

Home Care in the US

Market Direction | 2024-02-20 | 70 pages | Euromonitor

AVAILABLE LICENSES:

- Single User Licence €2200.00
- Multiple User License (1 Site) €4400.00
- Multiple User License (Global) €6600.00

Report description:

In 2023, home care in the US witnessed further current value growth, primarily driven by widespread price hikes across various categories. However, this uptick in prices occurred against a challenging backdrop for local consumers who had already experienced price increases the previous year. Additionally, consumers grappled with high inflation, a housing market crisis characterised by elevated interest rates, and the depletion of savings accumulated during the pandemic. Euromonitor International...

Euromonitor International's Home Care in USA market report offers a comprehensive guide to the size and shape of the market at a national level. It provides the latest retail sales data (historic date range), allowing you to identify the sectors driving growth. It identifies the leading companies, the leading brands and offers strategic analysis of key factors influencing the market - be they new product developments, packaging innovations, economic/lifestyle influences, distribution or pricing issues. Forecasts to 2028 illustrate how the market is set to change.

Product coverage: Air Care, Bleach, Dishwashing, Home Insecticides, Laundry Care, Polishes, Surface Care, Toilet Care.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

- * Get a detailed picture of the Home Care market;
- * Pinpoint growth sectors and identify factors driving change;
- * Understand the competitive environment, the market's major players and leading brands;
- * Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop

Table of Contents:

Home Care in the US Euromonitor International February 2024

List Of Contents And Tables

HOME CARE IN THE US EXECUTIVE SUMMARY

Home care in 2023: The big picture

2023 key trends

Competitive landscape

Retailing developments

What next for home care?

MARKET INDICATORS

Table 1 Households 2018-2023

MARKET DATA

Table 2 Sales of Home Care by Category: Value 2018-2023

Table 3 Sales of Home Care by Category: % Value Growth 2018-2023

Table 4 NBO Company Shares of Home Care: % Value 2019-2023

Table 5 LBN Brand Shares of Home Care: % Value 2020-2023

Table 6 Penetration of Private Label in Home Care by Category: % Value 2018-2023

Table 7 Distribution of Home Care by Format: % Value 2018-2023

Table 8 Distribution of Home Care by Format and Category: % Value 2023

Table 9 Forecast Sales of Home Care by Category: Value 2023-2028

Table 10 ☐Forecast Sales of Home Care by Category: % Value Growth 2023-2028

DISCLAIMER

SOURCES

Summary 1 Research Sources

LAUNDRY CARE IN THE US

KEY DATA FINDINGS

2023 DEVELOPMENTS

Value grows and volume declines amid economic uncertainty and high stress levels

Decline of fabric softeners among younger consumers as scrutiny over the product grows on social media

The Procter & Gamble Co retains its dominance of laundry care

PROSPECTS AND OPPORTUNITIES

Consumers' interest in sustainability will depend on affordability

Innovation in smart dispensing to aid liquid detergents over forecast period

E-commerce normalises as DTC companies partner with retailers

CATEGORY INDICATORS

Table 11 Household Possession of Washing Machines 2018-2023

CATEGORY DATA

Table 12 Sales of Laundry Care by Category: Value 2018-2023

Table 13 Sales of Laundry Care by Category: % Value Growth 2018-2023

Scotts International, EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

Table 14 Sales of Laundry Aids by Category: Value 2018-2023

Table 15 Sales of Laundry Aids by Category: % Value Growth 2018-2023

Table 16 Sales of Laundry Detergents by Category: Value 2018-2023

Table 17 Sales of Laundry Detergents by Category: % Value Growth 2018-2023

Table 18 Sales of In-wash Spot and Stain Removers by Type: % Value Breakdown 2018-2023

Table 19 NBO Company Shares of Laundry Care: % Value 2019-2023

Table 20 [LBN Brand Shares of Laundry Care: % Value 2020-2023

Table 21 ☐NBO Company Shares of Laundry Aids: % Value 2019-2023

Table 22 [LBN Brand Shares of Laundry Aids: % Value 2020-2023

Table 23

☐NBO Company Shares of Laundry Detergents: % Value 2019-2023

Table 24 ∏LBN Brand Shares of Laundry Detergents: % Value 2020-2023

Table 25 ∏Forecast Sales of Laundry Care by Category: Value 2023-2028

Table 26 ∏Forecast Sales of Laundry Care by Category: % Value Growth 2023-2028

DISHWASHING IN THE US

KEY DATA FINDINGS

2023 DEVELOPMENTS

Declining dishwasher use dampens dishwashing sales volumes in the US

The Procter & Gamble Co dominates with innovative spray hand dishwashing and Cascade Plus tablets

