

Video Surveillance Storage Market by Storage Device (NAS, DAS, SAN), Storage Media (SSD, HDD), Storage Capacity (1TB, 2TB, 4TB, and above), Surveillance System Used (IP, Analog), and Software (Video Analytics, Video Management) - Global Forecast to 2029

Market Report | 2024-09-09 | 341 pages | MarketsandMarkets

AVAILABLE LICENSES:

- Single User \$4950.00
- Multi User \$6650.00
- Corporate License \$8150.00
- Enterprise Site License \$10000.00

Report description:

The global video surveillance storage market will grow from USD 9.5 billion in 2024 to USD 12.6 billion by 2029 at a compounded annual growth rate (CAGR) of 5.7% during the forecast period. The solutions to video surveillance storage are rapidly changing the perception of industries towards security and operations. These solutions provide reasonable storage capabilities to store contemporary security systems' increasing HD video data. Especially for retail and banking industries, storing data for a long time is essential to meet compliance requirements and prevent fraud and heists. In production, the video storage system is used with analytics to control production lines regarding safety productivity, among other facets. Some companies benefiting from these solutions include healthcare facilities where patient safety and safety of the hospital areas of restricted access are essential. Besides security, video surveillance storage solutions are helping industries enhance elemental business understanding. In transportation, these systems control traffic and ensure passengers' safety. In smart cities, they contribute to optimizing policies and safety measures using pattern analysis from the video data. An advantage of monitoring critical energy infrastructure is that much less workforce is required on-site, and threats can be detected and dealt with faster. Overall, video surveillance storages enhance security and offer essential data corresponding to organizational efficiency and innovation in fields ranging from manufacturing to healthcare.

"The SSD holds the highest CAGR by storage media during the forecast period."

The video surveillance storage market is segmented by storage media into SSD and HDD. The SSD segment is estimated to grow at the highest CAGR during the forecasted video surveillance storage market. SSDs are critical in the video surveillance storage market since they provide high speed, reliability, and durability for storing real-time video footage and analysis. SSDs offer high

Scotts International. EU Vat number: PL 6772247784 tel. 0048 603 394 346 e-mail: support@scotts-international.com www.scotts-international.com

parts that can wear out, which makes them suitable for long working periods and free from mechanical breakdowns. For instance, Seagate has developed the SkyHawk AI SSD targeted at artificial intelligence advanced surveillance systems. Such manufacturers adopt these SSDs as Dahua Technology to improve the company's video surveillance products. Dahua incorporates SkyHawk AI SSDs into its systems for fast access and handling of high-definition video data for fast security surveillance and response to incidences. Its non-blocking features regarding power efficiency and compactness make it possible for better storage organization than traditional HDDs; in terms of high-performance video surveillance systems, SSDs became critical components. "The IP surveillance system segment holds the largest market share during the forecast period based on surveillance systems." The video surveillance storage market is divided into surveillance systems, such as IP surveillance and analog surveillance. The IP surveillance segment holds the largest market share. IP video surveillance systems utilize network-equipped and digital cameras offering high-resolution videos and some extra peripherals. Perfect for contemporary, growing, and elastic solutions, IP systems work in commercial offices and financial districts, in large public areas, and public utilities. Some advantages include accessing the cameras remotely, interfacing with other security measures, and quality video output. It can broadcast data through the internet or LAN, offer ease of expansion and provide complex functionalities such as motion detection and analytics. Although IP systems usually cost more and need network structure, their performance and developability are much better than analog ones. "Based on the storage capacity, the 2 TB storage capacity segment holds the highest CAGR during the forecast period." The video surveillance storage market is segmented by storage capacity into 1 TB, 2 TB, 4 TB, and above 4 TB. The 2 TB segment is expected to hold the highest CAGR during the forecast period. Small installations such as retail chains or schools can easily manage surveillance using a VMS capable of offering 2 TB storage. This capacity allows for a fair number of cameras and also comes with the bonus of deciding how long recorded footage is retained compared to 1 TB choices. For instance, the storage space of 2 TB can capture about 2-4 weeks' worth of continuous recording from high-definition cameras, depending on the device's settings. This storage level is helpful in conditions where moderate portions of information are preserved for a long time and can also encompass internal and external sites without greatly enhancing the expenses required to facilitate per-site storage. Breakdown of primaries

IOPS and low access times necessary for instant video streaming and computation. They are also very durable and possess no

We interviewed Chief Executive Officers (CEOs), directors of innovation and technology, system integrators, and executives from several significant video surveillance storage market companies.

- -□By Company: Tier I: 35%, Tier II: 25%, and Tier III: 40%
- -□By Designation: C-Level Executives: 25%, Director Level: 30%, and Others: 45%
- By Region: North America: 25%, Europe: 20%, Asia Pacific: 45%, Rest of World: 10%

Some of the significant video surveillance storage market vendors are Western Digital Corporation (US), Seagate Technology (US), Hitachi (Japan), Dell Technologies (US), Honeywell (US), NetApp (US), Avigilon (Canada), Bosch (Germany), Hikvision (China), and Toshiba (Japan).

