

## Concentrates in Indonesia

Market Direction | 2024-01-19 | 31 pages | Euromonitor

### **AVAILABLE LICENSES:**

- Single User Licence €825.00
- Multiple User License (1 Site) €1650.00
- Multiple User License (Global) €2475.00

## Report description:

Overall concentrates posted flat growth in off-trade channels in Indonesia in 2023. Sales of liquid concentrates saw minor growth in volume terms, with sales supported by local consumers travelling back to their hometowns for large family gatherings ahead of Eid 2023. This had the effect of increasing sales, as liquid concentrates are often served to guests during the Muslim holiday. However, consumer interest was constrained by a lack of innovation beyond the creation of new flavours, and a lac...

Euromonitor International's Concentrates in Indonesia report offers a comprehensive guide to the size and shape of the market at a national level. It provides the latest retail sales data (2019-2023), allowing you to identify the sectors driving growth. It identifies the leading companies, the leading brands and offers strategic analysis of key factors influencing the market - be they legislative, distribution, packaging or pricing issues. Forecasts to 2028 illustrate how the market is set to change.

Product coverage: Liquid Concentrates, Powder Concentrates.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

- \* Get a detailed picture of the Concentrates market;
- \* Pinpoint growth sectors and identify factors driving change;
- \* Understand the competitive environment, the market's major players and leading brands;
- \* Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.

### **Table of Contents:**

Concentrates in Indonesia Euromonitor International May 2024

List Of Contents And Tables

CONCENTRATES IN INDONESIA

**KEY DATA FINDINGS** 

2023 DEVELOPMENTS

Flat growth in the off-trade for concentrates in 2023

Players in powder concentrates attempt to boost sales with functional variants

E-Commerce rises, while Lasalle Food maintains leadership

PROSPECTS AND OPPORTUNITIES

Volume sales unlikely to return to pre-pandemic levels by end of forecast period

Small local grocers expected to remain leading distribution channel for concentrates

Concentrates still holds potential for growth

CATEGORY DATA

**Concentrates Conversions** 

Summary 1 Concentrates Conversion Factors for Ready-to-Drink (RTD) Format

Table 1 Off-trade Sales of Concentrates (RTD) by Category: Volume 2018-2023

Table 2 Off-trade Sales of Concentrates (RTD) by Category: % Volume Growth 2018-2023

Table 3 Off-trade Sales of Concentrates by Category: Value 2018-2023

Table 4 Off-trade Sales of Concentrates by Category: % Value Growth 2018-2023

Table 5 LBN Brand Shares of Off-trade Concentrates (RTD): % Volume 2020-2023

Table 6 NBO Company Shares of Off-trade Concentrates: % Value 2019-2023

Table 7 LBN Brand Shares of Off-trade Concentrates: % Value 2020-2023

Table 8 NBO Company Shares of Off-trade Liquid Concentrates (RTD): % Volume 2019-2023

Table 9 LBN Brand Shares of Off-trade Liquid Concentrates (RTD): % Volume 2020-2023

Table 10 ☐NBO Company Shares of Off-trade Powder Concentrates (RTD): % Volume 2019-2023

Table 11 [LBN Brand Shares of Off-trade Powder Concentrates (RTD): % Volume 2020-2023

Table 12 ∏Forecast Off-trade Sales of Concentrates (RTD) by Category: Volume 2023-2028

Table 13 [Forecast Off-trade Sales of Concentrates (RTD) by Category: % Volume Growth 2023-2028

Table 14 [Forecast Off-trade Sales of Concentrates by Category: Value 2023-2028

Table 15 
☐Forecast Off-trade Sales of Concentrates by Category: % Value Growth 2023-2028

SOFT DRINKS IN INDONESIA

**EXECUTIVE SUMMARY** 

Soft drinks in 2023: The big picture

2023 key trends

Competitive landscape

Retailing developments

Foodservice vs retail split

What next for soft drinks?

