

Discounters in Turkey

Market Direction | 2024-03-04 | 35 pages | Euromonitor

AVAILABLE LICENSES:

- Single User Licence €825.00
- Multiple User License (1 Site) €1650.00
- Multiple User License (Global) €2475.00

Report description:

In 2023, discounters emerged as the largest and most dynamic format in the grocery retail sector in Turkey, passing out supermarkets in terms of value sales for the first time. The key factor driving this dynamism was the further openings of new outlets. Also, unlike supermarkets and hypermarkets, discounters are strategically located in neighbourhoods, making them easily accessible. This positioning enables them to compete with small local grocers (bakkals). However, thanks to their larger sell...

Euromonitor International's Discounters in Turkey report offers insight into key trends and developments driving the industry. The report examines all retail channels to provide sector insight. Channels include hypermarkets, supermarkets, discounters, convenience stores, mixed retailers, health and beauty retailers, clothing and footwear retailers, furniture and furnishing stores, DIY and hardware stores, durable goods retailers, leisure and personal goods retailers. There are profiles of leading retailers, with analysis of their performance and the challenges they face. There is also analysis of non-store retailing: vending; homeshopping; internet retailing; direct selling, as available.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

- * Get a detailed picture of the Discounters market;
- * Pinpoint growth sectors and identify factors driving change;
- * Understand the competitive environment, the market's major players and leading brands;
- * Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.

Table of Contents:

Discounters in Turkey Euromonitor International March 2024

List Of Contents And Tables

DISCOUNTERS IN TURKEY

KEY DATA FINDINGS

2023 DEVELOPMENTS

Discounters lead grocery retailing environment in Turkey

Sok registers highest value growth

Affordable pricing and product variety keys to success

PROSPECTS AND OPPORTUNITIES

Discounters best performing grocery channel over forecast period

Intense competition over forecast period

Degree of premiumisation over forecast period

CHANNEL DATA

Table 1 Discounters: Value Sales, Outlets and Selling Space 2018-2023

Table 2 Discounters: Value Sales, Outlets and Selling Space: % Growth 2018-2023

Table 3 Discounters GBO Company Shares: % Value 2019-2023

Table 4 Discounters GBN Brand Shares: % Value 2020-2023

Table 5 Discounters LBN Brand Shares: Outlets 2020-2023

Table 6 Discounters Forecasts: Value Sales, Outlets and Selling Space 2023-2028

Table 7 Discounters Forecasts: Value Sales, Outlets and Selling Space: % Growth 2023-2028

RETAIL IN TURKEY
EXECUTIVE SUMMARY

Retail in 2023: The big picture Healthy demand for luxury goods

More subdued value growth for e-commerce

What next for retail?

OPERATING ENVIRONMENT

Informal retail

Opening hours for physical retail

Summary 1 Standard Opening Hours by Channel Type 2023

Seasonality

Black Friday

Ramadan (Eid al Fitr)

MARKET DATA

Table 8 Sales in Retail by Retail Offline vs Retail: Value E-Commerce2018-2023

Table 9 Sales in Retail by Retail Offline vs Retail: % Value Growth E-Commerce2018-2023

Table 10 Sales in Retail Offline by Channel: Value 2018-2023

Table 11 Sales in Retail Offline by Channel: % Value Growth 2018-2023

Table 12 Retail Offline Outlets by Channel: Units 2018-2023

Table 13 Retail Offline Outlets by Channel: % Unit Growth 2018-2023 Table 14 Sales in Retail E-Commerce by Product: Value 2018-2023

Table 15 Sales in Retail E-Commerce by Product: % Value Growth 2018-2023

Scotts International, EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

- Table 16 Grocery Retailers: Value Sales, Outlets and Selling Space 2018-2023
- Table 17 [Grocery Retailers: Value Sales, Outlets and Selling Space: % Growth 2018-2023
- Table 18 [Sales in Grocery Retailers by Channel: Value 2018-2023
- Table 19 ☐ Sales in Grocery Retailers by Channel: % Value Growth 2018-2023
- Table 20 [Grocery Retailers Outlets by Channel: Units 2018-2023
- Table 21 [Grocery Retailers Outlets by Channel: % Unit Growth 2018-2023
- Table 22 Non-Grocery Retailers: Value Sales, Outlets and Selling Space 2018-2023
- Table 23 [Non-Grocery: Value Sales, Outlets and Selling Space: % Growth Retailers2018-2023
- Table 24 [Sales in Non-Grocery Retailers by Channel: Value 2018-2023
- Table 25 Sales in Non-Grocery Retailers by Channel: % Value Growth 2018-2023
- Table 26