Research coverage:

The market report covered the video surveillance storage market across segments. We estimated the market size and growth potential for many segments based on offering, storage capacity, deployment type, surveillance system, storage media, organization size, vertical, and region. It contains a thorough competition analysis of the major market participants, information about their businesses, essential observations about their product and service offerings, current trends, and critical market strategies.

Reasons to buy this report:

With information on the most accurate revenue estimates for the whole video surveillance storage industry and its subsegments, the research will benefit market leaders and recent newcomers. Stakeholders will benefit from this report's increased understanding of the competitive environment, which will help them better position their companies and develop go-to-market strategies. The research offers information on the main market drivers, constraints, opportunities, and challenges, as well as aids players in understanding the pulse of the industry.

The report provides insights on the following pointers:

Scotts International, EU Vat number: PL 6772247784

Analysis of key drivers (Increased need for AI vision-based video surveillance system, Need to utilize and examine unstructured video surveillance data in real-time, Growing need to leverage BI and actionable insights for advanced operations, IP cameras require high storage capacities, Reduced cost and high storage space of hard disk drives and solid state drives), restraints (Privacy concerns with video surveillance, Investments in existing legacy surveillance systems to prevent the adoption of new advanced solutions), opportunities (Growing funds from governments and stakeholders for developing smart cities, Emergence of edge technologies and devices to increase use of video surveillance storage, Increasing traction of industrial-grade flash memories), and challenges (Highly competitive environment for companies offering video surveillance storage, Demand for higher bandwidth leading to higher associated costs) influencing the growth of the video surveillance storage market.

- Product Development/Innovation: Comprehensive analysis of emerging technologies, R&D initiatives, and new service and product introductions in the video surveillance storage industry.
- Market Development: In-depth details regarding profitable markets: the paper examines the global video surveillance storage industry.
- Market Diversification: Comprehensive details regarding recent advancements, investments, unexplored regions, new goods and services, and the video surveillance storage industry.
- Competitive Assessment: Thorough analysis of the market shares, expansion plans, and service portfolios of the top competitors in the video surveillance storage industry, such as Western Digital Corporation (US), Seagate Technology (US), Hitachi (Japan), Dell Technologies (US), and Honeywell (US).

Table of Contents:

1 INTRODUCTION 32

- 1.1 STUDY OBJECTIVES 32
- 1.2 MARKET DEFINITION 32
- 1.2.1 □INCLUSIONS AND EXCLUSIONS □ 33
- 1.3 MARKET SCOPE 33
- 1.3.1 MARKET SEGMENTATION 34
- 1.3.2 YEARS CONSIDERED 35
- 1.4□CURRENCY CONSIDERED□35
- 1.5⊓UNITS CONSIDERED⊓36
- 1.6 STAKEHOLDERS 36
- 1.7 SUMMARY OF CHANGES 36
- 2 RESEARCH METHODOLOGY 38
- 2.1 RESEARCH APPROACH 38
- 2.1.1 SECONDARY DATA 40
- 2.1.2 PRIMARY DATA 141
- 2.1.2.1 Breakup of primary interviews 41
- 2.1.2.2 Key industry insights 42
- 2.2 MARKET BREAKUP AND DATA TRIANGULATION 43
- 2.3 MARKET SIZE ESTIMATION 44
- 2.3.1 TOP-DOWN APPROACH 45
- 2.3.2 BOTTOM-UP APPROACH 45
- 2.3.3 MARKET ESTIMATION APPROACHES 47
- 2.4 MARKET FORECAST 49

