

Soft Drinks in India

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Report description:

Soft drinks in India is set to maintain double-digit volume and current value growth both off-trade and on-trade in 2024, with increases anticipated by all measures across all categories. Several factors have been contributing to this robust growth, including per capita consumption rising from a low base, a youthful demographic, widespread electrification, and a warm climate. India's per capita consumption of soft drinks stands at 22 litres, which is significantly lower than the global average o...

Euromonitor International's Soft Drinks in India report offers a comprehensive guide to the size and shape of the market at a national level. It provides the latest retail sales data (2020-2024), allowing you to identify the sectors driving growth. It identifies the leading companies, the leading brands and offers strategic analysis of key factors influencing the market - be they legislative, distribution, packaging or pricing issues. Forecasts to 2029 illustrate how the market is set to change.

Product coverage: Asian Speciality Drinks, Bottled Water, Carbonates, Concentrates, Energy Drinks, Juice, RTD Coffee, RTD Tea, Sports Drinks.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

- * Get a detailed picture of the Soft Drinks market;
- * Pinpoint growth sectors and identify factors driving change;
- * Understand the competitive environment, the market's major players and leading brands;
- * Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.

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SPORTS DRINKS IN INDIA

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2024 DEVELOPMENTS

Perception of sports drinks, combined with a lack of reduced sugar alternatives, limits the growth potential Gatorade holds a commanding share amongst a relatively small number of players

Coca-Cola has explored divergent strategies for sports drinks over the years, and it has settled for a volume over value approach PROSPECTS AND OPPORTUNITIES

Coca-Cola?s mass marketing will hinder the competition?s ability to increase prices during the forecast period

Growth potential due to rising health consciousness and Fit India

Forecast period could be an opportune time for the launch of healthier variants

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ENERGY DRINKS IN INDIA

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2024 DEVELOPMENTS

PepsiCo India?s Sting has successfully democratised energy drinks, previously perceived as a premium category

Concern about and regulation of caffeine prevents stronger uptake of energy drinks

High prices limit sales of energy drinks

PROSPECTS AND OPPORTUNITIES

India?s young and gaming demographics will continue to drive the growth of energy drinks during the forecast period Sting, as an economic alternative, will continue to drive sales

Small pack sizes and PET packaging will continue to dominate during the forecast period

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CONCENTRATES IN INDIA

KEY DATA FINDINGS

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Growth is maintained for concentrates, although at a slow pace compared with overall soft drinks

Pioma Industries leads concentrates, supported by fortification, product development, affordability, and accessibility Supply chain issues and inflation pose challenges, and concern over hyperlocal delivery players

PROSPECTS AND OPPORTUNITIES

Solid growth expected, but challenge from inflation and other soft drinks Versatility in various applications and the focus on rural consumers set to underpin growth in concentrates Players will have to highlight functional ingredients and inclusion of natural ingredients CATEGORY DATA Table 105 Off-trade Sales of Concentrates (RTD) by Category: Volume 2019-2024 Table 106 Off-trade Sales of Concentrates (RTD) by Category: % Volume Growth 2019-2024 Table 107 Off-trade Sales of Concentrates by Category: Value 2019-2024 Table 108 Off-trade Sales of Concentrates by Category: % Value Growth 2019-2024 Table 109 LBN Brand Shares of Off-trade Concentrates (RTD): % Volume 2021-2024 Table 110 NBO Company Shares of Off-trade Concentrates: % Value 2020-2024 Table 111 LBN Brand Shares of Off-trade Concentrates: % Value 2021-2024 Table 112 NBO Company Shares of Off-trade Liquid Concentrates (RTD): % Volume 2020-2024 Table 113 LBN Brand Shares of Off-trade Liquid Concentrates (RTD): % Volume 2021-2024 Table 114 []NBO Company Shares of Off-trade Powder Concentrates (RTD): % Volume 2020-2024 Table 115 ∏LBN Brand Shares of Off-trade Powder Concentrates (RTD): % Volume 2021-2024 Table 116 [Forecast Off-trade Sales of Concentrates (RTD) by Category: Volume 2024-2029 Table 117 [Forecast Off-trade Sales of Concentrates (RTD) by Category: % Volume Growth 2024-2029 Table 118 [Forecast Off-trade Sales of Concentrates by Category: Value 2024-2029 Table 119 ||Forecast Off-trade Sales of Concentrates by Category: % Value Growth 2024-2029 **RTD TEA IN INDIA KEY DATA FINDINGS** 2024 DEVELOPMENTS Growth continues for RTD tea, although sales are low within overall soft drinks Hindustan Unilever maintains its dominance despite rising competition Although a fledgling category, carbonated RTD tea and kombucha sees exceptional growth, fuelled by health benefits PROSPECTS AND OPPORTUNITIES Kombucha set to see the strongest performance moving forward Carbonated tea and kombucha likely to see changes in the competitive landscape Increasing number of reduced sugar variants of still RTD tea expected CATEGORY DATA Table 120 Off-trade Sales of RTD Tea by Category: Volume 2019-2024 Table 121 Off-trade Sales of RTD Tea by Category: Value 2019-2024 Table 122 Off-trade Sales of RTD Tea by Category: % Volume Growth 2019-2024 Table 123 Off-trade Sales of RTD Tea by Category: % Value Growth 2019-2024 Table 124 Leading Flavours for Off-trade RTD Tea: % Volume 2019-2024 Table 125 NBO Company Shares of Off-trade RTD Tea: % Volume 2020-2024 Table 126 LBN Brand Shares of Off-trade RTD Tea: % Volume 2021-2024 Table 127 NBO Company Shares of Off-trade RTD Tea: % Value 2020-2024 Table 128 LBN Brand Shares of Off-trade RTD Tea: % Value 2021-2024 Table 129
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