Prices remain elevated in 2023, while private label holds steady

PROSPECTS AND OPPORTUNITIES

Automatic tablets lead while liquid and powder formats face obsolescence

Sustainability is a key concern, but cleaning performance to remain a priority

The Procter & Gamble Co set to retain dominance in hand dishwashing with superior performance

CATEGORY INDICATORS

Table 27 Household Possession of Dishwashers 2017-2022

CATEGORY DATA

Table 28 Sales of Dishwashing by Category: Value 2018-2023

Table 29 Sales of Dishwashing by Category: % Value Growth 2018-2023

Table 30 NBO Company Shares of Dishwashing: % Value 2019-2023

Table 31 LBN Brand Shares of Dishwashing: % Value 2020-2023

Table 32 Forecast Sales of Dishwashing by Category: Value 2023-2028

Table 33 Forecast Sales of Dishwashing by Category: % Value Growth 2023-2028

SURFACE CARE IN THE US

KEY DATA FINDINGS

2023 DEVELOPMENTS

Rebound for impregnated wipes, driven by further price rises in 2023

The Clorox Co maintains leadership of impregnated wet wipes but private label regains share

Lysol's resilience amid evolving consumer priorities

PROSPECTS AND OPPORTUNITIES

Natural antimicrobial wipe developed by the USDA offers consumers a reusable and washable alternative to disposable options

Drain openers will continue to offer opportunities over the forecast period

The surge of multi-purpose cleaners in response to evolving consumer preferences

CATEGORY DATA

Table 34 Sales of Surface Care by Category: Value 2018-2023

Table 35 Sales of Surface Care by Category: % Value Growth 2018-2023

Table 36 Sales of Home Care Wipes and Floor Cleaning Systems by Category: Value 2018-2023

Table 37 Sales of Home Care Wipes and Floor Cleaning Systems by Category: % Value Growth 2018-2023

Scotts International, EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

Table 38 NBO Company Shares of Surface Care: % Value 2019-2023

Table 39 LBN Brand Shares of Surface Care: % Value 2020-2023

Table 40 NBO Company Shares of Home Care Wipes and Floor Cleaning Systems: % Value 2019-2023

Table 41 LBN Brand Shares of Home Care Wipes and Floor Cleaning Systems: % Value 2020-2023

Table 42 Forecast Sales of Surface Care by Category: Value 2023-2028

Table 43 [Forecast Sales of Surface Care by Category: % Value Growth 2023-2028

BLEACH IN THE US

KEY DATA FINDINGS

2023 DEVELOPMENTS

Price hikes contribute to value growth, offsetting weak demand for bleach

Consumer preference for alternative cleaners contributes to volume declines

Design changes reduce packaging with more concentrated formulations

PROSPECTS AND OPPORTUNITIES

Further decline in demand over forecast period, as consumers opt for less harsh alternatives

Bleach retains key disinfecting function in household cleaning, preventing obsolescence

Occasion-based cleaning may contribute to lower sales over forecast period

CATEGORY DATA

Table 44 Sales of Bleach: Value 2018-2023

Table 45 Sales of Bleach: % Value Growth 2018-2023

Table 46 NBO Company Shares of Bleach: % Value 2019-2023

Table 47 LBN Brand Shares of Bleach: % Value 2020-2023

Table 48 Forecast Sales of Bleach: Value 2023-2028

Table 49 Forecast Sales of Bleach: % Value Growth 2023-2028

TOILET CARE IN THE US KEY DATA FINDINGS

2023 DEVELOPMENTS

Toilet care's value growth balances a consumer shift in cleaning habits

Clorox remains leading brand, but private label retains strength

PROSPECTS AND OPPORTUNITIES

Slow but stable growth as toilet care competes with other products

Advanced technologies in toilets to impact long-term outlook for toilet care

CATEGORY DATA

Table 50 Sales of Toilet Care by Category: Value 2018-2023

Table 51 Sales of Toilet Care by Category: % Value Growth 2018-2023

Table 52 NBO Company Shares of Toilet Care: % Value 2019-2023

Table 53 LBN Brand Shares of Toilet Care: % Value 2020-2023

Table 54 Forecast Sales of Toilet Care by Category: Value 2023-2028

Table 55 Forecast Sales of Toilet Care by Category: % Value Growth 2023-2028

POLISHES IN THE US

KEY DATA FINDINGS

2023 DEVELOPMENTS

Consumers purchasing lower-quality furniture diminishes need for furniture polish

