

General Merchandise Stores in Saudi Arabia

Market Direction | 2024-03-28 | 38 pages | Euromonitor

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Report description:

Value-oriented department stores such as Centerpoint and RedTag continued to lead the category in 2023 outperforming outlets with a more premium positioning. This was largely due to price increases with many shoppers displaying a more conservative approach to spending. Department stores such as Centerpoint and RedTag serve a larger demographic where despite increased average household incomes the majority of customers still lean towards value shopping. Department stores operators such as Centerp...

Euromonitor International's General Merchandise Stores in Saudi Arabia report offers insight into key trends and developments driving the industry. The report examines all retail channels to provide sector insight. Channels include hypermarkets, supermarkets, discounters, convenience stores, mixed retailers, health and beauty retailers, clothing and footwear retailers, furniture and furnishing stores, DIY and hardware stores, durable goods retailers, leisure and personal goods retailers. There are profiles of leading retailers, with analysis of their performance and the challenges they face. There is also analysis of non-store retailing: vending; homeshopping; internet retailing; direct selling, as available.

Product coverage: Department Stores, Variety Stores.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

- * Get a detailed picture of the General Merchandise Stores market;
- * Pinpoint growth sectors and identify factors driving change;
- * Understand the competitive environment, the market's major players and leading brands;
- * Use five-year forecasts to assess how the market is predicted to develop.

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Table of Contents:

General Merchandise Stores in Saudi Arabia
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List Of Contents And Tables

GENERAL MERCHANDISE STORES IN SAUDI ARABIA

KEY DATA FINDINGS

2023 DEVELOPMENTS

Consumers favour department stores that offer a strong value proposition

The variety stores channel continues to expand in the country with consumers attracted by strong value proposition

Social media aids in encouraging new sales for the channel while thriving tourism industry brings new shoppers to the Kingdom

PROSPECTS AND OPPORTUNITIES

E-commerce could threaten in-store sales

Higher tourism footfall likely to boost sales in general merchandise stores

Variety stores and department stores may need to evolve in order to remain successful in the market

CHANNEL DATA

Table 1 General Merchandise Stores: Value Sales, Outlets and Selling Space 2018-2023

Table 2 General Merchandise Stores: Value Sales, Outlets and Selling Space: % Growth 2018-2023

Table 3 Sales in General Merchandise Stores by Channel: Value 2018-2023

Table 4 Sales in General Merchandise Stores by Channel: % Value Growth 2018-2023

Table 5 General Merchandise Stores GBO Company Shares: % Value 2019-2023

Table 6 General Merchandise Stores GBN Brand Shares: % Value 2020-2023

Table 7 General Merchandise Stores LBN Brand Shares: Outlets 2020-2023

Table 8 General Merchandise Stores Forecasts: Value Sales, Outlets and Selling Space 2023-2028

Table 9 General Merchandise Stores Forecasts: Value Sales, Outlets and Selling Space: % Growth 2023-2028

Table 10 □Forecast Sales in General Merchandise Stores by Channel: Value 2023-2028

Table 11 □Forecast Sales in General Merchandise Stores by Channel: % Value Growth 2023-2028

RETAIL IN SAUDI ARABIA

EXECUTIVE SUMMARY

Retail in 2023: The big picture

E-commerce thriving as retailers continue to invest in an omnichannel approach

Retailers adopt personalised marketing strategies

What next for retail?

OPERATING ENVIRONMENT

Informal retail

Opening hours for physical retail

Summary 1 Standard Opening Hours by Channel Type 2023

Seasonality

Ramadan and Eid-al Fitr

National day

Back to school

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MARKET DATA

Table 12 Sales in Retail by Retail Offline vs Retail E-Commerce: Value 2018-2023

Table 13 Sales in Retail by Retail Offline vs Retail E-Commerce: % Value Growth 2018-2023

Table 14 Sales in Retail Offline by Channel: Value 2018-2023

Table 15 Sales in Retail Offline by Channel: % Value Growth 2018-2023

Table 16 Retail Offline Outlets by Channel: Units 2018-2023

Table 17 Retail Offline Outlets by Channel: % Unit Growth 2018-2023

Table 18 Sales in Retail E-Commerce by Product: Value 2018-2023

Table 19 Sales in Retail E-Commerce by Product: % Value Growth 2018-2023

Table 20 Grocery Retailers: Value Sales, Outlets and Selling Space 2018-2023

Table 21 □Grocery Retailers: Value Sales, Outlets and Selling Space: % Growth 2018-2023

