

# **Discounters in Sweden**

Market Direction | 2024-04-11 | 33 pages | Euromonitor

## **AVAILABLE LICENSES:**

- Single User Licence €825.00
- Multiple User License (1 Site) €1650.00
- Multiple User License (Global) €2475.00

# Report description:

Discounters in Sweden recorded the fastest retail current value growth among grocery retailers in 2023. The lower-cost grocery retail format was able to derive benefits from the slowdown in the Swedish economy connected to unstable geopolitical turbulences in Europe, energy price jumps, growing interest rates and high inflation. As a result of tough economic conditions, consumers in Sweden have been forced to review their consumption patterns and bring more rationality to their daily shopping ch...

Euromonitor International's Discounters in Sweden report offers insight into key trends and developments driving the industry. The report examines all retail channels to provide sector insight. Channels include hypermarkets, supermarkets, discounters, convenience stores, mixed retailers, health and beauty retailers, clothing and footwear retailers, furniture and furnishing stores, DIY and hardware stores, durable goods retailers, leisure and personal goods retailers. There are profiles of leading retailers, with analysis of their performance and the challenges they face. There is also analysis of non-store retailing: vending; homeshopping; internet retailing; direct selling, as available.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

## Why buy this report?

- \* Get a detailed picture of the Discounters market;
- \* Pinpoint growth sectors and identify factors driving change;
- \* Understand the competitive environment, the market's major players and leading brands;
- \* Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.

tel. 0048 603 394 346 e-mail: support@scotts-international.com www.scotts-international.com

## **Table of Contents:**

Discounters in Sweden Euromonitor International April 2024

List Of Contents And Tables

DISCOUNTERS IN SWEDEN

**KEY DATA FINDINGS** 

2023 DEVELOPMENTS

Challenging macroeconomic situation drives turnover for discounters

As Lidl dominates discounters in Sweden its main competitors are found in other areas of grocery retailing

Costco Wholesale emerges as a potential threat to discounters

PROSPECTS AND OPPORTUNITIES

Geopolitical and economic challenges to continue to boost the appeal of discounters

Lidl to continue its gradual expansion around the country

Lidl is a key partner of EURO 2024 in Germany

**CHANNEL DATA** 

Table 1 Discounters: Value Sales, Outlets and Selling Space 2018-2023

Table 2 Discounters: Value Sales, Outlets and Selling Space: % Growth 2018-2023

Table 3 Discounters GBO Company Shares: % Value 2019-2023

Table 4 Discounters GBN Brand Shares: % Value 2020-2023

Table 5 Discounters LBN Brand Shares: Outlets 2020-2023

Table 6 Discounters Forecasts: Value Sales, Outlets and Selling Space 2023-2028

Table 7 Discounters Forecasts: Value Sales, Outlets and Selling Space: % Growth 2023-2028

RETAIL IN SWEDEN
EXECUTIVE SUMMARY

Retail in 2023: The big picture

Active year for mergers and acquisitions

Sustainability targets for every retailer

What next for retail?

**OPERATING ENVIRONMENT** 

Informal retail

Opening hours for physical retail

Summary 1 Standard Opening Hours by Channel Type 2023

Seasonality

Christmas

Summer sales

MARKET DATA

Table 8 Sales in Retail by Retail Offline vs Retail E-Commerce: Value 2018-2023

Table 9 Sales in Retail by Retail Offline vs Retail E-Commerce: % Value Growth 2018-2023

Table 10 Sales in Retail Offline by Channel: Value 2018-2023

Table 11 Sales in Retail Offline by Channel: % Value Growth 2018-2023

Table 12 Retail Offline Outlets by Channel: Units 2018-2023

Table 13 Retail Offline Outlets by Channel: % Unit Growth 2018-2023 Table 14 Sales in Retail E-Commerce by Product: Value 2018-2023

Table 15 Sales in Retail E-Commerce by Product: % Value Growth 2018-2023

Scotts International, EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

Table 16 Grocery Retailers: Value Sales, Outlets and Selling Space 2018-2023

Table 17 [Grocery Retailers: Value Sales, Outlets and Selling Space: % Growth 2018-2023

Table 18 [Sales in Grocery Retailers by Channel: Value 2018-2023

Table 20 [Grocery Retailers Outlets by Channel: Units 2018-2023

Table 21 | Grocery Retailers Outlets by Channel: % Unit Growth 2018-2023

Table 22 Non-Grocery Retailers: Value Sales, Outlets and Selling Space 2018-2023

Table 23 [Non-Grocery Retailers: Value Sales, Outlets and Selling Space: % Growth 2018-2023

