

#### **Snacks in France**

Market Direction | 2023-06-22 | 76 pages | Euromonitor

## **AVAILABLE LICENSES:**

- Single User Licence €1750.00
- Multiple User License (1 Site) €3500.00
- Multiple User License (Global) €5250.00

## Report description:

Snacks saw a muted performance in retail volume terms in 2023, as the cost of living crisis continued to squeeze household budgets. While France was less affected by inflationary pressures than many of its neighbours, due to government support measures, unit prices rose in virtually all categories, as manufacturers and retailers passed on their increased costs to consumers. Within this challenging economic context, some players tried to retain their margins (and customer loyalty) by reducing pac...

Euromonitor International's Snacks in France report offers in-depth knowledge of the market at a national level, providing local insight and understanding unavailable elsewhere. In addition to the latest retail sales data 2018-2022, it identifies the leading companies, brands and retail outlets, and assesses the key trends and demographic shifts behind consumer demand and sales growth. How key trends such as health and wellness, sustainability and recovery from the pandemic are shaping the market in <|Year|> directly informs our forecasts to 2027, clearly indicating how the market is expected to change.

Product coverage: Confectionery, Ice Cream, Savoury Snacks, Sweet Biscuits, Snack Bars and Fruit Snacks.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

- \* Get a detailed picture of the Snacks market;
- \* Pinpoint growth sectors and identify factors driving change;
- \* Understand the competitive environment, the market's major players and leading brands;
- \* Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.

## **Table of Contents:**

Snacks in France Euromonitor International February 2024

List Of Contents And Tables

**SNACKS IN FRANCE** 

**EXECUTIVE SUMMARY** 

Snacks in 2023: The big picture

Key trends in 2023

Competitive landscape

Channel developments

What next for snacks?

MARKET DATA

Table 1 Sales of Snacks by Category: Volume 2018-2023

Table 2 Sales of Snacks by Category: Value 2018-2023

Table 3 Sales of Snacks by Category: % Volume Growth 2018-2023

Table 4 Sales of Snacks by Category: % Value Growth 2018-2023

Table 5 NBO Company Shares of Snacks: % Value 2019-2023

Table 6 LBN Brand Shares of Snacks: % Value 2020-2023

Table 7 Penetration of Private Label by Category: % Value 2018-2023

Table 8 Distribution of Snacks by Format: % Value 2018-2023

Table 9 Forecast Sales of Snacks by Category: Volume 2023-2028

Table 10 [Forecast Sales of Snacks by Category: Value 2023-2028

Table 11 [Forecast Sales of Snacks by Category: % Volume Growth 2023-2028 Table 12 [Forecast Sales of Snacks by Category: % Value Growth 2023-2028

DISCLAIMER

**SOURCES** 

Summary 1 Research Sources

CHOCOLATE CONFECTIONERY IN FRANCE

**KEY DATA FINDINGS** 

2023 DEVELOPMENTS

Sluggish performance, in aftermath of salmonella scare

Chocolate benefits from its status an affordable luxury, with high-quality dark tablets leading the way Seasonal chocolate benefits from Easter upturn, while countlines face competition from healthier options

PROSPECTS AND OPPORTUNITIES

Need for greater transparency will fuel growth for organic, sustainable and ethical brands

Limited editions will remain a key feature of new product development, alongside perceived healthier options

New store concepts to transform chocolate buying experience

**CATEGORY DATA** 

Table 13 Sales of Chocolate Confectionery by Category: Volume 2018-2023

Table 14 Sales of Chocolate Confectionery by Category: Value 2018-2023

Table 15 Sales of Chocolate Confectionery by Category: % Volume Growth 2018-2023

Table 16 Sales of Chocolate Confectionery by Category: % Value Growth 2018-2023

Table 17 Sales of Chocolate Tablets by Type: % Value 2018-2023

Table 18 NBO Company Shares of Chocolate Confectionery: % Value 2019-2023

Scotts International, EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

Table 19 LBN Brand Shares of Chocolate Confectionery: % Value 2020-2023

Table 20 Distribution of Chocolate Confectionery by Format: % Value 2018-2023

Table 21 Forecast Sales of Chocolate Confectionery by Category: Volume 2023-2028

Table 22 ☐Forecast Sales of Chocolate Confectionery by Category: Value 2023-2028

Table 23 [Forecast Sales of Chocolate Confectionery by Category: % Volume Growth 2023-2028

Table 24 [Forecast Sales of Chocolate Confectionery by Category: % Value Growth 2023-2028

**GUM IN FRANCE** 

**KEY DATA FINDINGS** 

**2023 DEVELOPMENTS** 

No signs of revival for gum

Manufacturers address consumers' sustainability concerns

Mondelez offloads gum interests to Van Melle

PROSPECTS AND OPPORTUNITIES

Recycling initiatives tackle sticky environmental problem, assisted by new legislation