Hybrid working and casual wear contribute to decline in demand for shoe polish

Floor polish impacted by fall in renovation projects and weak housing market

PROSPECTS AND OPPORTUNITIES

Consumers to invest less in maintaining home and household items, driving further declines for polishes over forecast period Renewed interest in hardwood flooring may be positive driver for floor polish

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

Shift to multi-purpose cleaners for all household needs may further impact demand for polishes

CATEGORY DATA

Table 56 Sales of Polishes by Category: Value 2018-2023

Table 57 Sales of Polishes by Category: % Value Growth 2018-2023

Table 58 NBO Company Shares of Polishes: % Value 2019-2023

Table 59 LBN Brand Shares of Polishes: % Value 2020-2023

Table 60 Forecast Sales of Polishes by Category: Value 2023-2028

Table 61 Forecast Sales of Polishes by Category: % Value Growth 2023-2028

AIR CARE IN THE US KEY DATA FINDINGS

2023 DEVELOPMENTS

Air care experiences further decline due to post-pandemic stabilisation

Bath & Body Works retains lead in air care, while Newell loses share as it continues to struggle

Pourri's High Hopes candle offers innovative solution to cannabis odour control

PROSPECTS AND OPPORTUNITIES

Air care set to rebound by 2025, creating opportunities for private label

As stress surges, demand for wellness activities, particularly in air care, is set to rise

Air care preferences to shift towards natural ingredients

CATEGORY DATA

Table 62 Sales of Air Care by Category: Value 2018-2023

Table 63 Sales of Air Care by Category: % Value Growth 2018-2023

Table 64 Sales of Air Care by Fragrance: Value Ranking 2021-2023

Table 65 NBO Company Shares of Air Care: % Value 2019-2023

Table 66 LBN Brand Shares of Air Care: % Value 2020-2023

Table 67 Forecast Sales of Air Care by Category: Value 2023-2028

Table 68 Forecast Sales of Air Care by Category: % Value Growth 2023-2028

HOME INSECTICIDES IN THE US

KEY DATA FINDINGS

2023 DEVELOPMENTS

Price increases offset weaker volume sales for home insecticides in 2023

Zevo gains notable share with targeted and effective sprays and baits

Millennial demand for non-toxic products drives growth of natural insecticides

PROSPECTS AND OPPORTUNITIES

Home insecticides to remain a staple in the US over the forecast period

Pricing is expected to normalise as supply chain issues resolve

Upcoming smart tech integration in pest control presents opportunities for home insecticide players

CATEGORY DATA

Table 69 Sales of Home Insecticides by Category: Value 2018-2023

Table 70 Sales of Home Insecticides by Category: % Value Growth 2018-2023

Table 71 Sales of Spray/Aerosol Insecticides by Type: % Value 2018-2023

Table 72 NBO Company Shares of Home Insecticides: % Value 2019-2023

Table 73 LBN Brand Shares of Home Insecticides: % Value 2020-2023

Table 74 Forecast Sales of Home Insecticides by Category: Value 2023-2028

Table 75 Forecast Sales of Home Insecticides by Category: % Value Growth 2023-2028

Scotts International, EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com



☐ - Print this form

To place an Order with Scotts International:

☐ - Complete the relevant blank fields and sign

Home Care in the US

Market Direction | 2024-02-20 | 70 pages | Euromonitor

elect license	License			Price
	Single User Licence		€2200.00	
	Multiple User License (1 Site)			€4400.00
	Multiple User License (Global)			€6600.00
			VAT	
			Total	
			companies who are unable to provide a	
nail*		Phone*		
		Phone* Last Name*		
rst Name*				
rst Name* bb title*				
mail* irst Name* ob title* ompany Name* ddress*		Last Name*		
rst Name* b title* ompany Name*		Last Name* EU Vat / Tax ID /		
rst Name* b title* ompany Name* ddress*		Last Name* EU Vat / Tax ID / City*		

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com www.scotts-international.com