

Small Local Grocers in Vietnam

Market Direction | 2024-02-29 | 36 pages | Euromonitor

AVAILABLE LICENSES:

- Single User Licence €825.00
- Multiple User License (1 Site) €1650.00
- Multiple User License (Global) €2475.00

Report description:

Small local grocers have been finding it increasingly difficult to compete with other retail channels. In 2023 the rapid growth of convenience stores and the persistent rise in e-commerce purchases continued to take their toll on traditional grocery channels. Chained convenience stores have the advantage of offering lower prices thanks to their economies of scale. In addition, they provide a superior shopping experience for consumers through their well-lit, clean and organised store environments...

Euromonitor International's Small Local Grocers in Vietnam report offers insight into key trends and developments driving the industry. The report examines all retail channels to provide sector insight. Channels include hypermarkets, supermarkets, discounters, convenience stores, mixed retailers, health and beauty retailers, clothing and footwear retailers, furniture and furnishing stores, DIY and hardware stores, durable goods retailers, leisure and personal goods retailers. There are profiles of leading retailers, with analysis of their performance and the challenges they face. There is also analysis of non-store retailing: vending; homeshopping; internet retailing; direct selling, as available.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

- * Get a detailed picture of the Small Local Grocers market;
- * Pinpoint growth sectors and identify factors driving change;
- * Understand the competitive environment, the market's major players and leading brands;
- * Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.

Table of Contents:

Small Local Grocers in Vietnam Euromonitor International February 2024

List Of Contents And Tables

SMALL LOCAL GROCERS IN VIETNAM

KEY DATA FINDINGS

2023 DEVELOPMENTS

Competition heats up for small local grocers as convenience channel poses challenges

Players focus on strategies to attract more customers

Mobile payment options start to gain ground in small local grocers as operators focus on improved store environments

PROSPECTS AND OPPORTUNITIES

Growth to slow but remain stable during the forecast period

Small local grocers will remain highly fragmented thanks to continued prevalence of independent ownership

Online delivery options to expand throughout channel

CHANNEL DATA

Table 1 Small Local Grocers: Value Sales, Outlets and Selling Space 2018-2023

Table 2 Small Local Grocers: Value Sales, Outlets and Selling Space: % Growth 2018-2023

Table 3 Small Local Grocers GBO Company Shares: % Value 2019-2023

Table 4 Small Local Grocers GBN Brand Shares: % Value 2020-2023

Table 5 Small Local Grocers LBN Brand Shares: Outlets 2020-2023

Table 6 Small Local Grocers Forecasts: Value Sales, Outlets and Selling Space 2023-2028

Table 7 Small Local Grocers Forecasts: Value Sales, Outlets and Selling Space: % Growth 2023-2028

RETAIL IN VIETNAM
EXECUTIVE SUMMARY

Retail in 2023: The big picture

Retail e-commerce reshapes Vietnam market

Convenience remains central to strategy while chained pharmacies strengthens presence 2023

What next for retail?

OPERATING ENVIRONMENT

Informal retail

Opening hours for physical retail

Summary 1 Standard Opening Hours by Channel Type 2023

Seasonality

Vietnamese Lunar New Year (Tet)

Black Friday

Double Digit Sales Days

MARKET DATA

Table 8 Sales in Retail by Retail Offline vs Retail E-Commerce: Value 2018-2023

Table 9 Sales in Retail by Retail Offline vs Retail E-Commerce: % Value Growth 2018-2023

Table 10 Sales in Retail Offline by Channel: Value 2018-2023

Table 11 Sales in Retail Offline by Channel: % Value Growth 2018-2023

Table 12 Retail Offline Outlets by Channel: Units 2018-2023

Table 13 Retail Offline Outlets by Channel: % Unit Growth 2018-2023 Table 14 Sales in Retail E-Commerce by Product: Value 2018-2023

Scotts International, EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

- Table 15 Sales in Retail E-Commerce by Product: % Value Growth 2018-2023
- Table 16 Grocery Retailers: Value Sales, Outlets and Selling Space 2018-2023
- Table 17
 ☐Grocery Retailers: Value Sales, Outlets and Selling Space: % Growth 2018-2023
- Table 18 [Sales in Grocery Retailers by Channel: Value 2018-2023
- Table 19 Sales in Grocery Retailers by Channel: % Value Growth 2018-2023
- Table 20 ☐ Grocery Retailers Outlets by Channel: Units 2018-2023
- Table 21 Grocery Retailers Outlets by Channel: % Unit Growth 2018-2023
- Table 22 Non-Grocery Retailers: Value Sales, Outlets and Selling Space 2018-2023
- Table 23 [Non-Grocery Retailers: Value Sales, Outlets and Selling Space: % Growth 2018-2023
- Table 24 [Sales in Non-Grocery Retailers by Channel: Value 2018-2023
- Table 26

 | Non-Grocery Retailers Outlets by Channel: Units 2018-2023
- Table 27 Non-Grocery Retailers Outlets by Channel: % Unit Growth 2018-2023
- Table 28