Natural and functional gums tap into health and wellness trends

Decline in impulse purchasing opportunities will continue to harm sales

**CATEGORY DATA** 

Table 25 Sales of Gum by Category: Volume 2018-2023

Table 26 Sales of Gum by Category: Value 2018-2023

Table 27 Sales of Gum by Category: % Volume Growth 2018-2023

Table 28 Sales of Gum by Category: % Value Growth 2018-2023

Table 29 Sales of Gum by Flavour: Rankings 2018-2023

Table 30 NBO Company Shares of Gum: % Value 2019-2023

Table 31 LBN Brand Shares of Gum: % Value 2020-2023

Table 32 Distribution of Gum by Format: % Value 2018-2023

Table 33 Forecast Sales of Gum by Category: Volume 2023-2028

Table 34 [Forecast Sales of Gum by Category: Value 2023-2028

Table 35 [Forecast Sales of Gum by Category: % Volume Growth 2023-2028 Table 36 [Forecast Sales of Gum by Category: % Value Growth 2023-2028

SUGAR CONFECTIONERY IN FRANCE

**KEY DATA FINDINGS** 

2023 DEVELOPMENTS

Sugar confectionery benefits from revival of children's parties and growing popularity of Halloween

Decline in opportunities for impulse purchases

Haribo and Carambar invest in healthier options

PROSPECTS AND OPPORTUNITIES

Sustainable packaging will enter the mainstream, with bulk buying options becoming increasingly available

Gummies will lead growth, while limited editions will remain a reliable way to boost sales

Manufacturers will continue to address consumer health concerns

CATEGORY DATA

Table 85 Sales of Sugar Confectionery by Category: Volume 2018-2023

Table 86 Sales of Sugar Confectionery by Category: Value 2018-2023

Table 87 Sales of Sugar Confectionery by Category: % Volume Growth 2018-2023

Table 88 Sales of Sugar Confectionery by Category: % Value Growth 2018-2023

Table 89 Sales of Pastilles, Gummies, Jellies and Chews by Type: % Value 2018-2023

Table 90 NBO Company Shares of Sugar Confectionery: % Value 2019-2023

Table 91 LBN Brand Shares of Sugar Confectionery: % Value 2020-2023

Scotts International, EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

Table 92 Distribution of Sugar Confectionery by Format: % Value 2018-2023

Table 93 Forecast Sales of Sugar Confectionery by Category: Volume 2023-2028

Table 94 ☐Forecast Sales of Sugar Confectionery by Category: Value 2023-2028

Table 95 ∏Forecast Sales of Sugar Confectionery by Category: % Volume Growth 2023-2028

Table 96 | Forecast Sales of Sugar Confectionery by Category: % Value Growth 2023-2028

SWEET BISCUITS, SNACK BARS AND FRUIT SNACKS IN FRANCE

**KEY DATA FINDINGS** 

2023 DEVELOPMENTS

Sweet biscuits remain key focus of new product development, despite stagnating sales

Snack bars benefit from consumer health and fitness trends

Hypermarkets and supermarkets dominate sales

PROSPECTS AND OPPORTUNITIES

Food contamination scandals could lead to lingering consumer fears over safety standards

Further investment expected for Delacre brand

Health and wellness trends will impact new product development

**CATEGORY DATA** 

Table 37 Sales of Sweet Biscuits, Snack Bars and Fruit Snacks by Category: Volume 2018-2023

Table 38 Sales of Sweet Biscuits, Snack Bars and Fruit Snacks by Category: Value 2018-2023

Table 39 Sales of Sweet Biscuits, Snack Bars and Fruit Snacks by Category: % Volume Growth 2018-2023

Table 40 Sales of Sweet Biscuits, Snack Bars and Fruit Snacks by Category: % Value Growth 2018-2023

Table 41 NBO Company Shares of Sweet Biscuits, Snack Bars and Fruit Snacks: % Value 2019-2023

Table 42 LBN Brand Shares of Sweet Biscuits, Snack Bars and Fruit Snacks: % Value 2020-2023

Table 43 NBO Company Shares of Sweet Biscuits: % Value 2019-2023

Table 44 LBN Brand Shares of Sweet Biscuits: % Value 2020-2023

Table 45 NBO Company Shares of Snack Bars: % Value 2019-2023

Table 46 [LBN Brand Shares of Snack Bars: % Value 2020-2023

Table 47 NBO Company Shares of Fruit Snacks: % Value 2019-2023

Table 48 ☐LBN Brand Shares of Fruit Snacks: % Value 2020-2023

Table 49 Distribution of Sweet Biscuits, Snack Bars and Fruit Snacks by Format: % Value 2018-2023

Table 50 □Distribution of Sweet Biscuits by Format: % Value 2018-2023

Table 51 Distribution of Snack Bars by Format: % Value 2018-2023

Table 52 ☐ Distribution of Fruit Snacks by Format: % Value 2018-2023

Table 53 [Forecast Sales of Sweet Biscuits, Snack Bars and Fruit Snacks by Category: Volume 2023-2028

