

## **Concentrates in Croatia**

Market Direction | 2023-12-18 | 28 pages | Euromonitor

### **AVAILABLE LICENSES:**

- Single User Licence €825.00
- Multiple User License (1 Site) €1650.00
- Multiple User License (Global) €2475.00

### **Report description:**

Concentrates account for significant volume sales in Croatia, though it is a mature product area which has seen limited growth over the review period. In 2023, concentrates is expected to register muted volume growth, with the product area benefitting from continuing high inflation, as a number of consumers trade down from more expensive concentrates. The cheaper powder format also registers higher volume growth than liquid concentrates.

Euromonitor International's Concentrates in Croatia report offers a comprehensive guide to the size and shape of the market at a national level. It provides the latest retail sales data (2018-2022), allowing you to identify the sectors driving growth. It identifies the leading companies, the leading brands and offers strategic analysis of key factors influencing the market - be they legislative, distribution, packaging or pricing issues. Forecasts to 2027 illustrate how the market is set to change.

Product coverage: Liquid Concentrates, Powder Concentrates.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

- \* Get a detailed picture of the Concentrates market;
- \* Pinpoint growth sectors and identify factors driving change;
- \* Understand the competitive environment, the market's major players and leading brands;
- \* Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.

**Scotts International. EU Vat number: PL 6772247784**

tel. 0048 603 394 346 e-mail: [support@scotts-international.com](mailto:support@scotts-international.com)

[www.scotts-international.com](http://www.scotts-international.com)

## Table of Contents:

Concentrates in Croatia  
Euromonitor International  
May 2024

List Of Contents And Tables

### CONCENTRATES IN CROATIA

#### KEY DATA FINDINGS

#### 2023 DEVELOPMENTS

Muted performance for concentrates in 2023

Competitive landscape remains stable

Lack of innovation in staid product area

#### PROSPECTS AND OPPORTUNITIES

Marginal volume growth for liquid concentrates over forecast period

Focus on healthier positioning

Sugar-free variants gain value share?

#### CATEGORY DATA

##### Concentrates Conversions

Summary 1      Concentrates Conversion Factors for Ready-to-Drink (RTD) Format

Table 1 Off-trade Sales of Concentrates (RTD) by Category: Volume 2018-2023

Table 2 Off-trade Sales of Concentrates by Category: Value 2018-2023

Table 3 Off-trade Sales of Concentrates (RTD) by Category: % Volume Growth 2018-2023

Table 4 Off-trade Sales of Concentrates by Category: % Value Growth 2018-2023

Table 5 NBO Company Shares of Off-trade Concentrates (RTD): % Volume 2019-2023

Table 6 LBN Brand Shares of Off-trade Concentrates (RTD): % Volume 2020-2023

Table 7 NBO Company Shares of Off-trade Concentrates: % Value 2019-2023

Table 8 LBN Brand Shares of Off-trade Concentrates: % Value 2020-2023

Table 9 NBO Company Shares of Off-trade Liquid Concentrates (RTD): % Volume 2019-2023

Table 10 □LBN Brand Shares of Off-trade Liquid Concentrates (RTD): % Volume 2020-2023

Table 11 □NBO Company Shares of Off-trade Powder Concentrates (RTD): % Volume 2019-2023

Table 12 □LBN Brand Shares of Off-trade Powder Concentrates (RTD): % Volume 2020-2023

Table 13 □Forecast Off-trade Sales of Concentrates (RTD) by Category: Volume 2023-2028

Table 14 □Forecast Off-trade Sales of Concentrates by Category: Value 2023-2028

Table 15 □Forecast Off-trade Sales of Concentrates (RTD) by Category: % Volume Growth 2023-2028

Table 16 □Forecast Off-trade Sales of Concentrates by Category: % Value Growth 2023-2028

### SOFT DRINKS IN CROATIA

#### EXECUTIVE SUMMARY

Soft drinks in 2023: The big picture

2023 key trends

Competitive landscape

Retailing developments

Foodservice vs retail split

What next for soft drinks?