Table 24 [Sales in Non-Grocery Retailers by Channel: Value 2018-2023

Table 25 [Sales in Non-Grocery Retailers by Channel: % Value Growth 2018-2023

Table 26 □Non-Grocery Retailers Outlets by Channel: Units 2018-2023

Table 27 

☐Non-Grocery Retailers Outlets by Channel: % Unit Growth 2018-2023

Table 28 

☐Retail GBO Company Shares: % Value 2019-2023

Table 29 

☐Retail GBN Brand Shares: % Value 2020-2023

Table 30 [Retail Offline GBO Company Shares: % Value 2019-2023

Table 31 ☐Retail Offline GBN Brand Shares: % Value 2020-2023

Table 33 [Retail E-Commerce GBO Company Shares: % Value 2019-2023

Table 34 [Retail E-Commerce GBN Brand Shares: % Value 2020-2023

Table 35 ☐ Grocery Retailers GBO Company Shares: % Value 2019-2023

Table 36 ☐ Grocery Retailers GBN Brand Shares: % Value 2020-2023

Table 37 [Grocery Retailers LBN Brand Shares: Outlets 2020-2023

Table 38 

☐Non-Grocery Retailers GBO Company Shares: % Value 2019-2023

Table 39 [Non-Grocery Retailers GBN Brand Shares: % Value 2020-2023

Table 40 

☐Non-Grocery Retailers LBN Brand Shares: Outlets 2020-2023

Table 41 [Forecast Sales in Retail by Retail Offline vs Retail E-Commerce: Value 2023-2028

Table 42 | Forecast Sales in Retail by Retail Offline vs Retail E-Commerce: % Value Growth 2023-2028

Table 43 | Forecast Sales in Retail Offline by Channel: Value 2023-2028

Table 44 [Forecast Sales in Retail Offline by Channel: % Value Growth 2023-2028

Table 45 [Forecast Retail Offline Outlets by Channel: Units 2023-2028

Table 46 [Forecast Retail Offline Outlets by Channel: % Unit Growth 2023-2028

Table 47 ☐Forecast Sales in Retail E-Commerce by Product: Value 2023-2028

Table 48 ∏Forecast Sales in Retail E-Commerce by Product: % Value Growth 2023-2028

Table 49 [Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space 2023-2028

Table 50 ∏Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space: % Growth 2023-2028

Table 51 [Forecast Sales in Grocery Retailers by Channel: Value 2023-2028

Table 52 [Forecast Sales in Grocery Retailers by Channel: % Value Growth 2023-2028

Table 53 ☐Forecast Grocery Retailers Outlets by Channel: Units 2023-2028

Table 54 | Forecast Grocery Retailers Outlets by Channel: % Unit Growth 2023-2028

Table 55 Non-Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space 2023-2028

Table 56 [Non-Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space: % Growth 2023-2028

Table 57 [Forecast Sales in Non-Grocery Retailers by Channel: Value 2023-2028

Table 58 [Forecast Sales in Non-Grocery Retailers by Channel: % Value Growth 2023-2028

Table 59 [Forecast Non-Grocery Retailers Outlets by Channel: Units 2023-2028

Table 60 ∏Forecast Non-Grocery Retailers Outlets by Channel: % Unit Growth 2023-2028

DISCLAIMER

**SOURCES** 

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com



Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com www.scotts-international.com



☐ - Print this form

To place an Order with Scotts International:

 $\hfill \Box$  - Complete the relevant blank fields and sign

# **Discounters in Sweden**

Market Direction | 2024-04-11 | 33 pages | Euromonitor

elect license	License			Price
	Single User Licence			€825.00
	Multiple User License (1 Site)			€1650.00
	Multiple User License (Global)			€2475.00
			VAT	
			Total	
	at 23% for Polish based companies, individ		npanies who are unable to provide a	valid EU Va
	at 23% for Polish based companies, individ	duals and EU based com	npanies who are unable to provide a	valid EU V
mail*	at 23% for Polish based companies, individ		npanies who are unable to provide a	valid EU Va
mail* irst Name*	at 23% for Polish based companies, individ	Phone*	npanies who are unable to provide a	valid EU Vi
** VAT will be added a mail* irst Name* bb title* Company Name*	at 23% for Polish based companies, individ	Phone*		valid EU V
mail* irst Name* bb title*	at 23% for Polish based companies, individ	Phone* Last Name*		valid EU V
mail* irst Name* bb title* Company Name*	at 23% for Polish based companies, individ	Phone*  Last Name*  EU Vat / Tax ID / NI		valid EU V
mail* irst Name* ob title* ompany Name* ddress*	at 23% for Polish based companies, individ	Phone* Last Name*  EU Vat / Tax ID / NI City*		valid EU Va
mail* rst Name* b title* ompany Name* ddress*	at 23% for Polish based companies, individ	Phone* Last Name*  EU Vat / Tax ID / NI City* Country*	P number*	valid EU V

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com www.scotts-international.com