

## **Energy Drinks in Lithuania**

Market Direction | 2025-01-14 | 27 pages | Euromonitor

#### **AVAILABLE LICENSES:**

- Single User Licence €995.00
- Multiple User License (1 Site) €1990.00
- Multiple User License (Global) €2985.00

### Report description:

In 2024, sales of energy drinks continued to outperform the general soft drinks market in Lithuania, recording off-trade volume growth of 9%. However, much of this growth in off-trade volume can be attributed to aggressive promotional activities within the category. Discounts such as buy-one-get-one free offers or 50% off promotions are particularly common in energy drinks in Lithuania, driving increased consumer purchases. These promotional strategies have become a key driver of off-trade volum...

Euromonitor International's Energy Drinks in Lithuania report offers a comprehensive guide to the size and shape of the market at a national level. It provides the latest retail sales data (2020-2024), allowing you to identify the sectors driving growth. It identifies the leading companies, the leading brands and offers strategic analysis of key factors influencing the market - be they legislative, distribution, packaging or pricing issues. Forecasts to 2029 illustrate how the market is set to change.

Product coverage: Reduced Sugar Energy Drinks, Regular Energy Drinks.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

#### Why buy this report?

- \* Get a detailed picture of the Energy Drinks market;
- \* Pinpoint growth sectors and identify factors driving change;
- \* Understand the competitive environment, the market's major players and leading brands;
- \* Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.

#### **Table of Contents:**

Energy Drinks in Lithuania Euromonitor International January 2025

List Of Contents And Tables

**ENERGY DRINKS IN LITHUANIA** 

**KEY DATA FINDINGS** 

2024 DEVELOPMENTS

Growth continues to be positive as energy drink brands run frequent deals and promotions

Price promotions and private label lead the average price of energy drinks to remain flat

Cult gains ground to become the third-strongest energy drink brand in 2024

PROSPECTS AND OPPORTUNITIES

While off-trade volume growth is set to remain positive, a slowdown will be noted across the forecast period

Competition grows as other functional options challenge energy drink sales

Limited edition flavours and new variations are expected, as brands focus on ongoing innovation

**CATEGORY DATA** 

Table 1 Off-trade Sales of Energy Drinks: Volume 2019-2024

Table 2 Off-trade Sales of Energy Drinks: Value 2019-2024

Table 3 Off-trade Sales of Energy Drinks: % Volume Growth 2019-2024

Table 4 Off-trade Sales of Energy Drinks: % Value Growth 2019-2024

Table 5 NBO Company Shares of Off-trade Energy Drinks: % Volume 2020-2024

Table 6 LBN Brand Shares of Off-trade Energy Drinks: % Volume 2021-2024

Table 7 NBO Company Shares of Off-trade Energy Drinks: % Value 2020-2024

Table 8 LBN Brand Shares of Off-trade Energy Drinks: % Value 2021-2024

Table 9 Forecast Off-trade Sales of Energy Drinks: Volume 2024-2029

Table 10 ☐Forecast Off-trade Sales of Energy Drinks: Value 2024-2029

Table 11 [Forecast Off-trade Sales of Energy Drinks: % Volume Growth 2024-2029

Table 12 ☐ Forecast Off-trade Sales of Energy Drinks: % Value Growth 2024-2029

SOFT DRINKS IN LITHUANIA

**EXECUTIVE SUMMARY** 

Soft drinks in 2024: The big picture

2024 key trends

Competitive landscape

Retailing developments

Foodservice vs retail split

What next for soft drinks?