Scotts International, EU Vat number: PL 6772247784

- 2.5 RESEARCH ASSUMPTIONS ☐ 50
- 2.6 RESEARCH LIMITATIONS 52
- 3 EXECUTIVE SUMMARY 53

4□PREMIUM INSIGHTS□57

- 4.1∏ATTRACTIVE GROWTH OPPORTUNITIES FOR PLAYERS IN VIDEO SURVEILLANCE STORAGE MARKET∏57
- 4.2 □ VIDEO SURVEILLANCE STORAGE MARKET, BY OFFERING, 2024 VS. 2029 □ 57
- 4.3 VIDEO SURVEILLANCE STORAGE MARKET, BY STORAGE CAPACITY, 2024 VS. 2029 58
- 4.4 | VIDEO SURVEILLANCE STORAGE MARKET, BY STORAGE MEDIA, 2024 VS. 2029 | 58
- 4.5 VIDEO SURVEILLANCE STORAGE MARKET, BY DEPLOYMENT MODE, 2024 VS. 2029 59
- 4.6∏VIDEO SURVEILLANCE STORAGE MARKET, BY SURVEILLANCE SYSTEM, 2024 VS. 2029∏59
- 4.7∏VIDEO SURVEILLANCE STORAGE MARKET, BY ORGANIZATION SIZE, 2024 VS. 2029∏60
- 4.8 | VIDEO SURVEILLANCE STORAGE MARKET, BY VERTICAL, 2024 VS. 2029 | 60
- 4.9 \(\text{VIDEO SURVEILLANCE STORAGE MARKET, BY REGION \(\) 61
- 5⊓MARKET OVERVIEW AND INDUSTRY TRENDS□62
- 5.1 INTRODUCTION 62
- 5.2∏MARKET DYNAMICS∏62
- 5.2.1 □ DRIVERS □ 63
- 5.2.1.1 | Increased need for AI vision-based video surveillance systems | 63
- 5.2.1.2 Need to examine and utilize unstructured video surveillance data in real-time 63
- 5.2.1.3∏Growing need to leverage BI and actionable insights for advanced operations∏63
- 5.2.1.4 Requirement for high storage capacity in IP cameras 64
- 5.2.1.5 Reduced cost and high storage space of hard disk and solid state drives 64
- 5.2.2∏RESTRAINTS∏64
- 5.2.2.1 Privacy concerns with video surveillance 64
- 5.2.2.2 Investments in existing legacy surveillance systems 65
- 5.2.3 OPPORTUNITIES 65
- 5.2.3.1∏Increasing funding from governments and stakeholders to develop smart cities ☐65
- 5.2.3.2 Emergence of edge technologies and devices 65
- 5.2.3.3 Increasing traction of industrial-grade flash memories 66
- 5.2.4∏CHALLENGES∏67
- 5.2.4.1 Highly competitive market environment 67
- 5.2.4.2 Demand for higher bandwidth leading to higher associated costs 67
- 5.3 CASE STUDY ANALYSIS 67
- 5.3.1□NOBINA COLLABORATED WITH AXIS COMMUNICATION TO INCREASE SAFETY AND SECURITY FOR BOTH PASSENGERS AND STAFF□67
- 5.3.2∏INDONESIAN TRAFFIC POLICE IMPLEMENTED INNOVATIVE AIOT SOLUTION FROM HIKVISION∏68
- 5.3.3 IDEC CORPORATION RELIED ON DATA STORAGE SOLUTION FROM DELL TO IMPROVE ITS ERP PERFORMANCE 68
- 5.3.4 HY GROUP PARTNERED WITH WESTERN DIGITAL FOR DATA STORAGE SOLUTION WITH LONGER DATA RETENTION, HIGHER PERFORMANCE, AND LOWER COST 69
- 5.4∏ECOSYSTEM ANALYSIS∏69
- 5.5 VALUE CHAIN ANALYSIS 71
- 5.6 PRICING ANALYSIS 72
- 5.6.1∏AVERAGE SELLING PRICE TREND OF STORAGE MEDIA, BY REGION∏73
- 5.6.2∏AVERAGE SELLING PRICE OF SOLID STATE DRIVES OFFERED BY KEY PLAYERS TO TOP 3 END USERS∏74
- 5.6.3∏AVERAGE SELLING PRICE OF HARD DISK DRIVES OFFERED BY KEY PLAYERS TO TOP 3 END USERS∏75
- 5.6.4□AVERAGE SELLING PRICE TRENDS□75

?

Scotts International, EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

- 5.7 PATENT ANALYSIS 76
- 5.8 TECHNOLOGY ANALYSIS 77
- 5.8.1 KEY TECHNOLOGIES 77
- 5.8.1.1 Cloud storage 77
- 5.8.1.2 Edge computing 77
- 5.8.1.3 Network video recorders (NVRs) 77
- 5.8.2 COMPLEMENTARY TECHNOLOGIES 78
- 5.8.2.1 Internet of Things (IoT) 78
- 5.8.2.2 Video management software (VMS) 78
- 5.8.3∏ADJACENT TECHNOLOGIES∏78
- 5.8.3.1 Big data analytics 78
- 5.8.3.2∏Access control systems∏78
- 5.9 □ REGULATORY LANDSCAPE □ 79
- 5.9.1 ⊓REGULATORY BODIES, GOVERNMENT AGENCIES, AND OTHER ORGANIZATIONS □79
- 5.9.2 REGULATIONS, BY REGION 80
- 5.9.2.1 North America 80
- 5.9.2.2 | Europe | 81
- 5.9.2.3 Asia Pacific 82
- 5.9.2.4 Middle East & South Africa 82
- 5.9.2.5 Latin America 82
- 5.9.3 REGULATORY IMPLICATIONS AND INDUSTRY STANDARDS 83
- 5.9.3.1 General Data Protection Regulation (GDPR) 83
- 5.9.3.2∏SEC Rule 17a-4∏83
- 5.9.3.3 ISO/IEC 27001 83
- 5.9.3.4 System and Organization Controls 2 Type II Compliance 83
- 5.9.3.5 Financial Industry Regulatory Authority (FINRA) 83
- 5.9.3.6 Freedom of Information Act (FOIA) 84
- 5.9.3.7 Health Insurance Portability and Accountability Act (HIPAA) 84
- 5.10 PORTER'S FIVE FORCES ANALYSIS 84
- 5.10.1 THREAT OF NEW ENTRANTS 185
- 5.10.2 THREAT OF SUBSTITUTES 85
- 5.10.3 BARGAINING POWER OF SUPPLIERS 86
- 5.10.4 □ BARGAINING POWER OF BUYERS □ 86
- 5.10.5∏INTENSITY OF COMPETITIVE RIVALRY∏86
- 5.11 TRADE ANALYSIS 86
- 5.12 KEY CONFERENCES AND EVENTS, 2024-2025 89
- 5.13 TRENDS/DISRUPTIONS IMPACTING CUSTOMER BUSINESS 90
- 5.14 KEY STAKEHOLDERS AND BUYING CRITERIA 91
- 5.14.1 KEY STAKEHOLDERS IN BUYING PROCESS 91
- 5.14.2 BUYING CRITERIA 92

?

