

Consumer Health in the Netherlands

Market Direction | 2024-09-24 | 103 pages | Euromonitor

AVAILABLE LICENSES:

- Single User Licence €2675.00
- Multiple User License (1 Site) €5350.00
- Multiple User License (Global) €8025.00

Report description:

The consumer health market in the Netherlands is expected to continue performing well in current value terms in 2024, building on the momentum from the previous year. This growth is being driven by a sustained demand for convenient solutions and products that offer quick relief or help prevent and treat pain. At the same time, factors such as population growth and barriers to accessing basic healthcare services are fuelling the rise in self-care practices among Dutch consumers. In response, manu...

Euromonitor International's Consumer Health in Netherlands report offers a comprehensive guide to the size and shape of the market at a national level. It provides the latest retail sales data 2019-2023, allowing you to identify the sectors driving growth. Forecasts to 2028 illustrate how the market is set to change.

Product coverage: Allergy Care, Herbal/Traditional Products, OTC, Paediatric Consumer Health, Sports Nutrition, Vitamins and Dietary Supplements, Weight Management and Wellbeing.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

- * Get a detailed picture of the Consumer Health market;
- * Pinpoint growth sectors and identify factors driving change;
- * Understand the competitive environment, the market's major players and leading brands;
- * Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.

Table of Contents:

Consumer Health in the Netherlands Euromonitor International September 2024

List Of Contents And Tables

CONSUMER HEALTH IN THE NETHERLANDS

EXECUTIVE SUMMARY

Consumer health in 2024: The big picture

2024 key trends

Competitive landscape

Retailing developments

What's next for consumer health?

MARKET INDICATORS

Table 1 Consumer Expenditure on Health Goods and Medical Services: Value 2019-2024

Table 2 Life Expectancy at Birth 2019-2024

MARKET DATA

Table 3 Sales of Consumer Health by Category: Value 2019-2024

Table 4 Sales of Consumer Health by Category: % Value Growth 2019-2024

Table 5 NBO Company Shares of Consumer Health: % Value 2020-2024

Table 6 LBN Brand Shares of Consumer Health: % Value 2021-2024

Table 7 Penetration of Private Label in Consumer Health by Category: % Value 2019-2024

Table 8 Distribution of Consumer Health by Format: % Value 2019-2024

Table 9 Distribution of Consumer Health by Format and Category: % Value 2024

Table 10 [Forecast Sales of Consumer Health by Category: Value 2024-2029

Table 11 ∏Forecast Sales of Consumer Health by Category: % Value Growth 2024-2029

APPENDIX

OTC registration and classification

Vitamins and dietary supplements registration and classification

Self-medication/self-care and preventative medicine

Switches

DISCLAIMER

DEFINITIONS

SOURCES

Summary 1 Research Sources

ANALGESICS IN THE NETHERLANDS

KEY DATA FINDINGS

2024 DEVELOPMENTS

Return to busy lifestyles impacts demand, while shift towards more advanced formulations, coupled with price increases, drive value growth

Expanding range of formats offer consumers greater choice

Consumer shift towards affordable private label alternatives

PROSPECTS AND OPPORTUNITIES

Promotion of self-care will boost demand for analgesics, as government seeks to curb healthcare spending

Product segmentation offers opportunities to counter market maturity

Growth potential for lesser known analgesics

Scotts International, EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

CATEGORY DATA

Table 12 Sales of Analgesics by Category: Value 2019-2024

Table 13 Sales of Analgesics by Category: % Value Growth 2019-2024

Table 14 NBO Company Shares of Analgesics: % Value 2020-2024

Table 15 LBN Brand Shares of Analgesics: % Value 2021-2024

Table 16 Forecast Sales of Analgesics by Category: Value 2024-2029

Table 17 Forecast Sales of Analgesics by Category: % Value Growth 2024-2029 COUGH, COLD AND ALLERGY (HAY FEVER) REMEDIES IN THE NETHERLANDS

