

Consumer Health in Malaysia

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Report description:

The consumer health market in Malaysia is projected to maintain steady growth in current value terms in 2024, albeit at a slower pace compared to the initial years of the review period. While core inflation is anticipated to trend lower than in 2023, the elevated cost of living continues to drive many consumers towards more discerning purchasing habits, with a growing focus on value-for-money options. In response to these shifting consumer behaviours, both international and domestic players have...

Euromonitor International's Consumer Health in Malaysia report offers a comprehensive guide to the size and shape of the market at a national level. It provides the latest retail sales data 2019-2023, allowing you to identify the sectors driving growth. Forecasts to 2028 illustrate how the market is set to change.

Product coverage: Allergy Care, Herbal/Traditional Products, OTC, Paediatric Consumer Health, Sports Nutrition, Vitamins and Dietary Supplements, Weight Management and Wellbeing.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

- * Get a detailed picture of the Consumer Health market;
- * Pinpoint growth sectors and identify factors driving change;
- * Understand the competitive environment, the market's major players and leading brands;
- * Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.

Table of Contents:

Consumer Health in Malaysia Euromonitor International January 2025

List Of Contents And Tables

CONSUMER HEALTH IN MALAYSIA

EXECUTIVE SUMMARY

Consumer health in 2024: the big picture

2024 key trends

Competitive landscape

Retailing developments

What's next for consumer health?

MARKET INDICATORS

Table 1 Consumer Expenditure on Health Goods and Medical Services: Value 2019-2024

Table 2 Life Expectancy at Birth 2019-2024

MARKET DATA

Table 3 Sales of Consumer Health by Category: Value 2019-2024

Table 4 Sales of Consumer Health by Category: % Value Growth 2019-2024

Table 5 NBO Company Shares of Consumer Health: % Value 2020-2024

Table 6 LBN Brand Shares of Consumer Health: % Value 2021-2024

Table 7 Penetration of Private Label in Consumer Health by Category: % Value 2019-2024

Table 8 Distribution of Consumer Health by Format: % Value 2019-2024

Table 9 Distribution of Consumer Health by Format and Category: % Value 2024

Table 10 [Forecast Sales of Consumer Health by Category: Value 2024-2029

Table 11 ∏Forecast Sales of Consumer Health by Category: % Value Growth 2024-2029

APPENDIX

OTC registration and classification

Vitamins and dietary supplements registration and classification

Self-medication/self-care and preventive medicine

Switches

DISCLAIMER

DEFINITIONS

SOURCES

Summary 1 Research Sources

ANALGESICS IN MALAYSIA

KEY DATA FINDINGS

2024 DEVELOPMENTS

Topical analgesics retain strong performance supported by high number of new product innovations

Growing preference for stronger doses in systemic analgesics

Growing presence of herbal/traditional topical analgesics

PROSPECTS AND OPPORTUNITIES

Analgesics expected to continue on steady growth trajectory, boosted by rising availability of cheaper, generic alternatives

Topical analgesics will continue to benefit from innovative new product launches

Further diversification expected in terms of distribution channels

CATEGORY DATA

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Table 12 Sales of Analgesics by Category: Value 2019-2024

Table 13 Sales of Analgesics by Category: % Value Growth 2019-2024

Table 14 NBO Company Shares of Analgesics: % Value 2020-2024

Table 15 LBN Brand Shares of Analgesics: % Value 2021-2024

Table 16 Forecast Sales of Analgesics by Category: Value 2024-2029

Table 17 Forecast Sales of Analgesics by Category: % Value Growth 2024-2029

COUGH, COLD AND ALLERGY (HAY FEVER) REMEDIES IN MALAYSIA

KEY DATA FINDINGS

2024 DEVELOPMENTS

Cough, cold and allergy (hay fever) remedies sustain steady growth as consumers engage in preventative measures

Players ramp up new product development, with herbal/traditional ingredients commonly found in new formulations

Ongoing competition from immunity-strengthening vitamins and dietary supplements

PROSPECTS AND OPPORTUNITIES

Positive outlook expected, with herbal/traditional ingredients continuing as key manufacturer focus

Development of new products for specialised use, including remedies to break down mucus, while the expansion of e-commerce will introduce new Japanese brands to the market

Blurring of lines between vitamins and dietary supplements and cough, cold and allergy (hay fever) remedies

CATEGORY DATA

Table 18 Sales of Cough, Cold and Allergy (Hay Fever) Remedies by Category: Value 2019-2024

Table 19 Sales of Cough, Cold and Allergy (Hay Fever) Remedies by Category: % Value Growth 2019-2024

Table 20 NBO Company Shares of Cough, Cold and Allergy (Hay Fever) Remedies: % Value 2020-2024

