

# **Beauty and Personal Care in Latvia**

Market Direction | 2024-04-29 | 102 pages | Euromonitor

## **AVAILABLE LICENSES:**

- Single User Licence €2200.00
- Multiple User License (1 Site) €4400.00
- Multiple User License (Global) €6600.00

### **Report description:**

In 2023, beauty and personal care in Latvia registered strong double digit current value growth for the second consecutive year. Price inflation was less severe compared to 2022 supporting a mild recovery in consumer purchasing power, although much economic uncertainty remained. Latvians were keen to invest in beauty and personal care they needed to support their lifestyles in the post-pandemic period. The premium segment grew at a stronger pace in current value terms then mass products, with sk...

Euromonitor International's Beauty and Personal Care in Latvia report offers a comprehensive guide to the size and shape of the market at a national level. It provides the latest retail sales data 2019-2023, allowing you to identify the sectors driving growth. Forecasts to 2028 illustrate how the market is set to change.

Product coverage: Baby and Child-specific Products, Bath and Shower, Colour Cosmetics, Deodorants, Depilatories, Dermocosmetics Beauty and Personal Care, Fragrances, Hair Care, Mass Beauty and Personal Care, Men's Grooming, Oral Care, Oral Care Excl Power Toothbrushes, Premium Beauty and Personal Care, Prestige Beauty and Personal Care, Skin Care, Sun Care.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

#### Why buy this report?

- \* Get a detailed picture of the Beauty and Personal Care market;
- \* Pinpoint growth sectors and identify factors driving change;
- \* Understand the competitive environment, the market's major players and leading brands;
- \* Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.

# Table of Contents:

Beauty and Personal Care in Latvia Euromonitor International April 2024

List Of Contents And Tables

BEAUTY AND PERSONAL CARE IN LATVIA **EXECUTIVE SUMMARY** Beauty and personal care in 2023: The big picture 2023 key trends Competitive landscape Retailing developments What next for beauty and personal care? MARKET DATA Table 1 Sales of Beauty and Personal Care by Category: Value 2018-2023 Table 2 Sales of Beauty and Personal Care by Category: % Value Growth 2018-2023 Table 3 GBO Company Shares of Beauty and Personal Care: % Value 2019-2023 Table 4 NBO Company Shares of Beauty and Personal Care: % Value 2019-2023 Table 5 LBN Brand Shares of Beauty and Personal Care: % Value 2020-2023 Table 6 Penetration of Private Label in Beauty and Personal Care by Category: % Value 2018-2023 Table 7 Distribution of Beauty and Personal Care by Format: % Value 2018-2023 Table 8 Distribution of Beauty and Personal Care by Format and Category: % Value 2023 Table 9 Forecast Sales of Beauty and Personal Care by Category: Value 2023-2028 Table 10 [Forecast Sales of Beauty and Personal Care by Category: % Value Growth 2023-2028 DISCLAIMER SOURCES Summary 1 Research Sources MASS BEAUTY AND PERSONAL CARE IN LATVIA **KEY DATA FINDINGS** 2023 DEVELOPMENTS Mass products hold their ground in economic downturn Old Spice helps to drive sales in mass segment International players retain the upper hand PROSPECTS AND OPPORTUNITIES Mass beauty and personal care faces slowdown A more natural approach over the forecast period Modern retail to support expansion of mass segment CATEGORY DATA Table 11 Sales of Mass Beauty and Personal Care by Category: Value 2018-2023 Table 12 Sales of Mass Beauty and Personal Care by Category: % Value Growth 2018-2023 Table 13 NBO Company Shares of Mass Beauty and Personal Care: % Value 2019-2023 Table 14 LBN Brand Shares of Mass Beauty and Personal Care: % Value 2020-2023 Table 15 Forecast Sales of Mass Beauty and Personal Care by Category: Value 2023-2028 Table 16 Forecast Sales of Mass Beauty and Personal Care by Category: % Value Growth 2023-2028 PREMIUM BEAUTY AND PERSONAL CARE IN LATVIA **KEY DATA FINDINGS** 

