

## **Dairy Products and Alternatives in Saudi Arabia**

Market Direction | 2024-08-15 | 69 pages | Euromonitor

### **AVAILABLE LICENSES:**

- Single User Licence €2150.00
- Multiple User License (1 Site) €4300.00
- Multiple User License (Global) €6450.00

## Report description:

The market for dairy products and alternatives in Saudi Arabia is expected to see an improved performance in total volume terms in 2024. This will be supported by easing inflation and an increase in the rate of employment, which together will have a positive impact on household spending. Increased employment is a cornerstone of the government's Vision 2030 programme, the aim of which is to create jobs in various non-oil sectors, in order to fuel growth in the economy. Moreover, many companies st...

Euromonitor International's Dairy Products and Alternatives in Saudi Arabia report offers in-depth knowledge of the market at a national level, providing local insight and understanding unavailable elsewhere. In addition to the latest retail sales data 2019-2023, it identifies the leading companies, brands and retail outlets, and assesses the key trends and demographic shifts behind consumer demand and sales growth. How key trends such as health and wellness, sustainability and recovery from the pandemic are shaping the market in <|Year|> directly informs our forecasts to 2028, clearly indicating how the market is expected to change.

Product coverage: Baby Food, Dairy, Plant-based Dairy.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

## Why buy this report?

- \* Get a detailed picture of the Dairy Products and Alternatives market;
- \* Pinpoint growth sectors and identify factors driving change;
- \* Understand the competitive environment, the market's major players and leading brands;
- \* Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop

### **Table of Contents:**

Dairy Products and Alternatives in Saudi Arabia Euromonitor International August 2024

List Of Contents And Tables

DAIRY PRODUCTS AND ALTERNATIVES IN SAUDI ARABIA

**EXECUTIVE SUMMARY** 

Dairy products and alternatives in 2024: The big picture

Key trends in 2024

Competitive landscape

Channel developments

What next for dairy products and alternatives?

MARKET DATA

Table 1 Sales of Dairy Products and Alternatives by Category: Value 2019-2024

Table 2 Sales of Dairy Products and Alternatives by Category: % Value Growth 2019-2024

Table 3 NBO Company Shares of Dairy Products and Alternatives: % Value 2020-2024

Table 4 LBN Brand Shares of Dairy Products and Alternatives: % Value 2021-2024

Table 5 Penetration of Private Label by Category: % Value 2019-2024

Table 6 Distribution of Dairy Products and Alternatives by Format: % Value 2019-2024

Table 7 Forecast Sales of Dairy Products and Alternatives by Category: Value 2024-2029

Table 8 Forecast Sales of Dairy Products and Alternatives by Category: % Value Growth 2024-2029

**DISCLAIMER** 

**SOURCES** 

Summary 1 Research Sources

BABY FOOD IN SAUDI ARABIA

**KEY DATA FINDINGS** 

2024 DEVELOPMENTS

Declining birth rate stifles sales volumes, but market shows signs of stabilisation in 2024

Government initiatives to regulate use of baby milk formula hinder consumption

Government efforts to promote breastfeeding and workforce dynamics impact milk formula market

PROSPECTS AND OPPORTUNITIES

Recovery anticipated over the forecast period, with Nestle leading the way

Rising levels of health consciousness will continue to impact baby food

Expansion of discounters and e-commerce

CATEGORY DATA

Table 9 Sales of Baby Food by Category: Volume 2019-2024

Table 10 Sales of Baby Food by Category: Value 2019-2024

Table 11 Sales of Baby Food by Category: % Volume Growth 2019-2024

Table 12 Sales of Baby Food by Category: % Value Growth 2019-2024

Table 13 Sales of Growing-Up Milk Formula by Age: % Value 2019-2024

Table 14 NBO Company Shares of Baby Food: % Value 2020-2024

Table 15 LBN Brand Shares of Baby Food: % Value 2021-2024

Scotts International, EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

Table 16 Distribution of Baby Food by Format: % Value 2019-2024

Table 17 Forecast Sales of Baby Food by Category: Volume 2024-2029

Table 18 ∏Forecast Sales of Baby Food by Category: Value 2024-2029

Table 19 [Forecast Sales of Baby Food by Category: % Volume Growth 2024-2029

Table 20 [Forecast Sales of Baby Food by Category: % Value Growth 2024-2029

**BUTTER AND SPREADS IN SAUDI ARABIA** 

**KEY DATA FINDINGS** 

2024 DEVELOPMENTS

Improved performance for butter and spreads, following struggles of 2022 and 2023

