

Retail E-Commerce in Japan

Market Direction | 2024-02-13 | 37 pages | Euromonitor

AVAILABLE LICENSES:

- Single User Licence €825.00
- Multiple User License (1 Site) €1650.00
- Multiple User License (Global) €2475.00

Report description:

After e-commerce showed double-digit current value growth during COVID-19 in 2020, growth slowed significantly in 2021, and remained at this lower level in 2022 and 2023, as with the reopening of physical stores post-pandemic, fewer people made the switch online. On 8 May 2023, the Japanese government announced that it would reclassify COVID-19 as a class 5 infectious disease, which is the same classification as seasonal flu. With decisions regarding infection control being left to individuals a...

Euromonitor International's Retail E-Commerce in Japan report offers insight into key trends and developments driving the industry. The report examines all retail channels to provide sector insight. Channels include hypermarkets, supermarkets, discounters, convenience stores, mixed retailers, health and beauty retailers, clothing and footwear retailers, furniture and furnishing stores, DIY and hardware stores, durable goods retailers, leisure and personal goods retailers. There are profiles of leading retailers, with analysis of their performance and the challenges they face. There is also analysis of non-store retailing: vending; homeshopping; internet retailing; direct selling, as available.

Product coverage: Retail E-Commerce by Product, Retail E-Commerce by Type.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

- * Get a detailed picture of the Retail E-Commerce market;
- * Pinpoint growth sectors and identify factors driving change;
- * Understand the competitive environment, the market's major players and leading brands;
- * Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop

reliable information resources to help drive informed strategic planning.

Table of Contents:

Retail E-Commerce in Japan Euromonitor International February 2024

List Of Contents And Tables

RETAIL E-COMMERCE IN JAPAN

KEY DATA FINDINGS

2023 DEVELOPMENTS

E-commerce growth slows after its peak during COVID-19

New regulation on stealth marketing (Endorsements and Testimonials in Advertising)

Grocery players accelerate their e-commerce offerings

PROSPECTS AND OPPORTUNITIES

Delivery fees and last-mile delivery concern consumers

Marketplace ecosystems set to develop and intensify the competition

Digital inclusivity and safety will be areas of focus for an ageing society

CHANNEL DATA

Table 1 Retail E-Commerce by Channel and Category: Value 2018-2023

Table 2 Retail E-Commerce by Channel and Category: % Value Growth 2018-2023

Table 3 Retail E-Commerce GBO Company Shares: % Value 2019-2023

Table 4 Retail E-Commerce GBN Brand Shares: % Value 2020-2023

Table 5 Forecast Retail E-Commerce by Channel and Category: Value 2023-2028

Table 6 Forecast Retail E-Commerce by Channel and Category: % Value Growth 2023-2028

RETAIL IN JAPAN

EXECUTIVE SUMMARY

Retail in 2023: The big picture

Private label development key for retailers to stay competitive

New regulation on stealth marketing (Endorsements and Testimonials in Advertising) impacts e-commerce and direct selling

What next for retail?

OPERATING ENVIRONMENT

Informal retail

Opening hours for physical retail

Summary 1 Standard Opening Hours by Channel Type 2023

Seasonality

Hatsu Uri ("First Sales") at New Year

Valentine's Day

White Day

Mother's Day

Father's Day

Summer bargains

Halloween

Black Friday and Cyber Monday

Christmas and year-end bargains

Scotts International, EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

MARKET DATA

- Table 7 Sales in Retail by Retail Offline vs Retail E-Commerce: Value 2018-2023
- Table 8 Sales in Retail by Retail Offline vs Retail E-Commerce: % Value Growth 2018-2023
- Table 9 Sales in Retail Offline by Channel: Value 2018-2023
- Table 10 Sales in Retail Offline by Channel: % Value Growth 2018-2023
- Table 11 Retail Offline Outlets by Channel: Units 2018-2023
- Table 12 Retail Offline Outlets by Channel: % Unit Growth 2018-2023
- Table 13 Grocery Retailers: Value Sales, Outlets and Selling Space 2018-2023
- Table 14 Grocery Retailers: Value Sales, Outlets and Selling Space: % Growth 2018-2023
- Table 15 Sales in Grocery Retailers by Channel: Value 2018-2023
- Table 17 ☐ Grocery Retailers Outlets by Channel: Units 2018-2023
- Table 18 ☐ Grocery Retailers Outlets by Channel: % Unit Growth 2018-2023
- Table 19 Non-Grocery Retailers: Value Sales, Outlets and Selling Space 2018-2023
- Table 20 ∏Non-Grocery Retailers: Value Sales, Outlets and Selling Space: % Growth 2018-2023
- Table 21 [Sales in Non-Grocery Retailers by Channel: Value 2018-2023
- Table 22 | Sales in Non-Grocery Retailers by Channel: % Value Growth 2018-2023
- Table 23 [Non-Grocery Retailers Outlets by Channel: Units 2018-2023
- Table 24 Non-Grocery Retailers Outlets by Channel: % Unit Growth 2018-2023
- Table 25

 | Retail GBO Company Shares: % Value 2019-2023
- Table 26 [Retail GBN Brand Shares: % Value 2020-2023
- Table 27 [Retail Offline GBO Company Shares: % Value 2019-2023
- Table 29

