

RTD Coffee in North Macedonia

Market Direction | 2025-01-10 | 26 pages | Euromonitor

AVAILABLE LICENSES:

- Single User Licence €995.00
- Multiple User License (1 Site) €1990.00
- Multiple User License (Global) €2985.00

Report description:

RTD coffee, while still a relatively small category within soft drinks in North Macedonia, continued to advance its sales in 2024. A notable trend was significant premiumisation, driven by the entry of several international brands. These brands introduced higher-priced products, catering to a small group of coffee connoisseurs. These consumers appreciate the creamy textures of RTD coffee, often enhanced with added dairy or non-dairy options, and the aroma of imported coffees. This premiumisation...

Euromonitor International's RTD Coffee in North Macedonia report offers a comprehensive guide to the size and shape of the market at a national level. It provides the latest retail sales data (2020-2024), allowing you to identify the sectors driving growth. It identifies the leading companies, the leading brands and offers strategic analysis of key factors influencing the market - be they legislative, distribution, packaging or pricing issues. Forecasts to 2029 illustrate how the market is set to change.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

- * Get a detailed picture of the RTD Coffee market;
- * Pinpoint growth sectors and identify factors driving change;
- * Understand the competitive environment, the market's major players and leading brands;
- * Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.

Table of Contents:

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

List Of Contents And Tables

RTD COFFEE IN NORTH MACEDONIA

KEY DATA FINDINGS

2024 DEVELOPMENTS

Premiumisation drives growth

Limited competition restricts growth

Expanding distribution channels enhance visibility

PROSPECTS AND OPPORTUNITIES

Moderate growth expected with moderating price increases

On-the-go consumption fuels brand expansion

E-commerce growth to drive online sales

CATEGORY DATA

Table 1 Off-trade Sales of RTD Coffee: Volume 2019-2024

Table 2 Off-trade Sales of RTD Coffee: Value 2019-2024

Table 3 Off-trade Sales of RTD Coffee: % Volume Growth 2019-2024

Table 4 Off-trade Sales of RTD Coffee: % Value Growth 2019-2024

Table 5 NBO Company Shares of Off-trade RTD Coffee: % Volume 2020-2024

Table 6 LBN Brand Shares of Off-trade RTD Coffee: % Volume 2021-2024

Table 7 NBO Company Shares of Off-trade RTD Coffee: % Value 2020-2024

Table 8 LBN Brand Shares of Off-trade RTD Coffee: % Value 2021-2024

Table 9 Forecast Off-trade Sales of RTD Coffee: Volume 2024-2029

Table 10 □Forecast Off-trade Sales of RTD Coffee: Value 2024-2029

Table 11 □Forecast Off-trade Sales of RTD Coffee: % Volume Growth 2024-2029

Table 12 □Forecast Off-trade Sales of RTD Coffee: % Value Growth 2024-2029

SOFT DRINKS IN NORTH MACEDONIA

EXECUTIVE SUMMARY

Soft drinks in 2024: The big picture

2024 key trends

Competitive landscape

Retailing developments

Foodservice vs retail split

What next for soft drinks?

MARKET DATA

Table 13 Off-trade vs On-trade Sales of Soft Drinks (RTD) by Channel: Volume 2019-2024

Table 14 Off-trade vs On-trade Sales of Soft Drinks (RTD) by Channel: % Volume Growth 2019-2024

Table 15 Off-trade vs On-trade Sales of Soft Drinks by Channel: Value 2019-2024

Table 16 Off-trade vs On-trade Sales of Soft Drinks by Channel: % Value Growth 2019-2024

Table 17 Off-trade vs On-trade Sales of Soft Drinks (as sold) by Category: Volume 2024

Table 18 Off-trade vs On-trade Sales of Soft Drinks (as sold) by Category: % Volume 2024

Table 19 Off-trade vs On-trade Sales of Soft Drinks by Category: Value 2024

Table 20 Off-trade vs On-trade Sales of Soft Drinks by Category: % Value 2024

Table 21 Off-trade Sales of Soft Drinks (RTD) by Category: Volume 2019-2024

Table 22 ☐Off-trade Sales of Soft Drinks (RTD) by Category: % Volume Growth 2019-2024

