

Alcoholic Drinks in Guatemala

Market Direction | 2024-06-25 | 53 pages | Euromonitor

AVAILABLE LICENSES:

- Single User Licence €1750.00
- Multiple User License (1 Site) €3500.00
- Multiple User License (Global) €5250.00

Report description:

It was a positive picture for alcoholic drinks in Guatemala in 2023, with moderate volume and constant value growth, in spite of high inflation and also social unrest.

Euromonitor International's Alcoholic Drinks in Guatemala report offers a comprehensive guide to the size and shape of the market at a national level. It provides the latest retail sales data (2019-2023), allowing you to identify the sectors driving growth. It identifies the leading companies, the leading brands and offers strategic analysis of key factors influencing the market - be they legislative, distribution or pricing issues. Forecasts to 2028 illustrate how the market is set to change.

Product coverage: Beer, Cider/Perry, RTDs, Spirits, Wine.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

- * Get a detailed picture of the Alcoholic Drinks market;
- * Pinpoint growth sectors and identify factors driving change;
- * Understand the competitive environment, the market's major players and leading brands;
- * Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.

Table of Contents:

Alcoholic Drinks in Guatemala Euromonitor International June 2024

List Of Contents And Tables

ALCOHOLIC DRINKS IN GUATEMALA **EXECUTIVE SUMMARY** Alcoholic drinks in 2023: The big picture 2023 key trends Competitive landscape Retailing developments On-trade vs off-trade split What next for alcoholic drinks? MARKET BACKGROUND Legislation Legal purchasing age and legal drinking age Drink driving Advertising Smoking ban **Opening hours** On-trade establishments TAXATION AND DUTY I EVIES Summary 1 Taxation and Duty Levies on Alcoholic Drinks 2023 OPERATING ENVIRONMENT Contraband/parallel trade Duty free Cross-border/private imports **KEY NEW PRODUCT LAUNCHES** Outlook MARKET INDICATORS Table 1 Retail Consumer Expenditure on Alcoholic Drinks 2018-2023 MARKET DATA Table 2 Sales of Alcoholic Drinks by Category: Total Volume 2018-2023 Table 3 Sales of Alcoholic Drinks by Category: Total Value 2018-2023 Table 4 Sales of Alcoholic Drinks by Category: % Total Volume Growth 2018-2023 Table 5 Sales of Alcoholic Drinks by Category: % Total Value Growth 2018-2023 Table 6 Sales of Alcoholic Drinks by Category by Off-trade vs On-trade: Volume 2023 Table 7 Sales of Alcoholic Drinks by Category by Off-trade vs On-trade: Value 2023 Table 8 Sales of Alcoholic Drinks by Category by Off-trade vs On-trade: % Volume 2023 Table 9 Sales of Alcoholic Drinks by Category by Off-trade vs On-trade: % Value 2023 Table 10 [GBO Company Shares of Alcoholic Drinks: % Total Volume 2019-2023 Table 11 □Distribution of Alcoholic Drinks by Format: % Off-trade Value 2018-2023 Table 12 Distribution of Alcoholic Drinks by Format and by Category: % Off-trade Volume 2023 Table 13 [Forecast Sales of Alcoholic Drinks by Category: Total Volume 2023-2028 Table 14 [Forecast Sales of Alcoholic Drinks by Category: Total Value 2023-2028 Table 15 [Forecast Sales of Alcoholic Drinks by Category: % Total Volume Growth 2023-2028

Table 16 [Forecast Sales of Alcoholic Drinks by Category: % Total Value Growth 2023-2028 DISCLAIMER SOURCES Summary 2 Research Sources **BEER IN GUATEMALA KEY DATA FINDINGS** 2023 DEVELOPMENTS Moderate volume growth in 2023 Continued growth of low-alcohol offerings Significant hikes in packaging costs leads to price rises PROSPECTS AND OPPORTUNITIES Craft beer an emerging segment Imported premium beers gain value share Small local grocers remain a priority for beer players CATEGORY BACKGROUND Lager price band methodology Summary 3 Lager by Price Band 2023 Table 17 Number of Breweries 2018-2023 CATEGORY DATA Table 18 Sales of Beer by Category: Total Volume 2018-2023 Table 19 Sales of Beer by Category: Total Value 2018-2023 Table 20 Sales of Beer by Category: % Total Volume Growth 2018-2023 Table 21 Sales of Beer by Category: % Total Value Growth 2018-2023 Table 22 Sales of Beer by Off-trade vs On-trade: Volume 2018-2023 Table 23 Sales of Beer by Off-trade vs On-trade: Value 2018-2023 Table 24 Sales of Beer by Off-trade vs On-trade: % Volume Growth 2018-2023 Table 25 Sales of Beer by Off-trade vs On-trade: % Value Growth 2018-2023 Table 26 [GBO Company Shares of Beer: % Total Volume 2019-2023 Table 27 [NBO Company Shares of Beer: % Total Volume 2019-2023 Table 28 [LBN Brand Shares of Beer: % Total Volume 2019-2023 Table 29 [Forecast Sales of Beer by Category: Total Volume 2023-2028 Table 30
Forecast Sales of Beer by Category: Total Value 2023-2028 Table 31
—Forecast Sales of Beer by Category: % Total Volume Growth 2023-2028 Table 32 ||Forecast Sales of Beer by Category: % Total Value Growth 2023-2028 WINE IN GUATEMALA **KEY DATA FINDINGS** 2023 DEVELOPMENTS Buoyant volume growth in 2023 Competitive landscape highly fragmented Specialist wine shops popular, though losing volume share to supermarkets PROSPECTS AND OPPORTUNITIES Further modest volume growth over forecast period Spanish wines make gains and organic emerging segment Importers look to widen distribution CATEGORY DATA Table 33 Sales of Wine by Category: Total Volume 2018-2023 Table 34 Sales of Wine by Category: Total Value 2018-2023