#### MARKET DATA

Table 17 Off-trade vs On-trade Sales of Soft Drinks (RTD) by Channel: Volume 2018-2023

Table 18 Off-trade vs On-trade Sales of Soft Drinks (RTD) by Channel: % Volume Growth 2018-2023

**Scotts International. EU Vat number: PL 6772247784**

tel. 0048 603 394 346 e-mail: [support@scotts-international.com](mailto:support@scotts-international.com)

[www.scotts-international.com](http://www.scotts-international.com)

Table 19	Off-trade vs On-trade Sales of Soft Drinks by Channel: Value 2018-2023
Table 20	Off-trade vs On-trade Sales of Soft Drinks by Channel: % Value Growth 2018-2023
Table 21	Off-trade vs On-trade Sales of Soft Drinks (as sold) by Category: Volume 2023
Table 22	Off-trade vs On-trade Sales of Soft Drinks (as sold) by Category: % Volume 2023
Table 23	Off-trade vs On-trade Sales of Soft Drinks by Category: Value 2023
Table 24	Off-trade vs On-trade Sales of Soft Drinks by Category: % Value 2023
Table 25	Off-trade Sales of Soft Drinks (RTD) by Category: Volume 2018-2023
Table 26	Off-trade Sales of Soft Drinks (RTD) by Category: % Volume Growth 2018-2023
Table 27	Off-trade Sales of Soft Drinks by Category: Value 2018-2023
Table 28	Off-trade Sales of Soft Drinks by Category: % Value Growth 2018-2023
Table 29	Sales of Soft Drinks by Total Fountain On-trade: Volume 2018-2023
Table 30	Sales of Soft Drinks by Total Fountain On-trade: % Volume Growth 2018-2023
Table 31	NBO Company Shares of Off-trade Soft Drinks (RTD): % Volume 2019-2023
Table 32	LBN Brand Shares of Off-trade Soft Drinks (RTD): % Volume 2020-2023
Table 33	NBO Company Shares of Off-trade Soft Drinks: % Value 2019-2023
Table 34	LBN Brand Shares of Off-trade Soft Drinks: % Value 2020-2023
Table 35	Penetration of Private Label in Off-trade Soft Drinks (RTD) by Category: % Volume 2018-2023
Table 36	Penetration of Private Label in Off-trade Soft Drinks by Category: % Value 2018-2023
Table 37	Distribution of Off-trade Soft Drinks (as sold) by Format: % Volume 2018-2023
Table 38	Distribution of Off-trade Soft Drinks (as sold) by Format and Category: % Volume 2023
Table 39	Forecast Off-trade vs On-trade Sales of Soft Drinks (RTD) by Channel: Volume 2023-2028
Table 40	Forecast Off-trade vs On-trade Sales of Soft Drinks (RTD) by Channel: % Volume Growth 2023-2028
Table 41	Forecast Off-trade vs On-trade Sales of Soft Drinks by Channel: Value 2023-2028
Table 42	Forecast Off-trade vs On-trade Sales of Soft Drinks by Channel: % Value Growth 2023-2028
Table 43	Forecast Off-trade Sales of Soft Drinks (RTD) by Category: Volume 2023-2028
Table 44	Forecast Off-trade Sales of Soft Drinks (RTD) by Category: % Volume Growth 2023-2028
Table 45	Forecast Off-trade Sales of Soft Drinks by Category: Value 2023-2028
Table 46	Forecast Off-trade Sales of Soft Drinks by Category: % Value Growth 2023-2028
Table 47	Forecast Sales of Soft Drinks by Total Fountain On-trade: Volume 2023-2028
Table 48	Forecast Sales of Soft Drinks by Total Fountain On-trade: % Volume Growth 2023-2028

#### DISCLAIMER

#### SOURCES

Summary 2 Research Sources

**Scotts International. EU Vat number: PL 6772247784**

tel. 0048 603 394 346 e-mail: [support@scotts-international.com](mailto:support@scotts-international.com)

[www.scotts-international.com](http://www.scotts-international.com)

## Concentrates in Croatia

Market Direction | 2023-12-18 | 28 pages | Euromonitor

To place an Order with Scotts International:

- ☐ - Print this form
- ☐ - Complete the relevant blank fields and sign
- ☐ - Send as a scanned email to support@scotts-international.com

### ORDER FORM:

Select license	License	Price
	Single User Licence	€825.00
	Multiple User License (1 Site)	€1650.00
	Multiple User License (Global)	€2475.00
		VAT
		Total

\*Please circle the relevant license option. For any questions please contact support@scotts-international.com or 0048 603 394 346.

\*\* VAT will be added at 23% for Polish based companies, individuals and EU based companies who are unable to provide a valid EU Vat Numbers.

Email*	<input type="text"/>	Phone*	<input type="text"/>
First Name*	<input type="text"/>	Last Name*	<input type="text"/>
Job title*	<input type="text"/>		
Company Name*	<input type="text"/>	EU Vat / Tax ID / NIP number*	<input type="text"/>
Address*	<input type="text"/>	City*	<input type="text"/>
Zip Code*	<input type="text"/>	Country*	<input type="text"/>
		Date	<input type="text" value="2025-05-09"/>
		Signature	<input type="text"/>

**Scotts International. EU Vat number: PL 6772247784**

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com