient Services and Out-Patient Services)
    - 5.2.4. By Bed Capacity (100-500 Beds, up to 100 beds, and Above 500 beds)
    - 5.2.5. By Region
    - 5.2.6. By Company (2024)
  - 5.3. Market Map
6. East Malaysia Hospital Market Outlook
  - 6.1. Market Size & Forecast
    - 6.1.1. By Value
  - 6.2. Market Share & Forecast
    - 6.2.1. By Ownership
    - 6.2.2. By Type
    - 6.2.3. By Type of Services
    - 6.2.4. By Bed Capacity
7. West Malaysia Hospital Market Outlook
  - 7.1. Market Size & Forecast
    - 7.1.1. By Value
  - 7.2. Market Share & Forecast
    - 7.2.1. By Ownership
    - 7.2.2. By Type
    - 7.2.3. By Type of Services
    - 7.2.4. By Bed Capacity
8. Market Dynamics
  - 8.1. Drivers
  - 8.2. Challenges
9. Market Trends & Developments
  - 9.1. Merger & Acquisition (If Any)
  - 9.2. Product Launches (If Any)

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- 9.3. Recent Developments
- 10. Policy & Regulatory Landscape
- 11. Malaysia Economic Profile
- 12. Malaysia Hospital Market: SWOT ANALYSIS
- 13. Porter's Five Forces Analysis
  - 13.1. Competition in the Industry
  - 13.2. Potential of New Entrants
  - 13.3. Power of Suppliers
  - 13.4. Power of Customers
  - 13.5. Threat of Substitute Products
- 14. Competitive Landscape
  - 14.1. IHH Healthcare Berhad
    - 14.1.1. Business Overview
    - 14.1.2. Company Snapshot
    - 14.1.3. Products & Services
    - 14.1.4. Financials (As Reported)
    - 14.1.5. Recent Developments
    - 14.1.6. Key Personnel Details
    - 14.1.7. SWOT Analysis
  - 14.2. KPJ Healthcare Berhad
  - 14.3. Sunway Medical Centre Berhad
  - 14.4. Kumpulan Medic Iman Sdn Bhd
  - 14.5. Optimax Holdings Berhad
  - 14.6. TMC Life Sciences Berhad
  - 14.7. LYC Healthcare Berhad
  - 14.8. Metro Healthcare Holding Sdn Bhd
  - 14.9. Regency Specialist Hospital Sdn Bhd
  - 14.10. Pantai Medical Centre Sdn Bhd
- 15. Strategic Recommendations
- 16. About Us & Disclaimer

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