

Consumer Health in Greece

Market Direction | 2024-09-23 | 105 pages | Euromonitor

AVAILABLE LICENSES:

- Single User Licence €2675.00
- Multiple User License (1 Site) €5350.00
- Multiple User License (Global) €8025.00

Report description:

Consumer health in Greece continues to see healthy retail current value growth in 2024. While retail volume sales are under pressure, inflationary pressure remains high on prices. While the extent of price increases varies by brand, most products have experienced rises in retail selling prices. Interestingly, most categories have not seen major changes in consumer behaviour, despite inflationary pressures, as brand loyalty remains strong. However, price hikes have affected spending on vitamins a...

Euromonitor International's Consumer Health in Greece report offers a comprehensive guide to the size and shape of the market at a national level. It provides the latest retail sales data 2019-2023, allowing you to identify the sectors driving growth. Forecasts to 2028 illustrate how the market is set to change.

Product coverage: Allergy Care, Herbal/Traditional Products, OTC, Paediatric Consumer Health, Sports Nutrition, Vitamins and Dietary Supplements, Weight Management and Wellbeing.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

- * Get a detailed picture of the Consumer Health market;
- * Pinpoint growth sectors and identify factors driving change;
- * Understand the competitive environment, the market's major players and leading brands;
- * Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.

Table of Contents:

Consumer Health in Greece Euromonitor International September 2024

List Of Contents And Tables

CONSUMER HEALTH IN GREECE **EXECUTIVE SUMMARY** Consumer health in 2024: The big picture 2024 key trends Competitive landscape Retailing developments What next for consumer health? MARKET INDICATORS Table 1 Consumer Expenditure on Health Goods and Medical Services: Value 2019-2024 Table 2 Life Expectancy at Birth 2019-2024 MARKET DATA Table 3 Sales of Consumer Health by Category: Value 2019-2024 Table 4 Sales of Consumer Health by Category: % Value Growth 2019-2024 Table 5 NBO Company Shares of Consumer Health: % Value 2020-2024 Table 6 LBN Brand Shares of Consumer Health: % Value 2021-2024 Table 7 Penetration of Private Label in Consumer Health by Category: % Value 2019-2024 Table 8 Distribution of Consumer Health by Format: % Value 2019-2024 Table 9 Distribution of Consumer Health by Format and Category: % Value 2024 Table 10 [Forecast Sales of Consumer Health by Category: Value 2024-2029 Table 11 [Forecast Sales of Consumer Health by Category: % Value Growth 2024-2029 APPENDIX OTC registration and classification Vitamins and dietary supplements registration and classification Self-medication/self-care and preventive medicine Switches DISCLAIMER DEFINITIONS SOURCES Summary 1 Research Sources ANALGESICS IN GREECE **KEY DATA FINDINGS** 2024 DEVELOPMENTS Price hikes continue in 2024 Mild winter hinders demand Algofren and Nurofen compete fiercely in ibuprofen PROSPECTS AND OPPORTUNITIES Topical analgesics continue to attract investment Low availability of and exposure to generics favours brands Competition with Rx products is set to remain strong CATEGORY DATA