Table 54 [Forecast Sales of Sweet Biscuits, Snack Bars and Fruit Snacks by Category: Value 2023-2028

Table 55 ∏Forecast Sales of Sweet Biscuits, Snack Bars and Fruit Snacks by Category: % Volume Growth 2023-2028

Table 56 ∏Forecast Sales of Sweet Biscuits, Snack Bars and Fruit Snacks by Category: % Value Growth 2023-2028

ICE CREAM IN FRANCE

**KEY DATA FINDINGS** 

2023 DEVELOPMENTS

Ice cream continues to lead growth in snacks in 2023, despite recent legacy of contamination

French consumers retain a taste for indulgence, alongside the emergence of healthier variants

Unilever teams up with home delivery operators

PROSPECTS AND OPPORTUNITIES

Leading players seek to reduce their carbon footprint

Plant-based and organic ice cream set to be growing trends across the forecast period

Cross-fertilisation between leading snack brands will continue, while mini-formats will appear to cost-conscious consumers CATEGORY DATA

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

Table 57 Sales of Ice Cream by Category: Volume 2018-2023

Table 58 Sales of Ice Cream by Category: Value 2018-2023

Table 59 Sales of Ice Cream by Category: % Volume Growth 2018-2023

Table 60 Sales of Ice Cream by Category: % Value Growth 2018-2023

Table 61 Sales of Ice Cream by Leading Flavours: Rankings 2018-2023

Table 62 Sales of Impulse Ice Cream by Format: % Value 2018-2023

Table 63 NBO Company Shares of Ice Cream: % Value 2019-2023

Table 64 LBN Brand Shares of Ice Cream: % Value 2020-2023

Table 65 NBO Company Shares of Impulse Ice Cream: % Value 2019-2023

Table 66 ∏LBN Brand Shares of Impulse Ice Cream: % Value 2020-2023

Table 67 ☐NBO Company Shares of Take-home Ice Cream: % Value 2019-2023

Table 68 ☐LBN Brand Shares of Take-home Ice Cream: % Value 2020-2023

Table 69 ∏Distribution of Ice Cream by Format: % Value 2018-2023

Table 70 ∏Forecast Sales of Ice Cream by Category: Volume 2023-2028

Table 71 [Forecast Sales of Ice Cream by Category: Value 2023-2028

Table 72 □Forecast Sales of Ice Cream by Category: % Volume Growth 2023-2028

Table 73 [Forecast Sales of Ice Cream by Category: % Value Growth 2023-2028

SAVOURY SNACKS IN FRANCE

**KEY DATA FINDINGS** 

2023 DEVELOPMENTS

Mixed performance in 2023

Potato chips still offer much potential for growth

French consumers continue to embrace l'heure de l'apero

PROSPECTS AND OPPORTUNITIES

Bulk selling will grow in importance, as manufacturers and retailers are forced to adopt more sustainable packaging solutions

Pre-teens and sports fans will represent key target audiences

Extra functionality in snacks expected over the forecast period

**CATEGORY DATA** 

Table 74 Sales of Savoury Snacks by Category: Volume 2018-2023

Table 75 Sales of Savoury Snacks by Category: Value 2018-2023

Table 76 Sales of Savoury Snacks by Category: % Volume Growth 2018-2023

Table 77 Sales of Savoury Snacks by Category: % Value Growth 2018-2023

Table 78 NBO Company Shares of Savoury Snacks: % Value 2019-2023

Table 79 LBN Brand Shares of Savoury Snacks: % Value 2020-2023

Table 80 Distribution of Savoury Snacks by Format: % Value 2018-2023

Table 81 Forecast Sales of Savoury Snacks by Category: Volume 2023-2028

Table 82 Forecast Sales of Savoury Snacks by Category: Value 2023-2028

Table 83  $\square$ Forecast Sales of Savoury Snacks by Category: % Volume Growth 2023-2028

Table 84 [Forecast Sales of Savoury Snacks by Category: % Value Growth 2023-2028



☐ - Print this form

To place an Order with Scotts International:

☐ - Complete the relevant blank fields and sign

# **Snacks in France**

Market Direction | 2023-06-22 | 76 pages | Euromonitor

Select license	License			Price
	Single User Licence			€1750.00
	Multiple User License (1 Site)			€3500.00
	Multiple User License (Global)			€5250.00
				VAT
			-	Total
** VAT will be added	at 23% for Polish based companies,		companies who are unable to provi	503 394 346. Ide a valid EU Vat I
]** VAT will be addec		Phone*	companies who are unable to provi	
]** VAT will be addec Email* First Name*			companies who are unable to provi	
** VAT will be added Email* First Name* ob title*		Phone*		
		Phone* Last Name*		
** VAT will be added  Email*  First Name*  ob title*  Company Name*		Phone*  Last Name*  EU Vat / Tax ID		
email*  First Name*  ob title*  Company Name*  Address*		Phone*  Last Name*  EU Vat / Tax ID  City*		

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com www.scotts-international.com