MARKET DATA

Table 16 Off-trade vs On-trade Sales of Soft Drinks (RTD) by Channel: Volume 2018-2023

Table 17 Off-trade vs On-trade Sales of Soft Drinks (RTD) by Channel: % Volume Growth 2018-2023

Table 18 Off-trade vs On-trade Sales of Soft Drinks by Channel: Value 2018-2023

Scotts International, EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

Table 19 Off-trade vs On-trade Sales of Soft Drinks by Channel: % Value Growth 2018-2023

Table 20 Off-trade vs On-trade Sales of Soft Drinks (as sold) by Category: Volume 2023

Table 21 Off-trade vs On-trade Sales of Soft Drinks (as sold) by Category: % Volume 2023

Table 22 Off-trade vs On-trade Sales of Soft Drinks by Category: Value 2023

Table 23 Off-trade vs On-trade Sales of Soft Drinks by Category: % Value 2023

Table 24 Off-trade Sales of Soft Drinks (RTD) by Category: Volume 2018-2023

Table 25 Off-trade Sales of Soft Drinks (RTD) by Category: % Volume Growth 2018-2023

Table 26 Off-trade Sales of Soft Drinks by Category: Value 2018-2023

Table 27 Off-trade Sales of Soft Drinks by Category: % Value Growth 2018-2023

Table 28 Sales of Soft Drinks by Total Fountain On-trade: Volume 2018-2023

Table 29 ∏Sales of Soft Drinks by Total Fountain On-trade: % Volume Growth 2018-2023

Table 30 

☐NBO Company Shares of Total Soft Drinks (RTD): % Volume 2019-2023

Table 31 ☐LBN Brand Shares of Total Soft Drinks (RTD): % Volume 2020-2023

Table 32 NBO Company Shares of On-trade Soft Drinks (RTD): % Volume 2019-2023

Table 33 ☐LBN Brand Shares of On-trade Soft Drinks (RTD): % Volume 2020-2023

Table 35 ☐LBN Brand Shares of Off-trade Soft Drinks (RTD): % Volume 2020-2023

Table 36 ☐NBO Company Shares of Off-trade Soft Drinks: % Value 2019-2023

Table 37 [LBN Brand Shares of Off-trade Soft Drinks: % Value 2020-2023

Table 38 | Penetration of Private Label in Off-trade Soft Drinks (RTD) by Category: % Volume 2018-2023

Table 39 ☐ Penetration of Private Label in Off-trade Soft Drinks by Category: % Value 2018-2023

Table 40 □Distribution of Off-trade Soft Drinks (as sold) by Format: % Volume 2018-2023

Table 41 ∏Distribution of Off-trade Soft Drinks (as sold) by Format and Category: % Volume 2023

Table 42 [Forecast Off-trade vs On-trade Sales of Soft Drinks (RTD) by Channel: Volume 2023-2028

Table 43 | Forecast Off-trade vs On-trade Sales of Soft Drinks (RTD) by Channel: % Volume Growth 2023-2028

Table 44 ∏Forecast Off-trade vs On-trade Sales of Soft Drinks by Channel: Value 2023-2028

Table 45 | Forecast Off-trade vs On-trade Sales of Soft Drinks by Channel: % Value Growth 2023-2028

Table 46 ∏Forecast Off-trade Sales of Soft Drinks (RTD) by Category: Volume 2023-2028

Table 47 [Forecast Off-trade Sales of Soft Drinks (RTD) by Category: % Volume Growth 2023-2028

Table 48 ☐Forecast Off-trade Sales of Soft Drinks by Category: Value 2023-2028

Table 49 [Forecast Off-trade Sales of Soft Drinks by Category: % Value Growth 2023-2028

Table 50 ∏Forecast Sales of Soft Drinks by Total Fountain On-trade: Volume 2023-2028

Table 51 ∏Forecast Sales of Soft Drinks by Total Fountain On-trade: % Volume Growth 2023-2028

**APPENDIX** 

Fountain sales in Indonesia

**DISCLAIMER** 

**SOURCES** 

Summary 2 Research Sources



☐ - Print this form

To place an Order with Scotts International:

 $\hfill \Box$  - Complete the relevant blank fields and sign

# **Concentrates in Indonesia**

Market Direction | 2024-01-19 | 31 pages | Euromonitor

Select license	License			Price
	Single User Licence			€825.00
	Multiple User License (1 Site)		€1650.00	
	Multiple User License (Glob	pal)		€2475.00
			V	/AT
			To	otal
mail*		Phone*		
		Last Name*		
		Last Name*		
irst Name* ob title*		Last Name*		
		Last Name*  EU Vat / Tax ID	/ NIP number*	
ob title*			/ NIP number*	
ob title* ompany Name*		EU Vat / Tax ID	/ NIP number*	
ob title* ompany Name* ddress*		EU Vat / Tax ID City*	/ NIP number*	

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com www.scotts-international.com