Table 12 Sales of Analgesics by Category: Value 2019-2024 Table 13 Sales of Analgesics by Category: % Value Growth 2019-2024 Table 14 NBO Company Shares of Analgesics: % Value 2020-2024 Table 15 LBN Brand Shares of Analgesics: % Value 2021-2024 Table 16 Forecast Sales of Analgesics by Category: Value 2024-2029 Table 17 Forecast Sales of Analgesics by Category: % Value Growth 2024-2029 COUGH, COLD AND ALLERGY (HAY FEVER) REMEDIES IN GREECE **KEY DATA FINDINGS** 2024 DEVELOPMENTS Mild winter influences category performance The product variety is rising amidst strong investments Price increases remain high in 2024 PROSPECTS AND OPPORTUNITIES Weather to inform category performance Levels of self-medication to remain high, but increase in flu vaccinations to hinder growth potential Nasal sprays to continue to dominate decongestants CATEGORY DATA Table 18 Sales of Cough, Cold and Allergy (Hay Fever) Remedies by Category: Value 2019-2024 Table 19 Sales of Cough, Cold and Allergy (Hay Fever) Remedies by Category: % Value Growth 2019-2024 Table 20 NBO Company Shares of Cough, Cold and Allergy (Hay Fever) Remedies: % Value 2020-2024 Table 21 LBN Brand Shares of Cough, Cold and Allergy (Hay Fever) Remedies: % Value 2021-2024 Table 22 Forecast Sales of Cough, Cold and Allergy (Hay Fever) Remedies by Category: Value 2024-2029 Table 23 Forecast Sales of Cough, Cold and Allergy (Hay Fever) Remedies by Category: % Value Growth 2024-2029 DIGESTIVE REMEDIES IN GREECE **KEY DATA FINDINGS** 2024 DEVELOPMENTS Key withdrawal leads to changes in the competitive landscape of antacids Higher use of probiotics and return to travel norms inform demand trends Price hikes lead to strong retail value growth PROSPECTS AND OPPORTUNITIES Rise in anxiety and stress levels create growth potential Changes in diet and nutrition habits to hamper need for digestive remedies Delivery formats to drive development CATEGORY DATA Table 24 Sales of Digestive Remedies by Category: Value 2019-2024 Table 25 Sales of Digestive Remedies by Category: % Value Growth 2019-2024 Table 26 NBO Company Shares of Digestive Remedies: % Value 2020-2024 Table 27 LBN Brand Shares of Digestive Remedies: % Value 2021-2024 Table 28 Forecast Sales of Digestive Remedies by Category: Value 2024-2029 Table 29 Forecast Sales of Digestive Remedies by Category: % Value Growth 2024-2029 DERMATOLOGICALS IN GREECE **KEY DATA FINDINGS** 2024 DEVELOPMENTS Price increases underpin retail value growth Unfavourable circumstances for retail volume growth Competition with herbal/traditional dermatologicals affects standard products' performance PROSPECTS AND OPPORTUNITIES

Changes in marketing are set to gather pace as self-medication rises Climate and demographics to continue to shape trends E-commerce to continue to gain retail value share CATEGORY DATA Table 30 Sales of Dermatologicals by Category: Value 2019-2024 Table 31 Sales of Dermatologicals by Category: % Value Growth 2019-2024 Table 32 NBO Company Shares of Dermatologicals: % Value 2020-2024 Table 33 LBN Brand Shares of Dermatologicals: % Value 2021-2024 Table 34 LBN Brand Shares of Hair Loss Treatments: % Value 2021-2024 Table 35 Forecast Sales of Dermatologicals by Category: Value 2024-2029 Table 36 Forecast Sales of Dermatologicals by Category: % Value Growth 2024-2029 NRT SMOKING CESSATION AIDS IN GREECE **KEY DATA FINDINGS** 2024 DEVELOPMENTS High retail price is an obstacle to retail volume growth Nicorette remains the sole brand Competition with new generation tobacco products remains high PROSPECTS AND OPPORTUNITIES Pricing to continue to hinder demand No significant new competitor is expected to emerge Smoking prevalence is decreasing CATEGORY INDICATORS Table 37 Number of Smokers by Gender 2019-2024 CATEGORY DATA Table 38 Sales of NRT Smoking Cessation Aids by Category: Value 2019-2024 Table 39 Sales of NRT Smoking Cessation Aids by Category: % Value Growth 2019-2024 Table 40 NBO Company Shares of NRT Smoking Cessation Aids: % Value 2020-2024 Table 41 LBN Brand Shares of NRT Smoking Cessation Aids: % Value 2021-2024 Table 42 Forecast Sales of NRT Smoking Cessation Aids by Category: Value 2024-2029 Table 43 Forecast Sales of NRT Smoking Cessation Aids by Category: % Value Growth 2024-2029 SLEEP AIDS IN GREECE **KEY DATA FINDINGS** 2024 DEVELOPMENTS Demand rises as more consumers feel the need for sleep aids Strong investment contributes to higher awareness and growth External competition affects sleep aids' performance PROSPECTS AND OPPORTUNITIES Competition with alternatives to lead to a slowdown in sleep aids' growth Companies to invest further yet new product development is set to slow down Top brands to retain support and strength in a fragmented category CATEGORY DATA Table 44 Sales of Sleep Aids: Value 2019-2024 Table 45 Sales of Sleep Aids: % Value Growth 2019-2024 Table 46 NBO Company Shares of Sleep Aids: % Value 2020-2024 Table 47 LBN Brand Shares of Sleep Aids: % Value 2021-2024 Table 48 Forecast Sales of Sleep Aids: Value 2024-2029 Table 49 Forecast Sales of Sleep Aids: % Value Growth 2024-2029