KEY DATA FINDINGS

2024 DEVELOPMENTS

Continued value growth in 2024, thanks to busy lifestyles, sudden temperature changes and price increases

Search for faster solutions benefits sales of nasal sprays and drops

Irregular weather patterns intensify allergy symptoms

PROSPECTS AND OPPORTUNITIES

Trend towards self-medication will provide boost to sales

Greater variety of formats for effective symptom relief

Growing consumer base for allergy products

CATEGORY DATA

Table 18 Sales of Cough, Cold and Allergy (Hay Fever) Remedies by Category: Value 2019-2024

Table 19 Sales of Cough, Cold and Allergy (Hay Fever) Remedies by Category: % Value Growth 2019-2024

Table 20 NBO Company Shares of Cough, Cold and Allergy (Hay Fever) Remedies: % Value 2020-2024

Table 21 LBN Brand Shares of Cough, Cold and Allergy (Hay Fever) Remedies: % Value 2021-2024

Table 22 Forecast Sales of Cough, Cold and Allergy (Hay Fever) Remedies by Category: Value 2024-2029

Table 23 Forecast Sales of Cough, Cold and Allergy (Hay Fever) Remedies by Category: % Value Growth 2024-2029

DIGESTIVE REMEDIES IN THE NETHERLANDS

KEY DATA FINDINGS

2024 DEVELOPMENTS

Consumer base for digestive remedies continues to grow, as consumers take greater control over symptom relief Bayer retains its lead, with growing popularity of omeprazole as an active ingredient instrumental in driving demand Private label set to make further gains in digestive remedies in 2024

PROSPECTS AND OPPORTUNITIES

Manufacturers and retailers will encourage self-medication through educational efforts

Resurgence of foreign travel will generate the need for preventative measures

Players will leverage artificial intelligence to enhance efficiency

CATEGORY DATA

Table 24 Sales of Digestive Remedies by Category: Value 2019-2024

Table 25 Sales of Digestive Remedies by Category: % Value Growth 2019-2024

Table 26 NBO Company Shares of Digestive Remedies: % Value 2020-2024

Table 27 LBN Brand Shares of Digestive Remedies: % Value 2021-2024

Table 28 Forecast Sales of Digestive Remedies by Category: Value 2024-2029

Table 29 Forecast Sales of Digestive Remedies by Category: % Value Growth 2024-2029

DERMATOLOGICALS IN THE NETHERLANDS

KEY DATA FINDINGS

2024 DEVELOPMENTS

Rising incidence of allergies and skin irritation fuels demand for treatments

Growing preference for herbal and natural products

Private labels respond with lower-priced alternatives

Scotts International, EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

PROSPECTS AND OPPORTUNITIES

Market will benefit from increasing segmentation, as players cater to different consumer needs, but taboos will remain

Products to treat eczema will gain traction

Growth in topical antifungals will be driven by development of new formats and consumer demand for convenience

CATEGORY DATA

Table 30 Sales of Dermatologicals by Category: Value 2019-2024

Table 31 Sales of Dermatologicals by Category: % Value Growth 2019-2024

Table 32 NBO Company Shares of Dermatologicals: % Value 2020-2024

Table 33 LBN Brand Shares of Dermatologicals: % Value 2021-2024

Table 34 LBN Brand Shares of Hair Loss Treatments: % Value 2021-2024

Table 35 Forecast Sales of Dermatologicals by Category: Value 2024-2029

Table 36 Forecast Sales of Dermatologicals by Category: % Value Growth 2024-2029

NRT SMOKING CESSATION AIDS IN THE NETHERLANDS

KEY DATA FINDINGS

2024 DEVELOPMENTS

Ongoing consumer desire to quit smoking has positive impact on demand

Patches see upturn in demand as players invest in more innovative products

Haleon Netherlands BV maintains success through strong commitment to new product development and widespread distribution

PROSPECTS AND OPPORTUNITIES

Investment in new products, including NRT lozenges should help to capture consumer interest

