

Direct Selling in Australia

Market Direction | 2024-03-06 | 37 pages | Euromonitor

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Report description:

Compared to the double-digit growth experienced the previous year, direct selling in Australia recorded a more subdued performance in 2023, facing greater competition from e-commerce, with local consumers continuing to be attracted to the many benefits of online shopping. These include the convenience of being able to purchase an item and have it delivered to consumers' homes, and with services such as Amazon Prime offering next-day delivery, which unlike Australia Post that does not usually del...

Euromonitor International's Direct Selling in Australia report offers insight into key trends and developments driving the industry. The report examines all retail channels to provide sector insight. Channels include hypermarkets, supermarkets, discounters, convenience stores, mixed retailers, health and beauty retailers, clothing and footwear retailers, furniture and furnishing stores, DIY and hardware stores, durable goods retailers, leisure and personal goods retailers. There are profiles of leading retailers, with analysis of their performance and the challenges they face. There is also analysis of non-store retailing: vending; homeshopping; internet retailing; direct selling, as available.

Product coverage: Appliances and Electronics Direct Selling, Drinks and Tobacco Direct Selling, Fashion Direct Selling, Foods Direct Selling, Health and Beauty Direct Selling, Home Products Direct Selling, Other Products Direct Selling.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

- * Get a detailed picture of the Direct Selling market;
- * Pinpoint growth sectors and identify factors driving change;
- * Understand the competitive environment, the market's major players and leading brands;
- * Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney,

Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.

Table of Contents:

Direct Selling in Australia

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List Of Contents And Tables

DIRECT SELLING IN AUSTRALIA

KEY DATA FINDINGS

2023 DEVELOPMENTS

E-commerce growth presents challenge for direct selling

Health and beauty direct selling records improving sales growth in 2023

Flexible arrangements the new norm for direct selling agents

PROSPECTS AND OPPORTUNITIES

Limited growth amid competitive landscape and further online shopping

Word of mouth an advantage of direct selling

Digitalisation and sustainability can support direct selling in the coming years

CHANNEL DATA

Table 1 Direct Selling by Product: Value 2018-2023

Table 2 Direct Selling by Product: % Value Growth 2018-2023

Table 3 Direct Selling GBO Company Shares: % Value 2019-2023

Table 4 Direct Selling GBN Brand Shares: % Value 2020-2023

Table 5 Direct Selling Forecasts by Product: Value 2023-2028

Table 6 Direct Selling Forecasts by Product: % Value Growth 2023-2028

RETAIL IN AUSTRALIA

EXECUTIVE SUMMARY

Retail in 2023: The big picture

Promotions drive up volume sales amid cautious spending behaviour

Sustainability is a focal point for retailers

What next for retail?

OPERATING ENVIRONMENT

Informal retail

Opening hours for physical retail

Summary 1 Standard Opening Hours by Channel Type 2023

Seasonality

End of year/Christmas shopping

Back-to-school

MARKET DATA

Table 7 Sales in Retail by Retail Offline vs Retail E-Commerce: Value 2018-2023

Table 8 Sales in Retail by Retail Offline vs Retail E-Commerce: % Value Growth 2018-2023

