

Soft Drinks in Norway

Market Direction | 2024-11-25 | 84 pages | Euromonitor

AVAILABLE LICENSES:

- Single User Licence €2150.00
- Multiple User License (1 Site) €4300.00
- Multiple User License (Global) €6450.00

Report description:

Soft drinks in Norway underwent significant shifts in 2024, driven by evolving consumer preferences, company strategies and economic factors. At the end of the review period, soft drinks was marked by a strong move towards reduced and sugar-free options, thereby aligning with the growing health consciousness of local consumers. This shift was reflected in the tendency for reduced sugar categories to outperform regular ones in off-trade volume and value growth terms. Indeed, in carbonates, the re...

Euromonitor International's Soft Drinks in Norway report offers a comprehensive guide to the size and shape of the market at a national level. It provides the latest retail sales data (2019-2023), allowing you to identify the sectors driving growth. It identifies the leading companies, the leading brands and offers strategic analysis of key factors influencing the market - be they legislative, distribution, packaging or pricing issues. Forecasts to 2028 illustrate how the market is set to change.

Product coverage: Asian Speciality Drinks, Bottled Water, Carbonates, Concentrates, Energy Drinks, Juice, RTD Coffee, RTD Tea, Sports Drinks.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

- * Get a detailed picture of the Soft Drinks market;
- * Pinpoint growth sectors and identify factors driving change;
- * Understand the competitive environment, the market's major players and leading brands;
- * Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.

Table of Contents:

Soft Drinks in Norway Euromonitor International November 2024

List Of Contents And Tables

SOFT DRINKS IN NORWAY

EXECUTIVE SUMMARY

Soft drinks in 2024: The big picture

2024 key trends

Competitive landscape

Retailing developments

Foodservice vs retail split

What next for soft drinks?

MARKET DATA

Table 1 Off-trade vs On-trade Sales of Soft Drinks (RTD) by Channel: Volume 2019-2024

Table 2 Off-trade vs On-trade Sales of Soft Drinks (RTD) by Channel: % Volume Growth 2019-2024

Table 3 Off-trade vs On-trade Sales of Soft Drinks by Channel: Value 2019-2024

Table 4 Off-trade vs On-trade Sales of Soft Drinks by Channel: % Value Growth 2019-2024

Table 5 Off-trade vs On-trade Sales of Soft Drinks (as sold) by Category: Volume 2024

Table 6 Off-trade vs On-trade Sales of Soft Drinks (as sold) by Category: % Volume 2024

Table 7 Off-trade vs On-trade Sales of Soft Drinks by Category: Value 2024

Table 8 Off-trade vs On-trade Sales of Soft Drinks by Category: % Value 2024

Table 9 Off-trade Sales of Soft Drinks (RTD) by Category: Volume 2019-2024

Table 10 ∏Off-trade Sales of Soft Drinks (RTD) by Category: % Volume Growth 2019-2024

Table 11 Off-trade Sales of Soft Drinks by Category: Value 2019-2024

Table 12 ☐Off-trade Sales of Soft Drinks by Category: % Value Growth 2019-2024

Table 13 Sales of Soft Drinks by Total Fountain On-trade: Volume 2019-2024

Table 14 [Sales of Soft Drinks by Total Fountain On-trade: % Volume Growth 2019-2024

Table 15 ☐NBO Company Shares of Total Soft Drinks (RTD): % Volume 2020-2024

Table 16 ☐LBN Brand Shares of Total Soft Drinks (RTD): % Volume 2021-2024

Table 17 ☐NBO Company Shares of On-trade Soft Drinks (RTD): % Volume 2020-2024

Table 18 [LBN Brand Shares of On-trade Soft Drinks (RTD): % Volume 2021-2024

Table 19

☐NBO Company Shares of Off-trade Soft Drinks (RTD): % Volume 2020-2024

Table 20 \square LBN Brand Shares of Off-trade Soft Drinks (RTD): % Volume 2021-2024