- 5.15 BUSINESS MODEL ANALYSIS 93
- 5.16∏INVESTMENT AND FUNDING SCENARIO∏95
- 5.17 IMPACT OF AI/GEN AI ON VIDEO SURVEILLANCE STORAGE MARKET 95
- 5.17.1 INDUSTRY TRENDS: USE CASE ☐ 96
- 5.17.2 TOP CLIENTS ADAPTING TO GEN AI 96
- 5.17.2.1 Solink 96

Scotts International, EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

5.17.2.2 Seagate 97

6 VIDEO SURVEILLANCE STORAGE MARKET, BY OFFERING 98

6.1□INTRODUCTION□99

6.1.1 ☐ OFFERINGS: VIDEO SURVEILLANCE STORAGE MARKET DRIVERS ☐ 99

6.2∏HARDWARE∏101

6.2.1 UVIDEO SURVEILLANCE HARDWARE TO EFFICIENTLY STORE, MANAGE, AND RETRIEVE LARGE VOLUMES OF VIDEO DATA 101

6.2.2 STORAGE AREA NETWORK (SAN) 103

6.2.3 NETWORK-ATTACHED STORAGE (NAS) 104

6.2.4 DIRECT-ATTACHED STORAGE (DAS) 105

6.3∏SOFTWARE∏106

6.3.1□VIDEO SURVEILLANCE SOFTWARE TO HELP ORGANIZE AND INDEX VIDEO DATA, ANALYZE CRUCIAL DATA, AND INTEGRATE WITH EXISTING CAMERAS□106

6.3.2 □ VIDEO MANAGEMENT SOFTWARE □ 107

6.3.3 VIDEO ANALYTICS SOFTWARE 107

6.4□SERVICES□107

6.4.1∏VIDEO ANALYTICS SERVICES TO HELP IN REAL-TIME DATA CAPTURE AND VIDEO STREAM ANALYSIS∏107

6.4.2 PROFESSIONAL SERVICES 109

6.4.2.1 | Implementation & integration | 110

6.4.2.2 Support & maintenance 110

6.4.2.3 Advisory & consultation 111

6.4.3 MANAGED SERVICES 111

6.4.3.1 Compliance & reporting 112

6.4.3.2 Training & certification 112

7 VIDEO SURVEILLANCE STORAGE MARKET, BY STORAGE MEDIA 113

7.1 INTRODUCTION 114

7.1.1 STORAGE MEDIA: VIDEO SURVEILLANCE STORAGE MARKET DRIVERS 114

7.2□SOLID STATE DRIVE (SSD)□116

7.2.1∏INTEGRATION OF NAND FLASH MEMORY CHIPS INTO SOLID-STATE DRIVES TO ACCELERATE MARKET GROWTH∏116

7.3 HARD DISK DRIVE (HDD) 117

7.3.1 GROWING NEED FOR AFFORDABLE AND HIGH-CAPACITY STORAGE SYSTEMS FOR ON-PREMISES DEPLOYMENT TO DRIVE MARKET 117

?

8 □ VIDEO SURVEILLANCE STORAGE MARKET, BY STORAGE CAPACITY □ 119

8.1 INTRODUCTION 120

8.1.1□STORAGE CAPACITIES: VIDEO SURVEILLANCE STORAGE MARKET DRIVERS□120

8.2∏1 TB∏122

8.2.1 DREED FOR RECORDING OF HIGH-DEFINITION VIDEO FOR SHORT RETENTION PERIOD TO FUEL DEMAND FOR 1 TB 122

8.3∏2 TB∏123

8.3.1□2 TB TO OFFER MODERATE DATA RETENTION, SUPPORT INTERNAL AND EXTERNAL SITE COVERAGE, AND BALANCE COST AND STORAGE NEEDS□123