Table 22 □Sales in Grocery Retailers by Channel: Value 2018-2023

Table 23 □Sales in Grocery Retailers by Channel: % Value Growth 2018-2023

Table 24 □Grocery Retailers Outlets by Channel: Units 2018-2023

Table 25 □Grocery Retailers Outlets by Channel: % Unit Growth 2018-2023

Table 26 □Non-Grocery Retailers: Value Sales, Outlets and Selling Space 2018-2023

Table 27 □Non-Grocery Retailers: Value Sales, Outlets and Selling Space: % Growth 2018-2023

Table 28 □Sales in Non-Grocery Retailers by Channel: Value 2018-2023

Table 29 □Sales in Non-Grocery Retailers by Channel: % Value Growth 2018-2023

Table 30 □Non-Grocery Retailers Outlets by Channel: Units 2018-2023

Table 31 □Non-Grocery Retailers Outlets by Channel: % Unit Growth 2018-2023

Table 32 □Retail GBO Company Shares: % Value 2019-2023

Table 33 □Retail GBN Brand Shares: % Value 2020-2023

Table 34 □Retail Offline GBO Company Shares: % Value 2019-2023

Table 35 □Retail Offline GBN Brand Shares: % Value 2020-2023

Table 36 □Retail Offline LBN Brand Shares: Outlets 2020-2023

Table 37 □Retail E-Commerce GBO Company Shares: % Value 2019-2023

Table 38 □Retail E-Commerce GBN Brand Shares: % Value 2020-2023

Table 39 □Grocery Retailers GBO Company Shares: % Value 2019-2023

Table 40 □Grocery Retailers GBN Brand Shares: % Value 2020-2023

Table 41 □Grocery Retailers LBN Brand Shares: Outlets 2020-2023

Table 42 □Non-Grocery Retailers GBO Company Shares: % Value 2019-2023

Table 43 □Non-Grocery Retailers GBN Brand Shares: % Value 2020-2023

Table 44 □Non-Grocery Retailers LBN Brand Shares: Outlets 2020-2023

Table 45 □Forecast Sales in Retail by Retail Offline vs Retail E-Commerce: Value 2023-2028

Table 46 □Forecast Sales in Retail by Retail Offline vs Retail E-Commerce: % Value Growth 2023-2028

Table 47 □Forecast Sales in Retail Offline by Channel: Value 2023-2028

Table 48 □Forecast Sales in Retail Offline by Channel: % Value Growth 2023-2028

Table 49 □Forecast Retail Offline Outlets by Channel: Units 2023-2028

Table 50 □Forecast Retail Offline Outlets by Channel: % Unit Growth 2023-2028

Table 51 □Forecast Sales in Retail E-Commerce by Product: Value 2023-2028

Table 52 □Forecast Sales in Retail E-Commerce by Product: % Value Growth 2023-2028

Table 53 □Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space 2023-2028

Table 54 □Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space: % Growth 2023-2028

Table 55 □Forecast Sales in Grocery Retailers by Channel: Value 2023-2028

Table 56 □Forecast Sales in Grocery Retailers by Channel: % Value Growth 2023-2028

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Table 57 □Forecast Grocery Retailers Outlets by Channel: Units 2023-2028

Table 58 □Forecast Grocery Retailers Outlets by Channel: % Unit Growth 2023-2028

Table 59 □Non-Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space 2023-2028

Table 60 □Non-Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space: % Growth 2023-2028

Table 61 □Forecast Sales in Non-Grocery Retailers by Channel: Value 2023-2028

Table 62 □Forecast Sales in Non-Grocery Retailers by Channel: % Value Growth 2023-2028

Table 63 □Forecast Non-Grocery Retailers Outlets by Channel: Units 2023-2028

Table 64 □Forecast Non-Grocery Retailers Outlets by Channel: % Unit Growth 2023-2028

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SOURCES

Summary 2 Research Sources

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