Aggressive anti-smoking measures will drive sales growth

Dutch consumers will seek out lower prices online

CATEGORY INDICATORS

Table 37 Number of Smokers by Gender 2019-2024

CATEGORY DATA

Table 38 Sales of NRT Smoking Cessation Aids by Category: Value 2019-2024

Table 39 Sales of NRT Smoking Cessation Aids by Category: % Value Growth 2019-2024

Table 40 NBO Company Shares of NRT Smoking Cessation Aids: % Value 2020-2024

Table 41 LBN Brand Shares of NRT Smoking Cessation Aids: % Value 2021-2024

Table 42 Forecast Sales of NRT Smoking Cessation Aids by Category: Value 2024-2029

Table 43 Forecast Sales of NRT Smoking Cessation Aids by Category: % Value Growth 2024-2029

SLEEP AIDS IN THE NETHERLANDS

KEY DATA FINDINGS

2024 DEVELOPMENTS

Growing prevalence of sleeping problems

Shift towards stronger formulas boosts unit prices

Consumers are increasingly motivated to seek discounts via e-commerce channel

PROSPECTS AND OPPORTUNITIES

Continued growth for sleep aids, driven by rising prevalence of insomnia

Growing preference for herbal products but popularity of magnesium supplements could challenge sales

Growth of private label will heighten competitive pressure

CATEGORY DATA

Table 44 Sales of Sleep Aids: Value 2019-2024

Table 45 Sales of Sleep Aids: % Value Growth 2019-2024

Table 46 NBO Company Shares of Sleep Aids: % Value 2020-2024

Table 47 LBN Brand Shares of Sleep Aids: % Value 2021-2024

Table 48 Forecast Sales of Sleep Aids: Value 2024-2029

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

Table 49 Forecast Sales of Sleep Aids: % Value Growth 2024-2029

EYE CARE IN THE NETHERLANDS

KEY DATA FINDINGS

2024 DEVELOPMENTS

Dutch consumers well informed for common symptoms

Homoeopathic products are popular eye care remedies

Private label products lure consumers with lower prices

PROSPECTS AND OPPORTUNITIES

Further innovation expected, driven by increasing screen exposure

Allergy formulas have potential for growth

E-commerce will gain traction, driven by low prices and convenience

CATEGORY DATA

Table 50 Sales of Eye Care by Category: Value 2019-2024

Table 51 Sales of Eye Care by Category: % Value Growth 2019-2024

Table 52 NBO Company Shares of Eye Care: % Value 2020-2024

Table 53 LBN Brand Shares of Eye Care: % Value 2021-2024

Table 54 Forecast Sales of Eye Care by Category: Value 2024-2029

Table 55 Forecast Sales of Eye Care by Category: % Value Growth 2024-2029

WOUND CARE IN THE NETHERLANDS

KEY DATA FINDINGS

2024 DEVELOPMENTS

Price increases impact growth in wound care

Players drive growth in mature wound care market via new product development and specialisation

Private label becomes more competitive in terms of price and quality

PROSPECTS AND OPPORTUNITIES

Increased focus on segmentation will translate into greater product diversity

Growing demand for sustainable products will be addressed by manufacturers

Alternative distribution channels cater for price-conscious individuals

CATEGORY DATA

Table 56 Sales of Wound Care by Category: Value 2019-2024

Table 57 Sales of Wound Care by Category: % Value Growth 2019-2024

Table 58 NBO Company Shares of Wound Care: % Value 2020-2024

Table 59 LBN Brand Shares of Wound Care: % Value 2021-2024

Table 60 Forecast Sales of Wound Care by Category: Value 2024-2029

Table 61 Forecast Sales of Wound Care by Category: % Value Growth 2024-2029

VITAMINS IN THE NETHERLANDS

KEY DATA FINDINGS

2024 DEVELOPMENTS

Demand for vitamins continues to grow, despite signs of maturity

Promotional campaigns focus on prevention

Dutch consumers seek out the best discounts across channels

PROSPECTS AND OPPORTUNITIES

Growing awareness of vitamin D supplements will fuel further diversification

Multivitamins will continue to see a growing demand, despite shift towards healthier diets

