

Hot Drinks in Chile

Market Direction | 2024-11-26 | 35 pages | Euromonitor

AVAILABLE LICENSES:

- Single User Licence €2150.00
- Multiple User License (1 Site) €4300.00
- Multiple User License (Global) €6450.00

Report description:

Retail demand for hot drinks in Chile has faced persistent challenges since late 2022, driven by inflation and a stagnant economy. By 2024, the outlook remains difficult, with hotter weather and reduced disposable incomes continuing to shape consumer preferences. Tea, the largest category within hot drinks and deeply ingrained in Chilean culture, has struggled in this context, registering a total volume sales decline in 2024. This drop can be attributed to a combination of factors: rising temper...

Euromonitor International's Hot Drinks in Chile report offers a comprehensive guide to the size and shape of the market at a national level. It provides the latest retail sales data 2019-2023, allowing you to identify the sectors driving growth. It identifies the leading companies, the leading brands and offers strategic analysis of key factors influencing the market - be they legislative, distribution or pricing issues. Forecasts to 2028 illustrate how the market is set to change.

Product coverage: Coffee, Other Hot Drinks, Tea.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

- * Get a detailed picture of the Hot Drinks market;
- * Pinpoint growth sectors and identify factors driving change;
- * Understand the competitive environment, the market's major players and leading brands;
- * Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

Table of Contents:

Hot Drinks in Chile
Euromonitor International
November 2024

List Of Contents And Tables

HOT DRINKS IN CHILE

EXECUTIVE SUMMARY

Hot drinks in 2024: The big picture

2024 key trends

Competitive landscape

Retailing developments

Foodservice vs retail split

What next for hot drinks?

MARKET DATA

Table 1 Sales of Hot Drinks by Retail vs Foodservice: % Volume Breakdown 2019-2024

Table 2 Sales of Hot Drinks by Retail vs Foodservice: % Volume Growth 2019-2024

Table 3 Retail Sales of Hot Drinks by Category: Volume 2019-2024

Table 4 Retail Sales of Hot Drinks by Category: Value 2019-2024

Table 5 Retail Sales of Hot Drinks by Category: % Volume Growth 2019-2024

Table 6 Retail Sales of Hot Drinks by Category: % Value Growth 2019-2024

Table 7 Foodservice Sales of Hot Drinks by Category: Volume 2019-2024

Table 8 Foodservice Sales of Hot Drinks by Category: % Volume Growth 2019-2024

Table 9 Total Sales of Hot Drinks by Category: Total Volume 2019-2024

Table 10 □ Total Sales of Hot Drinks by Category: % Total Volume Growth 2019-2024

Table 11 □ NBO Company Shares of Hot Drinks: % Retail Value 2020-2024

Table 12 □ LBN Brand Shares of Hot Drinks: % Retail Value 2021-2024

Table 13 □ Penetration of Private Label in Hot Drinks by Category: % Retail Value 2019-2024

Table 14 □ Retail Distribution of Hot Drinks by Format: % Volume 2019-2024

Table 15 □ Retail Distribution of Hot Drinks by Format and Category: % Volume 2024

Table 16 □ Forecast Sales of Hot Drinks by Retail vs Foodservice: % Volume Breakdown 2024-2029

Table 17 □ Forecast Sales of Hot Drinks by Retail vs Foodservice: % Volume Growth 2024-2029

Table 18 □ Forecast Retail Sales of Hot Drinks by Category: Volume 2024-2029

Table 19 □ Forecast Retail Sales of Hot Drinks by Category: Value 2024-2029

Table 20 □ Forecast Retail Sales of Hot Drinks by Category: % Volume Growth 2024-2029

Table 21 □ Forecast Retail Sales of Hot Drinks by Category: % Value Growth 2024-2029

Table 22 □ Forecast Foodservice Sales of Hot Drinks by Category: Volume 2024-2029

Table 23 □ Forecast Foodservice Sales of Hot Drinks by Category: % Volume Growth 2024-2029

Table 24 □ Forecast Total Sales of Hot Drinks by Category: Total Volume 2024-2029

Table 25 □ Forecast Total Sales of Hot Drinks by Category: % Total Volume Growth 2024-2029

DISCLAIMER

SOURCES

Summary 1 Research Sources

COFFEE IN CHILE

KEY DATA FINDINGS

2024 DEVELOPMENTS

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

Coffee demand remains strong, but growth of sophisticated alternatives slows down

Rising adoption of coffee machines drives demand for fresh ground coffee in Chile

Single servings help premium coffee brands adapt to economic pressures

PROSPECTS AND OPPORTUNITIES

Climate change challenges regional coffee supply and may lead to further price increases

Future innovation to focus on functionality and addition of other natural ingredients

Younger Chileans interested in new brewing methods and different coffee varieties