Table 21 NBO Company Shares of Off-trade Soft Drinks: % Value 2020-2024

Table 22 [LBN Brand Shares of Off-trade Soft Drinks: % Value 2021-2024

Table 23 [Penetration of Private Label in Off-trade Soft Drinks (RTD) by Category: % Volume 2019-2024

Table 24 ☐ Penetration of Private Label in Off-trade Soft Drinks by Category: % Value 2019-2024

Table 25 Distribution of Off-trade Soft Drinks (as sold) by Format: % Volume 2019-2024

Table 26 Distribution of Off-trade Soft Drinks (as sold) by Format and Category: % Volume 2024

Table 27 ∏Forecast Off-trade vs On-trade Sales of Soft Drinks (RTD) by Channel: Volume 2024-2029

Table 28 | Forecast Off-trade vs On-trade Sales of Soft Drinks (RTD) by Channel: % Volume Growth 2024-2029

Table 29 [Forecast Off-trade vs On-trade Sales of Soft Drinks by Channel: Value 2024-2029

Table 30 [Forecast Off-trade vs On-trade Sales of Soft Drinks by Channel: % Value Growth 2024-2029

Table 31 [Forecast Off-trade Sales of Soft Drinks (RTD) by Category: Volume 2024-2029

Scotts International, EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

Table 32 [Forecast Off-trade Sales of Soft Drinks (RTD) by Category: % Volume Growth 2024-2029

Table 33 [Forecast Off-trade Sales of Soft Drinks by Category: Value 2024-2029

Table 34 ∏Forecast Off-trade Sales of Soft Drinks by Category: % Value Growth 2024-2029

Table 35 | Forecast Sales of Soft Drinks by Total Fountain On-trade: Volume 2024-2029

Table 36 [Forecast Sales of Soft Drinks by Total Fountain On-trade: % Volume Growth 2024-2029

APPENDIX

Fountain sales in Norway

Trends

DISCLAIMER

SOURCES

Summary 1 Research Sources

CARBONATES IN NORWAY

KEY DATA FINDINGS

2024 DEVELOPMENTS

Development of reduced and zero sugar carbonates

Convenience and sustainability trends support e-commerce

Concerns over the possible health risks of sweeteners limits growth potential

PROSPECTS AND OPPORTUNITIES

Reduced sugar to continue to lead the way in carbonates but concerns remain

Leveraging popular culture for new product launches

Commitment to sustainability

CATEGORY DATA

Table 37 Off-trade vs On-trade Sales of Carbonates: Volume 2019-2024

Table 38 Off-trade vs On-trade Sales of Carbonates: Value 2019-2024

Table 39 Off-trade vs On-trade Sales of Carbonates: % Volume Growth 2019-2024

Table 40 Off-trade vs On-trade Sales of Carbonates: % Value Growth 2019-2024

Table 41 Off-trade Sales of Carbonates by Category: Volume 2019-2024

Table 42 Off-trade Sales of Carbonates by Category: Value 2019-2024

Table 43 Off-trade Sales of Carbonates by Category: % Volume Growth 2019-2024

Table 44 Off-trade Sales of Carbonates by Category: % Value Growth 2019-2024

Table 45 Total Sales of Carbonates by Fountain On-trade: Volume 2019-2024

Table 46 ∏Total Sales of Carbonates by Fountain On-trade: % Volume Growth 2019-2024

Table 47 □NBO Company Shares of Off-trade Carbonates: % Volume 2020-2024

Table 48 [LBN Brand Shares of Off-trade Carbonates: % Volume 2021-2024

Table 49 ☐NBO Company Shares of Off-trade Carbonates: % Value 2020-2024

Table 50 ☐LBN Brand Shares of Off-trade Carbonates: % Value 2021-2024

Table 51 [Forecast Off-trade Sales of Carbonates by Category: Volume 2024-2029

Table 52 | Forecast Off-trade Sales of Carbonates by Category: Value 2024-2029

Table 53 | Forecast Off-trade Sales of Carbonates by Category: % Volume Growth 2024-2029