Growing variety of formats will boost demand for children's products

CATEGORY DATA

Table 62 Sales of Vitamins by Category: Value 2019-2024

Scotts International, EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

Table 63 Sales of Vitamins by Category: % Value Growth 2019-2024

Table 64 Sales of Multivitamins by Positioning: % Value 2019-2024

Table 65 NBO Company Shares of Vitamins: % Value 2020-2024

Table 66 LBN Brand Shares of Vitamins: % Value 2021-2024

Table 67 Forecast Sales of Vitamins by Category: Value 2024-2029

Table 68 Forecast Sales of Vitamins by Category: % Value Growth 2024-2029

DIETARY SUPPLEMENTS IN THE NETHERLANDS

KEY DATA FINDINGS

2024 DEVELOPMENTS

Continued growth for dietary supplements, despite rising unit prices

Growing interest in magnesium-based supplements, probiotics and plant-based alternatives

Rising competition in dietary supplements, with private label addressing needs of price conscious consumers

PROSPECTS AND OPPORTUNITIES

Greater focus on segmentation, with dietary supplements differentiated according to lifestyle, age and gender

Continued product innovation in the form of higher dose formats

Growing competition from homoeopathic products

CATEGORY DATA

Table 69 Sales of Dietary Supplements by Category: Value 2019-2024

Table 70 Sales of Dietary Supplements by Category: % Value Growth 2019-2024

Table 71 Sales of Dietary Supplements by Positioning: % Value 2019-2024

Table 72 NBO Company Shares of Dietary Supplements: % Value 2020-2024

Table 73 LBN Brand Shares of Dietary Supplements: % Value 2021-2024

Table 74 Forecast Sales of Dietary Supplements by Category: Value 2024-2029

Table 75 Forecast Sales of Dietary Supplements by Category: % Value Growth 2024-2029

WEIGHT MANAGEMENT AND WELLBEING IN THE NETHERLANDS

KEY DATA FINDINGS

2024 DEVELOPMENTS

Positive growth continues, despite increasing emphasis on healthier diets

Price increases have positive impact on value growth

More natural and healthy positioning helps to improve awareness of meal replacement products

PROSPECTS AND OPPORTUNITIES

Dutch obesity rates continue to rise

Addressing negative perceptions and capitalising on convenience

E-commerce will remain vital as Dutch place high emphasis on price

CATEGORY DATA

Table 76 Sales of Weight Management and Wellbeing by Category: Value 2019-2024

Table 77 Sales of Weight Management and Wellbeing by Category: % Value Growth 2019-2024

Table 78 NBO Company Shares of Weight Management and Wellbeing: % Value 2020-2024

Table 79 LBN Brand Shares of Weight Management and Wellbeing: % Value 2021-2024

Table 80 Forecast Sales of Weight Management and Wellbeing by Category: Value 2024-2029

Table 81 Forecast Sales of Weight Management and Wellbeing by Category: % Value Growth 2024-2029

SPORTS NUTRITION IN THE NETHERLANDS

KEY DATA FINDINGS

2024 DEVELOPMENTS

Sports nutrition continues to flourish

Protein powder extends popularity beyond sports enthusiasts, driven by social media influencer campaigns

E-commerce continues to dominate sports nutrition, but niche channels are gaining traction

