

Concentrates in North Macedonia

Market Direction | 2024-01-16 | 30 pages | Euromonitor

AVAILABLE LICENSES:

- Single User Licence €825.00
- Multiple User License (1 Site) €1650.00
- Multiple User License (Global) €2475.00

Report description:

Concentrates registered decline in off-trade volume terms in 2023 as liquid concentrates sales fell due to diminishing consumer demand. At the same time, thanks to the significant unit price increases in the context of high rates of general inflation, the category managed to expand at a near double-digit growth rate in off-trade value terms. Overall, concentrates is losing momentum and it looks like few manufacturers are actually poised to compete, so an additional problem is the lack of brands...

Euromonitor International's Concentrates in North Macedonia report offers a comprehensive guide to the size and shape of the market at a national level. It provides the latest retail sales data (2019-2023), allowing you to identify the sectors driving growth. It identifies the leading companies, the leading brands and offers strategic analysis of key factors influencing the market - be they legislative, distribution, packaging or pricing issues. Forecasts to 2028 illustrate how the market is set to change.

Product coverage: Liquid Concentrates, Powder Concentrates.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

- * Get a detailed picture of the Concentrates market;
- * Pinpoint growth sectors and identify factors driving change;
- * Understand the competitive environment, the market's major players and leading brands;
- * Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.

Table of Contents:

Concentrates in North Macedonia Euromonitor International January 2024

List Of Contents And Tables

CONCENTRATES IN NORTH MACEDONIA

KEY DATA FINDINGS

2023 DEVELOPMENTS

Concentrates sees decline

Waning demand for liquid concentrates

Powder concentrates sees minimal growth

PROSPECTS AND OPPORTUNITIES

Liquid concentrates suffering from shifting consumer preferences

Modest growth ahead for powder concentrates

Little change in competitive landscape anticipated

Concentrates Conversions

Summary 1 Concentrates Conversion Factors for Ready-to-Drink (RTD) Format

CATEGORY DATA

Table 1 Off-trade Sales of Concentrates (RTD) by Category: Volume 2018-2023

Table 2 Off-trade Sales of Concentrates by Category: Value 2018-2023

Table 3 Off-trade Sales of Concentrates (RTD) by Category: % Volume Growth 2018-2023

Table 4 Off-trade Sales of Concentrates by Category: % Value Growth 2018-2023

Table 5 NBO Company Shares of Off-trade Concentrates (RTD): % Volume 2019-2023

Table 6 LBN Brand Shares of Off-trade Concentrates (RTD): % Volume 2020-2023

Table 7 NBO Company Shares of Off-trade Concentrates: % Value 2019-2023

Table 8 LBN Brand Shares of Off-trade Concentrates: % Value 2020-2023

Table 9 NBO Company Shares of Off-trade Liquid Concentrates (RTD): % Volume 2019-2023

Table 10 []LBN Brand Shares of Off-trade Liquid Concentrates (RTD): % Volume 2020-2023

Table 11 NBO Company Shares of Off-trade Powder Concentrates (RTD): % Volume 2019-2023

Table 12 ∏LBN Brand Shares of Off-trade Powder Concentrates (RTD): % Volume 2020-2023

Table 13 [Forecast Off-trade Sales of Concentrates (RTD) by Category: Volume 2023-2028

Table 14 [Forecast Off-trade Sales of Concentrates by Category: Value 2023-2028

Table 15 ∏Forecast Off-trade Sales of Concentrates (RTD) by Category: % Volume Growth 2023-2028

Table 16 ☐Forecast Off-trade Sales of Concentrates by Category: % Value Growth 2023-2028

SOFT DRINKS IN NORTH MACEDONIA

EXECUTIVE SUMMARY

Soft drinks in 2023: The big picture

2023 key trends

Competitive landscape

Retailing developments

Foodservice vs retail split

What next for soft drinks?