8.4∏4 TB∏124

8.4.1 14 TB TO OFFER BALANCE BETWEEN PERFORMANCE AND COST TO BOOST MARKET GROWTH 124

8.5∏ABOVE 4 TB∏125

8.5.1 ABOVE 4 TB TO PROVIDE COMPREHENSIVE COVERAGE AND DETAILED ARCHIVAL OF SURVEILLANCE FOOTAGE 125

9∏VIDEO SURVEILLANCE STORAGE MARKET, BY SURVEILLANCE SYSTEM∏127

9.1□INTRODUCTION□128

9.1.1 SURVEILLANCE SYSTEMS: VIDEO SURVEILLANCE STORAGE MARKET DRIVERS 128

Scotts International, EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

- 9.2 ANALOG SURVEILLANCE 129
- 9.2.1 ANALOG VIDEO SURVEILLANCE TO OFFER COST-EFFECTIVE SOLUTION FOR SMALL-SCALE SURVEILLANCE 129
- 9.3□INTERNET PROTOCOL (IP) SURVEILLANCE□130
- 9.3.1 IP SYSTEMS TO OFFER HIGH-RESOLUTION, SCALABLE, AND ADVANCED FEATURES SUITABLE FOR MODERN, LARGE-SCALE SURVEILLANCE NEEDS 130
- 10[VIDEO SURVEILLANCE STORAGE MARKET, BY DEPLOYMENT MODE]132
- 10.1∏INTRODUCTION∏133
- 10.1.1 DEPLOYMENT MODE: VIDEO SURVEILLANCE STORAGE MARKET DRIVERS 133
- 10.2∏ON-PREMISES∏134
- 10.2.1 ROBUST PERFORMANCE WITH HIGH-SPEED DATA RETRIEVAL AND ABILITY TO INTEGRATE SEAMLESSLY WITH EXISTING INFRASTRUCTURE TO DRIVE MARKET 134
- 10.3 | CLOUD | 135
- 10.3.1 □NEED FOR SCALABILITY, FLEXIBILITY, AND COST-EFFECTIVENESS TO BOOST DEMAND FOR CLOUD DEPLOYMENT TYPE OF VIDEO SURVEILLANCE STORAGE □ 135
- 11 VIDEO SURVEILLANCE STORAGE MARKET, BY ORGANIZATION SIZE 137
- 11.1∏INTRODUCTION∏138
- 11.1.1 □ ORGANIZATION SIZES: VIDEO SURVEILLANCE STORAGE MARKET DRIVERS □ 138
- 11.2 SMALL AND MEDIUM-SIZED ENTERPRISES 139
- 11.2.1 VIDEO SURVEILLANCE STORAGE SOLUTIONS TO ENHANCE SECURITY, REDUCE THEFT, AND IMPROVE OPERATIONAL EFFICIENCY THROUGH SCALABLE AND COST-EFFECTIVE STORAGE OPTIONS 139
- ?
- 11.3 LARGE ENTERPRISES 140
- 11.3.1 | NEED TO IMPROVE SECURITY AND COMPLIANCE TO INCREASE ADOPTION OF VIDEO SURVEILLANCE STORAGE IN LARGE ENTERPRISES | 140
- 12 VIDEO SURVEILLANCE STORAGE MARKET, BY VERTICAL 142
- 12.1 INTRODUCTION 143
- 12.1.1 VERTICALS: VIDEO SURVEILLANCE STORAGE MARKET DRIVERS 143
- 12.2 COMMERCIAL 144
- 12.2.1 UIDEO SURVEILLANCE STORAGE TO ENHANCE SECURITY, MONITOR OPERATIONS, AND ENSURE REGULATION
- COMPLIANCE □ 144
- 12.2.2 COMMERCIAL: APPLICATION AREAS 145
- 12.2.2.1 Retail stores & malls 145
- 12.2.2.2 \square Enterprise & data centers \square 145
- 12.2.2.3 Banking & finance buildings 145
- 12.3 RESIDENTIAL 146
- 12.3.1 VIDEO SURVEILLANCE STORAGE TO ENSURE PERSONAL SAFETY AND SECURITY TO FUEL ITS DEMAND IN RESIDENTIAL VERTICAL 146
- 12.3.2 RESIDENTIAL: APPLICATION AREAS 146
- 12.3.2.1 Home security & intrusion detection 146
- 12.3.2.2 Package delivery & visitor verification 147
- 12.3.2.3 Home automation integration 147
- 12.4 INDUSTRIAL 148
- 12.4.1 UVIDEO SURVEILLANCE SYSTEMS TO MONITOR LARGE AREAS, ENSURE SAFETY PROTOCOLS ARE FOLLOWED, AND PROTECT VALUABLE ASSETS 148
- 12.4.2 INDUSTRIAL: APPLICATION AREAS 148
- 12.4.2.1 | Factories | 148
- 12.4.2.2 Warehouses 148

Scotts International, EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

- 12.4.2.3 Manufacturing plants 148
- 12.5 PUBLIC FACILITIES 149
- $12.5.1 \\ \square RISE \ IN \ CRIMINAL \ ACTIVITIES \ IN \ PUBLIC \ FACILITIES \ AND \ NEED \ FOR \ EXTENSIVE \ SURVEILLANCE \ COVERAGE \ TO \ BOLSTER$

MARKET GROWTH□149

- 12.5.2 PUBLIC FACILITIES: APPLICATION AREAS 150
- 12.5.2.1 ☐ Healthcare buildings ☐ 150
- 12.5.2.2 Education buildings 150
- 12.5.2.3 Government buildings 150
- 12.6 INFRASTRUCTURE 151
- 12.6.1 NEED FOR BETTER STORAGE, BACKUP, AND SECURITY SERVICES TO PROPEL MARKET 151
- 12.6.2 □INFRASTRUCTURE: APPLICATION AREAS □151
- 12.6.2.1 Transportation & city surveillance 151
- 12.6.2.2 Public places 152