Table 54 ∏Forecast Off-trade Sales of Carbonates by Category: % Value Growth 2024-2029

Table 55 | Forecast Total Sales of Carbonates by Fountain On-trade: Volume 2024-2029

Table 56 [Forecast Total Sales of Carbonates by Fountain On-trade: % Volume Growth 2024-2029

JUICE IN NORWAY

KEY DATA FINDINGS

2024 DEVELOPMENTS

Lack of growth and weak innovation damage the image of juice among younger generations Rise in demand for private label freshly pressed juice

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

High prices due to poor harvests and supply issues

PROSPECTS AND OPPORTUNITIES

Innovation to rejuvenate juice

Convenience and health and wellness trends present growth avenues

Online sales and out-of-Norway consumption to inform distribution patterns

CATEGORY DATA

Table 57 Off-trade Sales of Juice by Category: Volume 2019-2024

Table 58 Off-trade Sales of Juice by Category: Value 2019-2024

Table 59 Off-trade Sales of Juice by Category: % Volume Growth 2019-2024

Table 60 Off-trade Sales of Juice by Category: % Value Growth 2019-2024

Table 61 NBO Company Shares of Off-trade Juice: % Volume 2020-2024

Table 62 LBN Brand Shares of Off-trade Juice: % Volume 2021-2024

Table 63 NBO Company Shares of Off-trade Juice: % Value 2020-2024

Table 64 LBN Brand Shares of Off-trade Juice: % Value 2021-2024

Table 65 Forecast Off-trade Sales of Juice by Category: Volume 2024-2029

Table 66 [Forecast Off-trade Sales of Juice by Category: Value 2024-2029

Table 67 ∏Forecast Off-trade Sales of Juice by Category: % Volume Growth 2024-2029

Table 68 | Forecast Off-trade Sales of Juice by Category: % Value Growth 2024-2029

BOTTLED WATER IN NORWAY

KEY DATA FINDINGS

2024 DEVELOPMENTS

Shift to sparkling water boosts the carbonated format

Good quality tap water continues to dampen the consumption of still bottled water

Bulk purchasing and discount trends

PROSPECTS AND OPPORTUNITIES

Company activity to boost on- and off-trade demand

Flavoured bottled water leverages health and taste profiles

Protein and probiotic ingredients and energy boosts offer development opportunities for functional bottled water

CATEGORY DATA

Table 69 Off-trade Sales of Bottled Water by Category: Volume 2019-2024

Table 70 Off-trade Sales of Bottled Water by Category: Value 2019-2024

Table 71 Off-trade Sales of Bottled Water by Category: % Volume Growth 2019-2024

Table 72 Off-trade Sales of Bottled Water by Category: % Value Growth 2019-2024

Table 73 NBO Company Shares of Off-trade Bottled Water: % Volume 2020-2024

Table 74 LBN Brand Shares of Off-trade Bottled Water: % Volume 2021-2024

Table 75 NBO Company Shares of Off-trade Bottled Water: % Value 2020-2024

Table 76 LBN Brand Shares of Off-trade Bottled Water: % Value 2021-2024

Table 77 Forecast Off-trade Sales of Bottled Water by Category: Volume 2024-2029

Table 78 [Forecast Off-trade Sales of Bottled Water by Category: Value 2024-2029

Table 79 [Forecast Off-trade Sales of Bottled Water by Category: % Volume Growth 2024-2029

Table 80 | Forecast Off-trade Sales of Bottled Water by Category: % Value Growth 2024-2029

SPORTS DRINKS IN NORWAY

KEY DATA FINDINGS

2024 DEVELOPMENTS

Sports drinks gain momentum through key market trends and developments

New flavours add dynamism to the offer

Sports drinks players need to adapt to regulatory challenges

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

PROSPECTS AND OPPORTUNITIES

Players to ride the health and fitness trend with marketing and new product developments