Table 21 LBN Brand Shares of Cough, Cold and Allergy (Hay Fever) Remedies: % Value 2021-2024

Table 22 Forecast Sales of Cough, Cold and Allergy (Hay Fever) Remedies by Category: Value 2024-2029

Table 23 Forecast Sales of Cough, Cold and Allergy (Hay Fever) Remedies by Category: % Value Growth 2024-2029

DIGESTIVE REMEDIES IN MALAYSIA

KEY DATA FINDINGS

2024 DEVELOPMENTS

Stressful lifestyles contribute to strong growth in antacids, while diarrhoeal remedies and laxatives are gaining traction

Domestic manufacturers ramp up their investment in digestive remedies

On-the-go formats accommodate time-pressed consumers

PROSPECTS AND OPPORTUNITIES

Trend towards busier lifestyles projected to spur growth in digestive remedies for adults, with paediatric treatments remaining niche

Demand on locally manufactured digestive remedies is anticipated to grow, thanks to their affordable prices

Convenience stores and forecourt retailers are poised for growing share of the market

CATEGORY DATA

Table 24 Sales of Digestive Remedies by Category: Value 2019-2024

Table 25 Sales of Digestive Remedies by Category: % Value Growth 2019-2024

Table 26 NBO Company Shares of Digestive Remedies: % Value 2020-2024

Table 27 LBN Brand Shares of Digestive Remedies: % Value 2021-2024

Table 28 Forecast Sales of Digestive Remedies by Category: Value 2024-2029

Table 29 Forecast Sales of Digestive Remedies by Category: % Value Growth 2024-2029

DERMATOLOGICALS IN MALAYSIA

KEY DATA FINDINGS

2024 DEVELOPMENTS

Year of the Dragon spurs higher birth rate, driving growth in nappy rash treatments

Haemorrhoid treatments slowly gain momentum

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Topical germicidals/antiseptics benefit from high number of new product launches

PROSPECTS AND OPPORTUNITIES

Local manufacturers will become more competitive with enhanced product portfolios

Emerging number of standard shampoos aimed at preventing hair loss could pose strong competition to hair loss treatments Pharmacies are likely to remain dominant but e-commerce shows signs of promise

CATEGORY DATA

Table 30 Sales of Dermatologicals by Category: Value 2019-2024

Table 31 Sales of Dermatologicals by Category: % Value Growth 2019-2024

Table 32 NBO Company Shares of Dermatologicals: % Value 2020-2024

Table 33 LBN Brand Shares of Dermatologicals: % Value 2021-2024

Table 34 LBN Brand Shares of Hair Loss Treatments: % Value 2021-2024

Table 35 Forecast Sales of Dermatologicals by Category: Value 2024-2029

Table 36 Forecast Sales of Dermatologicals by Category: % Value Growth 2024-2029

NRT SMOKING CESSATION AIDS IN MALAYSIA

KEY DATA FINDINGS

2024 DEVELOPMENTS

Legislative changes support growth in NRT smoking cessation aids

Market leader Nicorette launches new NRT smoking cessation aid in spray format

Government interventions aim to combat nicotine smoking amongst young people

PROSPECTS AND OPPORTUNITIES

NRT smoking cessation aids could face challenges due to high cost of living, despite improving availability, including via online channels

Implementation of Control of Smoking Products Act 852 expected to boost demand for NRT aids, amid rising vaping rates Little change in competitive landscape

CATEGORY INDICATORS

Table 37 Number of Smokers by Gender 2019-2024

CATEGORY DATA

Table 38 Sales of NRT Smoking Cessation Aids by Category: Value 2019-2024

Table 39 Sales of NRT Smoking Cessation Aids by Category: % Value Growth 2019-2024

Table 40 NBO Company Shares of NRT Smoking Cessation Aids: % Value 2020-2024

Table 41 LBN Brand Shares of NRT Smoking Cessation Aids: % Value 2021-2024

Table 42 Forecast Sales of NRT Smoking Cessation Aids by Category: Value 2024-2029

Table 43 Forecast Sales of NRT Smoking Cessation Aids by Category: % Value Growth 2024-2029

SLEEP AIDS IN MALAYSIA

2024 DEVELOPMENTS

CATEGORY DATA

Table 94 Sales of Sleep Aids: Value 2019-2024

Table 95 Sales of Sleep Aids: % Value Growth 2019-2024

Table 96 NBO Company Shares of Sleep Aids: % Value 2020-2024

Table 97 LBN Brand Shares of Sleep Aids: % Value 2021-2024

Table 98 Forecast Sales of Sleep Aids: Value 2024-2029

Table 99 Forecast Sales of Sleep Aids: % Value Growth 2024-2029

EYE CARE IN MALAYSIA

KEY DATA FINDINGS

2024 DEVELOPMENTS

Increasing levels of screen time drive demand for eye care products

New product launches featuring distinctive benefits drive growth in eye care

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Local manufacturers expand into eye care to tap into growing demand

