

Retail in Poland

Market Direction | 2024-03-07 | 109 pages | Euromonitor

AVAILABLE LICENSES:

- Single User Licence €1750.00
- Multiple User License (1 Site) €3500.00
- Multiple User License (Global) €5250.00

Report description:

High inflation led to a deterioration in consumer purchasing power in 2023 with many consumers who had the additional financial burden of mortgages and other loans being particularly badly affected. Instalments increased significantly as a result of rising interest rates in 2021-2022. This made Poles more careful and conscious in their spending. The number of receipts dropped in overall grocery retail with any value growth was the result of price increases.

Euromonitor International's Retail in Poland report offers insight into key trends and developments driving the industry. The report examines all retail channels to provide sector insight. Channels include hypermarkets, supermarkets, discounters, convenience stores, mixed retailers, health and beauty retailers, clothing and footwear retailers, furniture and furnishing stores, DIY and hardware stores, durable goods retailers, leisure and personal goods retailers. There are profiles of leading retailers, with analysis of their performance and the challenges they face. There is also analysis of non-store retailing: vending; homeshopping; internet retailing; direct selling, as available.

Product coverage: Retail E-Commerce, Retail Offline.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

- * Get a detailed picture of the Retail market;
- * Pinpoint growth sectors and identify factors driving change;
- * Understand the competitive environment, the market's major players and leading brands;
- * Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

reliable information resources to help drive informed strategic planning.

Table of Contents:

Retail in Poland

Euromonitor International

March 2024

List Of Contents And Tables

RETAIL IN POLAND

EXECUTIVE SUMMARY

Retail in 2023: The big picture

The number of retail stores is falling

Retail parks become a permanent part of the Polish retail landscape

What next for retail?

OPERATING ENVIRONMENT

Informal retail

Opening hours for physical retail

Summary 1 Standard Opening Hours by Channel Type 2023

Seasonality

Christmas

Easter

MARKET DATA

Table 1 Sales in Retail by Retail Offline vs Retail E-Commerce: Value 2018-2023

Table 2 Sales in Retail by Retail Offline vs Retail E-Commerce: % Value Growth 2018-2023

Table 3 Sales in Retail Offline by Channel: Value 2018-2023

Table 4 Sales in Retail Offline by Channel: % Value Growth 2018-2023

Table 5 Retail Offline Outlets by Channel: Units 2018-2023

Table 6 Retail Offline Outlets by Channel: % Unit Growth 2018-2023

Table 7 Sales in Retail E-Commerce by Product: Value 2018-2023

Table 8 Sales in Retail E-Commerce by Product: % Value Growth 2018-2023

Table 9 Grocery Retailers: Value Sales, Outlets and Selling Space 2018-2023

Table 10 □Grocery Retailers: Value Sales, Outlets and Selling Space: % Growth 2018-2023

Table 11 □Sales in Grocery Retailers by Channel: Value 2018-2023

Table 12 □Sales in Grocery Retailers by Channel: % Value Growth 2018-2023

Table 13 □Grocery Retailers Outlets by Channel: Units 2018-2023

Table 14 □Grocery Retailers Outlets by Channel: % Unit Growth 2018-2023

Table 15 □Non-Grocery Retailers: Value Sales, Outlets and Selling Space 2018-2023

Table 16 □Non-Grocery Retailers: Value Sales, Outlets and Selling Space: % Growth 2018-2023

