

# **Concentrates in Chile**

Market Direction | 2024-11-27 | 28 pages | Euromonitor

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# Report description:

Over the first half of the review period, demand for concentrates in Chile was steadily declining, mainly due to an increasingly sophisticated consumer base that rejected options perceived as artificial, highly processed, or unnatural. As a result, concentrates have struggled to compete with other soft drinks which emphasise their use of natural ingredients and health-oriented benefits or are simply preferred because of their flavour.

Euromonitor International's Concentrates in Chile report offers a comprehensive guide to the size and shape of the market at a national level. It provides the latest retail sales data (2019-2023), allowing you to identify the sectors driving growth. It identifies the leading companies, the leading brands and offers strategic analysis of key factors influencing the market - be they legislative, distribution, packaging or pricing issues. Forecasts to 2028 illustrate how the market is set to change.

Product coverage: Liquid Concentrates, Powder Concentrates.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

- \* Get a detailed picture of the Concentrates market;
- \* Pinpoint growth sectors and identify factors driving change;
- \* Understand the competitive environment, the market's major players and leading brands;
- \* Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.

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Zuko dominates powder concentrates, but Vivo and Livean aim to compete with "healthier" alternatives

Purchasing decisions mainly driven by price and availability

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Overall size of concentrates is set to shrink in the longer term

Emerging functionality-driven initiatives could offer potential

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