EYE CARE IN GREECE KEY DATA FINDINGS 2024 DEVELOPMENTS Premium products spur retail value growth Demographic and digital trends foster retail volume growth Marketing shifts towards consumer-orientated activities PROSPECTS AND OPPORTUNITIES Players to target consumers directly as the category retains room for growth Premiumisation to help drive retail value growth Saharan dust to remain a key growth driver CATEGORY DATA Table 50 Sales of Eye Care by Category: Value 2019-2024 Table 51 Sales of Eye Care by Category: % Value Growth 2019-2024 Table 52 NBO Company Shares of Eye Care: % Value 2020-2024 Table 53 LBN Brand Shares of Eye Care: % Value 2021-2024 Table 54 Forecast Sales of Eye Care by Category: Value 2024-2029 Table 55 Forecast Sales of Eye Care by Category: % Value Growth 2024-2029 WOUND CARE IN GREECE **KEY DATA FINDINGS** 2024 DEVELOPMENTS Economic pressures militate against unnecessary spending on wound care Expanded range and competitive pricing help Pharmadoct grow retail value share Lifestyle changes create retail volume growth opportunities PROSPECTS AND OPPORTUNITIES First aid kits offers a bright spot Retail value growth to be hampered by price-sensitive consumption Companies may shift focus to more specialised products CATEGORY DATA Table 56 Sales of Wound Care by Category: Value 2019-2024 Table 57 Sales of Wound Care by Category: % Value Growth 2019-2024 Table 58 NBO Company Shares of Wound Care: % Value 2020-2024 Table 59 LBN Brand Shares of Wound Care: % Value 2021-2024 Table 60 Forecast Sales of Wound Care by Category: Value 2024-2029 Table 61 Forecast Sales of Wound Care by Category: % Value Growth 2024-2029 VITAMINS IN GREECE **KEY DATA FINDINGS** 2024 DEVELOPMENTS Most categories post positive retail current value growth due to price increases Changing consumer preferences within vitamins Formats under the spotlight of new product developments PROSPECTS AND OPPORTUNITIES Vitamins B and D to continue to drive growth over the forecast period Vitamins A and E to decline amid strong competition E-commerce and parapharmacies are well placed to gain momentum CATEGORY DATA Table 62 Sales of Vitamins by Category: Value 2019-2024 Table 63 Sales of Vitamins by Category: % Value Growth 2019-2024

Table 64 Sales of Multivitamins by Positioning: % Value 2019-2024 Table 65 NBO Company Shares of Vitamins: % Value 2020-2024 Table 66 LBN Brand Shares of Vitamins: % Value 2021-2024 Table 67 Forecast Sales of Vitamins by Category: Value 2024-2029 Table 68 Forecast Sales of Vitamins by Category: % Value Growth 2024-2029 DIETARY SUPPLEMENTS IN GREECE **KEY DATA FINDINGS** 2024 DEVELOPMENTS Price increases drive retail value growth amid uneven retail volume development Probiotic supplements enjoy momentum Magnesium drives the growth in minerals PROSPECTS AND OPPORTUNITIES Demographics and positioning to shape trends within dietary supplements Probiotic, other herbal/traditional and magnesium offerings to remain key growth drivers Pharmacies to retain leadership while parapharmacies are set to gain momentum CATEGORY DATA Table 69 Sales of Dietary Supplements by Category: Value 2019-2024 Table 70 Sales of Dietary Supplements by Category: % Value Growth 2019-2024 Table 71 Sales of Dietary Supplements by Positioning: % Value 2019-2024 Table 72 NBO Company Shares of Dietary Supplements: % Value 2020-2024 Table 73 LBN Brand Shares of Dietary Supplements: % Value 2021-2024 Table 74 Forecast Sales of Dietary Supplements by Category: Value 2024-2029 Table 75 Forecast Sales of Dietary Supplements by Category: % Value Growth 2024-2029 WEIGHT MANAGEMENT AND WELLBEING IN GREECE **KEY DATA FINDINGS** 2024 DEVELOPMENTS Price rises hamper retail volume sales Competition with sports nutrition hinders meal replacement Healthier lifestyle develops as a route to weight loss PROSPECTS AND OPPORTUNITIES Limited opportunities for recovery Companies reposition products to regain consumer interest Diet trends and developments in food are unfavourable to meal replacement CATEGORY DATA Table 76 Sales of Weight Management and Wellbeing by Category: Value 2019-2024 Table 77 Sales of Weight Management and Wellbeing by Category: % Value Growth 2019-2024 Table 78 NBO Company Shares of Weight Management and Wellbeing: % Value 2020-2024 Table 79 LBN Brand Shares of Weight Management and Wellbeing: % Value 2021-2024 Table 80 Forecast Sales of Weight Management and Wellbeing by Category: Value 2024-2029 Table 81 Forecast Sales of Weight Management and Wellbeing by Category: % Value Growth 2024-2029 SPORTS NUTRITION IN GREECE **KEY DATA FINDINGS** 2024 DEVELOPMENTS Rising population of health- and fitness-conscious consumers drives growth Sports protein products gain traction as weight management options Female audience stimulates demand PROSPECTS AND OPPORTUNITIES