Table 17 □Sales in Non-Grocery Retailers by Channel: Value 2018-2023

Table 18 □Sales in Non-Grocery Retailers by Channel: % Value Growth 2018-2023

Table 19 □Non-Grocery Retailers Outlets by Channel: Units 2018-2023

Table 20 □Non-Grocery Retailers Outlets by Channel: % Unit Growth 2018-2023

Table 21 □Retail GBO Company Shares: % Value 2019-2023

Table 22 □Retail GBN Brand Shares: % Value 2020-2023

Table 23 □Retail Offline GBO Company Shares: % Value 2019-2023

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

Table 24	□Retail Offline GBN Brand Shares: % Value 2020-2023
Table 25	□Retail Offline LBN Brand Shares: Outlets 2020-2023
Table 26	□Retail E-Commerce GBO Company Shares: % Value 2019-2023
Table 27	□Retail E-Commerce GBN Brand Shares: % Value 2020-2023
Table 28	□Grocery Retailers GBO Company Shares: % Value 2019-2023
Table 29	□Grocery Retailers GBN Brand Shares: % Value 2020-2023
Table 30	□Grocery Retailers LBN Brand Shares: Outlets 2020-2023
Table 31	□Non-Grocery Retailers GBO Company Shares: % Value 2019-2023
Table 32	□Non-Grocery Retailers GBN Brand Shares: % Value 2020-2023
Table 33	□Non-Grocery Retailers LBN Brand Shares: Outlets 2020-2023
Table 34	□Forecast Sales in Retail by Retail Offline vs Retail E-Commerce: Value 2023-2028
Table 35	□Forecast Sales in Retail by Retail Offline vs Retail E-Commerce: % Value Growth 2023-2028
Table 36	□Forecast Sales in Retail Offline by Channel: Value 2023-2028
Table 37	□Forecast Sales in Retail Offline by Channel: % Value Growth 2023-2028
Table 38	□Forecast Retail Offline Outlets by Channel: Units 2023-2028
Table 39	□Forecast Retail Offline Outlets by Channel: % Unit Growth 2023-2028
Table 40	□Forecast Sales in Retail E-Commerce by Product: Value 2023-2028
Table 41	□Forecast Sales in Retail E-Commerce by Product: % Value Growth 2023-2028
Table 42	□Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space 2023-2028
Table 43	□Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space: % Growth 2023-2028
Table 44	□Forecast Sales in Grocery Retailers by Channel: Value 2023-2028
Table 45	□Forecast Sales in Grocery Retailers by Channel: % Value Growth 2023-2028
Table 46	□Forecast Grocery Retailers Outlets by Channel: Units 2023-2028
Table 47	□Forecast Grocery Retailers Outlets by Channel: % Unit Growth 2023-2028
Table 48	□Non-Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space 2023-2028
Table 49	□Non-Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space: % Growth 2023-2028
Table 50	□Forecast Sales in Non-Grocery Retailers by Channel: Value 2023-2028
Table 51	□Forecast Sales in Non-Grocery Retailers by Channel: % Value Growth 2023-2028
Table 52	□Forecast Non-Grocery Retailers Outlets by Channel: Units 2023-2028
Table 53	□Forecast Non-Grocery Retailers Outlets by Channel: % Unit Growth 2023-2028

DISCLAIMER

SOURCES

Summary 2 Research Sources

CONVENIENCE RETAILERS IN POLAND

KEY DATA FINDINGS

2023 DEVELOPMENTS

High prices discourage customers while Zabka opens many more stores

Autonomous stores tested in Poland

Challenging time for convenience stores' operators

PROSPECTS AND OPPORTUNITIES

Eurocash creates the Moje Sklepy retail chain

7-Eleven considers entering Poland over the forecast period proving strong competition for Zabka

New technology shapes convenience stores

CHANNEL DATA

Table 151 Convenience Retailers: Value Sales, Outlets and Selling Space 2018-2023

Table 152 Convenience Retailers: Value Sales, Outlets and Selling Space: % Growth 2018-2023

Table 153 Sales in Convenience Retailers by Channel: Value 2018-2023

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

Table 154 Sales in Convenience Retailers by Channel: % Value Growth 2018-2023

Table 155 Convenience Retailers GBO Company Shares: % Value 2019-2023

Table 156 Convenience Retailers GBN Brand Shares: % Value 2020-2023

Table 157 Convenience Retailers LBN Brand Shares: Outlets 2020-2023

Table 158 Convenience Retailers Forecasts: Value Sales, Outlets and Selling Space 2023-2028

Table 159 Convenience Retailers Forecasts: Value Sales, Outlets and Selling Space: % Growth 2023-2028

Table 160 □Forecast Sales in Convenience Retailers by Channel: Value 2023-2028

Table 161 □Forecast Sales in Convenience Retailers by Channel: % Value Growth 2023-2028

