

# Indonesia Online Retail Market to 2027

Industry Report | 2023-11-17 | 43 pages | MarketLine

# **AVAILABLE LICENSES:**

- Single user licence (PDF) \$350.00
- Site License (PDF) \$525.00
- Enterprisewide license (PDF) \$700.00

# Report description:

Indonesia Online Retail Market to 2027

## Summary

Online Retail in Indonesia industry profile provides top-line qualitative and quantitative summary information including: market size (value and volume 2017-22, and forecast to 2027). The profile also contains descriptions of the leading players including key financial metrics and analysis of competitive pressures within the market.

## **Key Highlights**

- The online retail market is segmented into apparel retail, electrical & electronics retail, food & grocery retail, home & garden products, furniture & floor coverings, and footwear.
- The Indonesian online retail sector had total revenues of \$16.6 billion in 2022, representing a compound annual growth rate (CAGR) of 35.1% between 2017 and 2022.
- The food & grocery retail segment accounted for the sector's largest proportion in 2022, with total revenues of \$7.5 billion, equivalent to 45% of the sector's overall value.
- The growth in the Indonesian online retail sector is influenced by several macroeconomic factors, such as rising GDP and growing consumer confidence. For instance, according to the Bank of Indonesia, consumer confidence in Indonesia rose to 128.3 points in May 2023 from 119.9 points in December 2022.

## Scope

- Save time carrying out entry-level research by identifying the size, growth, major segments, and leading players in the online retail market in Indonesia
- Use the Five Forces analysis to determine the competitive intensity and therefore attractiveness of the online retail market in

#### Indonesia

- Leading company profiles reveal details of key online retail market players' global operations and financial performance
- Add weight to presentations and pitches by understanding the future growth prospects of the Indonesia online retail market with five year forecasts by both value and volume

# Reasons to Buy

- What was the size of the Indonesia online retail market by value in 2022?
- What will be the size of the Indonesia online retail market in 2027?
- What factors are affecting the strength of competition in the Indonesia online retail market?
- How has the market performed over the last five years?
- What are the main segments that make up Indonesia's online retail market?

#### **Table of Contents:**

## **Table of Contents**

- 1 Executive Summary
- 1.1. Market value
- 1.2. Market value forecast
- 1.3. Category segmentation
- 1.4. Geography segmentation
- 1.5. Market rivalry
- 2 Market Overview
- 2.1. Market definition
- 2.2. Market analysis
- 3 Market Data
- 3.1. Market value
- 4 Market Segmentation
- 4.1. Category segmentation
- 4.2. Geography segmentation
- 4.3. Market distribution
- 5 Market Outlook
- 5.1. Market value forecast
- 6 Five Forces Analysis
- 6.1. Summary
- 6.2. Buyer power
- 6.3. Supplier power
- 6.4. New entrants
- 6.5. Threat of substitutes
- 6.6. Degree of rivalry
- 7 Company Profiles
- 7.1. PT Matahari Department Store Tbk
- 7.2. PT Mitra Adiperkasa Tbk
- 7.3. Amazon.com, Inc.
- 7.4. Global Fashion Group SA
- 8 Macroeconomic Indicators
- 8.1. Country data
- 9 Appendix

- 9.1. Methodology
- 9.2. Industry associations
- 9.3. Related MarketLine research
- 9.4. About MarketLine



☐ - Print this form

To place an Order with Scotts International:

 $\hfill \Box$  - Complete the relevant blank fields and sign

# **Indonesia Online Retail Market to 2027**

Industry Report | 2023-11-17 | 43 pages | MarketLine

☐ - Send as a scanned email to support@scotts-international.com				
ORDER FORM:				
Select license	License			Price
	Single user licence (PDF)			\$350.00
	Site License (PDF)			\$525.00
	l ' · · ·			\$700.00
	VAT			
Total				
** VAT will be added at 2  Email*	3% for Polish based companies, individ	duals and EU based com Phone*	panies who are unable to provide a	valid EU Vat Numbe
First Name*		Last Name*		
Job title*				
Company Name*		EU Vat / Tax ID / NIP number*		
Address*		City*		
Zip Code*		Country*		
		Date	2025-05-09	
		Signature		

Scotts International. EU Vat number: PL 6772247784