2

- 12.7 MILITARY & DEFENSE 153
- 12.7.1 SEAMLESS PATIENT SURVEILLANCE AND REAL-TIME VISIBILITY OFFERED BY VIDEO SURVEILLANCE STORAGE SERVICES TO

DRIVE MARKET 153

- 12.7.2 MILITARY & DEFENSE: APPLICATION AREAS 153
- 12.7.2.1 Prison & correction facilities 153
- 12.7.2.2 Border surveillance 153
- 12.7.2.3 Law enforcement 153
- 12.7.2.4 Coastal surveillance 153
- 13 UIDEO SURVEILLANCE STORAGE MARKET, BY REGION 155
- 13.1□INTRODUCTION□156
- 13.2 NORTH AMERICA 157
- 13.2.1 NORTH AMERICA: VIDEO SURVEILLANCE STORAGE MARKET DRIVERS 158
- 13.2.2 NORTH AMERICA: MACROECONOMIC OUTLOOK 158
- 13.2.3∏US∏165
- 13.2.3.1 Government-led efforts to improve security in public places to drive demand 165
- 13.2.4 | CANADA | 166
- 13.2.4.1 ☐Increased government funding and focus on long-term infrastructure plan to drive market ☐166
- 13.3 | EUROPE | 167
- 13.3.1 ☐ EUROPE: VIDEO SURVEILLANCE STORAGE MARKET DRIVERS ☐ 168
- 13.3.2 EUROPE: MACROECONOMIC OUTLOOK 168
- 13.3.3 UK 174
- 13.3.3.1 Growing adoption of intelligent surveillance systems to drive market 174
- 13.3.4 GERMANY 175
- 13.3.4.1 High demand for video surveillance storage among startups to drive market 175
- 13.3.5 FRANCE 176
- 13.3.5.1 Focus on equipping public sector operations with video surveillance storage solutions 176
- 13.3.6 SPAIN 178
- 13.3.6.1 Expansion plans and road maps of surveillance storage to drive market 178
- 13.3.7∏ITALY∏179
- 13.3.7.1 Smart city initiatives and digital transformation to fuel market growth 179
- 13.3.8 REST OF EUROPE 180
- 13.4

 ASIA PACIFIC

 182
- 13.4.1 ASIA PACIFIC: VIDEO SURVEILLANCE STORAGE MARKET DRIVERS 182

Scotts International, EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

- 13.4.2∏ASIA PACIFIC: MACROECONOMIC OUTLOOK∏182
- 13.4.3 CHINA 189
- 13.4.3.1□Low costs and enhanced business efficiencies to boost demand for cloud-based technologies□189
- 13.4.4∏APAN∏190
- 13.4.4.1 Growing investments by government and private entities to drive market 190
- 13.4.5 □ AUSTRALIA & NEW ZEALAND □ 192
- 13.4.5.1 High adoption of video surveillance cameras for security and surveillance applications to drive market 192
- 13.4.6∏SINGAPORE∏193
- 13.4.6.1 Focus on equipping public sector operations with video surveillance storage solutions 193
- 13.4.7∏INDIA∏195
- 13.4.7.1 ☐ Broad customer base and rapid adoption of new technologies to drive market ☐ 195
- 13.4.8 REST OF ASIA PACIFIC 196
- 13.5 MIDDLE EAST & AFRICA 197
- 13.5.1 MIDDLE EAST & AFRICA: VIDEO SURVEILLANCE STORAGE MARKET DRIVERS 197
- 13.5.2 MIDDLE EAST & AFRICA: MACROECONOMIC OUTLOOK 198
- 13.5.3 GULF COOPERATION COUNCIL COUNTRIES 204
- 13.5.3.1 Increasing regulatory support and technological advancements to drive market 204
- 13.5.3.2 KSA 206
- 13.5.3.3∏UAE∏207
- 13.5.3.4 Rest of GCC countries 208
- 13.5.4 SOUTH AFRICA 210
- 13.5.4.1 ☐ High adoption of cloud services by startups due to low costs and operational benefits to propel market ☐ 210
- 13.5.5 REST OF MIDDLE EAST & AFRICA 211
- 13.6 LATIN AMERICA 212
- 13.6.1 LATIN AMERICA: VIDEO SURVEILLANCE STORAGE MARKET DRIVERS 213
- 13.6.2 LATIN AMERICA: MACROECONOMIC OUTLOOK 213
- 13.6.3 BRAZIL 219
- 13.6.3.1 Need to modernize infrastructure and greater speed in catering to business demands to boost market 219
- 13.6.4 | MEXICO | 220
- 13.6.4.1 Need to enhance user experience and increase public sector productivity to drive market 220
- 13.6.5 REST OF LATIN AMERICA 221
- 14□COMPETITIVE LANDSCAPE□223
- 14.1 OVERVIEW 223
- 14.2 KEY PLAYER STRATEGIES/RIGHT TO WIN 223
- 14.3 MARKET SHARE ANALYSIS 227
- 14.4 BRAND/PRODUCT COMPARISON 229
- 14.4.1 | WESTERN DIGITAL CORPORATION (WD PURPLE SURVEILLANCE) | 229
- 14.4.2 SEAGATE TECHNOLOGY (SKYHAWK SERIES HARD DRIVES & SSDS) 230
- 14.4.3 DELL TECHNOLOGIES (EMC UNITY SERIES) □230
- 14.4.4 HITACHI (VSP E SERIES) 230
- 14.4.5 HONEYWELL (MAXPRO NVR SERIES) 230
- 14.5 REVENUE ANALYSIS 231
- 14.6 COMPANY EVALUATION MATRIX FOR KEY PLAYERS, 2023 233
- 14.6.1 | STARS | 234
- 14.6.2□EMERGING LEADERS□234
- 14.6.3 PERVASIVE PLAYERS 234