DISCOUNTERS IN POLAND

KEY DATA FINDINGS

2023 DEVELOPMENTS

Discounters strengthen their position in retail

Operators tempt customers with price reductions

Biedronka increases its advantage over its competition

PROSPECTS AND OPPORTUNITIES

Good prospects for the channel for the forecast period

Vollmart plans to expand its network

Ambitious plans for further growth over the forecast period

CHANNEL DATA

Table 54 Discounters: Value Sales, Outlets and Selling Space 2018-2023

Table 55 Discounters: Value Sales, Outlets and Selling Space: % Growth 2018-2023

Table 56 Discounters GBO Company Shares: % Value 2019-2023

Table 57 Discounters GBN Brand Shares: % Value 2020-2023

Table 58 Discounters LBN Brand Shares: Outlets 2020-2023

Table 59 Discounters Forecasts: Value Sales, Outlets and Selling Space 2023-2028

Table 60 Discounters Forecasts: Value Sales, Outlets and Selling Space: % Growth 2023-2028

HYPERMARKETS IN POLAND

KEY DATA FINDINGS

2023 DEVELOPMENTS

Changing consumer habits are increasingly adverse for growth of hypermarkets

Kaufland develops compact hypermarkets that are better positioned for growth as they appeal to consumers seeking to shop in locations closer to home

Carrefour trials a variety of services in its hypermarkets to retain consumers

PROSPECTS AND OPPORTUNITIES

Necessary changes required for hypermarkets seeking to remain relevant

A smaller selling space welcomed by consumers

Carrefour tests its Maxi concept in Poland with the aim of focusing more on private label and on reducing the food range

CHANNEL DATA

Table 61 Hypermarkets: Value Sales, Outlets and Selling Space 2018-2023

Table 62 Hypermarkets: Value Sales, Outlets and Selling Space: % Growth 2018-2023

Table 63 Hypermarkets GBO Company Shares: % Value 2019-2023

Table 64 Hypermarkets GBN Brand Shares: % Value 2020-2023

Table 65 Hypermarkets LBN Brand Shares: Outlets 2020-2023

Table 66 Hypermarkets Forecasts: Value Sales, Outlets and Selling Space 2023-2028

Table 67 Hypermarkets Forecasts: Value Sales, Outlets and Selling Space: % Growth 2023-2028

SUPERMARKETS IN POLAND

KEY DATA FINDINGS

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

2023 DEVELOPMENTS

Plenty of scope for new entrants in the Polish supermarkets landscape

Dino outperforms other supermarket chains thanks to expansion and the introduction of renewable energy

Auchan focuses on development through franchising, Scan & Go services and the launch of parcel lockers in cooperation with InPost

PROSPECTS AND OPPORTUNITIES

Continued potential for growth in supermarkets over the forecast period

Operating results deteriorate due to macroeconomic environment

Dino Polska SA continues its establishment of Zielony Rynek retail parks over the forecast period

CHANNEL DATA

Table 68 Supermarkets: Value Sales, Outlets and Selling Space 2018-2023

Table 69 Supermarkets: Value Sales, Outlets and Selling Space: % Growth 2018-2023

Table 70 Supermarkets GBO Company Shares: % Value 2019-2023

Table 71 Supermarkets GBN Brand Shares: % Value 2020-2023

Table 72 Supermarkets LBN Brand Shares: Outlets 2020-2023

Table 73 Supermarkets Forecasts: Value Sales, Outlets and Selling Space 2023-2028

Table 74 Supermarkets Forecasts: Value Sales, Outlets and Selling Space: % Growth 2023-2028

SMALL LOCAL GROCERS IN POLAND

KEY DATA FINDINGS

2023 DEVELOPMENTS

Small local grocers struggle to compete with discounters and other retail channels with many joining chains leading to a decline in outlet numbers

Carrefour resigns from Galerie Alkoholi chain

Food/drinks/tobacco specialists provide an opportunity for local producers

PROSPECTS AND OPPORTUNITIES

Poor prospects for small local grocers in small towns

Food producers consider running their own specialist chains

Diversification necessary for small local grocers though improving prospects for health food stores also proves detrimental to forecast period sales

CHANNEL DATA

Table 75 Small Local Grocers: Value Sales, Outlets and Selling Space 2018-2023

Table 76 Small Local Grocers: Value Sales, Outlets and Selling Space: % Growth 2018-2023