Premium segment grows from a low base Consumers generally prefer premium fragrances Premium brands are strong in facial skin care PROSPECTS AND OPPORTUNITIES Healthy growth expected in upcoming period Fragrances and skin care to remain the most popular premium products E-commerce channel to remain of key importance CATEGORY DATA Table 17 Sales of Premium Beauty and Personal Care by Category: Value 2018-2023 Table 18 Sales of Premium Beauty and Personal Care by Category: % Value Growth 2018-2023 Table 19 NBO Company Shares of Premium Beauty and Personal Care: % Value 2019-2023 Table 20 LBN Brand Shares of Premium Beauty and Personal Care: % Value 2020-2023 Table 21 Forecast Sales of Premium Beauty and Personal Care by Category: Value 2023-2028 Table 22 Forecast Sales of Premium Beauty and Personal Care by Category: % Value Growth 2023-2028 BABY AND CHILD-SPECIFIC PRODUCTS IN LATVIA **KEY DATA FINDINGS** 2023 DEVELOPMENTS Slowdown in demand for baby and child-specific products Warmer summer creates bright performance in sun care Daily routine remains a must for consumers PROSPECTS AND OPPORTUNITIES Key demographic trends will continue to hamper growth potential Pharmacy channel to benefit from reliance on professional advice Toiletries face competition from family and generic substitutes CATEGORY DATA Table 23 Sales of Baby and Child-specific Products by Category: Value 2018-2023 Table 24 Sales of Baby and Child-specific Products by Category: % Value Growth 2018-2023 Table 25 Sales of Baby and Child-specific Products by Premium vs Mass: % Value 2018-2023 Table 26 NBO Company Shares of Baby and Child-specific Products: % Value 2019-2023 Table 27 LBN Brand Shares of Baby and Child-specific Products: % Value 2020-2023 Table 28 LBN Brand Shares of Baby and Child-specific Sun Care: % Value 2020-2023 Table 29 LBN Brand Shares of Premium Baby and Child-specific Products: % Value 2020-2023 Table 30 Forecast Sales of Baby and Child-specific Products by Category: Value 2023-2028 Table 31 Forecast Sales of Baby and Child-specific Products by Category: % Value Growth 2023-2028 Table 32 [Forecast Sales of Baby and Child-specific Products by Premium vs Mass: % Value 2023-2028 BATH AND SHOWER IN LATVIA **KEY DATA FINDINGS** 2023 DEVELOPMENTS Sales continue to normalise post-pandemic Old Spice strengthens its position in bath and shower Hand sanitisers continue to contract PROSPECTS AND OPPORTUNITIES Maturity of bath and shower category to weigh on performance International brands to lead the category Liquid soap to outshine bar soap formats CATEGORY DATA

Scotts International. EU Vat number: PL 6772247784 tel. 0048 603 394 346 e-mail: support@scotts-international.com www.scotts-international.com

2023 DEVELOPMENTS

Table 33 Sales of Bath and Shower by Category: Value 2018-2023 Table 34 Sales of Bath and Shower by Category: % Value Growth 2018-2023 Table 35 Sales of Bath and Shower by Premium vs Mass: % Value 2018-2023 Table 36 NBO Company Shares of Bath and Shower: % Value 2019-2023 Table 37 LBN Brand Shares of Bath and Shower: % Value 2020-2023 Table 38 LBN Brand Shares of Premium Bath and Shower: % Value 2020-2023 Table 39 Forecast Sales of Bath and Shower by Category: Value 2023-2028 Table 40 Forecast Sales of Bath and Shower by Category: % Value Growth 2023-2028 Table 41 Forecast Sales of Bath and Shower by Premium vs Mass: % Value 2023-2028 COLOUR COSMETICS IN LATVIA **KEY DATA FINDINGS** 2023 DEVELOPMENTS Colour cosmetics maintains strong performance Affordable premium products in demand L'Oreal Baltic faces growing competition from Cosnova GmbH PROSPECTS AND OPPORTUNITIES Muted growth for colour cosmetics Opportunity lies in affordable quality cosmetics Lips products shift towards lighter options CATEGORY DATA Table 42 Sales of Colour Cosmetics by Category: Value 2018-2023 Table 43 Sales of Colour Cosmetics by Category: % Value Growth 2018-2023 Table 44 Sales of Colour Cosmetics by Premium vs Mass: % Value 2018-2023 Table 45 NBO Company Shares of Colour Cosmetics: % Value 2019-2023 Table 46 LBN Brand Shares of Colour Cosmetics: % Value 2020-2023 Table 47 LBN Brand Shares of Premium Colour Cosmetics: % Value 2020-2023 Table 48 Forecast Sales of Colour Cosmetics by Category: Value 2023-2028 Table 49 Forecast Sales of Colour Cosmetics by Category: % Value Growth 2023-2028 Table 50 Forecast Sales of Colour Cosmetics by Premium vs Mass: % Value 2023-2028 DEODORANTS IN LATVIA **KEY DATA FINDINGS** 2023 DEVELOPMENTS Deodorants witness dynamic growth Old Spice strengthens its leading position Competitive landscape lead by international players PROSPECTS AND OPPORTUNITIES Static performance is expected in deodorants Pharma deodorants expected to gain ground Roll-ons and sticks to gain appeal CATEGORY DATA Table 51 Sales of Deodorants by Category: Value 2018-2023 Table 52 Sales of Deodorants by Category: % Value Growth 2018-2023 Table 53 Sales of Deodorants by Premium vs Mass: % Value 2018-2023 Table 54 NBO Company Shares of Deodorants: % Value 2019-2023 Table 55 LBN Brand Shares of Deodorants: % Value 2020-2023 Table 56 LBN Brand Shares of Premium Deodorants: % Value 2020-2023 Table 57 Forecast Sales of Deodorants by Category: Value 2023-2028