PROSPECTS AND OPPORTUNITIES

Varieties of eye wash emerge as competition for eye care in forecast period as surging number of eye wash seen Eye health supplements will continue to post threat to eye care as consumers engage in preventative measures Distribution through offline channels will remain solid, with convenience stores expected to grow in importance

CATEGORY DATA

Table 44 Sales of Eye Care by Category: Value 2019-2024

Table 45 Sales of Eye Care by Category: % Value Growth 2019-2024

Table 46 NBO Company Shares of Eye Care: % Value 2020-2024

Table 47 LBN Brand Shares of Eye Care: % Value 2021-2024

Table 48 Forecast Sales of Eye Care by Category: Value 2024-2029

Table 49 Forecast Sales of Eye Care by Category: % Value Growth 2024-2029

WOUND CARE IN MALAYSIA

KEY DATA FINDINGS

2024 DEVELOPMENTS

Wound care maintains steady growth, with sticking plasters/adhesive bandages seeing further diversification
Private label offerings produced by chained pharmacies represent more serious competition to leading brands
Partnership between Alpro Pharmacy and Sugi Holdings give consumers wider access to Japanese wound care products

PROSPECTS AND OPPORTUNITIES

Wound care will continue to see healthy growth, supported by manufacturer investment in new application formats Eye-catching designs, variety of sizes and compact packaging will boost sales

Pharmacy chain network will continue to expand but convenience stores will also gain traction

CATEGORY DATA

Table 50 Sales of Wound Care by Category: Value 2019-2024

Table 51 Sales of Wound Care by Category: % Value Growth 2019-2024

Table 52 NBO Company Shares of Wound Care: % Value 2020-2024

Table 53 LBN Brand Shares of Wound Care: % Value 2021-2024

Table 54 Forecast Sales of Wound Care by Category: Value 2024-2029

Table 55 Forecast Sales of Wound Care by Category: % Value Growth 2024-2029

VITAMINS IN MALAYSIA

KEY DATA FINDINGS

2024 DEVELOPMENTS

Normalisation of immunity trend as pandemic enters an endemic phase where

Nerve-health positioning of vitamin B represents strong growth opportunity, in conjunction with ageing population

Surging popularity of multivitamins as consumers engage in active lifestyles post-pandemic

PROSPECTS AND OPPORTUNITIES

Multivitamins will target the needs of specific consumer groups in order to become more competitive

More convenient, on-the-go formats will grow in popularity

Private labels anticipated to gain traction as a result of high cost of living

CATEGORY DATA

Table 56 Sales of Vitamins by Category: Value 2019-2024

Table 57 Sales of Vitamins by Category: % Value Growth 2019-2024

Table 58 Sales of Multivitamins by Positioning: % Value 2019-2024

Table 59 NBO Company Shares of Vitamins: % Value 2020-2024

Table 60 LBN Brand Shares of Vitamins: % Value 2021-2024

Table 61 Forecast Sales of Vitamins by Category: Value 2024-2029

Table 62 Forecast Sales of Vitamins by Category: % Value Growth 2024-2029

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DIETARY SUPPLEMENTS IN MALAYSIA

KEY DATA FINDINGS

2024 DEVELOPMENTS

Robust growth for dietary supplements, as Malaysians focus on preventative health measures

Focus on healthy ageing leads to development of NMN supplements as well as products targeting joint pain and flexibility

Emerging number of local manufacturers

PROSPECTS AND OPPORTUNITIES

Greater focus on dietary supplements focused on sleep regulation and mood management

Private label dietary supplements are expected to gain share

Shifting distribution landscape, with offline channels becoming increasingly popular

CATEGORY DATA

Table 63 Sales of Dietary Supplements by Category: Value 2019-2024

Table 64 Sales of Dietary Supplements by Category: % Value Growth 2019-2024

Table 65 Sales of Dietary Supplements by Positioning: % Value 2019-2024

Table 66 NBO Company Shares of Dietary Supplements: % Value 2020-2024

Table 67 LBN Brand Shares of Dietary Supplements: % Value 2021-2024

Table 68 Forecast Sales of Dietary Supplements by Category: Value 2024-2029

Table 69 Forecast Sales of Dietary Supplements by Category: % Value Growth 2024-2029

