

Consumer Health in Malaysia

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Report description:

The consumer health market in Malaysia is projected to maintain steady growth in current value terms in 2024, albeit at a slower pace compared to the initial years of the review period. While core inflation is anticipated to trend lower than in 2023, the elevated cost of living continues to drive many consumers towards more discerning purchasing habits, with a growing focus on value-for-money options. In response to these shifting consumer behaviours, both international and domestic players have...

Euromonitor International's Consumer Health in Malaysia report offers a comprehensive guide to the size and shape of the market at a national level. It provides the latest retail sales data 2019-2023, allowing you to identify the sectors driving growth. Forecasts to 2028 illustrate how the market is set to change.

Product coverage: Allergy Care, Herbal/Traditional Products, OTC, Paediatric Consumer Health, Sports Nutrition, Vitamins and Dietary Supplements, Weight Management and Wellbeing.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

- * Get a detailed picture of the Consumer Health market;
- * Pinpoint growth sectors and identify factors driving change;
- * Understand the competitive environment, the market's major players and leading brands;
- * Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.

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Topical analgesics retain strong performance supported by high number of new product innovations

Growing preference for stronger doses in systemic analgesics

Growing presence of herbal/traditional topical analgesics

PROSPECTS AND OPPORTUNITIES

Analgesics expected to continue on steady growth trajectory, boosted by rising availability of cheaper, generic alternatives

Topical analgesics will continue to benefit from innovative new product launches

Further diversification expected in terms of distribution channels

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Players ramp up new product development, with herbal/traditional ingredients commonly found in new formulations

Ongoing competition from immunity-strengthening vitamins and dietary supplements

PROSPECTS AND OPPORTUNITIES

Positive outlook expected, with herbal/traditional ingredients continuing as key manufacturer focus

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Domestic manufacturers ramp up their investment in digestive remedies

On-the-go formats accommodate time-pressed consumers

PROSPECTS AND OPPORTUNITIES

Trend towards busier lifestyles projected to spur growth in digestive remedies for adults, with paediatric treatments remaining niche

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Haemorrhoid treatments slowly gain momentum

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Topical germicidals/antiseptics benefit from high number of new product launches

PROSPECTS AND OPPORTUNITIES

Local manufacturers will become more competitive with enhanced product portfolios

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KEY DATA FINDINGS

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Government interventions aim to combat nicotine smoking amongst young people

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New product launches featuring distinctive benefits drive growth in eye care

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Wound care maintains steady growth, with sticking plasters/adhesive bandages seeing further diversification

Private label offerings produced by chained pharmacies represent more serious competition to leading brands

Partnership between Alpro Pharmacy and Sugi Holdings give consumers wider access to Japanese wound care products

PROSPECTS AND OPPORTUNITIES

Wound care will continue to see healthy growth, supported by manufacturer investment in new application formats

Eye-catching designs, variety of sizes and compact packaging will boost sales

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PROSPECTS AND OPPORTUNITIES

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Demand for herbal/traditional products continues to grow, with dietary supplements leading the way

Beauty and health-focused positionings propel growth in herbal/traditional tonics, while herbal/traditional cough/cold remedies also have a growing presence

E-commerce continues to gain traction

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