Table 9 Sales in Retail Offline by Channel: Value 2018-2023

Table 10 Sales in Retail Offline by Channel: % Value Growth 2018-2023

Table 11 Retail Offline Outlets by Channel: Units 2018-2023

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Table 12 Retail Offline Outlets by Channel: % Unit Growth 2018-2023
 Table 13 Sales in Retail E-Commerce by Product: Value 2018-2023
 Table 14 Sales in Retail E-Commerce by Product: % Value Growth 2018-2023
 Table 15 Grocery Retailers: Value Sales, Outlets and Selling Space 2018-2023
 Table 16 □Grocery Retailers: Value Sales, Outlets and Selling Space: % Growth 2018-2023
 Table 17 □Sales in Grocery Retailers by Channel: Value 2018-2023
 Table 18 □Sales in Grocery Retailers by Channel: % Value Growth 2018-2023
 Table 19 □Grocery Retailers Outlets by Channel: Units 2018-2023
 Table 20 □Grocery Retailers Outlets by Channel: % Unit Growth 2018-2023
 Table 21 □Non-Grocery Retailers: Value Sales, Outlets and Selling Space 2018-2023
 Table 22 □Non-Grocery Retailers: Value Sales, Outlets and Selling Space: % Growth 2018-2023
 Table 23 □Sales in Non-Grocery Retailers by Channel: Value 2018-2023
 Table 24 □Sales in Non-Grocery Retailers by Channel: % Value Growth 2018-2023
 Table 25 □Non-Grocery Retailers Outlets by Channel: Units 2018-2023
 Table 26 □Non-Grocery Retailers Outlets by Channel: % Unit Growth 2018-2023
 Table 27 □Retail GBO Company Shares: % Value 2019-2023
 Table 28 □Retail GBN Brand Shares: % Value 2020-2023
 Table 29 □Retail Offline GBO Company Shares: % Value 2019-2023
 Table 30 □Retail Offline GBN Brand Shares: % Value 2020-2023
 Table 31 □Retail Offline LBN Brand Shares: Outlets 2020-2023
 Table 32 □Retail E-Commerce GBO Company Shares: % Value 2019-2023
 Table 33 □Retail E-Commerce GBN Brand Shares: % Value 2020-2023
 Table 34 □Grocery Retailers GBO Company Shares: % Value 2019-2023
 Table 35 □Grocery Retailers GBN Brand Shares: % Value 2020-2023
 Table 36 □Grocery Retailers LBN Brand Shares: Outlets 2020-2023
 Table 37 □Non-Grocery Retailers GBO Company Shares: % Value 2019-2023
 Table 38 □Non-Grocery Retailers GBN Brand Shares: % Value 2020-2023
 Table 39 □Non-Grocery Retailers LBN Brand Shares: Outlets 2020-2023
 Table 40 □Forecast Sales in Retail by Retail Offline vs Retail E-Commerce: Value 2023-2028
 Table 41 □Forecast Sales in Retail by Retail Offline vs Retail E-Commerce: % Value Growth 2023-2028
 Table 42 □Forecast Sales in Retail Offline by Channel: Value 2023-2028
 Table 43 □Forecast Sales in Retail Offline by Channel: % Value Growth 2023-2028
 Table 44 □Forecast Retail Offline Outlets by Channel: Units 2023-2028
 Table 45 □Forecast Retail Offline Outlets by Channel: % Unit Growth 2023-2028
 Table 46 □Forecast Sales in Retail E-Commerce by Product: Value 2023-2028
 Table 47 □Forecast Sales in Retail E-Commerce by Product: % Value Growth 2023-2028
 Table 48 □Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space 2023-2028
 Table 49 □Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space: % Growth 2023-2028
 Table 50 □Forecast Sales in Grocery Retailers by Channel: Value 2023-2028
 Table 51 □Forecast Sales in Grocery Retailers by Channel: % Value Growth 2023-2028
 Table 52 □Forecast Grocery Retailers Outlets by Channel: Units 2023-2028
 Table 53 □Forecast Grocery Retailers Outlets by Channel: % Unit Growth 2023-2028
 Table 54 □Non-Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space 2023-2028
 Table 55 □Non-Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space: % Growth 2023-2028
 Table 56 □Forecast Sales in Non-Grocery Retailers by Channel: Value 2023-2028
 Table 57 □Forecast Sales in Non-Grocery Retailers by Channel: % Value Growth 2023-2028
 Table 58 □Forecast Non-Grocery Retailers Outlets by Channel: Units 2023-2028

Table 59 □Forecast Non-Grocery Retailers Outlets by Channel: % Unit Growth 2023-2028

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SOURCES

Summary 2 Research Sources

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