Focus on health and wellness impacts sales of butter and spreads

Almarai retains its lead, thanks to its diverse and high quality product range

PROSPECTS AND OPPORTUNITIES

Bright future for butter and spreads

Rising health awareness will continue to influence consumer choices

Private label will grow in importance

**CATEGORY DATA** 

Table 21 Sales of Butter and Spreads by Category: Volume 2019-2024

Table 22 Sales of Butter and Spreads by Category: Value 2019-2024

Table 23 Sales of Butter and Spreads by Category: % Volume Growth 2019-2024

Table 24 Sales of Butter and Spreads by Category: % Value Growth 2019-2024

Table 25 NBO Company Shares of Butter and Spreads: % Value 2020-2024

Table 26 LBN Brand Shares of Butter and Spreads: % Value 2021-2024

Table 27 Distribution of Butter and Spreads by Format: % Value 2019-2024

Table 28 Forecast Sales of Butter and Spreads by Category: Volume 2024-2029

Table 29 Forecast Sales of Butter and Spreads by Category: Value 2024-2029

Table 30 [Forecast Sales of Butter and Spreads by Category: % Volume Growth 2024-2029

Table 31 ∏Forecast Sales of Butter and Spreads by Category: % Value Growth 2024-2029

CHEESE IN SAUDI ARABIA

**KEY DATA FINDINGS** 

2024 DEVELOPMENTS

Cheese market sees healthy growth

Shift towards healthier cheese types

Soft cheese grows in popularity

PROSPECTS AND OPPORTUNITIES

Foodservice will lead cheese recovery

Shift towards, healthier and more premium products

Private label is expected to grow

CATEGORY DATA

Table 32 Sales of Cheese by Category: Volume 2019-2024

Table 33 Sales of Cheese by Category: Value 2019-2024

Table 34 Sales of Cheese by Category: % Volume Growth 2019-2024

Table 35 Sales of Cheese by Category: % Value Growth 2019-2024

Table 36 Sales of Spreadable Cheese by Type: % Value 2019-2024

Table 37 Sales of Soft Cheese by Type: % Value 2019-2024

Table 38 Sales of Hard Cheese by Type: % Value 2019-2024

Table 39 NBO Company Shares of Cheese: % Value 2020-2024

Table 40 LBN Brand Shares of Cheese: % Value 2021-2024

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

Table 41 □Distribution of Cheese by Format: % Value 2019-2024

Table 42 [Forecast Sales of Cheese by Category: Volume 2024-2029

Table 43 [Forecast Sales of Cheese by Category: Value 2024-2029

Table 44 [Forecast Sales of Cheese by Category: % Volume Growth 2024-2029 Table 45 [Forecast Sales of Cheese by Category: % Value Growth 2024-2029

DRINKING MILK PRODUCTS IN SAUDI ARABIA

**KEY DATA FINDINGS** 

2024 DEVELOPMENTS

Robust growth for drinking milk products

Health and wellness trends shape consumer preferences, as protein-enriched milk gains popularity

Noug enters the market with packaged camel milk

PROSPECTS AND OPPORTUNITIES

Continued healthy growth or drinking milk products

Opportunity for premium milk products, including organic and goat milk offerings

Export opportunities lie ahead

**CATEGORY DATA** 

Table 46 Sales of Drinking Milk Products by Category: Volume 2019-2024

Table 47 Sales of Drinking Milk Products by Category: Value 2019-2024

Table 48 Sales of Drinking Milk Products by Category: % Volume Growth 2019-2024

Table 49 Sales of Drinking Milk Products by Category: % Value Growth 2019-2024

Table 50 NBO Company Shares of Drinking Milk Products: % Value 2020-2024

Table 51 LBN Brand Shares of Drinking Milk Products: % Value 2021-2024

Table 52 Distribution of Drinking Milk Products by Format: % Value 2019-2024

Table 53 Forecast Sales of Drinking Milk Products by Category: Volume 2024-2029

Table 54 Forecast Sales of Drinking Milk Products by Category: Value 2024-2029

Table 55 ☐Forecast Sales of Drinking Milk Products by Category: % Volume Growth 2024-2029

Table 56 [Forecast Sales of Drinking Milk Products by Category: % Value Growth 2024-2029

YOGHURT AND SOUR MILK PRODUCTS IN SAUDI ARABIA

**KEY DATA FINDINGS** 

2024 DEVELOPMENTS

Hajj and Umrah pilgrimages drive significant growth

Rising levels of health consciousness fuel growth in plain yoghurt

Growing demand for Greek and high-protein yoghurt

PROSPECTS AND OPPORTUNITIES

Players will engage in fierce competition with focus on health benefits

Almarai will retain its lead, thanks to a high degree of customer loyalty and a strong track record of innovation

Opportunities exist for discounters

**CATEGORY DATA** 

Table 57 Sales of Yoghurt and Sour Milk Products by Category: Volume 2019-2024

Table 58 Sales of Yoghurt and Sour Milk Products by Category: Value 2019-2024

Table 59 Sales of Yoghurt and Sour Milk Products by Category: % Volume Growth 2019-2024

Table 60 Sales of Yoghurt and Sour Milk Products by Category: % Value Growth 2019-2024