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

- 14.6.4 PARTICIPANTS 234
- 14.6.5 COMPANY FOOTPRINT: KEY PLAYERS, 2023 236
- 14.7 COMPANY EVALUATION MATRIX: STARTUPS/SMES, 2023 240
- 14.7.1 PROGRESSIVE COMPANIES 240
- 14.7.2 RESPONSIVE COMPANIES 240
- 14.7.3 DYNAMIC COMPANIES 240
- 14.7.4 STARTING BLOCKS 240
- 14.7.5 COMPETITIVE BENCHMARKING: STARTUPS/SMES, 2023 242
- 14.8 COMPANY VALUATION AND FINANCIAL METRICS 243
- 14.9 KEY MARKET DEVELOPMENTS 244
- 14.9.1 □ PRODUCT LAUNCHES AND PRODUCT ENHANCEMENTS □ 244
- 14.9.2 | DEALS | 251
- 15□COMPANY PROFILES□257
- 15.1 INTRODUCTION 257
- 15.2 MAJOR PLAYERS 257
- 15.2.1 WESTERN DIGITAL CORPORATION 257
- 15.2.1.1 Business overview 257
- 15.2.1.2 Products/Solutions/Services offered 259
- 15.2.1.3 Recent developments 259
- 15.2.1.3.1 Product launches & enhancements 259
- 15.2.1.3.2 Deals 260
- 15.2.1.4 MnM view 260
- 15.2.1.4.1 Right to win 260
- 15.2.1.4.2 Strategic choices 261
- 15.2.1.4.3 Weaknesses & competitive threats 261
- 15.2.2∏SEAGATE TECHNOLOGY∏262
- 15.2.2.1 Business overview 262
- 15.2.2.2 Products/Solutions/Services offered 264
- 15.2.2.3 Recent developments 265
- $15.2.2.3.1 \verb|| Product launches \& enhancements \verb||| 265$
- 15.2.2.3.2 Deals 267

?

- 15.2.2.4 | MnM view | 268
- 15.2.2.4.1 Right to win 268
- 15.2.2.4.2 Strategic choices 268
- $15.2.2.4.3 \verb|| Weaknesses and competitive threats \verb||| 268$
- 15.2.3 HITACHI 269
- 15.2.3.1 Business overview 269
- 15.2.3.2 Products/Solutions/Services offered 270
- 15.2.3.3 Recent developments 271
- 15.2.3.3.1 Product launches & enhancements 271
- 15.2.3.3.2 Deals 272
- 15.2.3.4 \ MnM view \ 273
- 15.2.3.4.1 Right to win 273
- 15.2.3.4.2 Strategic choices 273
- 15.2.3.4.3 Weaknesses and competitive threats 273
- 15.2.4 DELL TECHNOLOGIES 274

Scotts International, EU Vat number: PL 6772247784

- 15.2.4.1 Business overview 274
- 15.2.4.2 Products/Solutions/Services offered 275
- 15.2.4.3 Recent developments 277
- 15.2.4.3.1 Product launches & enhancements 277
- $15.2.4.3.2 \verb||Deals|| 278$
- 15.2.4.4 MnM view 279
- 15.2.4.4.1 Right to win 279
- 15.2.4.4.2 Strategic choices 279
- 15.2.4.4.3 Weaknesses and competitive threats 279
- 15.2.5 HONEYWELL 280
- 15.2.5.1 Business overview 280
- 15.2.5.2 Products/Solutions/Services offered 281
- 15.2.5.3 Recent developments 282
- 15.2.5.3.1 Product launches & enhancements 282
- 15.2.5.4∏MnM view∏282
- 15.2.5.4.1 Right to win 282
- 15.2.5.4.2 Strategic choices 283
- 15.2.5.4.3 Weaknesses and competitive threats 283
- 15.2.6 NETAPP, INC. 284
- 15.2.6.1 Business overview 284
- 15.2.6.2 Products/Solutions/Services offered 285
- 15.2.6.3 Recent developments 286
- 15.2.6.3.1 Product launches & enhancements 286
- $15.2.6.3.2 \verb|| Deals \verb||| 287$

?