 ☐Retail Offline LBN Brand Shares: Outlets 2020-2023
- Table 30 ☐Retail E-Commerce GBO Company Shares: % Value 2019-2023
- Table 31 ☐Retail E-Commerce GBN Brand Shares: % Value 2020-2023
- Table 32 ☐ Grocery Retailers GBO Company Shares: % Value 2019-2023
- Table 33 ☐Grocery Retailers GBN Brand Shares: % Value 2020-2023
- Table 34 [Grocery Retailers LBN Brand Shares: Outlets 2020-2023
- Table 35 ☐ Grocery Retailers LBN Brand Shares: Selling Space 2020-2023
- Table 36 Non-Grocery Retailers GBO Company Shares: % Value 2019-2023
- Table 37 Non-Grocery Retailers GBN Brand Shares: % Value 2020-2023
- Table 38 ⊓Non-Grocery Retailers LBN Brand Shares: Outlets 2020-2023
- Table 39 ☐Non-Grocery Retailers LBN Brand Shares: Selling Space 2020-2023
- Table 40 ∏Forecast Sales in Retail by Retail Offline vs Retail E-Commerce: Value 2023-2028
- Table 41 [Forecast Sales in Retail by Retail Offline vs Retail E-Commerce: % Value Growth 2023-2028
- Table 42 ☐Forecast Sales in Retail Offline by Channel: Value 2023-2028
- Table 43 | Forecast Sales in Retail Offline by Channel: % Value Growth 2023-2028
- Table 44 ☐Forecast Retail Offline Outlets by Channel: Units 2023-2028
- Table 45
 ☐Forecast Retail Offline Outlets by Channel: % Unit Growth 2023-2028
- Table 46 [Forecast Sales in Retail E-Commerce by Channel: Value 2023-2028
- Table 47 [Forecast Sales in Retail E-Commerce by Channel: % Value Growth 2023-2028
- Table 48 Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space 2023-2028
- Table 49 ☐ Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space: % Growth 2023-2028
- Table 50 ☐Forecast Sales in Grocery Retailers by Channel: Value 2023-2028
- Table 51 [Forecast Sales in Grocery Retailers by Channel: % Value Growth 2023-2028
- Table 52 [Forecast Grocery Retailers Outlets by Channel: Units 2023-2028

Table 53 [Forecast Grocery Retailers Outlets by Channel: % Unit Growth 2023-2028

Table 54 Non-Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space 2023-2028

Table 55 Non-Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space: % Growth 2023-2028

Table 56 ☐Forecast Sales in Non-Grocery Retailers by Channel: Value 2023-2028

Table 57 [Forecast Sales in Non-Grocery Retailers by Channel: % Value Growth 2023-2028

Table 58 [Forecast Non-Grocery Retailers Outlets by Channel: Units 2023-2028

Table 59 [Forecast Non-Grocery Retailers Outlets by Channel: % Unit Growth 2023-2028

DISCLAIMER

SOURCES

Summary 2 Research Sources

Scotts International. EU Vat number: PL 6772247784



☐ - Print this form

To place an Order with Scotts International:

 $\hfill \Box$ - Complete the relevant blank fields and sign

Retail E-Commerce in Japan

Market Direction | 2024-02-13 | 37 pages | Euromonitor

Select license	License			Price
	Single User Licence			€825.00
	Multiple User License (1 Site)			€1650.00
	Multiple User License	e (Global)		€2475.00
				VAT
				Total
** VAT will be added a	at 23% for Polish based co	ompanies, individuals and EU based	companies who are unable to	provide a valid EU Vat
	at 23% for Polish based co		companies who are unable to	provide a valid EU Vat
mail*	at 23% for Polish based co	Phone*	companies who are unable to	provide a valid EU Vat
mail* irst Name*	at 23% for Polish based co		companies who are unable to	provide a valid EU Vat
mail* irst Name*	at 23% for Polish based co	Phone*	companies who are unable to	provide a valid EU Vat
mail* irst Name* bb title*	at 23% for Polish based co	Phone*		provide a valid EU Vat
Email* First Name* ob title* Company Name*	at 23% for Polish based co	Phone* Last Name*		provide a valid EU Vat
Email* First Name* Tob title* Company Name* Address*	at 23% for Polish based co	Phone* Last Name* EU Vat / Tax ID		provide a valid EU Vat
Email* First Name* ob title* Company Name* Address*	at 23% for Polish based co	Phone* Last Name* EU Vat / Tax ID City*		provide a valid EU Vat
** VAT will be added a Email* First Name* lob title* Company Name* Address* Zip Code*	at 23% for Polish based co	Phone* Last Name* EU Vat / Tax ID City* Country*	/ NIP number*	provide a valid EU Vat

Scotts International. EU Vat number: PL 6772247784