Table 61 Sales of Flavoured Yoghurt by Flavour: Rankings 2019-2024

Table 62 NBO Company Shares of Yoghurt and Sour Milk Products: % Value 2020-2024

Table 63 LBN Brand Shares of Yoghurt and Sour Milk Products: % Value 2021-2024

Table 64 Distribution of Yoghurt and Sour Milk Products by Format: % Value 2019-2024

Table 65 Forecast Sales of Yoghurt and Sour Milk Products by Category: Volume 2024-2029

Scotts International, EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

Table 66 ☐Forecast Sales of Yoghurt and Sour Milk Products by Category: Value 2024-2029

Table 67 [Forecast Sales of Yoghurt and Sour Milk Products by Category: % Volume Growth 2024-2029

Table 68 | Forecast Sales of Yoghurt and Sour Milk Products by Category: % Value Growth 2024-2029

OTHER DAIRY IN SAUDI ARABIA

**KEY DATA FINDINGS** 

2024 DEVELOPMENTS

Cream drives growth in other dairy in 2024

Health and wellness trend impacts wide range of other dairy products

Discounters begin to gain traction in 2024

PROSPECTS AND OPPORTUNITIES

Saudi market offers much growth potential for other dairy products

Rising focus on health and wellness

Flavoured fromage frais and quark represents growth opportunity

**CATEGORY DATA** 

Table 69 Sales of Other Dairy by Category: Volume 2019-2024

Table 70 Sales of Other Dairy by Category: Value 2019-2024

Table 71 Sales of Other Dairy by Category: % Volume Growth 2019-2024

Table 72 Sales of Other Dairy by Category: % Value Growth 2019-2024

Table 73 Sales of Cream by Type: % Value 2019-2024

Table 74 NBO Company Shares of Other Dairy: % Value 2020-2024

Table 75 LBN Brand Shares of Other Dairy: % Value 2021-2024

Table 76 Distribution of Other Dairy by Format: % Value 2019-2024

Table 77 Forecast Sales of Other Dairy by Category: Volume 2024-2029

Table 78 [Forecast Sales of Other Dairy by Category: Value 2024-2029

Table 79 [Forecast Sales of Other Dairy by Category: % Volume Growth 2024-2029

Table 80 ∏Forecast Sales of Other Dairy by Category: % Value Growth 2024-2029

PLANT-BASED DAIRY IN SAUDI ARABIA

**KEY DATA FINDINGS** 

2024 DEVELOPMENTS

Plant-based dairy gains further traction

Growing young and expat populations drive growth

Alpro remains leader in plant-based milk

PROSPECTS AND OPPORTUNITIES

Plant-based dairy offers promising market potential

Retailers will play key role in supporting growth

Opportunity for plant-based yoghurt and cheese

CATEGORY DATA

Table 81 Sales of Plant-Based Dairy by Category: Value 2019-2024

Table 82 Sales of Plant-Based Dairy by Category: % Value Growth 2019-2024

Table 83 Sales of Other Plant-Based Milk by Type: % Value 2021-2024

Table 84 NBO Company Shares of Plant-Based Dairy: % Value 2020-2024

Table 85 LBN Brand Shares of Plant-Based Dairy: % Value 2021-2024

Table 86 Distribution of Plant-Based Dairy by Format: % Value 2019-2024

Table 87 Forecast Sales of Plant-Based Dairy by Category: Value 2024-2029

Table 88 Forecast Sales of Plant-Based Dairy by Category: % Value Growth 2024-2029

Scotts International, EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com



☐ - Print this form

To place an Order with Scotts International:

Complete the relevant blank fields and sign

# **Dairy Products and Alternatives in Saudi Arabia**

Market Direction | 2024-08-15 | 69 pages | Euromonitor

Select license	License				Price
	Single User Licence			€2150.00	
	Multiple User License (1 Site)			€4300.00	
	Multiple User License (Global)				€6450.00
				VAT	
				Total	
** VAT will be adde	d at 23% for Polish based companies,	individuals and EU based o	companies who are un	able to provide a	valid EU Vat
Email*	d at 23% for Polish based companies,	individuals and EU based of Phone*  Last Name*	companies who are un	able to provide a	valid EU Vat
Email* First Name*	d at 23% for Polish based companies,	Phone*	companies who are un	able to provide a	valid EU Vat
Email* First Name* ob title*	d at 23% for Polish based companies,	Phone*		able to provide a	valid EU Vat
Email* First Name* ob title* Company Name*	d at 23% for Polish based companies,	Phone*  Last Name*		able to provide a	valid EU Vat
Email* First Name* lob title* Company Name* Address*	d at 23% for Polish based companies,	Phone*  Last Name*  EU Vat / Tax ID /		able to provide a	valid EU Vat
** VAT will be added  Email*  First Name*  Job title*  Company Name*  Address*  Zip Code*	d at 23% for Polish based companies,	Phone*  Last Name*  EU Vat / Tax ID /  City*		able to provide a	valid EU Vat

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com www.scotts-international.com