MARKET DATA

Table 17 Off-trade vs On-trade Sales of Soft Drinks (RTD) by Channel: Volume 2018-2023

Table 18 Off-trade vs On-trade Sales of Soft Drinks (RTD) by Channel: % Volume Growth 2018-2023

Scotts International, EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

Table 19 Off-trade vs On-trade Sales of Soft Drinks by Channel: Value 2018-2023

Table 20 Off-trade vs On-trade Sales of Soft Drinks by Channel: % Value Growth 2018-2023

Table 21 Off-trade vs On-trade Sales of Soft Drinks (as sold) by Category: Volume 2022

Table 22 Off-trade vs On-trade Sales of Soft Drinks (as sold) by Category: % Volume 2022

Table 23 Off-trade vs On-trade Sales of Soft Drinks by Category: Value 2022

Table 24 Off-trade vs On-trade Sales of Soft Drinks by Category: % Value 2022

Table 25 Off-trade Sales of Soft Drinks (RTD) by Category: Volume 2018-2023

Table 26 ☐Off-trade Sales of Soft Drinks (RTD) by Category: % Volume Growth 2018-2023

Table 27 Off-trade Sales of Soft Drinks by Category: Value 2018-2023

Table 28 ☐Off-trade Sales of Soft Drinks by Category: % Value Growth 2018-2023

Table 29 Sales of Soft Drinks by Total Fountain On-trade: Volume 2018-2023

Table 30 ∏Sales of Soft Drinks by Total Fountain On-trade: % Volume Growth 2018-2023

Table 31

☐NBO Company Shares of Off-trade Soft Drinks (RTD): % Volume 2019-2023

Table 32 [LBN Brand Shares of Off-trade Soft Drinks (RTD): % Volume 2020-2023

Table 33 ☐NBO Company Shares of Off-trade Soft Drinks: % Value 2019-2023

Table 34 [LBN Brand Shares of Off-trade Soft Drinks: % Value 2020-2023

Table 35 Penetration of Private Label in Off-trade Soft Drinks (RTD) by Category: % Volume 2018-2023

Table 36 Penetration of Private Label in Off-trade Soft Drinks by Category: % Value 2018-2023

Table 37 Distribution of Off-trade Soft Drinks (as sold) by Format: % Volume 2018-2023

Table 38 | Distribution of Off-trade Soft Drinks (as sold) by Format and Category: % Volume 2023

Table 39 [Forecast Off-trade vs On-trade Sales of Soft Drinks (RTD) by Channel: Volume 2023-2028

Table 40 [Forecast Off-trade vs On-trade Sales of Soft Drinks (RTD) by Channel: % Volume Growth 2023-2028

Table 41 ∏Forecast Off-trade vs On-trade Sales of Soft Drinks by Channel: Value 2023-2028

Table 42 [Forecast Off-trade vs On-trade Sales of Soft Drinks by Channel: % Value Growth 2023-2028

Table 43 ∏Forecast Off-trade Sales of Soft Drinks (RTD) by Category: Volume 2023-2028

Table 44 ∏Forecast Off-trade Sales of Soft Drinks (RTD) by Category: % Volume Growth 2023-2028

Table 45 ☐Forecast Off-trade Sales of Soft Drinks by Category: Value 2023-2028

Table 46 ∏Forecast Off-trade Sales of Soft Drinks by Category: % Value Growth 2023-2028

Table 47 [Forecast Sales of Soft Drinks by Total Fountain On-trade: Volume 2023-2028

Table 48 [Forecast Sales of Soft Drinks by Total Fountain On-trade: % Volume Growth 2023-2028

DISCLAIMER

SOURCES

Summary 2 Research Sources



☐ - Print this form

To place an Order with Scotts International:

☐ - Complete the relevant blank fields and sign

Concentrates in North Macedonia

Market Direction | 2024-01-16 | 30 pages | Euromonitor

C: 1 11 1:			
Single User Licence			€825.00
Multiple User License (1 Site)			€1650.00
Multiple User License (Global)			€2475.00
		VAT	
		Total	
	Phone*		
	Last Name*		
	EU Vat / Tax ID /	EU Vat / Tax ID / NIP number*	
	City*		
	Country*		
	Date	2025-05-06	
	Multiple User License (Global) vant license option. For any questions	Multiple User License (Global) vant license option. For any questions please contact support@ at 23% for Polish based companies, individuals and EU based of Phone* Last Name* EU Vat / Tax ID / City*	Multiple User License (Global) VAT Total vant license option. For any questions please contact support@scotts-international.com or 0048 603 3 at 23% for Polish based companies, individuals and EU based companies who are unable to provide a Phone* Last Name* EU Vat / Tax ID / NIP number* City*

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com www.scotts-international.com