Table 35 Sales of Wine by Category: % Total Volume Growth 2018-2023 Table 36 Sales of Wine by Category: % Total Value Growth 2018-2023 Table 37 Sales of Wine by Off-trade vs On-trade: Volume 2018-2023 Table 38 Sales of Wine by Off-trade vs On-trade: Value 2018-2023 Table 39 Sales of Wine by Off-trade vs On-trade: % Volume Growth 2018-2023 Table 40 Sales of Wine by Off-trade vs On-trade: % Value Growth 2018-2023 Table 41 Forecast Sales of Wine by Category: Total Volume 2023-2028 Table 42 [Forecast Sales of Wine by Category: Total Value 2023-2028 Table 43 [Forecast Sales of Wine by Category: % Total Volume Growth 2023-2028 Table 44
Forecast Sales of Wine by Category: % Total Value Growth 2023-2028 SPIRITS IN GUATEMALA **KEY DATA FINDINGS** 2023 DEVELOPMENTS Moderate volume growth, in spite of price rises Botran launches non-alcoholic rum Tequila on the rise PROSPECTS AND OPPORTUNITIES Whiskies continues on positive growth trajectory Growth slows for e-commerce Industrias Licoreras de Guatemala continues to dominate CATEGORY DATA Table 45 Sales of Spirits by Category: Total Volume 2018-2023 Table 46 Sales of Spirits by Category: Total Value 2018-2023 Table 47 Sales of Spirits by Category: % Total Volume Growth 2018-2023 Table 48 Sales of Spirits by Category: % Total Value Growth 2018-2023 Table 49 Sales of Spirits by Off-trade vs On-trade: Volume 2018-2023 Table 50 Sales of Spirits by Off-trade vs On-trade: Value 2018-2023 Table 51 Sales of Spirits by Off-trade vs On-trade: % Volume Growth 2018-2023 Table 52 Sales of Spirits by Off-trade vs On-trade: % Value Growth 2018-2023 Table 53 GBO Company Shares of Spirits: % Total Volume 2019-2023 Table 54 ∏NBO Company Shares of Spirits: % Total Volume 2019-2023 Table 55 ∏LBN Brand Shares of Spirits: % Total Volume 2019-2023 Table 56
Forecast Sales of Spirits by Category: Total Volume 2023-2028 Table 57 [Forecast Sales of Spirits by Category: Total Value 2023-2028 Table 58 [Forecast Sales of Spirits by Category: % Total Volume Growth 2023-2028 Table 59 [Forecast Sales of Spirits by Category: % Total Value Growth 2023-2028 CIDER/PERRY IN GUATEMALA 2023 DEVELOPMENTS Cider/perry remains a negligible presence in Guatemala Recent launch of Fun Wine, with a "better for you" positioning Awareness remains low PROSPECTS AND OPPORTUNITIES Limited growth projected for cider/perry Cider/perry faces serious competition from RTDs **RTDS IN GUATEMALA KEY DATA FINDINGS** 2023 DEVELOPMENTS

Continuing healthy volume growth Affordability and convenience of RTDs widens consumer base Marketing targeted at younger consumers PROSPECTS AND OPPORTUNITIES Players look to increase volume sales though on-trade RTDs serve as initial introduction for younger consumers to spirits Further offerings reflecting local tastes CATEGORY DATA Table 60 Sales of RTDs by Category: Total Volume 2018-2023 Table 61 Sales of RTDs by Category: Total Value 2018-2023 Table 62 Sales of RTDs by Category: % Total Volume Growth 2018-2023 Table 63 Sales of RTDs by Category: % Total Value Growth 2018-2023 Table 64 Sales of RTDs by Off-trade vs On-trade: Volume 2018-2023 Table 65 Sales of RTDs by Off-trade vs On-trade: Value 2018-2023 Table 66 Sales of RTDs by Off-trade vs On-trade: % Volume Growth 2018-2023 Table 67 Sales of RTDs by Off-trade vs On-trade: % Value Growth 2018-2023 Table 68 GBO Company Shares of RTDs: % Total Volume 2019-2023 Table 69 [NBO Company Shares of RTDs: % Total Volume 2019-2023 Table 70 [LBN Brand Shares of RTDs: % Total Volume 2019-2023 Table 71 [Forecast Sales of RTDs by Category: Total Volume 2023-2028 Table 72 [Forecast Sales of RTDs by Category: Total Value 2023-2028 Table 73 [Forecast Sales of RTDs by Category: % Total Volume Growth 2023-2028 Table 74 [Forecast Sales of RTDs by Category: % Total Value Growth 2023-2028



Alcoholic Drinks in Guatemala

Market Direction | 2024-06-25 | 53 pages | Euromonitor

To place an Order with Scotts International:

- Print this form
- Complete the relevant blank fields and sign
- Send as a scanned email to support@scotts-international.com

ORDER FORM:

Select license	License		Price
	Single User Licence		€1750.00
	Multiple User License (1 Site)		€3500.00
	Multiple User License (Global)		€5250.00
		VAT	
		Total	

*Please circle the relevant license option. For any questions please contact support@scotts-international.com or 0048 603 394 346. []** VAT will be added at 23% for Polish based companies, individuals and EU based companies who are unable to provide a valid EU Vat Numbers.

Email*	Phone*	
First Name*	Last Name*	
Job title*		
Company Name*	EU Vat / Tax ID / NIP number*	
Address*	City*	
Zip Code*	Country*	
	Date	2025-05-06
	Signature	

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com www.scotts-international.com