Sports drinks to grow awareness through stronger distribution

Alternative soft drinks to remain a threat to sports drinks

CATEGORY DATA

Table 81 Off-trade Sales of Sports Drinks: Volume 2019-2024

Table 82 Off-trade Sales of Sports Drinks: Value 2019-2024

Table 83 Off-trade Sales of Sports Drinks: % Volume Growth 2019-2024

Table 84 Off-trade Sales of Sports Drinks: % Value Growth 2019-2024

Table 85 NBO Company Shares of Off-trade Sports Drinks: % Volume 2020-2024

Table 86 LBN Brand Shares of Off-trade Sports Drinks: % Volume 2021-2024

Table 87 NBO Company Shares of Off-trade Sports Drinks: % Value 2020-2024

Table 88 LBN Brand Shares of Off-trade Sports Drinks: % Value 2021-2024

Table 89 Forecast Off-trade Sales of Sports Drinks: Volume 2024-2029

Table 90 ∏Forecast Off-trade Sales of Sports Drinks: Value 2024-2029

Table 91 [Forecast Off-trade Sales of Sports Drinks: % Volume Growth 2024-2029

Table 92 [Forecast Off-trade Sales of Sports Drinks: % Value Growth 2024-2029

ENERGY DRINKS IN NORWAY

KEY DATA FINDINGS

2024 DEVELOPMENTS

Push and pull factors impact domestic sales of energy drinks

Prominent retail placement and new products sustain popularity

New products and flavours cater to local tastes

PROSPECTS AND OPPORTUNITIES

Energy drinks to remain a dynamic presence in soft drinks

Moves to reduce consumption among young demographic

New sugar-free brands and flavours to tap into strong growth opportunities in energy drinks

CATEGORY DATA

Table 93 Off-trade Sales of Energy Drinks: Volume 2019-2024

Table 94 Off-trade Sales of Energy Drinks: Value 2019-2024

Table 95 Off-trade Sales of Energy Drinks: % Volume Growth 2019-2024

Table 96 Off-trade Sales of Energy Drinks: % Value Growth 2019-2024

Table 97 NBO Company Shares of Off-trade Energy Drinks: % Volume 2020-2024

Table 98 LBN Brand Shares of Off-trade Energy Drinks: % Volume 2021-2024

Table 99 NBO Company Shares of Off-trade Energy Drinks: % Value 2020-2024

Table 100 LBN Brand Shares of Off-trade Energy Drinks: % Value 2021-2024

Table 101 Forecast Off-trade Sales of Energy Drinks: Volume 2024-2029

Table 102 ☐Forecast Off-trade Sales of Energy Drinks: Value 2024-2029

Table 103 [Forecast Off-trade Sales of Energy Drinks: % Volume Growth 2024-2029

Table 104 ☐Forecast Off-trade Sales of Energy Drinks: % Value Growth 2024-2029

CONCENTRATES IN NORWAY

KEY DATA FINDINGS

2024 DEVELOPMENTS

Shift from sugary to healthier options

Innovation follows the key reduced and sugar-free trend

Environmental factors exert upward pressure on unit prices

PROSPECTS AND OPPORTUNITIES

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

Strong competition to undermine the demand for concentrates

Adapting to environmental and market fluctuations

Innovation to attract younger generations

CATEGORY DATA

Concentrates Conversions

Summary 2 Concentrates Conversion Factors for Ready-to-Drink (RTD) Format

Table 105 Off-trade Sales of Concentrates (RTD) by Category: Volume 2019-2024

Table 106 Off-trade Sales of Concentrates (RTD) by Category: % Volume Growth 2019-2024