Table 58 Forecast Sales of Deodorants by Category: % Value Growth 2023-2028 Table 59 Forecast Sales of Deodorants by Premium Vs Mass: % Value 2023-2028 DEPILATORIES IN LATVIA **KEY DATA FINDINGS** 2023 DEVELOPMENTS Volume sales of depilatories stabilise in 2023 Steady demand for women's razors and blades Veet leads in hair removal PROSPECTS AND OPPORTUNITIES Limited growth expected due to demographic pressures Ongoing stability in the competitive landscape Permanent hair removal is long-term threat to depilatories CATEGORY DATA Table 60 Sales of Depilatories by Category: Value 2018-2023 Table 61 Sales of Depilatories by Category: % Value Growth 2018-2023 Table 62 NBO Company Shares of Depilatories: % Value 2019-2023 Table 63 LBN Brand Shares of Depilatories: % Value 2020-2023 Table 64 Forecast Sales of Depilatories by Category: Value 2023-2028 Table 65 Forecast Sales of Depilatories by Category: % Value Growth 2023-2028 FRAGRANCES IN LATVIA **KEY DATA FINDINGS** 2023 DEVELOPMENTS Slowdown in fragrances reflects weak consumer confidence Premium fragrances dominate in Latvia Mass fragrances are under pressure PROSPECTS AND OPPORTUNITIES Muted constant value growth over forecast period Local fragrances to lose further share Premium fragrances to remain the preferred option in Latvia CATEGORY DATA Table 66 Sales of Fragrances by Category: Value 2018-2023 Table 67 Sales of Fragrances by Category: % Value Growth 2018-2023 Table 68 NBO Company Shares of Fragrances: % Value 2019-2023 Table 69 LBN Brand Shares of Fragrances: % Value 2020-2023 Table 70 LBN Brand Shares of Premium Men's Fragrances: % Value 2020-2023 Table 71 LBN Brand Shares of Premium Women's Fragrances: % Value 2020-2023 Table 72 Forecast Sales of Fragrances by Category: Value 2023-2028 Table 73 Forecast Sales of Fragrances by Category: % Value Growth 2023-2028 HAIR CARE IN LATVIA **KEY DATA FINDINGS** 2023 DEVELOPMENTS Hair care consumption slows amid economic uncertainty Multinationals continue to dominate in hair care Development opportunities in conditioners PROSPECTS AND OPPORTUNITIES Healthy and stable growth ahead for hair care Dzintars expands into beauty and personal care

Economic uncertainty to curb visits to hair salons CATEGORY DATA Table 74 Sales of Hair Care by Category: Value 2018-2023 Table 75 Sales of Hair Care by Category: % Value Growth 2018-2023 Table 76 Sales of Hair Care by Premium vs Mass: % Value 2018-2023 Table 77 NBO Company Shares of Hair Care: % Value 2019-2023 Table 78 LBN Brand Shares of Hair Care: % Value 2020-2023 Table 79 NBO Company Shares of Salon Professional Hair Care: % Value 2019-2023 Table 80 LBN Brand Shares of Salon Professional Hair Care: % Value 2020-2023 Table 81 LBN Brand Shares of Premium Hair Care: % Value 2020-2023 Table 82 Forecast Sales of Hair Care by Category: Value 2023-2028 Table 83 
Forecast Sales of Hair Care by Category: % Value Growth 2023-2028 Table 84 [Forecast Sales of Hair Care by Premium vs Mass: % Value 2023-2028 MEN'S GROOMING IN LATVIA **KEY DATA FINDINGS** 2023 DEVELOPMENTS Men's grooming has an exceptional year Old Spice breathes new life into men's grooming Skin care remains basic in men's grooming PROSPECTS AND OPPORTUNITIES Short-term growth potential remains strong Men's grooming will become segmented and specialised Development to focus on the mass segment CATEGORY DATA Table 85 Sales of Men's Grooming by Category: Value 2018-2023 Table 86 Sales of Men's Grooming by Category: % Value Growth 2018-2023 Table 87 Sales of Men's Razors and Blades by Type: % Value Breakdown 2020-2023 Table 88 Sales of Men's Skin Care by Type: % Value Breakdown 2020-2023 Table 89 NBO Company Shares of Men's Grooming: % Value 2019-2023 Table 90 LBN Brand Shares of Men's Grooming: % Value 2020-2023 Table 91 LBN Brand Shares of Men's Razors and Blades: % Value 2020-2023 Table 92 Forecast Sales of Men's Grooming by Category: Value 2023-2028 Table 93 Forecast Sales of Men's Grooming by Category: % Value Growth 2023-2028 ORAL CARE IN LATVIA **KEY DATA FINDINGS** 2023 DEVELOPMENTS Oral care is of key importance to Latvians Therapeutic toothpastes gain share Electric toothbrushes are enjoying strong growth PROSPECTS AND OPPORTUNITIES Product innovations to fuel value growth Dental maintenance to support growth of dental floss Barriers to entry remain strong in oral care CATEGORY DATA Table 94 Sales of Oral Care by Category: Value 2018-2023 Table 95 Sales of Oral Care by Category: % Value Growth 2018-2023 Table 96 Sales of Toothbrushes by Category: Value 2018-2023

