

Sports Drinks in Malaysia

Market Direction | 2024-12-02 | 29 pages | Euromonitor

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Report description:

During 2024 on-trade volume sales of sports drinks in Malaysia enjoyed further fast growth, albeit from a low base. Nonetheless, the awareness of and demand for sports drinks benefited from increased accessibility in cafes and restaurants, especially outlets focused on health-orientated menus. Thus, sports drinks are increasingly prevalent in foodservice settings, enhancing convenience for consumers who can purchase them on the go. Moreover, many fitness centres are providing cafes or restaurant...

Euromonitor International's Sports Drinks in Malaysia report offers a comprehensive guide to the size and shape of the market at a national level. It provides the latest retail sales data (2019-2023), allowing you to identify the sectors driving growth. It identifies the leading companies, the leading brands and offers strategic analysis of key factors influencing the market - be they legislative, distribution, packaging or pricing issues. Forecasts to 2028 illustrate how the market is set to change.

Product coverage: Reduced Sugar Sports Drinks, Regular Sports Drinks.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

- * Get a detailed picture of the Sports Drinks market;
- * Pinpoint growth sectors and identify factors driving change;
- * Understand the competitive environment, the market's major players and leading brands;
- * Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.

Table of Contents:

Sports Drinks in Malaysia Euromonitor International December 2024

List Of Contents And Tables

SPORTS DRINKS IN MALAYSIA

KEY DATA FINDINGS

2024 DEVELOPMENTS

The expanding number of cafes and restaurants attached to fitness centres spur on-trade volume sales Repositioning aims to broaden the use and appeal of 100 Plus

"Spend-and-Win" contests and sponsorships remain key strategies

PROSPECTS AND OPPORTUNITIES

Malaysia's route to becoming a "Sporting Nation" by 2025 offers growth opportunities for sports drinks Collaboration with brand ambassadors increases brand visibility, credibility and engagement

Players look to strengthen footholds through distribution strategies

CATEGORY DATA

Table 1 Off-trade Sales of Sports Drinks: Volume 2019-2024 Table 2 Off-trade Sales of Sports Drinks: Value 2019-2024

Table 3 Off-trade Sales of Sports Drinks: % Volume Growth 2019-2024

Table 4 Off-trade Sales of Sports Drinks: % Value Growth 2019-2024

Table 5 NBO Company Shares of Off-trade Sports Drinks: % Volume 2020-2024

Table 6 LBN Brand Shares of Off-trade Sports Drinks: % Volume 2021-2024

Table 7 NBO Company Shares of Off-trade Sports Drinks: % Value 2020-2024

Table 8 LBN Brand Shares of Off-trade Sports Drinks: % Value 2021-2024

Table 9 Forecast Off-trade Sales of Sports Drinks: Volume 2024-2029

Table 10 ∏Forecast Off-trade Sales of Sports Drinks: Value 2024-2029

Table 11 ☐Forecast Off-trade Sales of Sports Drinks: % Volume Growth 2024-2029 Table 12 ☐Forecast Off-trade Sales of Sports Drinks: % Value Growth 2024-2029

SOFT DRINKS IN MALAYSIA

EXECUTIVE SUMMARY

Soft drinks in 2024: The big picture

2024 key trends

Competitive landscape

Retailing developments

Foodservice vs retail split

What next for soft drinks?

MARKET DATA

Table 13 Off-trade vs On-trade Sales of Soft Drinks (RTD) by Channel: Volume 2019-2024

Table 14 Off-trade vs On-trade Sales of Soft Drinks (RTD) by Channel: % Volume Growth 2019-2024

Table 15 Off-trade vs On-trade Sales of Soft Drinks by Channel: Value 2019-2024

Table 16 Off-trade vs On-trade Sales of Soft Drinks by Channel: % Value Growth 2019-2024

Table 17 Off-trade vs On-trade Sales of Soft Drinks (as sold) by Category: Volume 2024

Table 18 Off-trade vs On-trade Sales of Soft Drinks (as sold) by Category: % Volume 2024

Table 19 Off-trade vs On-trade Sales of Soft Drinks by Category: Value 2024

Table 20 Off-trade vs On-trade Sales of Soft Drinks by Category: % Value 2024

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- Table 21 Off-trade Sales of Soft Drinks (RTD) by Category: Volume 2019-2024
- Table 22 Off-trade Sales of Soft Drinks (RTD) by Category: % Volume Growth 2019-2024
- Table 23 [Off-trade Sales of Soft Drinks by Category: Value 2019-2024
- Table 24 Off-trade Sales of Soft Drinks by Category: % Value Growth 2019-2024
- Table 25 ☐ Sales of Soft Drinks by Total Fountain On-trade: Volume 2019-2024
- Table 26 ∏Sales of Soft Drinks by Total Fountain On-trade: % Volume Growth 2019-2024
- Table 27 □NBO Company Shares of Total Soft Drinks (RTD): % Volume 2020-2024
- Table 28 [LBN Brand Shares of Total Soft Drinks (RTD): % Volume 2021-2024
- Table 29 [NBO Company Shares of On-trade Soft Drinks (RTD): % Volume 2020-2024
- Table 30 [LBN Brand Shares of On-trade Soft Drinks (RTD): % Volume 2021-2024
- Table 32 ☐LBN Brand Shares of Off-trade Soft Drinks (RTD): % Volume 2021-2024
- Table 33 ☐NBO Company Shares of Off-trade Soft Drinks: % Value 2020-2024
- Table 34 ∏LBN Brand Shares of Off-trade Soft Drinks: % Value 2021-2024
- Table 35 | Penetration of Private Label in Off-trade Soft Drinks (RTD) by Category: % Volume 2019-2024
- Table 36 Penetration of Private Label in Off-trade Soft Drinks by Category: % Value 2019-2024
- Table 37 ∏Distribution of Off-trade Soft Drinks (as sold) by Format: % Volume 2019-2024
- Table 38 Distribution of Off-trade Soft Drinks (as sold) by Format and Category: % Volume 2024
- Table 39 [Forecast Off-trade vs On-trade Sales of Soft Drinks (RTD) by Channel: Volume 2024-2029
- Table 40 | Forecast Off-trade vs On-trade Sales of Soft Drinks (RTD) by Channel: % Volume Growth 2024-2029
- Table 41 [Forecast Off-trade vs On-trade Sales of Soft Drinks by Channel: Value 2024-2029
- Table 42 [Forecast Off-trade vs On-trade Sales of Soft Drinks by Channel: % Value Growth 2024-2029
- Table 43 [Forecast Off-trade Sales of Soft Drinks (RTD) by Category: Volume 2024-2029
- Table 44 [Forecast Off-trade Sales of Soft Drinks (RTD) by Category: % Volume Growth 2024-2029
- Table 45 [Forecast Off-trade Sales of Soft Drinks by Category: Value 2024-2029
- Table 46 [Forecast Off-trade Sales of Soft Drinks by Category: % Value Growth 2024-2029
- Table 47 | Forecast Sales of Soft Drinks by Total Fountain On-trade: Volume 2024-2029
- Table 48 | Forecast Sales of Soft Drinks by Total Fountain On-trade: % Volume Growth 2024-2029

APPENDIX

Fountain sales in Malaysia

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SOURCES

Summary 1 Research Sources



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