

Pet Care in Bulgaria

Market Direction | 2024-04-29 | 52 pages | Euromonitor

AVAILABLE LICENSES:

- Single User Licence €1750.00
- Multiple User License (1 Site) €3500.00
- Multiple User License (Global) €5250.00

Report description:

Sales of pet care in Bulgaria continued to grow based on the potential of prepared food due to its current low share. Dog and cat food remained the main growth driver of the pet care market as dogs and cats continued to be the main pet population in the country. Value growth continued to be higher than volume growth based on improved pet food quality and price retention at a relatively high level. Furthermore, in 2024, premiumisation returned as pet owners became more accustomed to the significa...

Euromonitor International's Pet Care in Bulgaria report offers a comprehensive guide to the size and shape of the market at a national level. It provides the latest retail sales data 2019-2023, allowing you to identify the sectors driving growth. It identifies the leading companies, the leading brands and offers strategic analysis of key factors influencing the market - be they new product developments, distribution or pricing issues. Forecasts to 2028 illustrate how the market is set to change.

Product coverage: Pet Food, Pet Products.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

- * Get a detailed picture of the Pet Care market;
- * Pinpoint growth sectors and identify factors driving change;
- * Understand the competitive environment, the market's major players and leading brands;
- * Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.

Table of Contents:

Pet Care in Bulgaria Euromonitor International April 2024

List Of Contents And Tables

PET CARE IN BULGARIA **EXECUTIVE SUMMARY** Pet care in 2024: The big picture 2024 key trends Competitive landscape Retailing developments What next for pet care? MARKET INDICATORS Table 1 Pet Populations 2019-2024 MARKET DATA Table 2 Sales of Pet Food by Category: Volume 2019-2024 Table 3 Sales of Pet Care by Category: Value 2019-2024 Table 4 Sales of Pet Food by Category: % Volume Growth 2019-2024 Table 5 Sales of Pet Care by Category: % Value Growth 2019-2024 Table 6 NBO Company Shares of Pet Food: % Value 2019-2023 Table 7 LBN Brand Shares of Pet Food: % Value 2020-2023 Table 8 NBO Company Shares of Dog and Cat Food: % Value 2019-2023 Table 9 LBN Brand Shares of Dog and Cat Food: % Value 2020-2023 Table 10 Penetration of Private Label in Pet Care by Category: % Value 2019-2024 Table 11 Distribution of Pet Care by Format: % Value 2019-2024 Table 12 Distribution of Pet Care by Format and Category: % Value 2024 Table 13 Distribution of Dog and Cat Food by Format: % Value 2019-2024 Table 14 Distribution of Dog and Cat Food by Format and Category: % Value 2024 Table 15 [Forecast Sales of Pet Food by Category: Volume 2024-2029 Table 16 □Forecast Sales of Pet Care by Category: Value 2024-2029 Table 17
Forecast Sales of Pet Food by Category: % Volume Growth 2024-2029 Table 18 ||Forecast Sales of Pet Care by Category: % Value Growth 2024-2029 DISCLAIMER SOURCES Summary 1 Research Sources DOG FOOD IN BULGARIA **KEY DATA FINDINGS** 2024 DEVELOPMENTS Slower growth for dog food in 2024 thanks to growing demand for economy products and private label Distribution trends continue to stimulate switches to prepared dog food Leading players face share erosion due to competition from new entrants PROSPECTS AND OPPORTUNITIES Positive outlook for dog food thanks to the humanisation trend, growth in the dog population and rising health awareness Dog food benefits from wider distribution to smaller towns The humanisation trend boosts demand for higher quality foods and stimulates the launch of a range of services including dog

bakeries and concept stores CATEGORY INDICATORS Table 19 Dog Owning Households: % Analysis 2019-2024 Table 20 Dog Population 2019-2024 Table 21 Consumption of Dog Food by Prepared vs Non-prepared: % Analysis 2019-2024 CATEGORY DATA Dog Food by Price Band 2024 Summary 2 Table 22 Sales of Dog Food by Category: Volume 2019-2024 Table 23 Sales of Dog Food by Category: Value 2019-2024 Table 24 Sales of Dog Food by Category: % Volume Growth 2019-2024 Table 25 Sales of Dog Food by Category: % Value Growth 2019-2024 Table 26 Sales of Dry Dog Food by Life-Cycle: % Value 2019-2024 Table 27 Sales of Wet Dog Food by Life-Cycle: % Value 2019-2024 Table 28 □NBO Company Shares of Dog Food: % Value 2019-2023 Table 29 [LBN Brand Shares of Dog Food: % Value 2020-2023 Table 30 ||LBN Brand Shares of Dog Treats and Mixers: % Value 2020-2023 Table 31 □Distribution of Dog Food by Format: % Value 2019-2024 Table 32 [Forecast Sales of Dog Food by Category: Volume 2024-2029 Table 33 [Forecast Sales of Dog Food by Category: Value 2024-2029 Table 34
Forecast Sales of Dog Food by Category: % Volume Growth 2024-2029 Table 35 [Forecast Sales of Dog Food by Category: % Value Growth 2024-2029 CAT FOOD IN BULGARIA **KEY DATA FINDINGS** 2024 DEVELOPMENTS Cat food bolstered by the growing cat population, humanisation trend and growing awareness of the health benefits of prepared cat food Wet cat food continues to gain momentum while dry cat food remains the most popular Nestle and Mars retain the outright lead, though private label gains momentum PROSPECTS AND OPPORTUNITIES Stronger growth in volume than current value sales in cat food over the forecast period Nestle and Mars retain the lead while Royal Canin extends its specialisation in segmented products Wider reach of modern grocery retailers boosts the consumer base and offers convenience for cat owners CATEGORY INDICATORS Table 36 Cat Owning Households: % Analysis 2019-2024 Table 37 Cat Population 2019-2024 Table 38 Consumption of Cat Food by Prepared vs Non-prepared: % Analysis 2019-2024 CATEGORY DATA Summary 3 Cat Food by Price Band 2024 Table 39 Sales of Cat Food by Category: Volume 2019-2024 Table 40 Sales of Cat Food by Category: Value 2019-2024 Table 41 Sales of Cat Food by Category: % Volume Growth 2019-2024 Table 42 Sales of Cat Food by Category: % Value Growth 2019-2024 Table 43 Sales of Dry Cat Food by Life-Cycle: % Value 2019-2024 Table 44 Sales of Wet Cat Food by Life-Cycle: % Value 2019-2024 Table 45 [NBO Company Shares of Cat Food: % Value 2019-2023 Table 46 [LBN Brand Shares of Cat Food: % Value 2020-2023 Table 47 ||LBN Brand Shares of Cat Treats and Mixers: % Value 2020-2023