Table 107 Off-trade Sales of Concentrates by Category: Value 2019-2024

Table 108 Off-trade Sales of Concentrates by Category: % Value Growth 2019-2024

Table 109 LBN Brand Shares of Off-trade Concentrates (RTD): % Volume 2021-2024

Table 110 NBO Company Shares of Off-trade Concentrates: % Value 2020-2024

Table 111 LBN Brand Shares of Off-trade Concentrates: % Value 2021-2024

Table 112 NBO Company Shares of Off-trade Liquid Concentrates (RTD): % Volume 2020-2024

Table 113 LBN Brand Shares of Off-trade Liquid Concentrates (RTD): % Volume 2021-2024

Table 114

| NBO Company Shares of Off-trade Powder Concentrates (RTD): % Volume 2020-2024

Table 115 ∏LBN Brand Shares of Off-trade Powder Concentrates (RTD): % Volume 2021-2024

Table 116 [Forecast Off-trade Sales of Concentrates (RTD) by Category: Volume 2024-2029

Table 117 [Forecast Off-trade Sales of Concentrates (RTD) by Category: % Volume Growth 2024-2029

Table 118 ∏Forecast Off-trade Sales of Concentrates by Category: Value 2024-2029

Table 119 [Forecast Off-trade Sales of Concentrates by Category: % Value Growth 2024-2029

RTD TEA IN NORWAY

KEY DATA FINDINGS

2024 DEVELOPMENTS

Shift to reduced sugar variants limits off- and on-trade volume decreases in still RTD tea

Kombucha continues to gain momentum amid healthier soft drinks trend

Reduced sugar option consolidates Tine?s leading position

PROSPECTS AND OPPORTUNITIES

Health and wellness to influence RTD tea choices

Push-pull factors for RTD tea in foodservice

Innovation to focus on healthier, more natural variants

CATEGORY DATA

Table 120 Off-trade Sales of RTD Tea by Category: Volume 2019-2024

Table 121 Off-trade Sales of RTD Tea by Category: Value 2019-2024

Table 122 Off-trade Sales of RTD Tea by Category: % Volume Growth 2019-2024

Table 123 Off-trade Sales of RTD Tea by Category: % Value Growth 2019-2024

Table 124 Leading Flavours for Off-trade RTD Tea: % Volume 2019-2024

Table 125 NBO Company Shares of Off-trade RTD Tea: % Volume 2020-2024

Table 126 LBN Brand Shares of Off-trade RTD Tea: % Volume 2021-2024

Table 127 NBO Company Shares of Off-trade RTD Tea: % Value 2020-2024

Table 128 LBN Brand Shares of Off-trade RTD Tea: % Value 2021-2024

Table 129 [Forecast Off-trade Sales of RTD Tea by Category: Volume 2024-2029

Table 130 [Forecast Off-trade Sales of RTD Tea by Category: Value 2024-2029

Table 131 ∏Forecast Off-trade Sales of RTD Tea by Category: % Volume Growth 2024-2029

Table 132 ∏Forecast Off-trade Sales of RTD Tea by Category: % Value Growth 2024-2029

RTD COFFEE IN NORWAY

KEY DATA FINDINGS

Scotts International, EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

2024 DEVELOPMENTS

RTD coffee continues to gain momentum among younger demographics

Price inflation influences consumer spending and purchasing patterns

Tine continues to invest in the category

PROSPECTS AND OPPORTUNITIES

Busy consumers looking for energy boosts to help sustain the growing demand for RTD coffee