 | Non-Grocery Retailers Outlets by Channel: Units 2018-2023
- Table 27

 ☐Non-Grocery Retailers Outlets by Channel: % Unit Growth 2018-2023
- Table 28

 | Retail GBO Company Shares: % Value 2019-2023
- Table 29

 | Retail GBN Brand Shares: % Value 2020-2023
- Table 30 [Retail Offline GBO Company Shares: % Value 2019-2023
- Table 31 [Retail Offline GBN Brand Shares: % Value 2020-2023
- Table 33 | Retail E-Commerce GBO Company Shares: % Value 2019-2023
- Table 34 [Retail E-Commerce GBN Brand Shares: % Value 2020-2023
- Table 35 ☐ Grocery Retailers GBO Company Shares: % Value 2019-2023
- Table 36 ☐ Grocery Retailers GBN Brand Shares: % Value 2020-2023
- Table 37 [Grocery Retailers LBN Brand Shares: Outlets 2020-2023
- Table 38

 ☐Non-Grocery Retailers GBO Company Shares: % Value 2019-2023
- Table 39

 ☐Non-Grocery Retailers GBN Brand Shares: % Value 2020-2023
- Table 40

 ☐Non-Grocery Retailers LBN Brand Shares: Outlets 2020-2023
- Table 41 [Forecast Sales in Retail by Retail Offline vs Retail E-Commerce: Value 2023-2028
- Table 42 | Forecast Sales in Retail by Retail Offline vs Retail: % Value Growth E-Commerce2023-2028
- Table 43 | Forecast Sales in Retail Offline by Channel: Value 2023-2028
- Table 44 [Forecast Sales in Retail Offline by Channel: % Value Growth 2023-2028
- Table 45
 ☐Forecast Retail Offline Outlets by Channel: Units 2023-2028
- Table 46 [Forecast Retail Offline Outlets by Channel: % Unit Growth 2023-2028
- Table 47 ☐Forecast Sales in Retail E-Commerce by Product: Value 2023-2028
- Table 48 ∏Forecast Sales in Retail E-Commerce by Product: % Value Growth 2023-2028
- Table 49 [Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space 2023-2028
- Table 50 ∏Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space: % Growth 2023-2028
- Table 51 [Forecast Sales in Grocery Retailers by Channel: Value 2023-2028
- Table 52 [Forecast Sales in Grocery Retailers by Channel: % Value Growth 2023-2028
- Table 53 ☐Forecast Grocery Retailers Outlets by Channel: Units 2023-2028
- Table 54 | Forecast Grocery Retailers Outlets by Channel: % Unit Growth 2023-2028
- Table 55 Non-Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space 2023-2028
- Table 56 [Non-Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space: % Growth 2023-2028
- Table 57 [Forecast Sales in Non-Grocery Retailers by Channel: Value 2023-2028
- Table 58 [Forecast Sales in Non-Grocery Retailers by Channel: % Value Growth 2023-2028
- Table 59 | Forecast Non-Grocery Retailers Outlets by Channel: Units 2023-2028
- Table 60 ☐Forecast Non-Grocery Retailers Outlets by Channel: % Unit Growth 2023-2028

DISCLAIMER

SOURCES

tel. 0048 603 394 346 e-mail: support@scotts-international.com



Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com www.scotts-international.com



☐ - Print this form

To place an Order with Scotts International:

 $\hfill \Box$ - Complete the relevant blank fields and sign

Discounters in Turkey

Market Direction | 2024-03-04 | 35 pages | Euromonitor

| ORDER FORM: | | | | | | |
|---|--------------|--------------------------------|--|-------------------|-------|---------|
| elect license | License | | | | | Price |
| Cicci iicciisc | Single User | Licence | | | | €825.00 |
| | | Multiple User License (1 Site) | | | | |
| | Multiple Use | Multiple User License (Global) | | | | |
| | | VAT | | | | |
| | | | | | Total | |
| ** VAT will be added | | | ns please contact support@ individuals and EU based | | | |
| | | | | | | |
| ** VAT will be added | | | | | | |
| ** VAT will be added mail* | | | individuals and EU based | | | |
| ** VAT will be added mail* irst Name* | | | individuals and EU based Phone* | | | |
| ** VAT will be added mail* irst Name* ob title* | | | Phone* Last Name* | companies who are | | |
| ** VAT will be added mail* irst Name* ob title* ompany Name* | | | Phone* Last Name* EU Vat / Tax ID | companies who are | | |
| ** VAT will be added mail* irst Name* bb title* Company Name* | | | Phone* Last Name* | companies who are | | |
| | | | Phone* Last Name* EU Vat / Tax ID | companies who are | | |
| mail* rst Name* bb title* ompany Name* ddress* | | | Phone* Last Name* EU Vat / Tax ID City* | companies who are | | |

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com www.scotts-international.com