MARKET DATA

Table 13 Off-trade vs On-trade Sales of Soft Drinks (RTD) by Channel: Volume 2019-2024

Table 14 Off-trade vs On-trade Sales of Soft Drinks (RTD) by Channel: % Volume Growth 2019-2024

Table 15 Off-trade vs On-trade Sales of Soft Drinks by Channel: Value 2019-2024

Table 16 Off-trade vs On-trade Sales of Soft Drinks by Channel: % Value Growth 2019-2024

Table 17 Off-trade vs On-trade Sales of Soft Drinks (as sold) by Category: Volume 2024

Table 18 Off-trade vs On-trade Sales of Soft Drinks (as sold) by Category: % Volume 2024

Table 19 Off-trade vs On-trade Sales of Soft Drinks by Category: Value 2024

Table 20 Off-trade vs On-trade Sales of Soft Drinks by Category: % Value 2024

Scotts International, EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

- Table 21 Off-trade Sales of Soft Drinks (RTD) by Category: Volume 2019-2024
- Table 22 Off-trade Sales of Soft Drinks (RTD) by Category: % Volume Growth 2019-2024
- Table 23 [Off-trade Sales of Soft Drinks by Category: Value 2019-2024
- Table 24 Off-trade Sales of Soft Drinks by Category: % Value Growth 2019-2024
- Table 25 Sales of Soft Drinks by Total Fountain On-trade: Volume 2019-2024
- Table 26 ∏Sales of Soft Drinks by Total Fountain On-trade: % Volume Growth 2019-2024
- Table 27 NBO Company Shares of Off-trade Soft Drinks (RTD): % Volume 2020-2024
- Table 28 [LBN Brand Shares of Off-trade Soft Drinks (RTD): % Volume 2021-2024
- Table 29 [NBO Company Shares of Off-trade Soft Drinks: % Value 2020-2024
- Table 30 ∏LBN Brand Shares of Off-trade Soft Drinks: % Value 2021-2024
- Table 31 Penetration of Private Label in Off-trade Soft Drinks (RTD) by Category: % Volume 2019-2024
- Table 32 ∏Penetration of Private Label in Off-trade Soft Drinks by Category: % Value 2019-2024
- Table 33 ☐ Distribution of Off-trade Soft Drinks (as sold) by Format: % Volume 2019-2024
- Table 34 Distribution of Off-trade Soft Drinks (as sold) by Format and Category: % Volume 2024
- Table 35 ∏Forecast Off-trade vs On-trade Sales of Soft Drinks (RTD) by Channel: Volume 2024-2029
- Table 36 [Forecast Off-trade vs On-trade Sales of Soft Drinks (RTD) by Channel: % Volume Growth 2024-2029
- Table 37 ∏Forecast Off-trade vs On-trade Sales of Soft Drinks by Channel: Value 2024-2029
- Table 38 [Forecast Off-trade vs On-trade Sales of Soft Drinks by Channel: % Value Growth 2024-2029
- Table 39 [Forecast Off-trade Sales of Soft Drinks (RTD) by Category: Volume 2024-2029
- Table 40 [Forecast Off-trade Sales of Soft Drinks (RTD) by Category: % Volume Growth 2024-2029
- Table 41 [Forecast Off-trade Sales of Soft Drinks by Category: Value 2024-2029
- Table 42 ☐Forecast Off-trade Sales of Soft Drinks by Category: % Value Growth 2024-2029
- Table 43 | Forecast Sales of Soft Drinks by Total Fountain On-trade: Volume 2024-2029
- Table 44 ☐Forecast Sales of Soft Drinks by Total Fountain On-trade: % Volume Growth 2024-2029

DISCLAIMER

**SOURCES** 

Summary 1 Research Sources



☐ - Print this form

To place an Order with Scotts International:

 $\hfill \Box$  - Complete the relevant blank fields and sign

# **Energy Drinks in Lithuania**

Market Direction | 2025-01-14 | 27 pages | Euromonitor

☐ - Send as a scanne	ed email to support@scotts-interna	tional.com		
ORDER FORM:				
Select license	License			Price
	Single User Licence			€995.00
	Multiple User License (1 Site)			€1990.00
				€2985.00
	VAT			
			Total	
Email*		Phone*		
First Name*		Last Name*		
Job title*				
Company Name*		EU Vat / Tax ID / NIP number*		
Address*		City*		
Zip Code*		Country*		
		Date	2025-05-09	
		Signature		

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com www.scotts-international.com