

Retail Tissue in Malaysia

Market Direction | 2024-03-15 | 21 pages | Euromonitor

AVAILABLE LICENSES:

- Single User Licence €825.00
- Multiple User License (1 Site) €1650.00
- Multiple User License (Global) €2475.00

Report description:

We note a trend towards premiumisation in retail tissue in 2023 in Malaysia. This is evidenced by Vinda Deluxe (Vinda Malaysia Sdn Bhd) continuing to grow its share. This player uses strong marketing and promotional campaigns across online platforms, citing the added value of its products. For example, as seen with its food-safe grade, non-tear, kitchen towels; or its super-soft and thick facial tissues and toilet rolls; or its Vinda Prestige embossed variants. Here we also note brand Botare, wh...

Euromonitor International's Retail Tissue in Malaysia report offers a comprehensive guide to the size and shape of the market at a national level. It provides the latest retail sales data 2019-2023, allowing you to identify the sectors driving growth. It identifies the leading companies, the leading brands and offers strategic analysis of key factors influencing the market - be they new product developments, distribution or pricing issues. Forecasts to 2028 illustrate how the market is set to change.

Product coverage: Facial Tissues, Paper Tableware, Paper Towels, Toilet Paper.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

- * Get a detailed picture of the Retail Tissue market;
- * Pinpoint growth sectors and identify factors driving change;
- * Understand the competitive environment, the market's major players and leading brands;
- * Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.

Table of Contents:

Retail Tissue in Malaysia Euromonitor International March 2024

List Of Contents And Tables

RETAIL TISSUE IN MALAYSIA

KEY DATA FINDINGS

2023 DEVELOPMENTS

Premiumisation trend seen in retail tissue

Cultural use of bidets and water poses a challenge to toilet roll sales, but small business owners add opportunities

E-commerce set to gain further distribution share in retail tissue

PROSPECTS AND OPPORTUNITIES

Local start-up TWISE attracts attention with its eco-friendly products

Innovative value-added facial tissue infused with lotion for delicate skin

Retail tissue set to perform in line with consumers' spending power and in-country trends

CATEGORY DATA

Table 1 Retail Sales of Tissue by Category: Value 2018-2023

Table 2 Retail Sales of Tissue by Category: % Value Growth 2018-2023

Table 3 NBO Company Shares of Retail Tissue: % Value 2019-2023

Table 4 LBN Brand Shares of Retail Tissue: % Value 2020-2023

Table 5 Forecast Retail Sales of Tissue by Category: Value 2023-2028

Table 6 Forecast Retail Sales of Tissue by Category: % Value Growth 2023-2028

TISSUE AND HYGIENE IN MALAYSIA

EXECUTIVE SUMMARY

Tissue and hygiene in 2023: The big picture

2023 key trends

Competitive landscape

Retailing developments

What next for tissue and hygiene?

MARKET INDICATORS

Table 7 Birth Rates 2018-2023

Table 8 Infant Population 2018-2023

Table 9 Female Population by Age 2018-2023

Table 10 Total Population by Age 2018-2023

Table 11 Households 2018-2023

Table 12 Forecast Infant Population 2023-2028

Table 13 Forecast Female Population by Age 2023-2028

Table 14 Forecast Total Population by Age 2023-2028

Table 15 Forecast Households 2023-2028

MARKET DATA

Table 16 ☐Retail Sales of Tissue and Hygiene by Category: Value 2018-2023

Table 17

☐Retail Sales of Tissue and Hygiene by Category: % Value Growth 2018-2023

Table 18 ☐NBO Company Shares of Retail Tissue and Hygiene: % Value 2019-2023

Table 19 [LBN Brand Shares of Retail Tissue and Hygiene: % Value 2020-2023

Table 20 [Penetration of Private Label in Retail Tissue and Hygiene by Category: % Value 2018-2023

Scotts International, EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

Table 21 Distribution of Retail Tissue and Hygiene by Format: % Value 2018-2023

Table 22 [Distribution of Retail Tissue and Hygiene by Format and Category: % Value 2023

Table 23 [Forecast Retail Sales of Tissue and Hygiene by Category: Value 2023-2028

Table 24 [Forecast Retail Sales of Tissue and Hygiene by Category: % Value Growth 2023-2028

DISCLAIMER

SOURCES

Summary 1 Research Sources

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com www.scotts-international.com



☐ - Print this form

To place an Order with Scotts International:

 $\hfill \Box$ - Complete the relevant blank fields and sign

Retail Tissue in Malaysia

Market Direction | 2024-03-15 | 21 pages | Euromonitor

Select license	License			Price
	Single User Licence			€825.00
	Multiple User License (1 Site)			€1650.00
	Multiple User License	e (Global)		€2475.00
				VAT
				Total
mail*		Phone*		
mail*		I Phone*		
rst Name*		Last Name*		
b title*		Last Name*	D / NIP number*	
ob title* company Name*		Last Name*	D / NIP number*	
ob title* Company Name* .ddress*		Last Name* EU Vat / Tax II	D / NIP number*	
First Name* ob title* Company Name* Address* Zip Code*		Last Name* EU Vat / Tax II City*	D / NIP number* 2025-05-07	

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com www.scotts-international.com