

## **Concentrates in Germany**

Market Direction | 2024-01-16 | 34 pages | Euromonitor

#### **AVAILABLE LICENSES:**

- Single User Licence €825.00
- Multiple User License (1 Site) €1650.00
- Multiple User License (Global) €2475.00

### Report description:

Concentrates is set to witness a boost to off-trade RTD volume sales in 2023, primarily driven by the increased household penetration of countertop soda-making machines such as SodaStream. More consumers are now choosing to prepare their own drinks at home, including classic carbonates, RTD tea variants, and energy-boosting drinks. The trend of preparing cocktails at home is also contributing to the growing popularity of concentrates. A key factor contributing to this trend is the strong focus o...

Euromonitor International's Concentrates in Germany report offers a comprehensive guide to the size and shape of the market at a national level. It provides the latest retail sales data (2019-2023), allowing you to identify the sectors driving growth. It identifies the leading companies, the leading brands and offers strategic analysis of key factors influencing the market - be they legislative, distribution, packaging or pricing issues. Forecasts to 2028 illustrate how the market is set to change.

Product coverage: Liquid Concentrates, Powder Concentrates.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

- \* Get a detailed picture of the Concentrates market;
- \* Pinpoint growth sectors and identify factors driving change;
- \* Understand the competitive environment, the market's major players and leading brands;
- \* Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.

#### **Table of Contents:**

Concentrates in Germany Euromonitor International January 2024

List Of Contents And Tables

**CONCENTRATES IN GERMANY** 

**KEY DATA FINDINGS** 

2023 DEVELOPMENTS

Home mixing trend fuelled by demand for packaging-saving solutions

Increasing brand activity and innovation

Polarisation: Private label vs premium

PROSPECTS AND OPPORTUNITIES

Innovation set to drive success through reducing sugar and packaging

Hydration in new formats

Inflation: Challenges and opportunities

**CATEGORY DATA** 

Concentrates conversions

Summary 1 Concentrates Conversion Factors for Ready-to-Drink (RTD) Format

Table 1 Off-trade Sales of Concentrates (RTD) by Category: Volume 2018-2023

Table 2 Off-trade Sales of Concentrates (RTD) by Category: % Volume Growth 2018-2023

Table 3 Off-trade Sales of Concentrates by Category: Value 2018-2023

Table 4 Off-trade Sales of Concentrates by Category: % Value Growth 2018-2023

Table 5 LBN Brand Shares of Off-trade Concentrates (RTD): % Volume 2020-2023

Table 6 NBO Company Shares of Off-trade Concentrates: % Value 2019-2023

Table 7 LBN Brand Shares of Off-trade Concentrates: % Value 2020-2023

Table 8 NBO Company Shares of Off-trade Liquid Concentrates (RTD): % Volume 2019-2023

Table 9 LBN Brand Shares of Off-trade Liquid Concentrates (RTD): % Volume 2020-2023

Table 10  $\square$ NBO Company Shares of Off-trade Powder Concentrates (RTD): % Volume 2019-2023

Table 11 [LBN Brand Shares of Off-trade Powder Concentrates (RTD): % Volume 2020-2023

Table 12 ∏Forecast Off-trade Sales of Concentrates (RTD) by Category: Volume 2023-2028

Table 13 [Forecast Off-trade Sales of Concentrates (RTD) by Category: % Volume Growth 2023-2028

Table 14 [Forecast Off-trade Sales of Concentrates by Category: Value 2023-2028

Table 15 
☐Forecast Off-trade Sales of Concentrates by Category: % Value Growth 2023-2028

SOFT DRINKS IN GERMANY

**EXECUTIVE SUMMARY** 

Soft drinks in 2023: The big picture

2023 key trends

Competitive landscape

Retailing developments

Foodservice vs retail split

What next for soft drinks?

