

# Other Hot Drinks in Malaysia

Market Direction | 2024-01-19 | 23 pages | Euromonitor

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## Report description:

Overall other hot drinks saw off-trade unit prices rise rapidly for the second consecutive year in 2023. This was attributable to the price volatility of key raw materials that Malaysia is import-reliant on - that is, wheat, cocoa, sugar and dairy (skimmed milk powder). The situation was further exacerbated by the poor performance of the MYR. Players were forced to pass costs on to the consumer - for example, Nestle imposed price hikes of between 5 and 15% across its other hot drinks portfolio i...

Euromonitor International's Other Hot Drinks in Malaysia report offers a comprehensive guide to the size and shape of the market at a national level. It provides the latest retail sales data 2019-2023, allowing you to identify the sectors driving growth. It identifies the leading companies, the leading brands and offers strategic analysis of key factors influencing the market - be they legislative, distribution or pricing issues. Forecasts to 2028 illustrate how the market is set to change.

Product coverage: Flavoured Powder Drinks, Other Plant-based Hot Drinks.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

- \* Get a detailed picture of the Other Hot Drinks market;
- \* Pinpoint growth sectors and identify factors driving change;
- \* Understand the competitive environment, the market's major players and leading brands;
- \* Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.

### **Table of Contents:**

Other Hot Drinks in Malaysia Euromonitor International January 2024

List Of Contents And Tables

OTHER HOT DRINKS IN MALAYSIA

**KEY DATA FINDINGS** 

2023 DEVELOPMENTS

Off-trade unit prices continue to rise in 2023 as modern grocery retailing enjoys expansion

Off-trade volume growth slows in response to product price hikes, with other plant-based hot drinks rising fastest, while on-trade sales still lag

Players attempt to boost image with marketing strategies, while Milo remains dominant brand

PROSPECTS AND OPPORTUNITIES

Prospective sugar tax will impact category development

Malt-based hot drinks to remain largest subcategory, with consumers continuing to remain loyal to favoured brands

Prospects for sustainable packaging remain uncertain

**CATEGORY DATA** 

Table 1 Retail Sales of Other Hot Drinks by Category: Volume 2018-2023

Table 2 Retail Sales of Other Hot Drinks by Category: Value 2018-2023

Table 3 Retail Sales of Other Hot Drinks by Category: % Volume Growth 2018-2023

Table 4 Retail Sales of Other Hot Drinks by Category: % Value Growth 2018-2023

Table 5 NBO Company Shares of Other Hot Drinks: % Retail Value 2019-2023

Table 6 LBN Brand Shares of Other Hot Drinks: % Retail Value 2020-2023

Table 7 Forecast Retail Sales of Other Hot Drinks by Category: Volume 2023-2028

Table 8 Forecast Retail Sales of Other Hot Drinks by Category: Value 2023-2028

Table 9 Forecast Retail Sales of Other Hot Drinks by Category: % Volume Growth 2023-2028

Table 10 [Forecast Retail Sales of Other Hot Drinks by Category: % Value Growth 2023-2028

HOT DRINKS IN MALAYSIA

**EXECUTIVE SUMMARY** 

Hot drinks in 2023: The big picture

2023 key trends

Competitive landscape

Retailing developments

Foodservice vs retail split

What next for hot drinks?

MARKET DATA

Table 11 Sales of Hot Drinks by Retail vs Foodservice: % Volume Breakdown 2018-2023

Table 12 Sales of Hot Drinks by Retail vs Foodservice: % Volume Growth 2018-2023

Table 13 Retail Sales of Hot Drinks by Category: Volume 2018-2023

Table 14 Retail Sales of Hot Drinks by Category: Value 2018-2023

Table 15 Retail Sales of Hot Drinks by Category: % Volume Growth 2018-2023

Table 16 Retail Sales of Hot Drinks by Category: % Value Growth 2018-2023

Table 17 Foodservice Sales of Hot Drinks by Category: Volume 2018-2023

Table 18 Foodservice Sales of Hot Drinks by Category: % Volume Growth 2018-2023

Table 19 Total Sales of Hot Drinks by Category: Total Volume 2018-2023

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Table 20 [Total Sales of Hot Drinks by Category: % Total Volume Growth 2018-2023

Table 21 NBO Company Shares of Hot Drinks: % Retail Value 2019-2023

Table 22 ☐LBN Brand Shares of Hot Drinks: % Retail Value 2020-2023

Table 23 Penetration of Private Label in Hot Drinks by Category: % Retail Value 2018-2023

Table 24 
☐Retail Distribution of Hot Drinks by Format: % Volume 2018-2023

Table 25 [Retail Distribution of Hot Drinks by Format and Category: % Volume 2023

Table 26 [Forecast Sales of Hot Drinks by Retail vs Foodservice: % Volume Breakdown 2023-2028

Table 27 [Forecast Sales of Hot Drinks by Retail vs Foodservice: % Volume Growth 2023-2028

Table 28 [Forecast Retail Sales of Hot Drinks by Category: Volume 2023-2028

Table 29 [Forecast Retail Sales of Hot Drinks by Category: Value 2023-2028

Table 30 ☐Forecast Retail Sales of Hot Drinks by Category: % Volume Growth 2023-2028

Table 31 [Forecast Retail Sales of Hot Drinks by Category: % Value Growth 2023-2028

Table 32 | Forecast Foodservice Sales of Hot Drinks by Category: Volume 2023-2028

Table 33 ∏Forecast Foodservice Sales of Hot Drinks by Category: % Volume Growth 2023-2028

Table 34 [Forecast Total Sales of Hot Drinks by Category: Total Volume 2023-2028

Table 35 [Forecast Total Sales of Hot Drinks by Category: % Total Volume Growth 2023-2028

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**SOURCES** 

Summary 1 Research Sources



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