

# **Fragrances in South Africa**

Market Direction | 2024-05-13 | 23 pages | Euromonitor

## **AVAILABLE LICENSES:**

- Single User Licence €825.00
- Multiple User License (1 Site) €1650.00
- Multiple User License (Global) €2475.00

## **Report description:**

Despite recording a positive performance in 2023, demand for fragrances in South Africa remained below pre-pandemic levels. This is because many local consumers continued to face economic pressures and prioritised essential beauty and personal care products. Fragrances are deemed a discretionary purchase for many South Africans.

Euromonitor International's Fragrances in South Africa report offers a comprehensive guide to the size and shape of the market at a national level. It provides the latest retail sales data 2019-2023, allowing you to identify the sectors driving growth. Forecasts to 2028 illustrate how the market is set to change.

Product coverage: Mass Fragrances, Premium Fragrances.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

- \* Get a detailed picture of the Fragrances market;
- \* Pinpoint growth sectors and identify factors driving change;
- \* Understand the competitive environment, the market's major players and leading brands;
- \* Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.

# Table of Contents:

Scotts International. EU Vat number: PL 6772247784 tel. 0048 603 394 346 e-mail: support@scotts-international.com www.scotts-international.com Fragrances in South Africa Euromonitor International May 2024

List Of Contents And Tables

FRAGRANCES IN SOUTH AFRICA **KEY DATA FINDINGS** 2023 DEVELOPMENTS Fragrances perceived as non-essential by many local consumers Fragrances tend to be purchased when offered on promotion Consumers trade down to mass fragrances PROSPECTS AND OPPORTUNITIES The introduction of fragrances with Arabic origins to the South African market Counterfeits threaten greater penetration of fragrances in South Africa Premium fragrances set to mainly attract tourists CATEGORY DATA Table 1 Sales of Fragrances by Category: Value 2018-2023 Table 2 Sales of Fragrances by Category: % Value Growth 2018-2023 Table 3 NBO Company Shares of Fragrances: % Value 2019-2023 Table 4 LBN Brand Shares of Fragrances: % Value 2020-2023 Table 5 LBN Brand Shares of Premium Men's Fragrances: % Value 2020-2023 Table 6 LBN Brand Shares of Premium Women's Fragrances: % Value 2020-2023 Table 7 Forecast Sales of Fragrances by Category: Value 2023-2028 Table 8 Forecast Sales of Fragrances by Category: % Value Growth 2023-2028 BEAUTY AND PERSONAL CARE IN SOUTH AFRICA EXECUTIVE SUMMARY Beauty and personal care in 2023: The big picture 2023 key trends Competitive landscape Retailing developments What next for beauty and personal care? MARKET DATA Table 9 Sales of Beauty and Personal Care by Category: Value 2018-2023 Table 10 Sales of Beauty and Personal Care by Category: % Value Growth 2018-2023 Table 11 GBO Company Shares of Beauty and Personal Care: % Value 2019-2023 Table 12 NBO Company Shares of Beauty and Personal Care: % Value 2019-2023 Table 13 LBN Brand Shares of Beauty and Personal Care: % Value 2020-2023 Table 14 Penetration of Private Label in Beauty and Personal Care by Category: % Value 2018-2023 Table 15 Distribution of Beauty and Personal Care by Format: % Value 2018-2023 Table 16 Distribution of Beauty and Personal Care by Format and Category: % Value 2023 Table 17 Forecast Sales of Beauty and Personal Care by Category: Value 2023-2028 Table 18 ∏Forecast Sales of Beauty and Personal Care by Category: % Value Growth 2023-2028 DISCLAIMER SOURCES Summary 1 Research Sources

Scotts International. EU Vat number: PL 6772247784 tel. 0048 603 394 346 e-mail: support@scotts-international.com www.scotts-international.com



# **Fragrances in South Africa**

Market Direction | 2024-05-13 | 23 pages | Euromonitor

To place an Order with Scotts International:

- Print this form
- Complete the relevant blank fields and sign
- Send as a scanned email to support@scotts-international.com

## **ORDER FORM:**

Select license	License		Price
	Single User Licence		€825.00
	Multiple User License (1 Site)		€1650.00
	Multiple User License (Global)		€2475.00
		VAT	
		Total	

\*Please circle the relevant license option. For any questions please contact support@scotts-international.com or 0048 603 394 346. []\*\* VAT will be added at 23% for Polish based companies, individuals and EU based companies who are unable to provide a valid EU Vat Numbers.

Email*	Phone*	
First Name*	Last Name*	
Job title*		
Company Name*	EU Vat / Tax ID / NIP number*	
Address*	City*	
Zip Code*	Country*	
	Date	2025-05-05
	Signature	

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com www.scotts-international.com