Table 23 ☐Off-trade Sales of Soft Drinks by Category: Value 2019-2024

Table 24 ☐Off-trade Sales of Soft Drinks by Category: % Value Growth 2019-2024

Table 25 ☐Sales of Soft Drinks by Total Fountain On-trade: Volume 2019-2024

Table 26 ☐Sales of Soft Drinks by Total Fountain On-trade: % Volume Growth 2019-2024

Table 27 ☐NBO Company Shares of Off-trade Soft Drinks (RTD): % Volume 2020-2024

Table 28 ☐LBN Brand Shares of Off-trade Soft Drinks (RTD): % Volume 2021-2024

Table 29 ☐NBO Company Shares of Off-trade Soft Drinks: % Value 2020-2024

Table 30 ☐LBN Brand Shares of Off-trade Soft Drinks: % Value 2021-2024

Table 31 ☐Penetration of Private Label in Off-trade Soft Drinks (RTD) by Category: % Volume 2019-2024

Table 32 ☐Penetration of Private Label in Off-trade Soft Drinks by Category: % Value 2019-2024

Table 33 ☐Distribution of Off-trade Soft Drinks (as sold) by Format: % Volume 2019-2024

Table 34 ☐Distribution of Off-trade Soft Drinks (as sold) by Format and Category: % Volume 2024

Table 35 ☐Forecast Off-trade vs On-trade Sales of Soft Drinks (RTD) by Channel: Volume 2024-2029

Table 36 ☐Forecast Off-trade vs On-trade Sales of Soft Drinks (RTD) by Channel: % Volume Growth 2024-2029

Table 37 ☐Forecast Off-trade vs On-trade Sales of Soft Drinks by Channel: Value 2024-2029

Table 38 ☐Forecast Off-trade vs On-trade Sales of Soft Drinks by Channel: % Value Growth 2024-2029

Table 39 ☐Forecast Off-trade Sales of Soft Drinks (RTD) by Category: Volume 2024-2029

Table 40 ☐Forecast Off-trade Sales of Soft Drinks (RTD) by Category: % Volume Growth 2024-2029

Table 41 ☐Forecast Off-trade Sales of Soft Drinks by Category: Value 2024-2029

Table 42 ☐Forecast Off-trade Sales of Soft Drinks by Category: % Value Growth 2024-2029

Table 43 ☐Forecast Sales of Soft Drinks by Total Fountain On-trade: Volume 2024-2029

Table 44 ☐Forecast Sales of Soft Drinks by Total Fountain On-trade: % Volume Growth 2024-2029

DISCLAIMER

SOURCES

Summary 1 Research Sources

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

RTD Coffee in North Macedonia

Market Direction | 2025-01-10 | 26 pages | Euromonitor

To place an Order with Scotts International:

- ☐ - Print this form
- ☐ - Complete the relevant blank fields and sign
- ☐ - Send as a scanned email to support@scotts-international.com

ORDER FORM:

Select license	License	Price
	Single User Licence	€995.00
	Multiple User License (1 Site)	€1990.00
	Multiple User License (Global)	€2985.00
		VAT
		Total

*Please circle the relevant license option. For any questions please contact support@scotts-international.com or 0048 603 394 346.

** VAT will be added at 23% for Polish based companies, individuals and EU based companies who are unable to provide a valid EU Vat Numbers.

Email*	<input type="text"/>	Phone*	<input type="text"/>
First Name*	<input type="text"/>	Last Name*	<input type="text"/>
Job title*	<input type="text"/>		
Company Name*	<input type="text"/>	EU Vat / Tax ID / NIP number*	<input type="text"/>
Address*	<input type="text"/>	City*	<input type="text"/>
Zip Code*	<input type="text"/>	Country*	<input type="text"/>
		Date	<input type="text" value="2026-02-07"/>
		Signature	<input type="text"/>

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com