

# **Convenience Retailers in Mexico**

Market Direction | 2024-03-22 | 39 pages | Euromonitor

## **AVAILABLE LICENSES:**

- Single User Licence €825.00
- Multiple User License (1 Site) €1650.00
- Multiple User License (Global) €2475.00

# Report description:

Convenience retailers saw double-digit current value growth in Mexico in 2023, and was the most dynamic channel within grocery retailers. This performance was primarily driven by the strong outlet expansion seen over the course of the review period, in a channel in which not even the pandemic led to much of a pause in new openings. Impulse purchases are a primary characteristic of convenience stores in Mexico, and the recovery of real salaries in 2023 - after a challenging 2022 - also played a k...

Euromonitor International's Convenience Retailers in Mexico report offers insight into key trends and developments driving the industry. The report examines all retail channels to provide sector insight. Channels include hypermarkets, supermarkets, discounters, convenience stores, mixed retailers, health and beauty retailers, clothing and footwear retailers, furniture and furnishing stores, DIY and hardware stores, durable goods retailers, leisure and personal goods retailers. There are profiles of leading retailers, with analysis of their performance and the challenges they face. There is also analysis of non-store retailing: vending; homeshopping; internet retailing; direct selling, as available.

Product coverage: Convenience Stores, Forecourt Retailers.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

- \* Get a detailed picture of the Convenience Retailers market;
- \* Pinpoint growth sectors and identify factors driving change;
- \* Understand the competitive environment, the market's major players and leading brands;
- \* Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop

tel. 0048 603 394 346 e-mail: support@scotts-international.com www.scotts-international.com

reliable information resources to help drive informed strategic planning.

#### **Table of Contents:**

Convenience Retailers in Mexico Euromonitor International March 2024

List Of Contents And Tables

CONVENIENCE RETAILERS IN MEXICO

**KEY DATA FINDINGS** 

2023 DEVELOPMENTS

Impulse purchases and recent store expansion boost sales of convenience stores

Convenience retailers find opportunities in loyalty programmes and financial inclusion

OXXO remains the leading player, and invests in offering experiences

PROSPECTS AND OPPORTUNITIES

OXXO will apply AI tools to locate and identify optimal locations

Digital transformation and financial inclusion are key for consumers

Grupo Bimbo enters convenience retailers

CHANNEL DATA

Table 1 Convenience Retailers: Value Sales, Outlets and Selling Space 2018-2023

Table 2 Convenience Retailers: Value Sales, Outlets and Selling Space: % Growth 2018-2023

Table 3 Sales in Convenience Retailers by Channel: Value 2018-2023

Table 4 Sales in Convenience Retailers by Channel: % Value Growth 2018-2023

Table 5 Convenience Retailers GBO Company Shares: % Value 2019-2023

Table 6 Convenience Retailers GBN Brand Shares: % Value 2020-2023

Table 7 Convenience Retailers LBN Brand Shares: Outlets 2020-2023

Table 8 Convenience Retailers Forecasts: Value Sales, Outlets and Selling Space 2023-2028

Table 9 Convenience Retailers Forecasts: Value Sales, Outlets and Selling Space: % Growth 2023-2028

Table 10 [Forecast Sales in Convenience Retailers by Channel: Value 2023-2028

Table 11 [Forecast Sales in Convenience Retailers by Channel: % Value Growth 2023-2028

RETAIL IN MEXICO

**EXECUTIVE SUMMARY** 

Retail in 2023: The big picture

The overall number of stores is higher than the pre-pandemic level, but performances differ between grocery and non-grocery retailers

Retailers improve the shopping experience in order to attract consumers

What next for retail?

OPERATING ENVIRONMENT

Informal retail

Opening hours for physical retail

Summary 1 Standard Opening Hours by Channel Type 2023

Seasonality

Christmas Season

Back to School

Hot Sale

Scotts International, EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

#### Buen Fin

## MARKET DATA

- Table 12 Sales in Retail by Retail Offline vs Retail E-Commerce: Value 2018-2023
- Table 13 Sales in Retail by Retail Offline vs Retail E-Commerce: % Value Growth 2018-2023
- Table 14 Sales in Retail Offline by Channel: Value 2018-2023
- Table 15 Sales in Retail Offline by Channel: % Value Growth 2018-2023
- Table 16 Retail Offline Outlets by Channel: Units 2018-2023
- Table 17 Retail Offline Outlets by Channel: % Unit Growth 2018-2023
- Table 18 Sales in Retail E-Commerce by Product: Value 2018-2023
- Table 19 Sales in Retail E-Commerce by Product: % Value Growth 2018-2023
- Table 20 Grocery Retailers: Value Sales, Outlets and Selling Space 2018-2023
- Table 21 