Table 48 Distribution of Cat Food by Format: % Value 2019-2024 Table 49 [Forecast Sales of Cat Food by Category: Volume 2024-2029 Table 50 [Forecast Sales of Cat Food by Category: Value 2024-2029 Table 51 [Forecast Sales of Cat Food by Category: % Volume Growth 2024-2029 Table 52 [Forecast Sales of Cat Food by Category: % Value Growth 2024-2029 OTHER PET FOOD IN BULGARIA **KEY DATA FINDINGS** 2024 DEVELOPMENTS Rising demand for small mammal/reptile food and bird food lifts total volume sales Dajana and Vitakraft remain the leading players in value terms Pet shops and superstores retain the outright lead in distribution with such players also helping to develop retail e-commerce for other pet food PROSPECTS AND OPPORTUNITIES Demand subdued by declines in pet fish, bird and reptile numbers Pet shops and superstores retain their outright lead in other pet food distribution Pet humanisation boosts sales of higher quality foods and special treats in other pet food over the forecast period CATEGORY INDICATORS Table 53 Other Pet Population 2019-2024 CATEGORY DATA Table 54 Sales of Other Pet Food by Category: Volume 2019-2024 Table 55 Sales of Other Pet Food by Category: Value 2019-2024 Table 56 Sales of Other Pet Food by Category: % Volume Growth 2019-2024 Table 57 Sales of Other Pet Food by Category: % Value Growth 2019-2024 Table 58 LBN Brand Shares of Bird Food: % Value 2020-2023 Table 59 LBN Brand Shares of Fish Food: % Value 2020-2023 Table 60 LBN Brand Shares of Small Mammal/Reptile Food: % Value 2020-2023 Table 61 Distribution of Other Pet Food by Format: % Value 2019-2024 Table 62 [Forecast Sales of Other Pet Food by Category: Volume 2024-2029 Table 63 [Forecast Sales of Other Pet Food by Category: Value 2024-2029 Table 64 [Forecast Sales of Other Pet Food by Category: % Volume Growth 2024-2029 Table 65 [Forecast Sales of Other Pet Food by Category: % Value Growth 2024-2029 PET PRODUCTS IN BULGARIA **KEY DATA FINDINGS** 2024 DEVELOPMENTS Demand remains strong for other pet products in 2024 Growth in pet grooming boosts sales of dog shampoo Pet shops and superstores remains the leading distributor of pet products boosted further by cooperations with grocery retailers PROSPECTS AND OPPORTUNITIES Positive development of pet products over the forecast period Technical innovations and increasing digitalisation characterise pet products over the forecast period Growing concerns over environmental friendliness impact the development of other pet product ranges CATEGORY DATA Table 66 Sales of Pet Products by Category: Value 2019-2024 Table 67 Sales of Pet Products by Category: % Value Growth 2019-2024 Table 68 Sales of Pet Healthcare by Type: % Value 2019-2024 Table 69 Sales of Other Pet Products by Type: % Value 2019-2024 Table 70 NBO Company Shares of Pet Products: % Value 2019-2023

Table 71 LBN Brand Shares of Pet Products: % Value 2020-2023Table 72 Distribution of Pet Products by Format: % Value 2019-2024Table 73 Forecast Sales of Pet Products by Category: Value 2024-2029Table 74 Forecast Sales of Pet Products by Category: % Value Growth 2024-2029



Pet Care in Bulgaria

Market Direction | 2024-04-29 | 52 pages | Euromonitor

To place an Order with Scotts International:

- Print this form
- Complete the relevant blank fields and sign
- Send as a scanned email to support@scotts-international.com

ORDER FORM:

Select license	License		Price
	Single User Licence		€1750.00
	Multiple User License (1 Site)		€3500.00
	Multiple User License (Global)		€5250.00
		VAT	
		Total	

*Please circle the relevant license option. For any questions please contact support@scotts-international.com or 0048 603 394 346. []** VAT will be added at 23% for Polish based companies, individuals and EU based companies who are unable to provide a valid EU Vat Numbers.

Email*	Phone*	
First Name*	Last Name*	
Job title*		
Company Name*	EU Vat / Tax ID / NIP number*	
Address*	City*	
Zip Code*	Country*	
	Date	2025-05-13
	Signature	

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com www.scotts-international.com