Sports non-protein products to grow variety and gain exposure Nutrition trends to remain favourable to sports protein products E-commerce to shape distribution CATEGORY DATA Table 82 Sales of Sports Nutrition by Category: Value 2019-2024 Table 83 Sales of Sports Nutrition by Category: % Value Growth 2019-2024 Table 84 NBO Company Shares of Sports Nutrition: % Value 2020-2024 Table 85 LBN Brand Shares of Sports Nutrition: % Value 2021-2024 Table 86 Forecast Sales of Sports Nutrition by Category: Value 2024-2029 Table 87 Forecast Sales of Sports Nutrition by Category: % Value Growth 2024-2029 HERBAL/TRADITIONAL PRODUCTS IN GREECE **KEY DATA FINDINGS** 2024 DEVELOPMENTS Herbal/traditional digestive remedies under the spotlight of new product development Herbal/traditional products see further strong investment Increase in product variety piques consumer interest PROSPECTS AND OPPORTUNITIES Key trends favour herbal/traditional products Product variety and availability to increase further Pricing may be an obstacle to performance CATEGORY DATA Table 88 Sales of Herbal/Traditional Products by Category: Value 2019-2024 Table 89 Sales of Herbal/Traditional Products by Category: % Value Growth 2019-2024 Table 90 NBO Company Shares of Herbal/Traditional Products: % Value 2020-2024 Table 91 LBN Brand Shares of Herbal/Traditional Products: % Value 2021-2024 Table 92 Forecast Sales of Herbal/Traditional Products by Category: Value 2024-2029 Table 93 Forecast Sales of Herbal/Traditional Products by Category: % Value Growth 2024-2029 PAEDIATRIC CONSUMER HEALTH IN GREECE **KEY DATA FINDINGS** 2024 DEVELOPMENTS Mild winter in 2023-2024 undermines the demand for paediatric cough/cold remedies and analgesics Health professionals steer parents away from paediatric laxatives Limited availability of OTC products affects performance PROSPECTS AND OPPORTUNITIES Paediatric consumer health to see shift to herbal/traditional products Legal restrictions and consumer preferences to limit e-commerce's prospects Falling birth rates to hamper retail volume growth CATEGORY DATA Table 94 Sales of Paediatric Consumer Health by Category: Value 2019-2024 Table 95 Sales of Paediatric Consumer Health by Category: % Value Growth 2019-2024 Table 96 NBO Company Shares of Paediatric Consumer Health: % Value 2020-2024 Table 97 LBN Brand Shares of Paediatric Consumer Health: % Value 2021-2024 Table 98 Forecast Sales of Paediatric Consumer Health by Category: Value 2024-2029 Table 99 Forecast Sales of Paediatric Consumer Health by Category: % Value Growth 2024-2029



Consumer Health in Greece

Market Direction | 2024-09-23 | 105 pages | Euromonitor

To place an Order with Scotts International:

- Print this form
- Complete the relevant blank fields and sign
- Send as a scanned email to support@scotts-international.com

ORDER FORM:

Select license	License		Price
	Single User Licence		€2675.00
	Multiple User License (1 Site)		€5350.00
	Multiple User License (Global)		€8025.00
		VAT	
		Total	

*Please circle the relevant license option. For any questions please contact support@scotts-international.com or 0048 603 394 346. []** VAT will be added at 23% for Polish based companies, individuals and EU based companies who are unable to provide a valid EU Vat Numbers.

Email*	Phone*	
First Name*	Last Name*	
Job title*		
Company Name*	EU Vat / Tax ID / NIP number*	
Address*	City*	
Zip Code*	Country*	
	Date	2025-05-05
	Signature	

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com www.scotts-international.com