MARKET DATA

Table 16 Off-trade vs On-trade Sales of Soft Drinks (RTD) by Channel: Volume 2018-2023

Table 17 Off-trade vs On-trade Sales of Soft Drinks (RTD) by Channel: % Volume Growth 2018-2023

Table 18 Off-trade vs On-trade Sales of Soft Drinks by Channel: Value 2018-2023

Scotts International, EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com

www.scotts-international.com

- Table 19 Off-trade vs On-trade Sales of Soft Drinks by Channel: % Value Growth 2018-2023
- Table 20 Off-trade vs On-trade Sales of Soft Drinks (as sold) by Category: Volume 2022
- Table 21 Off-trade vs On-trade Sales of Soft Drinks (as sold) by Category: % Volume 2022
- Table 22 Off-trade vs On-trade Sales of Soft Drinks by Category: Value 2022
- Table 23 Off-trade vs On-trade Sales of Soft Drinks by Category: % Value 2022
- Table 24 Off-trade Sales of Soft Drinks (RTD) by Category: Volume 2018-2023
- Table 25 ☐Off-trade Sales of Soft Drinks (RTD) by Category: % Volume Growth 2018-2023
- Table 26 Off-trade Sales of Soft Drinks by Category: Value 2018-2023
- Table 27 Off-trade Sales of Soft Drinks by Category: % Value Growth 2018-2023
- Table 28 ☐ Sales of Soft Drinks by Total Fountain On-trade: Volume 2018-2023
- Table 29 ∏Sales of Soft Drinks by Total Fountain On-trade: % Volume Growth 2018-2023
- Table 30 

  ☐NBO Company Shares of Total Soft Drinks (RTD): % Volume 2019-2023
- Table 31 ☐LBN Brand Shares of Total Soft Drinks (RTD): % Volume 2020-2023
- Table 33 ☐LBN Brand Shares of On-trade Soft Drinks (RTD): % Volume 2020-2023
- Table 35 ☐LBN Brand Shares of Off-trade Soft Drinks (RTD): % Volume 2020-2023
- Table 36 ☐NBO Company Shares of Off-trade Soft Drinks: % Value 2019-2023
- Table 37 [LBN Brand Shares of Off-trade Soft Drinks: % Value 2020-2023
- Table 38 | Penetration of Private Label in Off-trade Soft Drinks (RTD) by Category: % Volume 2018-2023
- Table 39 ☐ Penetration of Private Label in Off-trade Soft Drinks by Category: % Value 2018-2023
- Table 40 □Distribution of Off-trade Soft Drinks (as sold) by Format: % Volume 2018-2023
- Table 41 ∏Distribution of Off-trade Soft Drinks (as sold) by Format and Category: % Volume 2023
- Table 42 [Forecast Off-trade vs On-trade Sales of Soft Drinks (RTD) by Channel: Volume 2023-2028
- Table 43 | Forecast Off-trade vs On-trade Sales of Soft Drinks (RTD) by Channel: % Volume Growth 2023-2028
- Table 44 [Forecast Off-trade vs On-trade Sales of Soft Drinks by Channel: Value 2023-2028
- Table 45 [Forecast Off-trade vs On-trade Sales of Soft Drinks by Channel: % Value Growth 2023-2028
- Table 46 ☐Forecast Off-trade Sales of Soft Drinks (RTD) by Category: Volume 2023-2028
- Table 47 [Forecast Off-trade Sales of Soft Drinks (RTD) by Category: % Volume Growth 2023-2028
- Table 48 [Forecast Off-trade Sales of Soft Drinks by Category: Value 2023-2028
- Table 49 [Forecast Off-trade Sales of Soft Drinks by Category: % Value Growth 2023-2028
- Table 50 ∏Forecast Sales of Soft Drinks by Total Fountain On-trade: Volume 2023-2028
- Table 51 [Forecast Sales of Soft Drinks by Total Fountain On-trade: % Volume Growth 2023-2028

**APPENDIX** 

Fountain sales in Germany

**Trends** 

DISCLAIMER

**SOURCES** 

Summary 2 Research Sources



☐ - Print this form

To place an Order with Scotts International:

 $\hfill \Box$  - Complete the relevant blank fields and sign

# **Concentrates in Germany**

Market Direction | 2024-01-16 | 34 pages | Euromonitor

nce cense (1 Site) cense (Global) or any questions please contact supped companies, individuals and EU ba		
rense (Global)  or any questions please contact suppled companies, individuals and EU ba		VAT Total 0048 603 394 346.
or any questions please contact supped companies, individuals and EU ba		VAT Total 0048 603 394 346.
ed companies, individuals and EU ba		Total 0048 603 394 346.
ed companies, individuals and EU ba		0048 603 394 346.
ed companies, individuals and EU ba		
Phone*		
Last Name*		
EU Vat / Tax	x ID / NIP number*	
City*		
Country*		
Date	2025-05-06	
	EU Vat / Ta:	

Scotts International. EU Vat number: PL 6772247784

tel. 0048 603 394 346 e-mail: support@scotts-international.com www.scotts-international.com