 ☐Retail GBO Company Shares: % Value 2019-2023
- Table 29 | Retail GBN Brand Shares: % Value 2020-2023
- Table 30

 ☐Retail Offline GBO Company Shares: % Value 2019-2023
- Table 31 ☐Retail Offline GBN Brand Shares: % Value 2020-2023
- Table 32

 ☐Retail Offline LBN Brand Shares: Outlets 2020-2023
- Table 33 [Retail E-Commerce GBO Company Shares: % Value 2019-2023
- Table 35 Grocery Retailers GBO Company Shares: % Value 2019-2023
- Table 36 Grocery Retailers GBN Brand Shares: % Value 2020-2023
- Table 37 ☐Grocery Retailers LBN Brand Shares: Outlets 2020-2023
- Table 38

 ☐Non-Grocery Retailers GBO Company Shares: % Value 2019-2023
- Table 39

 ☐Non-Grocery Retailers GBN Brand Shares: % Value 2020-2023
- Table 40 Non-Grocery Retailers LBN Brand Shares: Outlets 2020-2023
- Table 41 [Forecast Sales in Retail by Retail Offline vs Retail E-Commerce: Value 2023-2028
- Table 42 | Forecast Sales in Retail by Retail Offline vs Retail E-Commerce: % Value Growth 2023-2028
- Table 43 [Forecast Sales in Retail Offline by Channel: Value 2023-2028
- Table 44 ☐Forecast Sales in Retail Offline by Channel: % Value Growth 2023-2028
- Table 45 ☐Forecast Retail Offline Outlets by Channel: Units 2023-2028
- Table 46 ☐Forecast Retail Offline Outlets by Channel: % Unit Growth 2023-2028
- Table 47 ⊓Forecast Sales in Retail E-Commerce by Product: Value 2023-2028
- Table 48 [Forecast Sales in Retail E-Commerce by Product: % Value Growth 2023-2028
- Table 49 ☐Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space 2023-2028
- Table 50 ∏Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space: % Growth 2023-2028
- Table 51 [Forecast Sales in Grocery Retailers by Channel: Value 2023-2028
- Table 52 ∏Forecast Sales in Grocery Retailers by Channel: % Value Growth 2023-2028
- Table 53 | Forecast Grocery Retailers Outlets by Channel: Units 2023-2028
- Table 54 ∏Forecast Grocery Retailers Outlets by Channel: % Unit Growth 2023-2028
- Table 55 [Non-Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space 2023-2028
- Table 56 Non-Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space: % Growth 2023-2028
- Table 57 [Forecast Sales in Non-Grocery Retailers by Channel: Value 2023-2028
- Table 58 | Forecast Sales in Non-Grocery Retailers by Channel: % Value Growth 2023-2028
- Table 59 ☐Forecast Non-Grocery Retailers Outlets by Channel: Units 2023-2028
- Table 60 ☐Forecast Non-Grocery Retailers Outlets by Channel: % Unit Growth 2023-2028
- **DISCLAIMER**

tel. 0048 603 394 346 e-mail: support@scotts-international.com www.scotts-international.com

SOURCES Summary 2 Research Sources

tel. 0048 603 394 346 e-mail: support@scotts-international.com www.scotts-international.com



☐ - Print this form

To place an Order with Scotts International:

 $\hfill \Box$ - Complete the relevant blank fields and sign

Small Local Grocers in Vietnam

Market Direction | 2024-02-29 | 36 pages | Euromonitor

Select license	License			Price
	Single User Licence			€825.00
	Multiple User License (1 Site)		€1650.00	
	Multiple User License (Global)		€2475.00	
				VAT
			י	Total
mail*		Phone*		
		Phone*		
		Phone* Last Name*		
irst Name*				
irst Name* ob title*		Last Name*	D / NIP number*	
irst Name* ob title* Company Name*		Last Name*	O / NIP number*	
irst Name* bb title* company Name* ddress*		Last Name* EU Vat / Tax II	D / NIP number*	
Email* First Name* ob title* Company Name* Address* Zip Code*		Last Name* EU Vat / Tax II City*	D / NIP number* 2025-05-07	

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com www.scotts-international.com