CATEGORY DATA

Table 26 Retail Sales of Coffee by Category: Volume 2019-2024

Table 27 Retail Sales of Coffee by Category: Value 2019-2024

Table 28 Retail Sales of Coffee by Category: % Volume Growth 2019-2024

Table 29 Retail Sales of Coffee by Category: % Value Growth 2019-2024

Table 30 Retail Sales of Fresh Ground Coffee Pods by Hard vs Soft: % Volume 2019-2024

Table 31 NBO Company Shares of Coffee: % Retail Value 2020-2024

Table 32 LBN Brand Shares of Coffee: % Retail Value 2021-2024

Table 33 Forecast Retail Sales of Coffee by Category: Volume 2024-2029

Table 34 Forecast Retail Sales of Coffee by Category: Value 2024-2029

Table 35 □Forecast Retail Sales of Coffee by Category: % Volume Growth 2024-2029

Table 36 □Forecast Retail Sales of Coffee by Category: % Value Growth 2024-2029

TEA IN CHILE

KEY DATA FINDINGS

2024 DEVELOPMENTS

Tea remains dominant but continues to face steady decline in consumption

Rising competition from coffee, climate change, and price hikes challenge tea

Instant tea aims to exploit sweeter preferences of Chileans using latte combinations

PROSPECTS AND OPPORTUNITIES

Green tea and fruit/herbal tea to spearhead new wellness-oriented efforts

Rising temperatures create opportunities for iced tea innovation in Chile

Tea expected to embrace sustainability with eco-friendly practices

CATEGORY DATA

Table 37 Retail Sales of Tea by Category: Volume 2019-2024

Table 38 Retail Sales of Tea by Category: Value 2019-2024

Table 39 Retail Sales of Tea by Category: % Volume Growth 2019-2024

Table 40 Retail Sales of Tea by Category: % Value Growth 2019-2024

Table 41 NBO Company Shares of Tea: % Retail Value 2020-2024

Table 42 LBN Brand Shares of Tea: % Retail Value 2021-2024

Table 43 Forecast Retail Sales of Tea by Category: Volume 2024-2029

Table 44 Forecast Retail Sales of Tea by Category: Value 2024-2029

Table 45 Forecast Retail Sales of Tea by Category: % Volume Growth 2024-2029

Table 46 □Forecast Retail Sales of Tea by Category: % Value Growth 2024-2029

OTHER HOT DRINKS IN CHILE

KEY DATA FINDINGS

2024 DEVELOPMENTS

Economic circumstances further hinder demand for other hot drinks in Chile

Climate change and higher temperatures limit performance of yerba mate

Milo retains lead of malt-based hot drinks, but sugar content and lack of success in large formats limit its growth

PROSPECTS AND OPPORTUNITIES

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

Other plant-based hot drinks faces complex future in a warmer Chile
Concerned parents call for low sugar content and no artificial colourants
Functionality through protein addition will be a key attribute in flavoured powder drinks

CATEGORY DATA

- Table 47 Retail Sales of Other Hot Drinks by Category: Volume 2019-2024
- Table 48 Retail Sales of Other Hot Drinks by Category: Value 2019-2024
- Table 49 Retail Sales of Other Hot Drinks by Category: % Volume Growth 2019-2024
- Table 50 Retail Sales of Other Hot Drinks by Category: % Value Growth 2019-2024
- Table 51 NBO Company Shares of Other Hot Drinks: % Retail Value 2020-2024
- Table 52 LBN Brand Shares of Other Hot Drinks: % Retail Value 2021-2024
- Table 53 Forecast Retail Sales of Other Hot Drinks by Category: Volume 2024-2029
- Table 54 Forecast Retail Sales of Other Hot Drinks by Category: Value 2024-2029
- Table 55 Forecast Retail Sales of Other Hot Drinks by Category: % Volume Growth 2024-2029
- Table 56 □Forecast Retail Sales of Other Hot Drinks by Category: % Value Growth 2024-2029

Hot Drinks in Chile

Market Direction | 2024-11-26 | 35 pages | Euromonitor

To place an Order with Scotts International:

- ☐ - Print this form
- ☐ - Complete the relevant blank fields and sign
- ☐ - Send as a scanned email to support@scotts-international.com

ORDER FORM:

Select license	License	Price
	Single User Licence	€2150.00
	Multiple User License (1 Site)	€4300.00
	Multiple User License (Global)	€6450.00
		VAT
		Total

*Please circle the relevant license option. For any questions please contact support@scotts-international.com or 0048 603 394 346.

☐ ** VAT will be added at 23% for Polish based companies, individuals and EU based companies who are unable to provide a valid EU Vat Numbers.

Email*	<input type="text"/>	Phone*	<input type="text"/>
First Name*	<input type="text"/>	Last Name*	<input type="text"/>
Job title*	<input type="text"/>		
Company Name*	<input type="text"/>	EU Vat / Tax ID / NIP number*	<input type="text"/>
Address*	<input type="text"/>	City*	<input type="text"/>
Zip Code*	<input type="text"/>	Country*	<input type="text"/>
		Date	<input type="text" value="2025-05-06"/>
		Signature	<input type="text"/>

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com