

# Hot Drinks in Lithuania

Market Direction | 2024-01-12 | 33 pages | Euromonitor

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## **Report description:**

In 2023, while retail value growth was positive in hot drinks, boosted by high price points, retail volume declined for the third consecutive year. Economic uncertainty continued to shape purchasing decisions, with consumers readjusting their budgets in line with declining disposable incomes. This led to reduced purchases, hampering volume growth, while many consumers actively looked for promotions before buying goods. Distributors and retailers focused on offering promotions to drive sales and...

Euromonitor International's Hot Drinks in Lithuania report offers a comprehensive guide to the size and shape of the market at a national level. It provides the latest retail sales data 2019-2023, allowing you to identify the sectors driving growth. It identifies the leading companies, the leading brands and offers strategic analysis of key factors influencing the market - be they legislative, distribution or pricing issues. Forecasts to 2028 illustrate how the market is set to change.

Product coverage: Coffee, Other Hot Drinks, Tea.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

- \* Get a detailed picture of the Hot Drinks market;
- \* Pinpoint growth sectors and identify factors driving change;
- \* Understand the competitive environment, the market's major players and leading brands;
- \* Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.

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Scotts International. EU Vat number: PL 6772247784 tel. 0048 603 394 346 e-mail: support@scotts-international.com www.scotts-international.com Retail volume sales decline, driven by shrinking sales of standard fresh ground coffee Fresh coffee beans drive growth as consumers demand a barista experience at home The competitive landscape remains consolidated, led by Jacobs Douwe Egberts PROSPECTS AND OPPORTUNITIES Consumers will seek the cafe culture at home, driving sales Fresh coffee faces stagnant retail volume sales in years ahead Competitors offer ongoing promotions to drive sales of branded products CATEGORY DATA Table 26 Retail Sales of Coffee by Category: Volume 2018-2023 Table 27 Retail Sales of Coffee by Category: Value 2018-2023 Table 28 Retail Sales of Coffee by Category: % Volume Growth 2018-2023 Table 29 Retail Sales of Coffee by Category: % Value Growth 2018-2023 Table 30 NBO Company Shares of Coffee: % Retail Value 2019-2023 Table 31 LBN Brand Shares of Coffee: % Retail Value 2020-2023 Table 32 Forecast Retail Sales of Coffee by Category: Volume 2023-2028 Table 33 Forecast Retail Sales of Coffee by Category: Value 2023-2028 Table 34 Forecast Retail Sales of Coffee by Category: % Volume Growth 2023-2028 Table 35 [Forecast Retail Sales of Coffee by Category: % Value Growth 2023-2028 TEA IN LITHUANIA **KEY DATA FINDINGS** 2023 DEVELOPMENTS Tea continues to lose popularity as consumers preference coffee Herbal tea has the strongest growth potential, aligning with the self-medication trend Svencioniu Vaistazoles retains its lead, offering functional tea to consumers PROSPECTS AND OPPORTUNITIES Negative trend for retail volume sales as premiumisation drives value growth Private label struggles to find its place against branded options Herbal tea has growth potential as consumers seek natural products CATEGORY DATA Table 36 Retail Sales of Tea by Category: Volume 2018-2023 Table 37 Retail Sales of Tea by Category: Value 2018-2023 Table 38 Retail Sales of Tea by Category: % Volume Growth 2018-2023 Table 39 Retail Sales of Tea by Category: % Value Growth 2018-2023 Table 40 NBO Company Shares of Tea: % Retail Value 2019-2023 Table 41 LBN Brand Shares of Tea: % Retail Value 2020-2023 Table 42 Forecast Retail Sales of Tea by Category: Volume 2023-2028 Table 43 Forecast Retail Sales of Tea by Category: Value 2023-2028 Table 44 Forecast Retail Sales of Tea by Category: % Volume Growth 2023-2028 Table 45 [Forecast Retail Sales of Tea by Category: % Value Growth 2023-2028 OTHER HOT DRINKS IN LITHUANIA **KEY DATA FINDINGS** 2023 DEVELOPMENTS Other hot drinks perform well, registering retail volume growth in 2023 Players add value to chocolate-based hot drinks through additional benefits Nestle retains its strong leadership position, focusing on health and sustainability PROSPECTS AND OPPORTUNITIES

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Scotts International. EU Vat number: PL 6772247784 tel. 0048 603 394 346 e-mail: support@scotts-international.com www.scotts-international.com New launches focus on health and wellness concerns in Lithuania Competition from healthier positioned products challenges sales CATEGORY DATA

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