Table 97 Sales of Toothbrushes by Category: % Value Growth 2018-2023 Table 98 Sales of Toothpaste by Type: % Value Breakdown 2019-2023 Table 99 NBO Company Shares of Oral Care: % Value 2019-2023 Table 100 LBN Brand Shares of Oral Care: % Value 2020-2023 Table 101 Forecast Sales of Oral Care by Category: Value 2023-2028 Table 102 Forecast Sales of Oral Care by Category: % Value Growth 2023-2028 Table 103 [Forecast Sales of Toothbrushes by Category: Value 2023-2028 Table 104 [Forecast Sales of Toothbrushes by Category: % Value Growth 2023-2028 SKIN CARE IN LATVIA **KEY DATA FINDINGS** 2023 DEVELOPMENTS Steady volume growth in skin care Dermocosmetic brands perform well Premium brands lead in skin care PROSPECTS AND OPPORTUNITIES Skin care to witness solid performance Pharmacy channel to benefit from premium skin care trend Facial cleansers enjoy strong growth CATEGORY DATA Table 105 Sales of Skin Care by Category: Value 2018-2023 Table 106 Sales of Skin Care by Category: % Value Growth 2018-2023 Table 107 NBO Company Shares of Skin Care: % Value 2019-2023 Table 108 LBN Brand Shares of Skin Care: % Value 2020-2023 Table 109 LBN Brand Shares of Premium Skin Care: % Value 2020-2023 Table 110 Forecast Sales of Skin Care by Category: Value 2023-2028 Table 111 Forecast Sales of Skin Care by Category: % Value Growth 2023-2028 SUN CARE IN LATVIA **KEY DATA FINDINGS** 2023 DEVELOPMENTS Sun care registers another robust year Little change in the competitive landscape Facial care products steal some value share PROSPECTS AND OPPORTUNITIES Healthy growth to be supported by warmer climate Opportunity for premium sun care brands Purchases abroad may hamper sales CATEGORY DATA Table 112 Sales of Sun Care by Category: Value 2018-2023 Table 113 Sales of Sun Care by Category: % Value Growth 2018-2023 Table 114 Sales of Sun Care by Premium vs Mass: % Value 2018-2023 Table 115 NBO Company Shares of Sun Care: % Value 2019-2023 Table 116 LBN Brand Shares of Sun Care: % Value 2020-2023 Table 117 LBN Brand Shares of Premium Adult Sun Care: % Value 2020-2023 Table 118 Forecast Sales of Sun Care by Category: Value 2023-2028 Table 119 Forecast Sales of Sun Care by Category: % Value Growth 2023-2028



# **Beauty and Personal Care in Latvia**

Market Direction | 2024-04-29 | 102 pages | Euromonitor

To place an Order with Scotts International:

- Print this form
- Complete the relevant blank fields and sign
- Send as a scanned email to support@scotts-international.com

### **ORDER FORM:**

Select license	License		Price
	Single User Licence		€2200.00
	Multiple User License (1 Site)		€4400.00
	Multiple User License (Global)		€6600.00
		VAT	
		Total	

\*Please circle the relevant license option. For any questions please contact support@scotts-international.com or 0048 603 394 346. []\*\* VAT will be added at 23% for Polish based companies, individuals and EU based companies who are unable to provide a valid EU Vat Numbers.

Email*	Phone*	
First Name*	Last Name*	
Job title*		
Company Name*	EU Vat / Tax ID / NIP number*	
Address*	City*	
Zip Code*	Country*	
	Date	2025-05-09
	Signature	

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com www.scotts-international.com