Scotts International, EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

PROSPECTS AND OPPORTUNITIES

Continued growth potential for sports nutrition, driven by active lifestyles

Protein/energy bars will lead growth as protein powder becomes more mature

Anticipated growth for ready-to-drink protein products

CATEGORY DATA

Table 82 Sales of Sports Nutrition by Category: Value 2019-2024

Table 83 Sales of Sports Nutrition by Category: % Value Growth 2019-2024

Table 84 NBO Company Shares of Sports Nutrition: % Value 2020-2024

Table 85 LBN Brand Shares of Sports Nutrition: % Value 2021-2024

Table 86 Forecast Sales of Sports Nutrition by Category: Value 2024-2029

Table 87 Forecast Sales of Sports Nutrition by Category: % Value Growth 2024-2029

HERBAL/TRADITIONAL PRODUCTS IN THE NETHERLANDS

KEY DATA FINDINGS

2024 DEVELOPMENTS

Herbal and traditional products benefit from growing consumer interest

Biohorma retains its leadership, while Weleda continues to earn consumer trust

Drugstores dominate distribution, although recent price increases have led to a shift towards e-commerce

PROSPECTS AND OPPORTUNITIES

Consumers will continue to seek out natural remedies, especially to alleviate cough, cold and allergy symptoms

Active lifestyles will drive herbal/traditional topical analgesics, while there will be further potential for more natural dietary supplements

Private label will continue to gain traction, thanks to competitive pricing and improved variety

CATEGORY DATA

Table 88 Sales of Herbal/Traditional Products by Category: Value 2019-2024

Table 89 Sales of Herbal/Traditional Products by Category: % Value Growth 2019-2024

Table 90 NBO Company Shares of Herbal/Traditional Products: % Value 2020-2024

Table 91 LBN Brand Shares of Herbal/Traditional Products: % Value 2021-2024

Table 92 Forecast Sales of Herbal/Traditional Products by Category: Value 2024-2029

Table 93 Forecast Sales of Herbal/Traditional Products by Category: % Value Growth 2024-2029

PAEDIATRIC CONSUMER HEALTH IN THE NETHERLANDS

KEY DATA FINDINGS

2024 DEVELOPMENTS

Increased marketing focus on children's products as manufacturers enhance formats to appeal to young customers

Recovery of travel industry boosts demand

Competitive landscape remains highly fragmented with private label set to gain share

PROSPECTS AND OPPORTUNITIES

Enhanced education will reinforce confidence in OTC paediatric solutions

Digestive remedies will particularly robust growth, albeit from low base

Further segmentation anticipated in wound care

CATEGORY DATA

Table 94 Sales of Paediatric Consumer Health by Category: Value 2019-2024

Table 95 Sales of Paediatric Consumer Health by Category: % Value Growth 2019-2024

Table 96 NBO Company Shares of Paediatric Consumer Health: % Value 2020-2024

Table 97 LBN Brand Shares of Paediatric Consumer Health: % Value 2021-2024

Table 98 Forecast Sales of Paediatric Consumer Health by Category: Value 2024-2029

Table 99 Forecast Sales of Paediatric Consumer Health by Category: % Value Growth 2024-2029

Scotts International, EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com



☐ - Print this form

To place an Order with Scotts International:

 $\hfill \Box$ - Complete the relevant blank fields and sign

Consumer Health in the Netherlands

Market Direction | 2024-09-24 | 103 pages | Euromonitor

ORDER FORM:	1			
Select license	License			rice
	Single User Licence			2675.00
	Multiple User License (1.5			5350.00
	Multiple User License (Glo	odai)	VAT VAT	8025.00
			Total	
** VAT will be added			gscotts-international.com or 0048 603 394 companies who are unable to provide a vali	
Email*		anies, individuals and EU based		
]** VAT will be added Email* First Name* lob title*		Phone*		
Email* First Name* ob title*		Phone*	companies who are unable to provide a vali	
Email* First Name*		Phone* Last Name*	companies who are unable to provide a vali	
Email* First Name* ob title* Company Name*		Phone* Last Name* EU Vat / Tax ID	companies who are unable to provide a vali	
imail* iirst Name* ob title* Company Name* Address*		Phone* Last Name* EU Vat / Tax ID City*	companies who are unable to provide a vali	

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com www.scotts-international.com