  Grocery Retailers: Value Sales, Outlets and Selling Space: % Growth 2018-2023
- Table 22 [Sales in Grocery Retailers by Channel: Value 2018-2023
- Table 23 ☐Sales in Grocery Retailers by Channel: % Value Growth 2018-2023
- Table 24 ☐ Grocery Retailers Outlets by Channel: Units 2018-2023
- Table 25 ☐ Grocery Retailers Outlets by Channel: % Unit Growth 2018-2023
- Table 26 Non-Grocery Retailers: Value Sales, Outlets and Selling Space 2018-2023
- Table 27 [Non-Grocery Retailers: Value Sales, Outlets and Selling Space: % Growth 2018-2023
- Table 28 Sales in Non-Grocery Retailers by Channel: Value 2018-2023
- Table 29 [Sales in Non-Grocery Retailers by Channel: % Value Growth 2018-2023
- Table 30 [Non-Grocery Retailers Outlets by Channel: Units 2018-2023
- Table 31 Non-Grocery Retailers Outlets by Channel: % Unit Growth 2018-2023
- Table 32 

  ☐Retail GBO Company Shares: % Value 2019-2023
- Table 33 | Retail GBN Brand Shares: % Value 2020-2023
- Table 34 

  ☐Retail Offline GBO Company Shares: % Value 2019-2023
- Table 35 

  ☐Retail Offline GBN Brand Shares: % Value 2020-2023
- Table 36 

  ☐Retail Offline LBN Brand Shares: Outlets 2020-2023
- Table 37 | Retail E-Commerce GBO Company Shares: % Value 2019-2023
- Table 38 [Retail E-Commerce GBN Brand Shares: % Value 2020-2023
- Table 39 ☐ Grocery Retailers GBO Company Shares: % Value 2019-2023
- Table 40 Grocery Retailers GBN Brand Shares: % Value 2020-2023
- Table 41 ☐ Grocery Retailers LBN Brand Shares: Outlets 2020-2023
- Table 42 □Non-Grocery Retailers GBO Company Shares: % Value 2019-2023
- Table 43 ☐Non-Grocery Retailers GBN Brand Shares: % Value 2020-2023
- Table 44 Non-Grocery Retailers LBN Brand Shares: Outlets 2020-2023
- Table 45 [Forecast Sales in Retail by Retail Offline vs Retail E-Commerce: Value 2023-2028
- Table 46 [Forecast Sales in Retail by Retail Offline vs Retail E-Commerce: % Value Growth 2023-2028
- Table 47 [Forecast Sales in Retail Offline by Channel: Value 2023-2028
- Table 48 | Forecast Sales in Retail Offline by Channel: % Value Growth 2023-2028
- Table 49 ∏Forecast Retail Offline Outlets by Channel: Units 2023-2028
- Table 50 | Forecast Retail Offline Outlets by Channel: % Unit Growth 2023-2028
- Table 51 [Forecast Sales in Retail E-Commerce by Product: Value 2023-2028
- Table 52 ∏Forecast Sales in Retail E-Commerce by Product: % Value Growth 2023-2028
- Table 53 ☐Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space 2023-2028
- Table 54 

  Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space: % Growth 2023-2028
- Table 55 | Forecast Sales in Grocery Retailers by Channel: Value 2023-2028
- Table 56 [Forecast Sales in Grocery Retailers by Channel: % Value Growth 2023-2028

## Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

Table 57 [Forecast Grocery Retailers Outlets by Channel: Units 2023-2028

Table 58 [Forecast Grocery Retailers Outlets by Channel: % Unit Growth 2023-2028

Table 59 Non-Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space 2023-2028

Table 60 □Non-Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space: % Growth 2023-2028

Table 61 [Forecast Sales in Non-Grocery Retailers by Channel: Value 2023-2028

Table 62 [Forecast Sales in Non-Grocery Retailers by Channel: % Value Growth 2023-2028

Table 63 [Forecast Non-Grocery Retailers Outlets by Channel: Units 2023-2028

Table 64 [Forecast Non-Grocery Retailers Outlets by Channel: % Unit Growth 2023-2028

DISCLAIMER

**SOURCES** 

Summary 2 Research Sources

tel. 0048 603 394 346 e-mail: support@scotts-international.com www.scotts-international.com



☐ - Print this form

To place an Order with Scotts International:

 $\hfill \Box$  - Complete the relevant blank fields and sign

# **Convenience Retailers in Mexico**

Market Direction | 2024-03-22 | 39 pages | Euromonitor

Cinala Hann Linean			Price
Single User Licence			€825.00
Multiple User License (1 Site)			€1650.00
Multiple User License (Global)		€2475.00	
		VAT	-
		Tota	I
	Last Name*		
	EU Vat / Tax ID /	/ NIP number*	
	City*		
	City* Country*		
		2025-05-05	
	Multiple User License (Global)	Multiple User License (Global)  Evant license option. For any questions please contact support@  I at 23% for Polish based companies, individuals and EU based  Phone*  Last Name*	Multiple User License (Global)  VAT  Tota  Evant license option. For any questions please contact support@scotts-international.com or 0048 603 3  Lat 23% for Polish based companies, individuals and EU based companies who are unable to provide a  Phone*

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com www.scotts-international.com