Table 77 Small Local Grocers GBO Company Shares: % Value 2019-2023

Table 78 Small Local Grocers GBN Brand Shares: % Value 2020-2023

Table 79 Small Local Grocers LBN Brand Shares: Outlets 2020-2023

Table 80 Small Local Grocers Forecasts: Value Sales, Outlets and Selling Space 2023-2028

Table 81 Small Local Grocers Forecasts: Value Sales, Outlets and Selling Space: % Growth 2023-2028

APPAREL AND FOOTWEAR SPECIALISTS IN POLAND

KEY DATA FINDINGS

2023 DEVELOPMENTS

Consumers continue looking for savings as inflation puts pressure on their disposable incomes

The number of offline stores is decreasing due to a growing shift towards retail e-commerce

Stores open in retail parks in response to consumer demand

PROSPECTS AND OPPORTUNITIES

Ongoing decline in outlet numbers with the channel characterised by fast fashion

Apparel and footwear chains focus on retail e-commerce at the expense of their offline stores

Trend towards second hand clothing is long lasting and forces manufacturers to boost their focus on sustainability

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

CHANNEL DATA

Table 82 Apparel and Footwear Specialists: Value Sales, Outlets and Selling Space 2018-2023

Table 83 Apparel and Footwear Specialists: Value Sales, Outlets and Selling Space: % Growth 2018-2023

Table 84 Apparel and Footwear Specialists GBO Company Shares: % Value 2019-2023

Table 85 Apparel and Footwear Specialists GBN Brand Shares: % Value 2020-2023

Table 86 Apparel and Footwear Specialists LBN Brand Shares: Outlets 2020-2023

Table 87 Apparel and Footwear Specialists Forecasts: Value Sales, Outlets and Selling Space 2023-2028

Table 88 Apparel and Footwear Specialists Forecasts: Value Sales, Outlets and Selling Space: % Growth 2023-2028

APPLIANCES AND ELECTRONICS SPECIALISTS IN POLAND

KEY DATA FINDINGS

2023 DEVELOPMENTS

Economic slowdown and high inflation subdue sales of appliances and electronic specialists

The channel is increasingly characterised by large chains

Large chains such as Media Expert consolidate their positions in the channel

PROSPECTS AND OPPORTUNITIES

Growing demand for housing loans boost sales of appliances and electronics

Outlet numbers continue declining as more purchases move online

Chinese company JD.com considers entry to European markets

CHANNEL DATA

Table 89 Appliances and Electronics Specialists: Value Sales, Outlets and Selling Space 2018-2023

Table 90 Appliances and Electronics Specialists: Value Sales, Outlets and Selling Space: % Growth 2018-2023

Table 91 Appliances and Electronics Specialists GBO Company Shares: % Value 2019-2023

Table 92 Appliances and Electronics Specialists GBN Brand Shares: % Value 2020-2023

Table 93 Appliances and Electronics Specialists LBN Brand Shares: Outlets 2020-2023

Table 94 Appliances and Electronics Specialists Forecasts: Value Sales, Outlets and Selling Space 2023-2028

Table 95 Appliances and Electronics Specialists Forecasts: Value Sales, Outlets and Selling Space: % Growth 2023-2028

HEALTH AND BEAUTY SPECIALISTS IN POLAND

KEY DATA FINDINGS

2023 DEVELOPMENTS

Innovation and wide availability of cosmetics drive demand for health and beauty specialists

Rossmann maintains its considerable advantage in the channel

Legislation introduces more stringent requirements for opening of new pharmacies and takeover of existing ones

PROSPECTS AND OPPORTUNITIES

Further consolidation for the channel over the forecast period

Super-Pharm introduces a new retail brand that operates as a drugstore without a pharmacy

Good prospects for pharmacies over the forecast period

CHANNEL DATA

Table 96 Health and Beauty Specialists: Value Sales, Outlets and Selling Space 2018-2023

Table 97 Health and Beauty Specialists: Value Sales, Outlets and Selling Space: % Growth 2018-2023

Table 98 Sales in Health and Beauty Specialists by Channel: Value 2018-2023

Table 99 Sales in Health and Beauty Specialists by Channel: % Value Growth 2018-2023

