

# Fine Wines/Champagne and Spirits in the United Arab Emirates

Market Direction | 2024-10-14 | 20 pages | Euromonitor

### **AVAILABLE LICENSES:**

- Single User Licence €995.00
- Multiple User License (1 Site) €1990.00
- Multiple User License (Global) €2985.00

## Report description:

Despite a marginal decline in volumes, value sales of fine wines/champagne and spirits in the United Arab Emirates remain considerably higher than pre-pandemic levels in 2024. The United Arab Emirates continues to witness a trend of premiumisation, driven by shifting demographics and an influx of high net worth individuals, as well as high-spending tourists. This evolving landscape has opened the door for luxury brands to thrive. Notable developments include Moet & Chandon's collaborations with...

Euromonitor International's Fine Wines/Champagne and Spirits in United Arab Emirates report offers a comprehensive guide to the size and shape of the Fine Wines/Champagne and Spirits market at a national level. It provides the latest retail sales data, allowing you to identify the sectors driving growth. It identifies the leading companies, the leading brands and offers strategic analysis of key factors influencing the market and their effects on Fine Wines/Champagne and Spirits retailing along with the development of consumers' shopping patterns. Forecasts to 2028 illustrate how the market is set to change

Product coverage: Fine Wines, Luxury Spirits.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

- \* Get a detailed picture of the Fine Wines/Champagne and Spirits market;
- \* Pinpoint growth sectors and identify factors driving change;
- \* Understand the competitive environment, the market's major players and leading brands;
- \* Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.

Scotts International, EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com www.scotts-international.com

### **Table of Contents:**

Fine Wines/Champagne and Spirits in the United Arab Emirates Euromonitor International October 2024

List Of Contents And Tables

FINE WINES/CHAMPAGNE AND SPIRITS IN THE UNITED ARAB EMIRATES

**KEY DATA FINDINGS** 

2024 DEVELOPMENTS

Ongoing premiumisation within fine wines/champagne and spirits

Artisanal labels are a new but rising trend in the local market

Competitive landscape remains fairly fragmented in 2023

PROSPECTS AND OPPORTUNITIES

Culture shift could make Dubai a major growth driver for the category

Innovation with sustainability

Same-day e-commerce delivery gaining popularity but limited for luxury alcohol

**CATEGORY DATA** 

Table 1 Sales of Fine Wines/Champagne and Spirits by Category: Value 2019-2024

Table 2 Sales of Fine Wines/Champagne and Spirits by Category: % Value Growth 2019-2024

Table 3 NBO Company Shares of Fine Wines/Champagne and Spirits: % Value 2019-2023

Table 4 LBN Brand Shares of Fine Wines/Champagne and Spirits: % Value 2020-2023

Table 5 Distribution of Fine Wines/Champagne and Spirits by Format: % Value 2019-2024

Table 6 Forecast Sales of Fine Wines/Champagne and Spirits by Category: Value 2024-2029

Table 7 Forecast Sales of Fine Wines/Champagne and Spirits by Category: % Value Growth 2024-2029

LUXURY GOODS IN THE UNITED ARAB EMIRATES

**EXECUTIVE SUMMARY** 

Luxury goods in 2024: The big picture

2024 key trends

Competitive landscape

Retailing developments

What next for luxury goods?

MARKET DATA

Table 8 Sales of Luxury Goods by Category: Value 2019-2024

Table 9 Sales of Luxury Goods by Category: % Value Growth 2019-2024

Table 10 Inbound Receipts for Luxury Goods by Country of Origin: Value 2019-2024

Table 11 NBO Company Shares of Luxury Goods: % Value 2019-2023

Table 12 LBN Brand Shares of Luxury Goods: % Value 2020-2023

Table 13 Distribution of Luxury Goods by Format and Category: % Value 2024

Table 14 Forecast Sales of Luxury Goods by Category: Value 2024-2029

Table 15 Forecast Sales of Luxury Goods by Category: % Value Growth 2024-2029

DISCLAIMER

**SOURCES** 

Summary 1 Research Sources

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com



☐ - Print this form

To place an Order with Scotts International:

 $\hfill \Box$  - Complete the relevant blank fields and sign

# Fine Wines/Champagne and Spirits in the United Arab Emirates

Market Direction | 2024-10-14 | 20 pages | Euromonitor

Select license	License	Price
	Single User Licence	€995.00
	Multiple User License (1 Site)	€1990.00
	Multiple User License (Global)	€2985.00
		VAT
		Total
mail*	Phone*	
	Phone*  Last Name*	
First Name*		
First Name* ob title*		
First Name* ob title* Company Name*	Last Name*	
First Name*  ob title*  Company Name*  Address*	Last Name*  EU Vat / Tax ID / NIP number*	
Email*  First Name*  Job title*  Company Name*  Address*  Zip Code*	Last Name*  EU Vat / Tax ID / NIP number*  City*	

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com www.scotts-international.com