WEIGHT MANAGEMENT AND WELLBEING IN MALAYSIA

KEY DATA FINDINGS

2024 DEVELOPMENTS

High cost of living impacts demand for weight management and wellbeing, although supplement nutrition drinks continue to see healthy growth

Development of GLP-1 products could have implications for weight management and wellbeing

International direct sellers adopt localised marketing campaigns to boost consumption

PROSPECTS AND OPPORTUNITIES

Weight management and wellbeing leaders target consumers with personalised transformation packages

International direct sellers will continue to dominate sales in weight management and wellbeing, with increased focus on personalisation programmes

Both international and domestic players forecasted to compete intensely in meal replacement and supplement nutrition drinks CATEGORY DATA

Table 70 Sales of Weight Management and Wellbeing by Category: Value 2019-2024

Table 71 Sales of Weight Management and Wellbeing by Category: % Value Growth 2019-2024

Table 72 NBO Company Shares of Weight Management and Wellbeing: % Value 2020-2024

Table 73 LBN Brand Shares of Weight Management and Wellbeing: % Value 2021-2024

Table 74 Forecast Sales of Weight Management and Wellbeing by Category: Value 2024-2029

Table 75 Forecast Sales of Weight Management and Wellbeing by Category: % Value Growth 2024-2029

SPORTS NUTRITION IN MALAYSIA

KEY DATA FINDINGS

2024 DEVELOPMENTS

Sports protein powder continues as key driver of growth, with clear whey protein emerging as popular option

Convenient consumption formats cater to busy on-the-go lifestyles

Plant-based sports nutrition continues to gain traction

PROSPECTS AND OPPORTUNITIES

Healthy growth expected, led by spots protein powder, as manufacturers focus on more specialised products

On-the-go sports nutrition formats will see stronger demand

Distribution likely to see a further shift online

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CATEGORY DATA

Table 76 Sales of Sports Nutrition by Category: Value 2019-2024

Table 77 Sales of Sports Nutrition by Category: % Value Growth 2019-2024

Table 78 NBO Company Shares of Sports Nutrition: % Value 2020-2024

Table 79 LBN Brand Shares of Sports Nutrition: % Value 2021-2024

Table 80 Forecast Sales of Sports Nutrition by Category: Value 2024-2029

Table 81 Forecast Sales of Sports Nutrition by Category: % Value Growth 2024-2029

HERBAL/TRADITIONAL PRODUCTS IN MALAYSIA

KEY DATA FINDINGS

2024 DEVELOPMENTS

Demand for herbal/traditional products continues to grow, with dietary supplements leading the way

Beauty and health-focused positionings propel growth in herbal/traditional tonics, while herbal/traditional cough/cold remedies also have a growing presence

E-commerce continues to gain traction

PROSPECTS AND OPPORTUNITIES

Locally-produced herbal/traditional ingredients will be actively utilised by manufacturers

Malaysian government adopts new regulatory guidelines for herbal/traditional products

Products with a sleep and mood management positioning are anticipated to show an upward trend

CATEGORY DATA

Table 82 Sales of Herbal/Traditional Products by Category: Value 2019-2024

Table 83 Sales of Herbal/Traditional Products by Category: % Value Growth 2019-2024

Table 84 NBO Company Shares of Herbal/Traditional Products: % Value 2020-2024

Table 85 LBN Brand Shares of Herbal/Traditional Products: % Value 2021-2024

Table 86 Forecast Sales of Herbal/Traditional Products by Category: Value 2024-2029

Table 87 Forecast Sales of Herbal/Traditional Products by Category: % Value Growth 2024-2029

PAEDIATRIC CONSUMER HEALTH IN MALAYSIA

KEY DATA FINDINGS

2024 DEVELOPMENTS

Paediatric vitamins and dietary supplements continue with strong growth momentum, thanks to continuing focus on preventative health

Paediatric cough, cold and allergy remedies demonstrate rising demand

Domestic players make impact with host of new product launches

PROSPECTS AND OPPORTUNITIES

Immune-strengthening products are anticipated to see strong growth momentum

Strong potential for products that can support cognitive functioning

Expansion of pharmacy network will be key driver of growth, but e-commerce will grow in importance

CATEGORY DATA

Table 88 Sales of Paediatric Consumer Health by Category: Value 2019-2024

Table 89 Sales of Paediatric Consumer Health by Category: % Value Growth 2019-2024

Table 90 NBO Company Shares of Paediatric Consumer Health: % Value 2020-2024

Table 91 LBN Brand Shares of Paediatric Consumer Health: % Value 2021-2024

Table 92 Forecast Sales of Paediatric Consumer Health by Category: Value 2024-2029

Table 93 Forecast Sales of Paediatric Consumer Health by Category: % Value Growth 2024-2029

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