

Tea in Kenya

Market Direction | 2024-01-29 | 21 pages | Euromonitor

AVAILABLE LICENSES:

- Single User Licence €825.00
- Multiple User License (1 Site) €1650.00
- Multiple User License (Global) €2475.00

Report description:

Tea bags continued to gain ground at the expense of loose tea at the retail and foodservice levels in Kenya in 2023. Visible across all categories and brand ranges, this trend was mainly reflective of increasing appreciation for the greater convenience of tea bags. Indeed, this attribute became even more appealing as the pace of life in the country picked up with the return to pre-pandemic routines. The fact that recent years have seen most producers steadily expand their portfolios in this area...

Euromonitor International's Tea in Kenya report offers a comprehensive guide to the size and shape of the market at a national level. It provides the latest retail sales data 2019-2023, allowing you to identify the sectors driving growth. It identifies the leading companies, the leading brands and offers strategic analysis of key factors influencing the market - be they legislative, distribution or pricing issues. Forecasts to 2028 illustrate how the market is set to change.

Product coverage: Black Tea, Fruit/Herbal Tea, Green Tea, Instant Tea, Other Tea.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

- * Get a detailed picture of the Tea market;
- * Pinpoint growth sectors and identify factors driving change;
- * Understand the competitive environment, the market's major players and leading brands;
- * Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.

Table of Contents:

Tea in Kenya Euromonitor International January 2024

List Of Contents And Tables

TEA IN KENYA

KEY DATA FINDINGS

2023 DEVELOPMENTS

Tea bags increasingly favoured over loose tea

Fruit/herbal tea consumption bolstered by rising health-consciousness

Gold Crown Beverages remains one of Kenya's best performing tea producers

PROSPECTS AND OPPORTUNITIES

Preventive health trend will continue to broaden appeal of green tea

Sasini set to adopt solar power for its tea estates in Kenya

Further distribution gains projected for e-commerce

CATEGORY DATA

Table 1 Retail Sales of Tea by Category: Volume 2018-2023

Table 2 Retail Sales of Tea by Category: Value 2018-2023

Table 3 Retail Sales of Tea by Category: % Volume Growth 2018-2023

Table 4 Retail Sales of Tea by Category: % Value Growth 2018-2023

Table 5 NBO Company Shares of Tea: % Retail Value 2019-2023

Table 6 LBN Brand Shares of Tea: % Retail Value 2020-2023

Table 7 Forecast Retail Sales of Tea by Category: Volume 2023-2028

Table 8 Forecast Retail Sales of Tea by Category: Value 2023-2028

Table 9 Forecast Retail Sales of Tea by Category: % Volume Growth 2023-2028

Table 10 □Forecast Retail Sales of Tea by Category: % Value Growth 2023-2028

HOT DRINKS IN KENYA

EXECUTIVE SUMMARY

Hot drinks in 2023: The big picture

2023 key trends

Competitive landscape

Retailing developments.

Foodservice vs retail split

What next for hot drinks?

MARKET DATA

Table 11 Sales of Hot Drinks by Retail vs Foodservice: % Volume Breakdown 2018-2023

Table 12 Sales of Hot Drinks by Retail vs Foodservice: % Volume Growth 2018-2023

Table 13 Retail Sales of Hot Drinks by Category: Volume 2018-2023

Table 14 Retail Sales of Hot Drinks by Category: Value 2018-2023

Table 15 Retail Sales of Hot Drinks by Category: % Volume Growth 2018-2023

Table 16 Retail Sales of Hot Drinks by Category: % Value Growth 2018-2023

Table 17 Foodservice Sales of Hot Drinks by Category: Volume 2018-2023

Table 18 Foodservice Sales of Hot Drinks by Category: % Volume Growth 2018-2023

Table 19 Total Sales of Hot Drinks by Category: Total Volume 2018-2023

Table 20 [Total Sales of Hot Drinks by Category: % Total Volume Growth 2018-2023

Scotts International, EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

Table 21 [NBO Company Shares of Hot Drinks: % Retail Value 2019-2023

Table 22 [LBN Brand Shares of Hot Drinks: % Retail Value 2020-2023

Table 23
☐Penetration of Private Label in Hot Drinks by Category: % Retail Value 2018-2023

Table 24

☐Retail Distribution of Hot Drinks by Format: % Volume 2018-2023

Table 25 | Retail Distribution of Hot Drinks by Format and Category: % Volume 2023

Table 26 [Forecast Sales of Hot Drinks by Retail vs Foodservice: % Volume Breakdown 2023-2028

Table 27 ∏Forecast Sales of Hot Drinks by Retail vs Foodservice: % Volume Growth 2023-2028

Table 28 [Forecast Retail Sales of Hot Drinks by Category: Volume 2023-2028

Table 29 [Forecast Retail Sales of Hot Drinks by Category: Value 2023-2028

Table 30 ☐Forecast Retail Sales of Hot Drinks by Category: % Volume Growth 2023-2028

Table 31 ∏Forecast Retail Sales of Hot Drinks by Category: % Value Growth 2023-2028

Table 32 ∏Forecast Foodservice Sales of Hot Drinks by Category: Volume 2023-2028

Table 33 ∏Forecast Foodservice Sales of Hot Drinks by Category: % Volume Growth 2023-2028

Table 34 [Forecast Total Sales of Hot Drinks by Category: Total Volume 2023-2028

Table 35 ∏Forecast Total Sales of Hot Drinks by Category: % Total Volume Growth 2023-2028

DISCLAIMER

SOURCES

Summary 1 Research Sources



☐ - Print this form

To place an Order with Scotts International:

 $\hfill \Box$ - Complete the relevant blank fields and sign

Tea in Kenya

Market Direction | 2024-01-29 | 21 pages | Euromonitor

*Please circle the relevant licen	se e User Licence ple User License (1 Site) ple User License (Global) e option. For any questions please contact so		
Sing Mult *Please circle the relevant licen	e User Licence ple User License (1 Site) ple User License (Global) e option. For any questions please contact so		€825.00 €1650.00 €2475.00 VAT Total 3 603 394 346.
*Please circle the relevant licen ** VAT will be added at 23% fo	ole User License (1 Site) ole User License (Global) e option. For any questions please contact so		€1650.00 €2475.00 VAT Total 3 603 394 346.
*Please circle the relevant licen ** VAT will be added at 23% fo	ole User License (Global) e option. For any questions please contact s		€2475.00 VAT Total 3 603 394 346.
*Please circle the relevant licen]** VAT will be added at 23% fo	e option. For any questions please contact si		VAT Total 3 603 394 346.
** VAT will be added at 23% fo			Total 3 603 394 346.
** VAT will be added at 23% fo			3 603 394 346.
** VAT will be added at 23% fo			
	Phone*		
	Phone*		
irst Name*	Last Nam	ıe*	
ob title*			
Company Name*	EU Vat / 1	Tax ID / NIP number*	
Address*	City*		
Zip Code*	Country*		
	Date	2025-05-06	
	Signature		

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com www.scotts-international.com