RTD coffee faces strong competition within non-alcoholic drinks

Flavour and variety expansions to maintain dynamism in RTD coffee

CATEGORY DATA

Table 133 Off-trade Sales of RTD Coffee: Volume 2019-2024

Table 134 Off-trade Sales of RTD Coffee: Value 2019-2024

Table 135 Off-trade Sales of RTD Coffee: % Volume Growth 2019-2024

Table 136 Off-trade Sales of RTD Coffee: % Value Growth 2019-2024

Table 137 NBO Company Shares of Off-trade RTD Coffee: % Volume 2020-2024

Table 138 LBN Brand Shares of Off-trade RTD Coffee: % Volume 2021-2024

Table 139 NBO Company Shares of Off-trade RTD Coffee: % Value 2020-2024

Table 140 LBN Brand Shares of Off-trade RTD Coffee: % Value 2021-2024

Table 141 Forecast Off-trade Sales of RTD Coffee: Volume 2024-2029

Table 142 ☐Forecast Off-trade Sales of RTD Coffee: Value 2024-2029

Table 143 ☐Forecast Off-trade Sales of RTD Coffee: % Volume Growth 2024-2029 Table 144 ☐Forecast Off-trade Sales of RTD Coffee: % Value Growth 2024-2029



☐ - Print this form

To place an Order with Scotts International:

 $\hfill \Box$ - Complete the relevant blank fields and sign

Soft Drinks in Norway

Market Direction | 2024-11-25 | 84 pages | Euromonitor

Single User Licence Multiple User License (1 Site) Multiple User License (Global) *Please circle the relevant license option. For any questions please contact support@scotts-international.com or 0048 ** VAT will be added at 23% for Polish based companies, individuals and EU based companies who are unable to prov Email* Phone* First Name* Last Name* Job title* Company Name* EU Vat / Tax ID / NIP number*	r Licence		Price
Multiple User License (Global) *Please circle the relevant license option. For any questions please contact support@scotts-international.com or 0048]** VAT will be added at 23% for Polish based companies, individuals and EU based companies who are unable to prov Email* Phone* Last Name* ob title*			€2150.00
Please circle the relevant license option. For any questions please contact support@scotts-international.com or 0048 ** VAT will be added at 23% for Polish based companies, individuals and EU based companies who are unable to prove **mail* **irst Name* **Db title*	ser License (1 Site)		€4300.00
** VAT will be added at 23% for Polish based companies, individuals and EU based companies who are unable to prove **mail* irst Name* bb title*	Multiple User License (Global)		€6450.00
** VAT will be added at 23% for Polish based companies, individuals and EU based companies who are unable to prove the same of title in the same individuals and EU based companies who are unable to prove the same individuals and EU based companies who are unable to prove the same individuals and EU based companies who are unable to prove the same individuals and EU based companies who are unable to prove the same individuals and EU based companies who are unable to prove the same individuals and EU based companies who are unable to prove the same individuals and EU based companies who are unable to prove the same individuals and EU based companies who are unable to prove the same individuals and EU based companies who are unable to prove the same individuals and EU based companies who are unable to prove the same individuals and EU based companies who are unable to prove the same individuals and EU based companies who are unable to prove the same individuals and EU based companies who are unable to prove the same individuals and EU based companies who are unable to prove the same individuals and EU based companies who are unable to prove the same individuals and EU based companies who are unable to prove the same individuals and EU based companies who are unable to prove the same individuals and EU based companies who are unable to prove the same individuals and EU based companies who are unable to prove the same individuals and EU based companies who are unable to prove the same individuals and EU based companies who are unable to prove the same individuals and EU based companies who are unable to prove the same individuals and EU based companies who are unable to prove the same individuals and EU based companies who are unable to prove the same individuals and EU based companies who are unable to prove the same individuals and EU based companies who are unable to prove the same individuals and EU based companies who are unable to prove the same individuals and EU based companies who are unable to prove the sa			VAT
** VAT will be added at 23% for Polish based companies, individuals and EU based companies who are unable to prove **mail* irst Name* bb title*			Total
ob title*		Phone*	
ob title*			
		Last Name*	
omnany Name* FIT Vat / Tay ID / NIP number*			
EO Vac / Tax ID / Nil Hamber			
ddress* City*		EU Vat / Tax ID / NIP no	umber*
Zip Code* Country*			umber*
Date 2025-05-13		City*	umber*
		City*	

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com www.scotts-international.com