Table 100 Health and Beauty Specialists GBO Company Shares: % Value 2019-2023

Table 101 Health and Beauty Specialists GBN Brand Shares: % Value 2020-2023

Table 102 Health and Beauty Specialists LBN Brand Shares: Outlets 2020-2023

Table 103 Health and Beauty Specialists Forecasts: Value Sales, Outlets and Selling Space 2023-2028

Table 104 Health and Beauty Specialists Forecasts: Value Sales, Outlets and Selling Space: % Growth 2023-2028

Table 105 □Forecast Sales in Health and Beauty Specialists by Channel: Value 2023-2028

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

Table 106 □Forecast Sales in Health and Beauty Specialists by Channel: % Value Growth 2023-2028

HOME PRODUCTS SPECIALISTS IN POLAND

KEY DATA FINDINGS

2023 DEVELOPMENTS

Soaring inflation curbs spending on home renovation and interior design projects

Retailers introduce solutions to improve the purchasing process

Chained homewares and home furnishing stores enhance their sustainability credentials

PROSPECTS AND OPPORTUNITIES

Category performance dependent on the economic climate over the forecast period and government initiatives

PSB Mrowka stores embrace the potential of retail parks

Pet shops and superstores registers the fastest forecast period growth

CHANNEL DATA

Table 107 Home Products Specialists: Value Sales, Outlets and Selling Space 2018-2023

Table 108 Home Products Specialists: Value Sales, Outlets and Selling Space: % Growth 2018-2023

Table 109 Sales in Home Products Specialists by Channel: Value 2018-2023

Table 110 Sales in Home Products Specialists by Channel: % Value Growth 2018-2023

Table 111 Home Products Specialists GBO Company Shares: % Value 2019-2023

Table 112 Home Products Specialists GBN Brand Shares: % Value 2020-2023

Table 113 Home Products Specialists LBN Brand Shares: Outlets 2020-2023

Table 114 Home Products Specialists Forecasts: Value Sales, Outlets and Selling Space 2023-2028

Table 115 Home Products Specialists Forecasts: Value Sales, Outlets and Selling Space: % Growth 2023-2028

Table 116 □Forecast Sales in Home Products Specialists by Channel: Value 2023-2028

Table 117 □Forecast Sales in Home Products Specialists by Channel: % Value Growth 2023-2028

GENERAL MERCHANDISE STORES IN POLAND

KEY DATA FINDINGS

2023 DEVELOPMENTS

Increased budget-consciousness among consumers favours variety stores

Expansion of Action and Dealz in Poland

German chain Woolworth sees potential for development in Poland

PROSPECTS AND OPPORTUNITIES

The growth of variety stores associated with favourable forecasts for retail parks

Intensified competition hampers operational efficiencies and profit margins

Continued decline for department stores over the forecast period

CHANNEL DATA

Table 118 General Merchandise Stores: Value Sales, Outlets and Selling Space 2018-2023

Table 119 General Merchandise Stores: Value Sales, Outlets and Selling Space: % Growth 2018-2023

Table 120 Sales in General Merchandise Stores by Channel: Value 2018-2023

Table 121 Sales in General Merchandise Stores by Channel: % Value Growth 2018-2023

Table 122 General Merchandise Stores GBO Company Shares: % Value 2019-2023

Table 123 General Merchandise Stores GBN Brand Shares: % Value 2020-2023

Table 124 General Merchandise Stores LBN Brand Shares: Outlets 2020-2023

Table 125 General Merchandise Stores Forecasts: Value Sales, Outlets and Selling Space 2023-2028

Table 126 General Merchandise Stores Forecasts: Value Sales, Outlets and Selling Space: % Growth 2023-2028

Table 127 □Forecast Sales in General Merchandise Stores by Channel: Value 2023-2028

Table 128 □Forecast Sales in General Merchandise Stores by Channel: % Value Growth 2023-2028

DIRECT SELLING IN POLAND

KEY DATA FINDINGS

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

2023 DEVELOPMENTS

Slight improvement in the direct selling industry

Health and beauty direct selling remains the largest channel

Digitalisation and social media are essential tools as the channel adapts to changing consumer demands and shopping preferences

