

# Hypermarkets in Japan

Market Direction | 2024-02-13 | 35 pages | Euromonitor

## **AVAILABLE LICENSES:**

- Single User Licence €825.00
- Multiple User License (1 Site) €1650.00
- Multiple User License (Global) €2475.00

## **Report description:**

Hypermarkets usually sell a wider range of products compared with other types of grocery retailers, such as supermarkets and convenience stores, but may not be as centrally positioned or as favoured for regular visits. Nevertheless, hypermarkets returned more or less to the pre-pandemic level of value sales in 2023, as full mobility resumed in the country along with the reclassification of COVID-19 in May 2023.

Euromonitor International's Hypermarkets in Japan report offers insight into key trends and developments driving the industry. The report examines all retail channels to provide sector insight. Channels include hypermarkets, supermarkets, discounters, convenience stores, mixed retailers, health and beauty retailers, clothing and footwear retailers, furniture and furnishing stores, DIY and hardware stores, durable goods retailers, leisure and personal goods retailers. There are profiles of leading retailers, with analysis of their performance and the challenges they face. There is also analysis of non-store retailing: vending; homeshopping; internet retailing; direct selling, as available.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

- \* Get a detailed picture of the Hypermarkets market;
- \* Pinpoint growth sectors and identify factors driving change;
- \* Understand the competitive environment, the market's major players and leading brands;
- \* Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.

## **Table of Contents:**

Hypermarkets in Japan Euromonitor International February 2024

List Of Contents And Tables

HYPERMARKETS IN JAPAN **KEY DATA FINDINGS** 2023 DEVELOPMENTS Price rises benefit value sales of hypermarkets, but not volume Strong traction for private label Seivu reinforces localisation with locally sourced produce PROSPECTS AND OPPORTUNITIES Strategic changes in focus expected when it comes to product range Despite population decline, hypermarkets set to benefit from more tourists Players likely to continue to push sustainability CHANNEL DATA Table 1 Hypermarkets: Value Sales, Outlets and Selling Space 2018-2023 Table 2 Hypermarkets: Value Sales, Outlets and Selling Space: % Growth 2018-2023 Table 3 Hypermarkets GBO Company Shares: % Value 2019-2023 Table 4 Hypermarkets GBN Brand Shares: % Value 2020-2023 Table 5 Hypermarkets LBN Brand Shares: Outlets 2020-2023 Table 6 Hypermarkets LBN Brand Shares: Selling Space 2020-2023 Table 7 Hypermarkets Forecasts: Value Sales, Outlets and Selling Space 2023-2028 Table 8 Hypermarkets Forecasts: Value Sales, Outlets and Selling Space: % Growth 2023-2028 **RETAIL IN JAPAN** EXECUTIVE SUMMARY Retail in 2023: The big picture Private label development key for retailers to stay competitive New regulation on stealth marketing (Endorsements and Testimonials in Advertising) impacts e-commerce and direct selling What next for retail? **OPERATING ENVIRONMENT** Informal retail Opening hours for physical retail Standard Opening Hours by Channel Type 2023 Summary 1 Seasonality Hatsu Uri ("First Sales") at New Year Valentine's Day White Day Mother's Day Father's Day Summer bargains Halloween Black Friday and Cyber Monday Christmas and year-end bargains MARKET DATA