- 15.2.7 AVIGILON 289
- 15.2.7.1 Business overview 289
- 15.2.7.2 Products/Solutions/Services offered 289
- 15.2.7.3 Recent developments 290
- 15.2.7.3.1 Product launches & enhancements 290
- 15.2.8 BOSCH SECURITY 292
- 15.2.8.1 Business overview 292
- $15.2.8.2 \verb||Products/Solutions/Services| offered \verb||| 292$
- 15.2.8.3 Recent developments 294
- 15.2.8.3.1 Product launches & enhancements 294
- 15.2.8.3.2 Deals 294
- 15.2.9 TOSHIBA 295
- 15.2.9.1 Business overview 295
- 15.2.9.2 Products/Solutions/Services offered 296
- 15.2.9.3 Recent developments 298
- 15.2.9.3.1 Product launches & enhancements 298
- 15.2.9.3.2 Deals 299
- 15.2.10 HIKVISION 300
- 15.2.10.1 Business overview 300
- 15.2.10.2 Products/Solutions/Services offered 301
- $15.2.10.3 \verb||Recent developments|| 302$
- 15.2.10.3.1 Deals 303

Scotts International. EU Vat number: PL 6772247784

- 15.3 OTHER PLAYERS 304
- 15.3.1 FUJITSU 304
- 15.3.2 QUANTUM 305
- 15.3.3 RAIDIX 306
- 15.3.4□BCDVIDEO□307
- 15.3.5 CLOUDIAN 307
- 15.3.6 SPECTRA LOGIC 308
- 15.3.7 MICRON TECHNOLOGY 308
- 15.3.8 NEXSAN 309
- 15.3.9∏INFORTREND∏310
- 15.3.10 RASILIENT SYSTEMS 311
- 15.3.11∏IDIS∏311
- 15.3.12 AXIS COMMUNICATIONS 312
- 15.3.13 UIVOTEK 312
- 15.3.14∏HUPERLAB∏313
- 15.3.15 MILESIGHT 314
- 15.3.16 SECURE LOGIQ 315
- 15.3.17 PROMISE TECHNOLOGY 316
- 15.3.18 D-LINK 317
- 15.3.19∏ADATA∏317
- 15.3.20 UNIVIEW TECHNOLOGIES 318
- 15.3.21 QOGNIFY 319
- 15.3.22 THOMAS KRENN 320
- 15.3.23 GENETEC 321
- 15.3.24 CP-PLUS 322
- 15.3.25 PELCO 323
- 15.3.26 STONEFLY 323
- 15.3.27 QSAN TECHNOLOGY 324
- 15.3.28 VIDEONETICS 325
- 15.3.29∏WASABI TECHNOLOGIES∏326
- 15.3.30 IVIDEON 326
- 15.3.31 | CAMCLOUD | | 327
- 15.3.32∏TIANDY TECHNOLOGIES∏327
- 15.3.33 | IDENTIV | 328
- 15.3.34∏SENSTAR∏329
- 16 ADJACENT AND RELATED MARKETS 330
- 16.1□INTRODUCTION□330
- 16.1.1 RELATED MARKETS 330
- 16.1.2 LIMITATIONS 330
- 16.2 UIDEO ANALYTICS MARKET 330
- 16.3 VIDEO SURVEILLANCE MARKET 331
- 17 APPENDIX 333
- 17.1 □ DISCUSSION GUIDE □ 333
- 17.2 KNOWLEDGESTORE: MARKETSANDMARKETS' SUBSCRIPTION PORTAL 337
- 17.3 CUSTOMIZATION OPTIONS 339
- 17.4 RELATED REPORTS 339
- 17.5 AUTHOR DETAILS 340

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com



To place an Order with Scotts International:

 $\hfill \Box$ - Complete the relevant blank fields and sign

 $\hfill \square$ - Send as a scanned email to support@scotts-international.com

Scotts International. EU Vat number: PL 6772247784 tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

☐ - Print this form

Video Surveillance Storage Market by Storage Device (NAS, DAS, SAN), Storage Media (SSD, HDD), Storage Capacity (1TB, 2TB, 4TB, and above), Surveillance System Used (IP, Analog), and Software (Video Analytics, Video Management) - Global Forecast to 2029

Market Report | 2024-09-09 | 341 pages | MarketsandMarkets

elect license	License			Price
	Single User			\$4950.00
	Multi User			\$6650.00
	Corporate License			\$8150.00
	Enterprise Site License			\$10000.00
			VAT	
			Total	
	rant license option. For any questions please contact support@s at 23% for Polish based companies, individuals and EU based co			
* VAT will be added	at 23% for Polish based companies, individuals and EU based co			
** VAT will be added				
** VAT will be added mail*	at 23% for Polish based companies, individuals and EU based co			
** VAT will be added mail* irst Name*	at 23% for Polish based companies, individuals and EU based co			
	at 23% for Polish based companies, individuals and EU based co	mpanies who are un		

Zip Code*	Country*	
	Date	2025-05-20
	Signature	