PROSPECTS AND OPPORTUNITIES

Direct selling is supported by retail e-commerce development within the channel over the forecast period

Artificial intelligence and augmented reality launched by Avon increase consumer engagement and confidence in shopping online

New players enter Poland over the forecast period though some investors are put off by the ongoing war in Ukraine

CHANNEL DATA

Table 129 Direct Selling by Product: Value 2018-2023

Table 130 Direct Selling by Product: % Value Growth 2018-2023

Table 131 Direct Selling GBO Company Shares: % Value 2019-2023

Table 132 Direct Selling GBN Brand Shares: % Value 2020-2023

Table 133 Direct Selling Forecasts by Product: Value 2023-2028

Table 134 Direct Selling Forecasts by Product: % Value Growth 2023-2028

VENDING IN POLAND

KEY DATA FINDINGS

2023 DEVELOPMENTS

The modernisation of vending machines has a positive impact on channel sales

Vending in office buildings performs well as some employees continue to work from home, reducing demand for canteens

Vending expands in terms of product range

PROSPECTS AND OPPORTUNITIES

Vending benefits from busier lifestyles and further diversification while the channel becomes increasingly concentrated

Sales automation favours vending over the forecast period

Vending machines offering fresh food have the ability to meet customer expectations

CHANNEL DATA

Table 135 Vending by Product: Value 2018-2023

Table 136 Vending by Product: % Value Growth 2018-2023

Table 137 Vending GBO Company Shares: % Value 2019-2023

Table 138 Vending GBN Brand Shares: % Value 2020-2023

Table 139 Vending Forecasts by Product: Value 2023-2028

Table 140 Vending Forecasts by Product: % Value Growth 2023-2028

RETAIL E-COMMERCE IN POLAND

KEY DATA FINDINGS

2023 DEVELOPMENTS

Consumers actively seek out lower prices online

Allegro Marketplace retains strong outright lead

Positive trends in grocery e-commerce

PROSPECTS AND OPPORTUNITIES

Faster growth prospects for retail e-commerce compared to retail as a whole over the forecast period

The trend in which more brands opt to sell directly to customers characterises retail e-commerce over the forecast period

The emergence of new players further boosts the potential of retail e-commerce

CHANNEL DATA

Table 141 Retail E-Commerce by Channel: Value 2017-2022

Table 142 Retail E-Commerce by Channel: % Value Growth 2017-2022

Table 143 Retail E-Commerce by Product: Value 2017-2022

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

Table 144 Retail E-Commerce by Product: % Value Growth 2017-2022
Table 145 Retail E-Commerce GBO Company Shares: % Value 2018-2022
Table 146 Retail E-Commerce GBN Brand Shares: % Value 2019-2022
Table 147 Forecast Retail E-Commerce by Channel: Value 2022-2027
Table 148 Forecast Retail E-Commerce by Channel: % Value Growth 2022-2027
Table 149 Forecast Retail E-Commerce by Product: Value 2022-2027
Table 150 □Forecast Retail E-Commerce by Product: % Value Growth 2022-2027

Retail in Poland

Market Direction | 2024-03-07 | 109 pages | Euromonitor

To place an Order with Scotts International:

- ☐ - Print this form
- ☐ - Complete the relevant blank fields and sign
- ☐ - Send as a scanned email to support@scotts-international.com

ORDER FORM:

Select license	License	Price
	Single User Licence	€1750.00
	Multiple User License (1 Site)	€3500.00
	Multiple User License (Global)	€5250.00
		VAT
		Total

*Please circle the relevant license option. For any questions please contact support@scotts-international.com or 0048 603 394 346.

☐ ** VAT will be added at 23% for Polish based companies, individuals and EU based companies who are unable to provide a valid EU Vat Numbers.

Email*	<input type="text"/>	Phone*	<input type="text"/>
First Name*	<input type="text"/>	Last Name*	<input type="text"/>
Job title*	<input type="text"/>		
Company Name*	<input type="text"/>	EU Vat / Tax ID / NIP number*	<input type="text"/>
Address*	<input type="text"/>	City*	<input type="text"/>
Zip Code*	<input type="text"/>	Country*	<input type="text"/>
		Date	<input type="text" value="2026-02-09"/>
		Signature	<input type="text"/>

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com