Table 9 Sales in Retail by Retail Offline vs Retail E-Commerce: Value 2018-2023 Table 10 Sales in Retail by Retail Offline vs Retail E-Commerce: % Value Growth 2018-2023 Table 11 Sales in Retail Offline by Channel: Value 2018-2023 Table 12 Sales in Retail Offline by Channel: % Value Growth 2018-2023 Table 13 Retail Offline Outlets by Channel: Units 2018-2023 Table 14 Retail Offline Outlets by Channel: % Unit Growth 2018-2023 Table 15 Grocery Retailers: Value Sales, Outlets and Selling Space 2018-2023 Table 16 Grocery Retailers: Value Sales, Outlets and Selling Space: % Growth 2018-2023 Table 17 Sales in Grocery Retailers by Channel: Value 2018-2023 Table 18 ||Sales in Grocery Retailers by Channel: % Value Growth 2018-2023 Table 19 
☐Grocery Retailers Outlets by Channel: Units 2018-2023 Table 20 ∏Grocery Retailers Outlets by Channel: % Unit Growth 2018-2023 Table 21 Non-Grocery Retailers: Value Sales, Outlets and Selling Space 2018-2023 Table 22 [Non-Grocery Retailers: Value Sales, Outlets and Selling Space: % Growth 2018-2023 Table 23 [Sales in Non-Grocery Retailers by Channel: Value 2018-2023 Table 24 ||Sales in Non-Grocery Retailers by Channel: % Value Growth 2018-2023 Table 25 [Non-Grocery Retailers Outlets by Channel: Units 2018-2023 Table 26 [Non-Grocery Retailers Outlets by Channel: % Unit Growth 2018-2023 Table 27 [Retail GBO Company Shares: % Value 2019-2023 Table 28 |Retail GBN Brand Shares: % Value 2020-2023 Table 29 [Retail Offline GBO Company Shares: % Value 2019-2023 Table 30 [Retail Offline GBN Brand Shares: % Value 2020-2023 Table 31 
☐Retail Offline LBN Brand Shares: Outlets 2020-2023 Table 32 [Retail E-Commerce GBO Company Shares: % Value 2019-2023 Table 33 [Retail E-Commerce GBN Brand Shares: % Value 2020-2023 Table 34 [Grocery Retailers GBO Company Shares: % Value 2019-2023 Table 35 □Grocery Retailers GBN Brand Shares: % Value 2020-2023 Table 36 Grocery Retailers LBN Brand Shares: Outlets 2020-2023 Table 37 Grocery Retailers LBN Brand Shares: Selling Space 2020-2023 Table 38 Non-Grocery Retailers GBO Company Shares: % Value 2019-2023 Table 39 Non-Grocery Retailers GBN Brand Shares: % Value 2020-2023 Table 40 Non-Grocery Retailers LBN Brand Shares: Outlets 2020-2023 Table 41 Non-Grocerv Retailers LBN Brand Shares: Selling Space 2020-2023 Table 42 ∏Forecast Sales in Retail by Retail Offline vs Retail E-Commerce: Value 2023-2028 Table 43 [Forecast Sales in Retail by Retail Offline vs Retail E-Commerce: % Value Growth 2023-2028 Table 44 [Forecast Sales in Retail Offline by Channel: Value 2023-2028 Table 45 ∏Forecast Sales in Retail Offline by Channel: % Value Growth 2023-2028 Table 46 [Forecast Retail Offline Outlets by Channel: Units 2023-2028 Table 47 [Forecast Retail Offline Outlets by Channel: % Unit Growth 2023-2028 Table 48 
Forecast Sales in Retail E-Commerce by Channel: Value 2023-2028 Table 49 [Forecast Sales in Retail E-Commerce by Channel: % Value Growth 2023-2028 Table 50 [Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space 2023-2028 Table 51 [Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space: % Growth 2023-2028 Table 52 [Forecast Sales in Grocery Retailers by Channel: Value 2023-2028 Table 53 [Forecast Sales in Grocery Retailers by Channel: % Value Growth 2023-2028 Table 54 [Forecast Grocery Retailers Outlets by Channel: Units 2023-2028 Table 55 [Forecast Grocery Retailers Outlets by Channel: % Unit Growth 2023-2028

Table 56 []Non-Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space 2023-2028 Table 57 []Non-Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space: % Growth 2023-2028 Table 58 []Forecast Sales in Non-Grocery Retailers by Channel: Value 2023-2028 Table 59 []Forecast Sales in Non-Grocery Retailers by Channel: % Value Growth 2023-2028 Table 60 []Forecast Non-Grocery Retailers Outlets by Channel: Units 2023-2028 Table 61 []Forecast Non-Grocery Retailers Outlets by Channel: % Unit Growth 2023-2028 DISCLAIMER SOURCES

Summary 2 Research Sources



## Hypermarkets in Japan

Market Direction | 2024-02-13 | 35 pages | Euromonitor

To place an Order with Scotts International:

- Print this form
- Complete the relevant blank fields and sign
- Send as a scanned email to support@scotts-international.com

## **ORDER FORM:**

Select license	License		Price
	Single User Licence		€825.00
	Multiple User License (1 Site)		€1650.00
	Multiple User License (Global)		€2475.00
		VAT	
		Total	

\*Please circle the relevant license option. For any questions please contact support@scotts-international.com or 0048 603 394 346. []\*\* VAT will be added at 23% for Polish based companies, individuals and EU based companies who are unable to provide a valid EU Vat Numbers.

Email*	Phone*	
First Name*	Last Name*	
Job title*		
Company Name*	EU Vat / Tax ID / NIP number*	
Address*	City*	
Zip Code*	Country*	
	Date	2025-05-08
	Signature	

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com www.scotts-international.com